

EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY

RFP TITLE: Automotive & Bus Parts, Supplies, and Lubricants- ESC Region
19 Purchasing Cooperative
RFP NUMBER: 11-6659
RFP OPENING DATE: April 28, 2011
CONTRACT TERM: Date of award until August 31, 2012 with the option to extend in
12 month increments not to exceed 36 months in the aggregate
(Extended by ESC Region 19 until August 31, 2013)
(Extended by ESC Region 19 until August 31, 2014)
FUNDING SOURCE: Various
RFP's ISSUED: 82
RESPONSES: 19
ADVERTISEMENT DATES: March 20th & 27th, 2011
BOARD MEETING DATE: July 21, 2011

RECOMMENDED FOR AWARD: **ALAMO INDUSTRIES, INC.**
ASPEN II DISTRIBUTING
BENNETT ENERGY & ENVIRONMENTAL LLC
BLUE STAR BUS SALES, LTD as of 6/4/12
C & R DISTRIBUTING, LLC Removed as of 3/18/2013
D & H PUMP SERVICE INC. DBA D & H PETROLEUM &
ENVIRONMENTAL, INC.
EASY WAY SAFETY SERVICES, INC
GVM INC. DBA NAPA CENTER EL PASO
H & J ALAMO AUTO GLASS
NEW HORIZON VANS, INC. as of 6-15-12
RUSH TRUCK CENTER OF TEXAS LP DBA
RUSH TRUCK CENTER OF EL PASO
SAN LOMA, INC. DBA WESTFLEET
SCHOOL BUS PARTS COMPANY
STEWART & STEVENSON TRUCK HOLDINGS LLC DBA ON
THE BORDER FREIGHTLINER OF EL PASO
TRUCK ENTERPRISES INC.

TOTAL (estimated) \$2,500,000.00

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Purchasing Cooperative members and ESC Region 19 to purchase various goods and services for transportation requirements as needed during the contract term. A proposal from Brewer Oil Company did not respond to any parts of the boiler plate (601G, W-9, CIQ Form, Debarment, background check, or other any other required data) except the front page offer, hence its proposal was not considered. Notation should be made that specifications were developed for quality lubricants with high performance standards. Regarding items 1-15, numerous vendors were lower and disqualified when requested specifications for evaluation purposes were not provided. Regarding items 16-38 for repair and upgrade parts for autos, truck, and buses, specifications asked for a discount from the manufacturer's current price list given out to distributors and dealers. In those instances, where the same manufacture was submitted by two or more vendors , and one of the vendor's stated they would only markup over their cost, the scope of the specifications was not addressed, and those proposals were not considered. Additionally, when vendors bid the same manufacturer from manufacturer price list, the vendor offering the highest discount was the only vendor recommended. Regarding OEM parts and equipment, ~~New Horizon Vans provided proposals for four (4) manufacturers on wheelchair lifts, parts, seating, and restraints and qualified its proposal and acceptance of its proposal is recommended. C & R Distributing was the only vendor that complied with #6 Special Conditions for evaluation purposes, hence they are being recommended for all items 1-15 (lubricants, chemicals, and related) as their products could be evaluated based on the proposal specifications.~~

SPECIFICATIONS PROVIDED BY:

Royce Cleveland
ESC Region 19

EVALUATION COMMITTEE:

Royce Cleveland
ESC Region 19

Martin Camacho
ESC Region 19

Nancy Alvarado
ESC Region 19

ORDER INFORMATION:

ALAMO INDUSTRIES, INC.

ATTN: DICK KRASNE @ 915-781-1234

OR ART SMITH @915-525-5000

5923 GATEWAY WEST

EL PASO, TX 79925

915-781-1234

FAX: 915-781-0600

www.alamoauto.com / dkrasne@alamoauto.com

ASPEN II DISTRIBUTING

ATTN: FRANK MORALES- CELL- 915-539-1654

12215 PINE SPRING

EL PASO, TX 79936

915-859-4707

FAX: 915-859-6880

Morales0161@sbcglobal.net

BENNETT ENERGY & ENVIRONMENTAL LLC

ATTN: JULES BENNETT

6180 DONIPHAN DRIVE, SUITE A-6

EL PASO, TX 79932-1266

915-525-0607

FAX: 915-581-8645

www.bennettenergysolutions.com / jules.bennett@att.net

BLUE STAR BUS SALES, LTD. as of 6/4/12

ATTN: TRACE COATS

5907 63RD STREET

LUBBOCK, TX 79424

800-988-4170 / 806-794-1959

www.bluestarbusales.com / bluebird@nts-online.net

~~C & R DISTRIBUTING, LLC~~ **Removed as of 3/18/2013 Use new contract RFP 13-6889 Vehicle**

~~ATTN: KEITH KIRKPATRICK OR RALPH PINEDA~~ **Lubricants & Related**

~~140 SOUTH PRADO~~

~~EL PASO, TX 79907~~

~~915-859-9274~~

~~FAX: 915-858-2052~~

~~rpineda@crdist.com~~

D & H PUMP SERVICE INC. DBA D & H PETROLEUM & ENVIRONMENTAL, INC.

ATTN: TROY ROBERTS OR JOHN FARRELL

1221 1221 TOWER TRAIL LANE

EL PASO, TX 79907

915-859-8150 / CELL- 915-474-8106

FAX: 915-858-4263

www.dh-united.com / ~~troberts@dhpump.com~~ / troberts@dhpump.com

ORDER INFORMATION:

EASY WAY SAFETY SERVICES, INC

ATTN: TOM SACKETT
10939 B REED HARTMAN HWY
CINCINNATI, OH 45242
800-543-0575 / 513-891-5660
FAX: 513-891-5663
www.ewss.org / tsackett@ewss.org

GVMI INC. DBA NAPA CENTER EL PASO

ATTN: JANETTE JONES OR BRAD OLAF ALEX
7750 GATEWAY BLVD. EAST
EL PASO, TX 79915
915-591-1900, EXT. 106
FAX: 915-591-1931
www.napacenter-elpaso.com / jjones_55@sbcglobal.net

H & J ALAMO AUTO GLASS

ATTN: JOHN MUNOZ
11555 PELLICANO
EL PASO, TX 79936
915-590-9933 / 800-452-7735
FAX: 915-590-6373
www.elpasoalamoautoglass.com

