

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Consulting, Instructional, and Training Resources – ESC Region
19 Allied States Cooperative
RFP NUMBER: 24-7474
RFP OPENING DATE: October 17, 2023
CONTRACT TERM: Date of award until December 31, 2024, with 4 annual extension
options.
FUNDING SOURCE: Various
RFP's ISSUED: 1,801
RESPONSES: 152
ADVERTISEMENT DATES: El Paso Times – September 18, 2023 & September 25, 2023

RECOMMENDED FOR AWARD: 2ove1, LLC (John C. Harre JR)
4D Works LLC / Mike Desparrois Consulting
4mativ Technologies
4QM Teaching
Accelerate Learning Inc.
AccuCut LLC
~~Adriana Alvarez~~ *updated 1/23/2024
Apperson, Inc.
Applied Practice (Propel Education Strategies, Inc.)
Asteria Education, Inc. dba ECS Learning Systems (Asteria
Learning Inc)
Avant Assessment
B.E. Publishing
Back 2 School Texas, L.L.C. (Paul Alex Islas)
Ballard & Tighe, Publishers (Educational IDEAS, Inc)
BattleQuestions.com (Donna McAlonen)
Be Glad LLC
Bedford, Freeman & Worth Publishing Group, LLC
(Macmillan Holdings LLC)
Bellwether Media
BlueWonder Creative
BookNook Inc.
Bound To Stay Bound Books, Inc.
Braintrust Tutors
C/Q International, LLC (Marisa Quintanilla) (HUB)
Care Behavioral Health, LLC
Carnegie Learning, Inc.
Children's Plus, Inc.
Committee for Children
Complete Book and Media Supply, LLC (HUB)
Comprehensive Training Center (HUB)
CompTIA (The Computing Technology Industry Association,
Inc)
Constructive Playthings (U.S. Toy Company, Inc.)
Crabtree Coaching Collaborative (Alissa Crabtree)
Creative Mathematics (Kimberly Sutton)
Crisis Prevention Institute, Inc.
Crowning Point LLC
Dallas Ecological Foundation (Outdoors Tomorrow
Foundation)

Delaney Educational Enterprises
 DreamBox Learning Inc.
 Dual Language Education of New Mexico
 E3 Alliance
 Education Elements
 Educational Research Institute (ERI Funding Group, Inc.)
 (HUB)
~~Eduspark, Inc.~~ *updated 1/23/2024
 Emily Iland Inc
 Engage! Learning Inc. (engage2learn)
 EPS Operations, LLC (EEP-EPS Holdings, LLC)
 Expedited Reports (Alexis Arceo)
 Filo Edtech (Filo Edtech Inc.)
 Flinn Scientific, Inc.
 Footsteps2Brilliance, Inc.
 Forethought Essentials LLC (Kimberly Harmon Welch)
 Frenalytics (Think Group Holdings, Inc.)
 friEdTechnology (HUB)
 Garro Behavior Consulting (Joan Marie Rickerl Garro)
 getpoms.com (Michele Summerall)
 Gumdrops Books (Central Programs Inc.)
 Happy and Fun Lifestyle LLC (Lisa Caprelli, Children's
 Author, Speaker) (Lisa Caprelli Solomon)
 Harry K. Wong Publications, Inc.
 Hatch, Inc
 HMH-NWEA (NWEA, a division of Houghton Mifflin Harcourt
 Publishing Company)
 IEP Curriculum and Consulting, LLC (Michael P Soria)
 ILO Group LLC
 Instructional Empowerment, Inc. (Learning Services
 International and The Marzano Evaluation Center)
 Josh Shipp Productions, LLC (Top Youth Speakers)
 JROTC Dog Tags, Inc
 Kagan Professional Development
 Kajitani Education (Alex Kajitani)
 Kamico Instructional Media, Inc. (HUB)
 Kaplan Early Learning Company
 Keystone Books and Media
 Kids Excel El Paso Inc.
 Lakeshore Learning Materials, LLC (Lakeshore Parent, LLC)
 Learner's Edge Consulting (Tara M. Brown)
 Learning Farm, LLC.
 Learning Without Tears (No Tears Learning)
 Loom Consulting (HUB)
 Loving Guidance LLC (Conscious Discipline Holdings, LLC)
 LumenKind
 Mamba GaGa, LLC
 Marzano Resources, LLC
 Math & Science Cut Ups (Integral Mathematics, Inc.) (HUB)
 MindRise Learning
 n2y, LLC
 National Science Teachers Association-NSTA
 Nearpod Inc.
 New Horizons Computer Learning Centers, Inc.

