

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Propane Fuel and Related Goods/Services – ESC Region 19
Allied States Cooperative
RFP NUMBER: 25-7518
RFP OPENING DATE: March 18, 2025
CONTRACT TERM: Date of award until April 30, 2026, with 4 annual extension options.
(Extended by Region 19 until April 30, 2027)
FUNDING SOURCE: Various
RFP's ISSUED: 510
RESPONSES: 2
ADVERTISEMENT DATES: El Paso Times – February 17, 2025 & February 24, 2025
RECOMMENDED FOR AWARD: **AmeriGas (AmeriGas Propane, L.P.)**
Ferrellgas, LP *updated 5/20/2026
TOTAL (estimated) **\$750,000.00/year**

EXPLANATIONS:

Award of this solicitation will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Propane Fuel and Related Goods/Services for those procurements made with federal, state or local funds. Evaluation and award recommendation were based on 70% pricing and 30% references. The awarded vendors' pricing and information can be found on the Award Detail spreadsheet. Ferrellgas, LP was terminated for failure to pay administrative fees and/or report sales, per the terms of the bid.

SPECIFICATIONS, PREPARATION AND EVALUATION PROVIDED BY:

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Patty Delgado - ESC Region 19

Special Conditions

1. All Propane sold to participating ASC members will comply with applicable federal, state, and local standards as to grades, quality, storage, and transportation when applicable.
2. Vendors wishing to bid nationally, multi-states, or on regional markets must designate the market pricing as posted on each Thursday as set forth in the weekly BPN newsletter when invoicing ESC Region 19 members for each market they would wish to utilize this contract. As an example, a vendor may designate the Targa-Chico, TX pricing as per the Thursday posting in the BPN weekly newsletter but designate as many market prices in other parts as needed to facilitate members elsewhere in the United States.
3. Vendor must submit its latest copy of the BPN weekly newsletter in cents with its proposal and if awarded, continue to furnish ESC Region 19 with a weekly electronic e-copy during the term of the contract.

4. Vendor will designate for all markets it wishes to serve or have considered under this contract the complete fixed margin over weekly BPN posted prices for purchase of propane to end user by market when end-user goes to the vendor's facility and a fixed margin over Weekly BPN pricing when vendor is required to deliver.
5. If only one fixed margin is provided for areas of service, please provide that or a spread sheet can be provided for different markets the vendor wishes to serve under this agreement, whether it be pickup by end-user and/or delivery by awarded vendor and/or its dealers.
6. Vendor will also provide an hourly technician rate and due to various city cost indexes, a spreadsheet for different areas can also be provided with proposals.
7. Vendor must also provide a percent discount from MSRP for any parts and or equipment that could result from this award. Manufacturers for tanks, parts, etc. should be provided with the submittal of this RFP.

Approved By: _____
Dr. Armando Aguirre
Dr. Armando Aguirre

Date: _____
April 4, 2025
January 7, 2026