NEW HORIZON VANS, INC. as of 6/15/12

ATTN: ~~TIM MARTINEZ OR DAN DRURY~~
5044-A DONIPHAN DRIVE
EL PASO, TX 79932-1738
~~915-585-0775~~
~~FAX: 915-585-0775~~
~~www.newhorizonvans.com~~ / ~~timmartinez@yahoo.com~~

RUSH TRUCK CENTER OF TEXAS LP DBA RUSH TRUCK CENTER OF EL PASO

ATTN: DANIEL PEREZ OR ROB NIXON
12253 GATEWAY WEST
EL PASO, TX 79936
915-775-6300
FAX: 915-775-6346
www.rushenterprises.com / perezd1@rush-enterprises.com

SAN LOMA, INC. DBA WESTFLEET

ATTN: LUIS TINOCO
11444 ROJAS, C-10
EL PASO, TX 79936
915-593-9911 / 505-880-1999
FAX: 915-593-9933 / 505-884-2490
elpaso@westfleet.com / dean@westfleet.com

SCHOOL BUS PARTS COMPANY

ATTN: CAROL PARNEL
P.O. BOX 10
PLUMSTEADVILLE, PA 18949
800-523-6000
FAX: 215-766-2097
www.schoolbuspartsco.com

ORDER INFORMATION:

STEWART & STEVENSON TRUCK HOLDINGS LLC DBA ON THE BORDER FREIGHTLINER OF EL PASO

ATTN: STEVE BUCK
1367 N. HORIZON BOULEVARD
EL PASO, TX 79928-4835
915-852-4922 / 800-778-7817
FAX: 915-852-4779 / 915-852-3879 / 915-852-1793
www.ssss.com

TRUCK ENTERPRISES INC.

ATTN: SCOTT SYNER
13675 GATEWAY WEST
EL PASO, TX 79928
915-858-4464
FAX: 915-858-0323
scott@truck-enterprises.com

SPECIAL CONDITIONS

1. This bid will be for use by ESC Region 19 and its ESC Purchasing Cooperative members as well as any other members that join during the contract period. While Region 19 Purchasing Cooperative Membership is State-Wide, this contract is intended for use by local agencies participating in the ESC Region 19 Purchasing Cooperative.
2. Please indicate which if any of the Purchasing Cooperative Members your company could not or would not be able to provide services to under this agreement?

- Region 19 Head Start Sites _____
- Anthony ISD _____
- Burnham Wood Charter School _____
- Candlelighters of El Paso _____
- Children's Kingdom Learning Center _____
- Canutillo ISD _____
- Christian Joy Center Academy _____
- City of El Paso _____
- City of Horizon _____
- City of Socorro _____
- Clint ISD _____
- El Paso Academy East _____
- El Paso Catholic Diocese _____
- El Paso ISD _____
- El Paso Community College _____
- El Paso Housing Authority _____
- El Paso MHMR _____
- El Paso School for Excellence _____
- El Paso Water Utilities _____
- Fabens ISD _____
- La Fe Preparatory School _____
- Rio Grande Council of Governments _____
- San Elizario ISD _____
- Socorro ISD _____
- St. Mark's School _____
- St. Raphael School _____
- Texas Tech University Health Sciences _____
- Tornillo ISD _____
- UTEP _____
- Ysleta ISD _____
- YWCA of El Paso _____

SPECIAL CONDITIONS

A complete listing of statewide members is available at the ESC Region 19 Purchasing website under Vendor and Community.

3. This bid will be fixed pricing for a minimum of 6 months with a review on increases after six months due to uncertainty in the market on fuel, oil pricing, and other commodities necessary for producing and selling to the end user. If a price increase is requested that cannot be substantiated and other vendors are able to maintain pricing for that same item, the awarded vendor will not be granted an increase and either the item (s) will be re-bid or the 2nd low vendor will be awarded for the duration of the contract period.
4. In those instances where a catalog discount is requested, the vendor will be expected to keep his discount firm as long as it is up to date with current catalog pricing.
5. Goods and services will be awarded in the best interest of the ESC and its Purchasing Cooperative membership with weight factors as follows; 70% pricing, 20% references and history with members, and 10% on compatibility of goods and services with membership requirements.
6. **Catalogs, product specifications, MSDS, and Manufacturer List price books should be submitted for award consideration and evaluation purposes.**

RESPONSE FORM

- 1) 15W40 Heavy Duty Diesel engine oil — \$ N/A/ quart
—semi synthetic bases stock — \$ N/A/ gallon
—extended drain intervals for reduced down time by 2 times \$ 837.29/55 gallon
—Viscosity Index to be 140 or better — \$ 14.40/ bulk/gal.
—Total TBN number to be 11 or better 10.7
—Pour point to be -42 degrees C —36
—low ash formulation for neutralization of acids
—API CJ-4, CI-4 PLUS, CI-4, CH-4, CG-4, CF, SM
Brand/ Code MOBIL DELVAC ELITE 15W-40 SUPER PREMIUM DIESEL ENGINE OIL
Delivery ARO 2 days
- 1ST LOW- C & R DISTRIBUTION- ONLY BIDDING 55 GALLON & BULK
(N/A, N/A, \$837.29/55 GAL./ \$14.40/GAL ON BULK)
- 2ND LOW- C & R DISTRIBUTION- ONLY BIDDING 55 GALLON & BULK
(N/A, N/A, \$700.11/55 GAL./ \$11.90/GAL ON BULK BIDDING TOTAL
RUBIA TIR 7900 SB NA SAE 15W40 WITH POUR POINT OF -34C)

~~NOTE- VENDORS NOT PROVIDING PRODUCT SPECIFICATIONS FOR EVALUATION WERE NOT CONSIDERED~~

Removed as of 3/18/2013 Use new contract RFP 13-6889 Vehicle Lubricants & Related

