

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Technology, Hardware, Software, Services and Related
(Supplemental) - ESC Region 19 Allied States Cooperative

RFP NUMBER: 21-7394

RFP OPENING DATE: December 8, 2020

CONTRACT TERM: Date of award until January 31, 2022 with 4 annual extension options.
(Extended by Region 19 until January 31, 2023)
(Extended by Region 19 until January 31, 2024)
(Extended by Region 19 until January 31, 2025)

FUNDING SOURCE: Various

RFP's ISSUED: 847

RESPONSES: 24

ADVERTISEMENT DATES: El Paso Times – November 9, 2020 & November 16, 2020

RECOMMENDED FOR AWARD: **Advanced Network Management, Inc. (ANM)**
Ascend Education (KMB of Shreveport, LLC)
DigitalDesk, Inc.
Engage! Learning, Inc. (engage2learn) *updated 12/5/2023
EP Techworks, LLC APIC Solutions Texas LLC *updated 1/10/24
GTS Technology Solutions, Inc. (HUB) *updated 1/12/21
HB Pro Sound (H.B. Electronics, Inc.)
Kajeet, Inc
KinderLab Robotics, Inc.
Lakeshore IT Solutions, Inc.
Makios Technology (Makios Group LLC)
Monarch Teaching Technologies, Inc. Rethink Autism Inc.
***updated 10/21/21**
Naviance, Inc. *removed 10/23/2023
Red River (Red River Technology LLC) *updated 1/4/2024
Rol-N Enterprise, Inc.
Rosetta Stone Ltd.
ShareSquared, Inc.
SpecialNeedsWare, Inc dba ONEder *removed 4/20/23
vCloud Tech Inc.
Vivacity Tech PBC
Webatron Internet Solutions, Inc. *updated 1/4/2024

TOTAL (estimated) **\$100,000,000.00/year**

EXPLANATIONS:

Award of this solicitation will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Technology, Hardware, Software, Services and Related for those procurements made with federal, state or local funds. Evaluation and award recommendation were based on 70% pricing and services/qualifications and 30% references. Enterprise Risk Management LLC (Guadalupe Rodriguez) does not meet the scope of this solicitation and was therefore not considered for award. Netsync Network Solutions did not submit pricing as per the solicitation instructions and was therefore not considered for award. Pfeiffer & Son, Ltd. is awarded on an existing technology solicitation and was therefore not considered for award. Naviance, Inc. was removed from award for failure to report/pay administrative fees, per the terms of the

solicitation. Engage! Learning, Inc. (engage2learn) was awarded a recent contract and therefore removed from this bid award. Red River (Red River Technology LLC), and Webatron Internet Solutions, Inc. were removed from award for failure to submit insurance as per the bid requirements. The awarded vendors' pricing and information can be found on the Award Detail spreadsheet.

**SPECIFICATIONS, PREPARATION AND
EVALUATION PROVIDED BY:**

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Rena Lawrence - ESC Region 19

Special Conditions

1. This solicitation is a supplemental solicitation to 16-7210, 19-7327 and 20-7359. Vendors awarded on 16-7210, 19-7327 and 20-7359 do not need to respond to this solicitation as they are already awarded. To view the Award Summary documents to see if you are awarded on these solicitations, please go to: <http://www.alliedstatescooperative.com/contracts.php?letter=ALL>. Scroll down to find 16-7210, 19-7327 and 20-7359.
2. This solicitation is for all software, hardware, cloud services, licensing and any and all technology related items.
3. Vendors should respond with a discount from product price list or markup from vendor cost as well as an hourly rate for services if applicable.
4. This solicitation is not for a specific purchase or specific items. By earning a contract, vendors will be able to provide future products and services to any ASC members.

Approved By: _____
Dr. Armando Aguirre
Dr. Armando Aguirre
Dr. Armando Aguirre
Dr. Armando Aguirre

Date: _____
December 16, 2020
October 18, 2021
October 25, 2022
October 31, 2023