New Teacher Center
 Nextec Inc.
 Okapi Educational Publishing
 Onofre & Associates INC.
 Ori Learning (SpecialNeedsWare, Inc)
 Pacific Learning
 Perma-Bound Books. (Hertzberg-New Method, Inc.)
 Platinum Consulting Services (HUB)
 Playlearn USA Inc.
 Positive Directions Co
 Progress Learning LLC
 ProSolve LLC
 QEP Professional Books (QEP, Inc.)
 Quill Corporation (Staples, Inc.)
 Rainbow Book Company (Rainbow Books, Inc. dba Rainbow Book Company of Illinois)
 Readable English
 Real OT Solutions, Inc.
 Really Good Stuff, LLC.
 Really Great Reading Company, LLC
 Renaissance Learning, Inc.
 Responsive Learning, LP
 Rev it Up! Consulting Group (Rev it Up! Consulting Group, LLC) (HUB)
 Richard C. Owen Publishers, Inc.
 Richards Lindsay & Martin, LLP
 Rigged In Your Favor (Leticia M. Salas)
 Ripple Effects (Ripple Effects, Inc.)
 Russell's Educational Consulting (Hazel Russell)
 Salas Music (Salas Music Publishing and Production/Angel Music) (Arturo Salas Salas)
 Sandviks HOP, Inc. (Hooked on Phonics)
 Savvas Learning Company LLC (Gateway Education Holdings LLC)
 Scholastic Book Fairs
 School Specialty LLC
 Seidlitz Education
 Sirius Education Solutions (Sirius Education Solutions LLC)
 Solution Tree, Inc.
 Southwest Training Systems Inc.
 Summit K12 Holdings, Inc
~~Sweet Pipes (BRBM Publishing LLC)~~ *updated 1/23/2024
 TAG2: The Art of Continuous Growth
 TCASE Services by Design (TCASE Services, Inc.)
 Teachers Discovery Inc (American Eagle Inc.)
 Teaching Strategies, LLC (UTJ Holdco, Inc.)
 Textbook Warehouse (Textbook Warehouse, LLC)
 Think Big Learning
 Thinking Maps, Inc.
 Threads of Love LLC
 Tutorfly (Tutorfly Holdings Inc.)
 UWorld LLC
 XanEdu Publishing, Inc.
 Xello Inc.

TOTAL (estimated) **Ztastic Solutions, LLC**
\$50,000,000.00/year

EXPLANATIONS:

Award of this solicitation will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Consulting, Instructional, and Training Resources for those procurements made with federal, state or local funds. Evaluation and award recommendation were based on 70% pricing and 30% references. The awarded vendors' pricing and information can be found on the Award Detail spreadsheet. Dantek Systems, Maria de Jesus Ortiz, MGT of America Consulting LLC, Positive Behavior Supports Corp (Positive Behavior Supports), Sandra Garcia-Salcido, and Tuatara Consulting Inc. submitted a proposal however were not considered; vendors do not meet the scope of work. Dr. M. Aguilar Educational Consulting (Magdalena Aguilar) withdrew their submittal. Gillem Staffing (Gillem Speech - Language Pathology Services LLC) submitted a "No Bid" response and do not meet the scope of work. Adventures in Learning / AIL Products (Gregory Dale Laufer), Corwin Press, Discount School Supply (Earlychildhood LLC), Edmentum, ETA hand2mind (hand2mind, Inc.), Forde-Ferrier LLC, and World Book, Inc. submitted a proposal however were not considered; vendors did not meet the requirements of the bid regarding reporting and/or administrative fees. Adriana Alvarez and Eduspark, Inc. were removed from award for failure to submit insurance as per the bid requirements. Sweet Pipes (BRBM Publishing LLC) submitted a proposal however was not considered; vendor did not accept award due to our reporting terms and conditions.

**SPECIFICATIONS, PREPARATION AND
EVALUATION PROVIDED BY:**

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Patty Delgado - ESC Region 19

Special Conditions

1. Vendors awarded this contract will be utilized on an as-needed basis.
2. This RFP is for services and/or products. Vendors do not need to provide both to be considered for award.
3. This RFP is not for routine office supplies.
4. Pricelist/catalog must be submitted with response. Failure to provide pricing information may result in disqualification.
5. ASC members may require vendors to complete criminal background checks at their discretion. The cost for background checks is the responsibility of the vendor and should not be charged to the member.
6. ASC members may require vendors to sign a separate contract.

Approved By: _____
Dr. Armando Aguirre

Date: _____
November 28, 2023