RESPONSE FORM

- 2) 15W40 Heavy Duty Diesel Engine oil — \$ N/A/ quart
 -EGR & Non-EGR engines — \$ N/A/ gallon
 -low ash formulation — \$ 488.82 / 55-gallon
 -Viscosity Index to be 136 132 or better — \$ 8.35 / bulk/gal.
 -Total TBN number to be 10 or better
 -Pour point to be 42 30 degrees C
 -low ash formulation for neutralization of acids
 -API CJ-4, CI-4 PLUS, CI-4, CH-4, CG-4, CF, SM
 Brand/ Code MOBIL FLEET CJ-4 15W-40
 Delivery ARO 2 days
- 1ST LOW- C & R DISTRIBUTION ONLY BIDDING 55 GALLON & BULK
 (N/A, N/A, \$488.82/55-GAL./ \$8.35/GAL ON BULK)
- 2ND LOW- C & R DISTRIBUTION ONLY BIDDING 55 GALLON & BULK
 (N/A, N/A, \$612.11/55-GAL./\$8.42/GAL ON BULK BIDDING TOTAL
 RUBIA 7900 MEETING ALL SPECS WITH 132 VISCOSITY INDEX AND
 34C POUR POINT
- 3) 30 weight SAE Oil \$ N/A/ cs
 -low sulfated ash (.80) \$ 9.69 / gallon (BULK)
 -TBN shall be at least 7.5 \$ 604.35/ 55-gallon
 -Shall comply with API CF-2, CF service requirements and SH energy conserving
 Brand/ code TOTAL RUBIA 7900
 Pack Size BULK & 55-GAL.
 Delivery ARO 2 days
- 1ST LOW- C & R ONLY BIDDING BULK AND 55-GAL.
- 4) 10-30 weight SAE Oil — \$ N/A/ cs
 -low sulfated ash (.87) — \$ 8.31/ gallon
 -TBN shall be at least five \$ 498.00/ 55-gallon
 -must exceed SPI Service SM, SL, SJ and SH
 -API service category SH, energy conserving, multi-viscosity
 -Pounds per gallon shall be at least 7.25
 Brand/ code CHEVRON SUPREME MOTOR OIL 10W-30
 Pack Size BULK & 55-GAL.
 Delivery ARO 2 days
- 1ST LOW- C & R ONLY BIDDING BULK AND 55-GAL.
- 5) 100% Synthetic Base Automatic Transmission Fluid \$ N/A/ quart
 -Approved for use under Allison TES-295 C-4, Allison C-4,
 Dexron III, ZF and Voith transmissions — \$ N/A/1-gallon
 -extension of fluid changes by 10 times under severe conditions \$1261.76/55-gallon
 -Viscosity Index of 165, Gravity, API of 34, pounds per gallon is 7.119
 Brand/ code MOBIL DELVAC SYNTHETIC ATF
 Pack Size 55-GAL.
 Delivery ARO 2 days
- 1ST LOW- C & R ONLY BIDDING 55-GAL.

Removed as of 3/18/2013 Use new contract RFP 13-6889 Vehicle Lubricants & Related

RESPONSE FORM

- 6) Heavy Duty Multi-Purpose Automatic Transmission Fluid \$ N/A/ quart
\$ 8.77/1-gallon (BULK)
\$553.88/55-gallon
 -Use on automatic cars, trucks, vans, hydrostatic, power, and Hydraulic systems
 -meets Allison TES-389 and Allison C-4 specifications
 API gravity of 34, pounds per gallon is 7.119
 Brand/ code TOTAL FULID NA H3
 Pack Size BULK & 55-GAL.
 Delivery ARO 2 days
 1ST LOW C & R ONLY BIDDING BULK & 55-GAL.
- 7) Hydraulic Oil \$7.05/ gallon
 -Must meet or exceed the following:
 -P-69, Denison HF-0, T6-C, HF-2, Vickers 35VQ25, Form MSC32
 -G.M. LH-03, LH-04, LH-06, and US Steel 136
 -For use in industrial hydraulic systems
 -Hydraulic Oil 68
 Brand/ code MOBIL NUTO H68
 Pack Size BULK ONLY
 Delivery ARO 2 days
 1ST LOW C & R ONLY BIDDING BULK
- 8) Gear Lubricant \$ N/A/ quart
\$ N/A/1-gallon
\$ 212.49/ 120 lb. (KEG)
 -Meets GL-5 and SAE J2360 gear oil classifications
 -Use with conventional differentials, transmissions, and steering gears
 -SAE Grade 80W-90
 Brand/ code CHEVRON RPM UNIVERSAL GEAR LUBE 80W-90
 Pack Size 120 LB. KEG
 Delivery ARO 2 days
 1ST LOW C & R ONLY BIDDING KEG
- 9) Gear Lubricant \$ N/A/ case
\$ N/A/1-gallon
\$ 212.49/ 120 lb. (KEG)
 -Meets GL-5 and SAE J2360 gear oil classifications
 -Use with conventional differentials, transmissions, and steering gears
 -SAE Grade 85W-140
 Brand/ code CHEVRON RPM UNIVERSAL GEAR LUBE 85W-120
 Pack Size 120 LB. KEG
 Delivery ARO 2 days
- 10) Lithium Complex Grease \$22.35/ case(10/ 14-oz)
\$259.76/ 1gallon (KEG)
 -502 to 538 530 dropping point
 -NLGI Grade 1 or 2
 Brand/ code
 Pack Size MULTIS COMPLEX EP NA
 Delivery ARO 2 days
 1ST LOW C & R BIDDING CASE & 120 LB. KEG

Removed as of 3/18/2013 Use new contract RFP 13-6889 Vehicle Lubricants & Related

RESPONSE FORM

- 11) Anti-freeze ~~_____~~ \$ \$60.21/ 6/ 1 GAL.
~~-Heavy duty with Supplemental coolant additive—~~ \$584.29 / 55 gal
~~-fully formulated ethylene glycol antifreeze~~
~~-Nitrite added to control corrosion of cylinder liners and other components~~
~~-Must meet or exceed spec. no. 060-03-01B~~
~~-6/1 gallon~~
~~Brand/ code CHEVRON DELO EXTENDED LIFE COOLANT 50/50 B~~
~~Pack Size 6/1 GALLON AND 55 GALLON DRUM~~
~~Delivery ARO 2 days~~

1ST ~~LOW~~ _____ C & R BIDDING CASE & DRUM
- 12) Brake fluid \$39.15/ 12/ 32 OZ.
~~-Dot 3~~
~~-one (1) gallon containers~~
~~Brand/ code PYROIL DOT 3 BRAKE FLUID~~
~~Pack Size 12 / 32 OZ.~~
~~Delivery ARO 2 days~~

