

**EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE  
RFP AWARD SUMMARY**

**RFP TITLE:** Technology, Hardware, Software, Services and Related (Supplemental) - ESC Region 19 Allied States Cooperative

**RFP NUMBER:** 22-7429

**RFP OPENING DATE:** November 30, 2021

**CONTRACT TERM:** Date of award until January 31, 2023, with 4 annual extension options.  
**(Extended by Region 19 until January 31, 2024)**  
**(Extended by Region 19 until January 31, 2025)**

**FUNDING SOURCE:** Various

**RFP's ISSUED:** 1557

**RESPONSES:** 53

**ADVERTISEMENT DATES:** El Paso Times – November 1, 2021 & November 8, 2021

**RECOMMENDED FOR AWARD:** **Access Communications Group, LLC**  
**Arey Jones Educational Solutions (Broadway Typewriter Company Inc.)**  
**AristotleK12 (Sergeant Laboratories)**  
**Audio Enhancement, Inc.**  
**AVES Audio Visual Systems Inc**  
**Blackboard Inc** \*updated 10/19/24 5/24/24  
**Active Internet Technologies LLC (Finalsite)\***updated 10/19/23  
~~**Camcor, Inc.**~~ \*updated 1/4/2024  
**Conterra Ultra Broadband LLC (Conterra Ultra Broadband LLC)**  
**Discount Two-Way Radio Corporation**  
**GreenLight Credentials, LLC**  
~~**Hatch, Inc**~~ \*updated 12/5/2023  
**JMT Associates (Educational Business Services PC)**  
**Littera Education Inc**  
**Netsync Network Solutions**  
**Net-Tech Consulting LLC**  
**Okio Labs, Inc.**  
**Onset Technologies**  
**PowerSchool (PowerSchool Holdings LLC dba PowerSchool Group LLC)**  
**Presidio Networked Solutions (Presidio Networked Solutions Group, LLC) (Presidio Holdings Inc.)**  
**PriceSenz LLC (HUB)**  
**ProComputing Corporation**  
**RedGear LLC**  
**Ro It Solutions (Ro It Solutions, Llc) (Rick Rollerson, Sr.)**  
**SirsiDynix (Sirsi Corporation)**  
**Square Technology (David Frisbie)**  
**Sun City Communications, LLC (HUB)**  
**System Integrations (MJAMLP Inc.)**  
**Tek84 Inc.**  
**The Library Corporation**  
**Toast POS (Toast, Inc)**  
**Tools For Schools Inc.**  
**Trafera LLC (Trafera Holdings, LLC)**

**TOTAL (estimated)**

**\$100,000,000.00/year**

**EXPLANATIONS:**

Award of this solicitation will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Technology, Hardware, Software, Services and Related (Supplemental) for those procurements made with federal, state or local funds. Evaluation and award recommendation were based on 70% pricing and services/qualifications and 30% references. Audio Optical Systems of Austin, Inc., Brainchild (Brainchild Unlimited, Inc.), Citygovapp Inc, DynEd International Inc, Engage! Learning Inc., Kamico Instructional Media, Inc., Mach B Technologies Inc, Masser Technologies (The Masser Group, Inc.), Mitinet, Inc., Okapi Educational Publishing, and White Rock Cybersecurity (White Rock Security Group, LLC) submitted a proposal however were not considered; vendors are already awarded on an existing contract. Books del Sur, LuAnn Escobar, n2y, LLC, Pyrocom System Inc. (PyroCom Systems Inc.), Savvas Learning Company LLC (Gateway Education Holdings LLC), Science Safety Inc., Sheri Pellicotte, Teaching Strategies, LLC, The Co8 Group, and Waterford Research Institute submitted a proposal however were not considered; vendors do not meet the scope of work. Hatch, Inc was awarded a recent contract and therefore removed from this bid award. Camcor, Inc. was removed from award for failure to submit insurance as per the bid requirements. The awarded vendors' pricing and information can be found on the Award Detail spreadsheet.

**SPECIFICATIONS, PREPARATION AND EVALUATION PROVIDED BY:**

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Renae Lawrence - ESC Region 19

**Special Conditions**

1. This solicitation is a supplemental solicitation to 19-7327, 20-7359 and 21-7394. Vendors awarded on 19-7327, 20-7359 and 21-7394 do not need to respond to this solicitation as they are already awarded. To view the Award Summary documents to see if you are awarded on these solicitations, please go to: <http://www.alliedstatescooperative.com/contracts.php?letter=ALL>. Scroll down to find 19-7327, 20-7359 and 21-7394.
2. This solicitation is for all software, hardware, cloud services, licensing and any and all technology related items.
3. Vendors should respond with a discount from product price list or markup from vendor cost as well as an hourly rate for services if applicable.
4. This solicitation is not for a specific purchase or specific items. By earning a contract, vendors will be able to provide future products and services to any ASC members.

**Approved By:** \_\_\_\_\_  
**Dr. Armando Aguirre**  
**Dr. Armando Aguirre**  
**Dr. Armando Aguirre**

**Date:** \_\_\_\_\_  
**January 7, 2022**  
**October 25, 2022**  
**October 31, 2023**