

**EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE**  
**RFP AWARD SUMMARY**

**RFP TITLE:** Fire & Security Alarm Installation, Maintenance, Monitoring, Inspections, and Related Services – ESC Region 19 Allied States Cooperative

**RFP NUMBER:** 21-7419

**RFP OPENING DATE:** September 14, 2021

**CONTRACT TERM:** Date of award until October 31, 2022, with 4 annual extension options.  
**(Extended by Region 19 until October 31, 2023)**  
**(Extended by Region 19 until October 31, 2024)**

**FUNDING SOURCE:** Various

**RFP's ISSUED:** 310

**RESPONSES:** 14

**ADVERTISEMENT DATES:** El Paso Times – August 16, 2021 & August 23, 2021

**RECOMMENDED FOR AWARD:** A/V Concepts & Security, LLC  
Advanced Security Contractors, Inc.  
Aegis Special Systems, LLC (HUB)  
API National Service Group  
~~Black Fire & Security Services~~  
Black Fire & Security Services LLC \*updated 3/30/23  
Electripro, Inc. dba Integrated Technologies and Design  
IntegriWard, LLC  
Intraworks Inc.  
L & L Special Systems LLC  
Matrix Special Systems, Inc.  
Pyrocom System Inc. (PyroCom Systems Inc.)  
Resident Technology (David Felix)  
Sound & Signal Systems of Texas  
System Integrations (MJAMLP Inc.)

**TOTAL (estimated)** \$6,000,000.00/year

**EXPLANATIONS:**

Award of this solicitation will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Fire & Security Alarm Installation, Maintenance, Monitoring, Inspections, and Related Services for those procurements made with federal, state or local funds. Evaluation and award recommendation were based on 70% pricing and services/qualifications and 30% references. The awarded vendors' pricing and information can be found on the Award Detail spreadsheet.

**SPECIFICATIONS, PREPARATION AND  
EVALUATION PROVIDED BY:**

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Rena Lawrence - ESC Region 19

## **Special Conditions**

1. Vendors will submit a copy of their license from the State of Texas Department of Insurance and all other states for both fire alarm and security intrusion alarm services to be considered for award.
2. Fire alarm vendors must have a State of Texas licensed Fire Alarm Planning Superintendent on staff residing in the area(s) available for site visits and design issues. A copy of their license(s) must be submitted.
3. Awarded vendors will submit the names of all licensed fire alarm technicians on staff with proposals for award consideration.
4. All work performed on ASC member's property will be only performed by licensed fire alarm technicians.
5. Vendors must comply with all adopted standards in Chapter 6002 Fire Detection and Alarm Device Installation and TAC 34.600 Fire Alarm Rules.
6. All work performed by the awarded vendor must comply with the International Building Code (IBC).
7. All work, goods and services must comply with NFPA (National Fire Protection Association) and NEC (National Electrical Code).
8. Vendors wishing to be considered for award must own and provide the manufacturer, model number, year purchased, and serial number of a smoke detector sensitivity machine along with proof of service and maintenance in accordance with the manufacturer's specifications and provide clients with a copy of the annual calibration certificate.
9. A copy of all employees' licenses for security intrusion alarm installers by the state vendor wishes to service will be submitted with proposals for award consideration.
10. Vendors wishing to be considered for award must submit a copy of their Class B Security Contractor Company license.
11. Awarded vendors must provide activity reports to each ASC member's designated contact person of the system's status when requested during the contract term.
12. All required inspection certifications of fire systems will be provided to the ASC member's designated person along with the Texas State Fire Marshall and El Paso Fire Department or the state in which the vendor wishes to provide services.
13. If vendor intends to use a separate monitoring service from itself, the name, address, contact person, phone number, and email address must be included with the proposal for award consideration.
14. Awarded vendors agree to provide shop certified drawings to ASC members that are agreed upon by both parties prior to commencement of any work.
15. This contract will be for installation, service, and monitoring of new systems installed by the vendor as well as taking over existing installed systems for both fire and security monitoring.
16. Awarded vendors agree to change out or take over existing accounts by coordinating with existing vendors on change-outs for any equipment that may be owned by the current vendor.

**Approved By:** \_\_\_\_\_

**Dr. Armando Aguirre  
Dr. Armando Aguirre  
Dr. Armando Aguirre**

**Date:** \_\_\_\_\_

**September 27, 2021  
August 1, 2022  
July 31, 2023**