1ST ~~LOW~~ _____ C & R
- 13) Brake fluid \$22.05/ 12 / 12 OZ.
~~-Dot 4~~
~~-one (1) gallon containers~~
~~Brand/ code PYROIL DOT 4 BRAKE FLUID~~
~~Pack Size 12 / 12 OZ.~~
~~Delivery ARO 2 days~~

1ST ~~LOW~~ _____ C & R
- 14) Windshield Washer Solvent \$48.27 / 4/1 GAL. CONG.
~~-blue or red color~~
~~-one gallon containers~~
~~-RTU (CONCENTRATED DILUTIONS FROM 1:1 TO 100:1~~
~~DEPENDING ON FREEZE PROTECTION (-30 F TO +32 F)~~
~~Brand/ code TOMORROW LLC WINDSHIELD WASHER CONCENTRATE~~
~~Pack Size 4 / 1 GALLON~~
~~Delivery ARO 2 days~~

1ST ~~LOW~~ _____ C & R BIDDING CONCENTRATE UP TO 100:1 DILUTION
- 15) Car, Bus, and Truck Wash \$510.43/ 55 GAL DRUM
~~-High foaming, easy rinse, and no streak formula~~
~~-corrosion inhibitors~~
~~-dilution 1: 64 1:40 for bucket or power washing~~
~~Brand/ code TOMORROW BRUSHLESS AUTO, TRUCK, AND TRAILER WASH~~
~~Pack Size 55 GALLON DRUM D.O.T. APPROVED~~
~~Delivery ARO 2 days~~

1ST ~~LOW~~ _____ C & R BIDDING CONCENTRATED WASH WITH DILUTION FROM 1:10
UP TO 1:40 PARTS WATER DEPENDING ON APPLICATIONS

RESPONSE FORM

Discount from List Price or Catalog Price

(Please indicate by inserting **A** for autos, ½ ton, and 1 ton vehicles and **B** for 1 ½ ton and up and for class **C** vehicles including school buses)

16) **Brakes, drums, and rotor parts**

•NAPA CENTER EL PASO

Manufacturer **(A) NAPA**

20%
From list

Manufacturer **(B) NAPA**

20%
From list

Manufacturer **(C) NAPA**

20%
From list

•RUSH TRUCK CENTER

Manufacturer **(C) GUNITE, WEBB, OR RIGTOUGH**

25%
From list

•TRUCK ENTERPRISES

Manufacturer **(B) DAYTON**

35%
From list

Manufacturer **(C) DAYTON**

35%
From list

Discount from List Price or Catalog Price

(Please indicate by inserting **A** for autos, ½ ton, and 1 ton vehicles and **B** for 1 ½ ton and up for class **C** vehicles including school buses)

17) **Belts & Hoses**

•NAPA CENTER EL PASO

Manufacturer **(A) NAPA/PPH**

25%
From list

Manufacturer **(B) NAPA/ GATES**

25%
From list

Manufacturer **(C) NAPA/ GATES**

25%
From list

•WESTFLEET

Manufacturer **(A) GATES**

66%
From list

Manufacturer **(B) GATES**

66%
From list

Manufacturer **(C) GATES**

66%
From list

•TRUCK ENTERPRISES

Manufacturer **(A) ALLIANCE**

35%
From list

Manufacturer **(B) ALLIANCE**

35%
From list

Manufacturer **(C) ALLIANCE**

35%
From list

RESPONSE FORM

Discount from List Price or Catalog Price

(Please indicate by inserting **A** for autos, ½ ton, and 1 ton vehicles and **B** for 1 ½ ton and up for class **C** vehicles including school buses)

18) Exhaust, Muffler, and Related

•**NAPA CENTER EL PASO**

Manufacturer (A) EXH NAPA

30%
From list

Manufacturer (B) EXH NAPA

30%
From list

Manufacturer (C) EXH NAPA

30%
From list

•**SCHOOL BUS PARTS**

Manufacturer (C) SCHOOL BUS PARTS (SBP)

22%
From list

•**TRUCK ENTERPRISES**

Manufacturer (B) DONALDSON

35%
From list

Manufacturer (C) DONALDSON

35%
From list

Discount from List Price or Catalog Price

(Please indicate by inserting **A** for autos, ½ ton, and 1 ton vehicles and **B** for 1 ½ ton and up for class **C** vehicles including school buses)

19) Filters (Oil, Fuel, and Air Flow)

•**BENNETT ENERGY & ENVIRONMENTAL**

Manufacturer (A) PURE POWER OIL & FUEL FILTERS

15%
From list

Manufacturer (B) PURE POWER OIL & FUEL FILTERS

15%
From list

Manufacturer (C) PURE POWER OIL & FUEL FILTERS

15%
From list

•**NAPA CENTER EL PASO**

Manufacturer (A) SFI

60%
From list

Manufacturer (B) FIL

60%
From list

Manufacturer (C) FIL

60%
From list

•**TRUCK ENTERPRISES**

Manufacturer (A) FLEETGUARD

35%
From list

Manufacturer (B) FLEETGUARD

35%
From list

Manufacturer (C) FLEETGUARD

35%
From list

RESPONSE FORM

19) Filters (Oil, Fuel, and Air Flow)-continued from page 10

•**SAN LOMA DBA WESTFLEET**

Manufacturer	<u>(A) BALDWIN</u>	<u>83%</u> From list
Manufacturer	<u>(B) BALDWIN</u>	<u>83%</u> From list
Manufacturer	<u>(C) BALDWIN</u>	<u>83%</u> From list

•**SCHOOL BUS PARTS**

Manufacturer	<u>(C) SCHOOL BUS PARTS BRAND</u>	<u>22%</u> From list
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Discount from List Price or Catalog Price

(Please indicate by inserting **A** for autos, ½ ton, and 1 ton vehicles and **B** for 1 ½ ton and up for class **C** vehicles including school buses)

20) Seats and Seating

•**EASY WAY SAFETY SERVICES, INC.**

Manufacturer	<u>(C) C E WHITE SEATS</u>	<u>10%</u> From list
Manufacturer	<u>(C) SAFEGUARD</u>	<u>10%</u> From list

20) Seats and Seating

•**TRUCK ENTERPRISES**

Manufacturer	<u>(A) NATIONAL</u>	<u>35%</u> From list
Manufacturer	<u>(B) NATIONAL</u>	<u>35%</u> From list
Manufacturer	<u>(C) NATIONAL</u>	<u>35%</u> From list

Discount from List Price or Catalog Price

(Please indicate by inserting **A** for autos, ½ ton, and 1 ton vehicles and **B** for 1 ½ ton and up for class **C** vehicles including school buses)

21) Transmission & Related

•**NAPA CENTER EL PASO**

Manufacturer	<u>(A) NAPA / ATP</u>	<u>30%</u> From list
Manufacturer	<u>(B) NAPA / ATP</u>	<u>30%</u> From list
Manufacturer	<u>(C) NAPA / ATP</u>	<u>30%</u> From list

•**RUSH TRUCK SALES**

Manufacturer	<u>(C) WELLER</u>	<u>15%</u> From list
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RESPONSE FORM

21) Transmission & Related- continued from page 11

•TRUCK ENTERPRISES

Manufacturer	<u>(A) ALLISON</u>	<u>50%</u> From list
Manufacturer	<u>(B) ALLISON</u>	<u>50%</u> From list
Manufacturer	<u>(C) ALLISON</u>	<u>50%</u> From list

Discount from List Price or Catalog Price

(Please indicate by inserting **A** for autos, ½ ton and 1 ton vehicles, and **B** for 1 ½ ton and up and for class **C** vehicles including school buses)

22) Windshield wipers and Related

•NAPA EL PASO

Manufacturer	<u>(A) ECH/ RAY/ WIP</u>	<u>25%</u> From list
Manufacturer	<u>(B) RAY/ ECH/ WIP</u>	<u>25%</u> From list
Manufacturer	<u>(C) WIP/ RAY/ ECH</u>	<u>25%</u> From list

•RUSH TRUCK CENTER

Manufacturer	<u>(A) RIG TOUGH</u>	<u>25%</u> From list
Manufacturer	<u>(B) RIG TOUGH</u>	<u>25%</u> From list
Manufacturer	<u>(C) RIG TOUGH</u>	<u>25%</u> From list

•SAN LOMA DBA WESTFLEET

Manufacturer	<u>(A) ANCO</u>	<u>66%</u> From list
Manufacturer	<u>(B) ANCO</u>	<u>66%</u> From list
Manufacturer	<u>(C) ANCO</u>	<u>66%</u> From list

•TRUCK ENTERPRISES

Manufacturer	<u>(A) ANCO</u>	<u>66%</u> From list
Manufacturer	<u>(B) ANCO</u>	<u>66%</u> From list
Manufacturer	<u>(C) ANCO</u>	<u>66%</u> From list

RESPONSE FORM

Discount from List Price or Catalog Price

(Please indicate by inserting **A** for autos, ½ ton, and 1 ton vehicles and **B** for 1 ½ ton and up for class **C** vehicles including school buses)

23) Thomas & Freightliner Parts

•EASY WAY SAFETY SERVICES

Manufacturer (C) SEAT COVERS & FOAM **10%**
From list

•NAPA EL PASO

Manufacturer (A) NAPA **28%**
From list

Manufacturer (B) NAPA **28%**
From list

Manufacturer (C) NAPA **28%**
From list

•SCHOOL BUS PARTS

Manufacturer (C) SCHOOL BUS PARTS **18%**
From list

•TRUCK ENTERPRISES

Manufacturer (C) THOMAS **20%**
From list

Manufacturer (C) FREIGHTLINER **20%**
From list

Discount from List Price or Catalog Price

(Please indicate by inserting **A** for autos, ½ ton, and 1 ton vehicles and **B** for 1 ½ ton and up for class **C** vehicles including school buses)

24) Ward/ Am Tran & International Parts

•EASY WAY SAFETY SERVICES

Manufacturer (C) SEAT COVERS & FOAM **10%**
From list

•SCHOOL BUS PARTS COMPANY

Manufacturer (C) SCHOOL BUS PARTS **18%**
From list

•TRUCK ENTERPRISES

Manufacturer (C) INTERNATIONAL **20%**
From list

Manufacturer (C) WARD **20%**
From list

RESPONSE FORM

Discount from List Price or Catalog Price

(Please indicate by inserting **A** for autos, ½ ton, and 1 ton vehicles and **B** for 1 ½ ton and up for class **C** vehicles including school buses)

25) Blue Bird Parts

~~•BLUE STAR BUS SALES~~

Manufacturer ~~(C) BLUE BIRD BODY~~

10%
From list

•EASY WAY SAFETY SERVICES

Manufacturer (C) SEAT COVERS AND FOAM ONLY

10%
From list

•EL PASO NAPA

Manufacturer (C) NAPA

28%
From list

•SCHOOL BUS PARTS

Manufacturer (C) SCHOOL BUS PARTS

18%
From list

•TRUCK ENTERPRISES

Manufacturer (C) BLUE BIRD

20%
From list

NOTE- TIE BID ON SAME PRICE LIST BETWEEN RUSH TRUCK SALES AND TRUCK ENTERPRISES FOR ITEM 25 AWARDED ON A COIN TOSS TO TRUCK ENTERPRISES

Discount from List Price or Catalog Price

(Please indicate by inserting **A** for autos, ½ ton and 1 ton vehicles, and **B** for 1 ½ ton and up and for class **C** vehicles including school buses)

26) Wayne Parts

•EASY WAY SAFETY SERVICES

Manufacturer (C) SEAT COVERS & FOAM

10%
From list

•SCHOOL BUS PARTS

Manufacturer (C) SCHOOL BUS PARTS

18%
From list

•TRUCK ENTERPRISES

Manufacturer (C) WAYNE

20%
From list

RESPONSE FORM

Discount from List Price or Catalog Price

(Please indicate by inserting **A** for autos, ½ ton, and 1 ton vehicles and **B** for 1 ½ ton and up for class **C** vehicles including school buses)

27) **Carpenter Parts**

•EASY WAY SAFETY SERVICES

Manufacturer **(C) SEAT COVERS & FOAM**

10%
From list

•SCHOOL BUS PARTS

Manufacturer **(C) SCHOOL BUS PARTS**

10%
From list

•TRUCK ENTERPRISES

Manufacturer **(C) CARPENTER**

20%
From list

Discount from List Price or Catalog Price

(Please indicate by inserting **A** for autos, ½ ton, and 1 ton vehicles and **B** for 1 ½ ton and up for class **C** vehicles including school buses)

28) **Collins Parts**

•EASY WAY SAFETY SERVICES

Manufacturer **(C) SEAT COVERS & FOAM**

10%
From list

•SCHOOL BUS PARTS

Manufacturer **(C) SCHOOL BUS PARTS**

10%
From list

•TRUCK ENTERPRISES

Manufacturer **(C) COLLINS**

20%
From list

Discount from List Price or Catalog Price

(Please indicate by inserting **A** for autos, ½ ton and 1 ton vehicles, and **B** for 1 ½ ton and up and for class **C** vehicles including school buses)

29) **US Bus Parts**

NOTE- MANUFACTURER DOES NOT PUBLISH PRICE LIST PER VENDOR, BUT CALL FOR PARTS PRICING AND LOCAL VENDOR CAN GET PARTS FROM MANUFACTURER AND PROVIDE COPY OF INVOICE FROM MANUFACTURER

•TRUCK ENTERPRISES

Manufacturer **(B,C) US BUS PARTS**

20%
MARKUP OVER COST

RESPONSE FORM

Discount from List Price or Catalog Price

(Please indicate by inserting **A** for autos, ½ ton and 1 ton vehicles, and **B** for 1 ½ ton and up and for class **C** vehicles including school buses)

30) OEM Body Parts

•BORDER FREIGHTLINER

NOTE- PROPRIETARY SUPPLIER FOR DTNA PARTS ONLY SUBMITTED MARKUP OVER COST

Manufacturer (C) DTNA 25%
Markup over cost

•~~NEW HORIZON VANS~~

Manufacturer (A,B,C) BRAUN 10%
~~WHEELCHAIR LIFT PARTS AND BRAUN TRANSIT SEAT PARTS~~ From list

Manufacturer (A,B,C) RICON 10%
~~WHEELCHAIR LIFT PARTS~~ From list

Manufacturer (A,B,C) SURE-LOK 10%
~~WHEELCHAIR SECUREMENTS & PARTS~~ From list

~~NOTE- MANUFACTURER DOES NOT HAVE A PUBLIC PRICE LIST~~

Manufacturer (A,B,C) Q'STRAIT 10%
~~WHEELCHAIR SECUREMENTS AND PARTS~~ From list

Discount from List Price or Catalog Price

(Please indicate by inserting **A** for autos, ½ ton and 1 ton vehicles, and **B** for 1 ½ ton and up and for class **C** vehicles including school buses)

31) School Bus Glass

•H & J ALAMO AUTO GLASS

VENDOR QUALIFIED ITS PROPOSAL TO INCLUDE TURNKEY PURCHASE & INSTALLATION OF GLASS FOR AUTOS, 1 ½ TON AND UP AND SCHOOL BUS GLASS REPAIR AND REPLACEMENT-SEE ATTACHED PRICE LIST FOR CLASS A,B, AND C VEHICLES AT END OF AWARD SUMMARY WHICH INCLUDES COST FOR NEW, USED, AND TINTED VEHICLE GLASSES

Manufacturer (A,B,C) DOMESTIC AND FOREIGN GLASS 73%
From list (NAGS)

•BORDER FREIGHTLINER

MANUFACTURER DOES NOT HAVE PRICE LIST, BUT VENDOR WILL PROVIDE A COPY OF INVOICE FROM MANUFACTURER FOR AUDIT PURPOSES

Manufacturer (C) DTNA/ ALLIANCE GLASS 10%
Markup over cost

•TRUCK ENTERPRISES

Manufacturer (C) BLUE BIRD / FREIGHTLINER 20%
From list

RESPONSE FORM

Discount from List Price or Catalog Price

(Please indicate by inserting **A** for autos, ½ ton and 1 ton vehicles, and **B** for 1 ½ ton and up and for class **C** vehicles including school buses)

32) OEM GMC Parts

•NAPA CENTER EL PASO

Manufacturer (A,B,C) NAPA OEM EQUIVALENT PARTS **20%**
From list

•RUSH TRUCK CENTER

Manufacturer (C) GENERAL MOTORS **20%**
From list

•TRUCK ENTERPRISES

Manufacturer (C) GENERAL MOTORS **20%**
From list

33) OEM International Parts

•RUSH TRUCK CENTER

Manufacturer (C) INTERNATIONAL **20%**
From list

•TRUCK ENTERPRISES

Manufacturer (C) INTERNATIONAL **20%**
From list

Discount from List Price or Catalog Price

(Please indicate by inserting **A** for autos, ½ ton and 1 ton vehicles, and **B** for 1 ½ ton and up and for class **C** vehicles including school buses)

34) OEM Ford Parts

•NAPA CENTER EL PASO

Manufacturer (A,B,C) NAPA OEM EQUIVALENT PARTS **20%**
From list

•TRUCK ENTERPRISES

Manufacturer (C) FORD **20%**
From list

Discount from List Price or Catalog Price

(Please indicate by inserting **A** for autos, ½ ton and 1 ton vehicles, and **B** for 1 ½ ton and up and for class **C** vehicles including school buses)

35) OEM Chrysler Parts

•NAPA CENTER EL PASO

Manufacturer (A,B,C) NAPA OEM EQUIVALENT PARTS **20%**
From list

RESPONSE FORM

Discount from List Price or Catalog Price

(Please indicate by inserting **A** for autos, ½ ton and 1 ton vehicles, and **B** for 1 ½ ton and up and for class **C** vehicles including school buses)

36) AV Locate GPS Tracking Devises

•ALAMO INDUSTRIES INC.

Manufacturer (A,B,C) FLEET SAT

Labor per person for installs

**20+ COLUMN
PRICING**

From list

**\$ 65/ hour+ 5%
SUPPLY FEE**

Discount from List Price or Catalog Price

(Please indicate by inserting **A** for autos, ½ ton and 1 ton vehicles, and **B** for 1 ½ ton and up and for class **C** vehicles including school buses) **See Attached Price list for FLEETSAT As of 3/21/2013**

37) Fuel Enhancement Parts (for reduction of emissions, increased fuel economy, and performance)

Provide only independent laboratory test results with specifications for consideration

•ALAMO INDUSTRIES

Manufacturer (A,B,C) FITCH FUEL CATALYST

Labor per person for installs

5%

From list (JOBBER)

**\$65/ hour + 5%
SUPPLY FEE**

•ASPEN II DISTRIBUTING

Manufacturer (A,B,C) BG INDUSTRIES

Labor per person for installs

0%

From list (JOBBER)

N/A

•BENNETT ENERGY & ENVIRONMENTAL

Manufacturer (A,B) ECO SYSTEMS FUEL ENHANCER
4 CYLINER AND 6 CYLINER GAS & DIESEL

Labor per person for installs

30%

From list

\$40/ hour

Manufacturer (A,B,C) ECO SYSTEMS FUEL ENHANCER
8 CYLINDER VEHICLES, BUSES, AND HEAVY EQUIPMENT

Labor per person for installs

30%

From list

\$40/ hour

•D & H PETROLEUM & ENVIRONMENTAL INC.

DIESEL EXHAUST FLUID (DEF) EQUIPMENT

NOTE- S & H NOT INCLUDED, ELECTRICAL COSTS VARY, AND SPECIFIC COST WILL BE QUOTED AT TIME OF CONSULATION

Manufacturer (A,B,C) BLUE 1 USA

Labor per person for installs

0%

From list

\$75/ hour

Manufacturer (A,B,C) FILL-RITE

Labor per person for installs

0%

From list

\$75/ hour

RESPONSE FORM

38) Angel Trax Bus Surveillance Systems

•ALAMO INDUSTRIES INC.

Manufacturer (C) ANGEL TRAX
S & H FEE OF \$25 PER COMPLETE SYSTEM
Labor per person for installs

5%
From list
\$65/ hour + 5%
SUPPLY FEE

1 to 24 units 5% off dealer
25 to 49 units 11% off dealer
50 to 74 units 17% off dealer
Over 75 units may receive additional discounts on a case by case basis
Attached price list as of 4/05/2013 **Attached Price List as of October 2013**

•D & H PETROLEUM & ENVIRONMENTAL INC.

Manufacturer (A,B,C) OPW PETROLINK RFID (RADIO FREQUENCY IDENTIFICATION
NOTE- S & H NOT INCLUDED, ELECTRICAL COSTS VARY, AND SPECIFIC COST WILL BE
QUOTED AT TIME OF CONSULATION

Labor per person for installs

0%
From list
\$75/ hour

39) Nitrogen Vehicle Tire Programs –NO RESPONSES, NO AWARDS

(Use space provided or submit on your company's letterhead a program your company's Capable of offering to ESC Region 19 Cooperative members including rentals, purchases, leases, and or any other proposal that the cooperative would be interested in participating in to provide nitrogen 95-99.9% pure for fleet vehicles. The proposal should include a comprehensive overview of any and all costs associated with the program whether it is a purchase, rental, or lease program with equipment and or other alternatives?

REQUIRED QUESTIONS FOR AWARD CONSIDERATION

Does vendor offer discounts for large volume purchases over and above discounts submitted?
If so, please provide details including additional parts discounts and
Labor costs, if applicable:

ALAMO INDUSTRIES, INC. - NO
ASPEN II DISTRIBUTING- NO
BENNETT ENERGY & ENVIRONMENTAL LLC- NO
~~BLUE STAR BUS SALES, LTD- YES, CONTACT FOR QUANTITY PARTS~~
~~C & R DISTRIBUTING, LLC- NO~~
D & H PUMP SERVICE INC. DBA D & H PETROLEUM & ENVIRONMENTAL, INC.- NO
EASY WAY SAFETY SERVICES, INC-YES, CONTACT VENDOR
GVMI INC. DBA NAPA CENTER EL PASO-NO
H & J ALAMO AUTO GLASS- YES, USED GLASS OPTION SHEET
~~NEW HORIZON VANS, INC.- NO~~
RUSH TRUCK CENTER OF TEXAS LP DBA- NO
RUSH TRUCK CENTER OF EL PASO- NO
SAN LOMA, INC. DBA WESTFLEET- NO
SCHOOL BUS PARTS COMPANY-YES, CONTACT VENDOR FOR DETAILS
STEWART & STEVENSON TRUCK HOLDINGS LLC DBA ON THE BORDER FREIGHTLINER OF EL PASO- YES, DEPENDING ON VOLUME
TRUCK ENTERPRISES INC.- NO

RESPONSE FORM

Number of Walk In Store Fronts in El Paso and Surrounding Area (Attach locations, addresses, phone numbers, and contact person for this account?)

ALAMO INDUSTRIES, INC. - ONE
ASPEN II DISTRIBUTING- FOUR
BENNETT ENERGY & ENVIRONMENTAL LLC- ONE
~~BLUE STAR BUS SALES, LTD- NONE~~
~~C & R DISTRIBUTING, LLC- ONE~~
D & H PUMP SERVICE INC. DBA D & H PETROLEUM & ENVIRONMENTAL, INC.- ONE
EASY WAY SAFETY SERVICES, INC-ONE
GVM I INC. DBA NAPA CENTER EL PASO-TWO
H & J ALAMO AUTO GLASS- ONE
~~NEW HORIZON VANS, INC.- ONE~~
RUSH TRUCK CENTER OF TEXAS LP DBA- RUSH TRUCK CENTER OF EL PASO- ONE
SAN LOMA, INC. DBA WESTFLEET- ONE
SCHOOL BUS PARTS COMPANY-NONE
STEWART & STEVENSON TRUCK HOLDINGS LLC DBA ON THE BORDER FREIGHTLINER OF EL PASO- ONE
TRUCK ENTERPRISES INC.- ONE

Number of Delivery Trucks in El Paso and surround area?

ALAMO INDUSTRIES, INC. - 2
ASPEN II DISTRIBUTING- 3
BENNETT ENERGY & ENVIRONMENTAL LLC- 2
~~BLUE STAR BUS SALES, LTD- 0~~
~~C & R DISTRIBUTING, LLC- 4~~
D & H PUMP SERVICE INC. DBA D & H PETROLEUM & ENVIRONMENTAL, INC.- 23
EASY WAY SAFETY SERVICES, INC-0
GVM I INC. DBA NAPA CENTER EL PASO-10
H & J ALAMO AUTO GLASS- 13
~~NEW HORIZON VANS, INC.- 0~~
RUSH TRUCK CENTER OF TEXAS LP DBA- RUSH TRUCK CENTER OF EL PASO- 3
SAN LOMA, INC. DBA WESTFLEET- 3
SCHOOL BUS PARTS COMPANY-0
STEWART & STEVENSON TRUCK HOLDINGS LLC DBA ON THE BORDER FREIGHTLINER OF EL PASO- 4
TRUCK ENTERPRISES INC.- 2

Number of Personnel living and working in El Paso area?

ALAMO INDUSTRIES, INC. - 79
ASPEN II DISTRIBUTING- 4
BENNETT ENERGY & ENVIRONMENTAL LLC- 3
~~BLUE STAR BUS SALES, LTD- 0~~
~~C & R DISTRIBUTING, LLC- 180~~
D & H PUMP SERVICE INC. DBA D & H PETROLEUM & ENVIRONMENTAL, INC.- 60
EASY WAY SAFETY SERVICES, INC-0
GVM I INC. DBA NAPA CENTER EL PASO-22
H & J ALAMO AUTO GLASS- 18
~~NEW HORIZON VANS, INC.- 2~~
RUSH TRUCK CENTER OF TEXAS LP DBA- RUSH TRUCK CENTER OF EL PASO- N/R
SAN LOMA, INC. DBA WESTFLEET- 3
SCHOOL BUS PARTS COMPANY-0
STEWART & STEVENSON TRUCK HOLDINGS LLC DBA ON THE BORDER FREIGHTLINER OF EL PASO- 43
TRUCK ENTERPRISES INC.- 30

Number of Years in business in El Paso market?

ALAMO INDUSTRIES, INC. – 34 years
ASPEN II DISTRIBUTING- 26 years
BENNETT ENERGY & ENVIRONMENTAL LLC- 28 years
~~BLUE STAR BUS SALES, LTD- 14 years~~
~~C & R DISTRIBUTING, LLC- 65 years~~
D & H PUMP SERVICE INC. DBA D & H PETROLEUM & ENVIRONMENTAL, INC.- 47 years
EASY WAY SAFETY SERVICES, INC-NO RESPONSE
GVM I INC. DBA NAPA CENTER EL PASO-20 years
H & J ALAMO AUTO GLASS- 16 years
~~NEW HORIZON VANS, INC.- 1 years~~
RUSH TRUCK CENTER OF TEXAS LP DBA- RUSH TRUCK CENTER OF EL PASO- 8 years
SAN LOMA, INC. DBA WESTFLEET- 8 years
SCHOOL BUS PARTS COMPANY-40 years
STEWART & STEVENSON TRUCK HOLDINGS LLC DBA ON THE BORDER FREIGHTLINER OF EL PASO- 7 years
TRUCK ENTERPRISES INC.- 32 years

Average Inventory on hand in El Paso market?

ALAMO INDUSTRIES, INC. – \$2,000,000
ASPEN II DISTRIBUTING- \$250,000
BENNETT ENERGY & ENVIRONMENTAL LLC- \$10,000
~~BLUE STAR BUS SALES, LTD- N/A~~
~~C & R DISTRIBUTING, LLC- \$2,000,000 per month~~
D & H PUMP SERVICE INC. DBA D & H PETROLEUM & ENVIRONMENTAL, INC.- N/A
EASY WAY SAFETY SERVICES, INC-N/A
GVM I INC. DBA NAPA CENTER EL PASO-\$2,500,000
H & J ALAMO AUTO GLASS- over 5,000 parts
~~NEW HORIZON VANS, INC.- varies (no firm response)~~
RUSH TRUCK CENTER OF TEXAS LP DBA- RUSH TRUCK CENTER OF EL PASO- \$2,000,000
SAN LOMA, INC. DBA WESTFLEET- \$80,000
SCHOOL BUS PARTS COMPANY- outside of El Paso vendor (N/A)
STEWART & STEVENSON TRUCK HOLDINGS LLC DBA ON THE BORDER FREIGHTLINER OF EL PASO- \$1,000,000
TRUCK ENTERPRISES INC.- \$125,000

Does vendor provide any discount terms such as 1 or 2% 10 days, net 30 days?

ALAMO INDUSTRIES, INC. – Net 30 days
ASPEN II DISTRIBUTING- Net 30 days
BENNETT ENERGY & ENVIRONMENTAL LLC- 1% 10 days, net 30 days
~~BLUE STAR BUS SALES, LTD- Net 30 days~~
~~C & R DISTRIBUTING, LLC- Net 30 days~~
D & H PUMP SERVICE INC. DBA D & H PETROLEUM & ENVIRONMENTAL, INC.- Net 30 days
EASY WAY SAFETY SERVICES, INC-Net 30 days
GVM I INC. DBA NAPA CENTER EL PASO-2% 10 days, net 30 days
H & J ALAMO AUTO GLASS- 2% 10 days, net 30 days
~~NEW HORIZON VANS, INC.- Net 30 days~~
RUSH TRUCK CENTER OF TEXAS LP DBA- RUSH TRUCK CENTER OF EL PASO- Net 30 days
SAN LOMA, INC. DBA WESTFLEET- Net 30 days
SCHOOL BUS PARTS COMPANY-1% 10 days, net 30 days
STEWART & STEVENSON TRUCK HOLDINGS LLC DBA ON THE BORDER FREIGHTLINER OF EL PASO- Net 30 days
TRUCK ENTERPRISES INC.- 2% 10 days, net 30 days

Provide listing and contact information for 3 large governmental or commercial accounts vendor has done business with in the last 6 months?

All vendors recommended for award rated a 9 or better out of a possible 10 for reference checks on previous comparable goods and services provided

Approved by: _____
(James R. Vasquez or Designee)
(James R. Vasquez or Designee)
(James R. Vasquez)

Date: _____
(June 22, 2011)
(May 30, 2012)
(June 19, 2013)