

**EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE**  
**RFP AWARD SUMMARY**

**RFP TITLE:** Consulting, Contracted Services, Staff Development & Related (Supplemental) - ESC Region 19 Allied States Cooperative

**RFP NUMBER:** 21-7387

**RFP OPENING DATE:** October 20, 2020

**CONTRACT TERM:** Date of Award until December 31, 2021, with 4 annual options to extend.  
**(Extended by Region 19 until December 31, 2022)**  
**(Extended by Region 19 until December 31, 2023)**  
**(Extended by Region 19 until December 31, 2024)**

**FUNDING SOURCE:** Various

**RFP's ISSUED:** 914

**RESPONSES:** 56

**ADVERTISEMENT DATES:** El Paso Times – September 21, 2020 & September 28, 2020

**RECOMMENDED FOR AWARD:** **1st Class Educator, LLC (Locha Noel Williams)**  
~~**Albourn Translation Services (Albourn & Associates LLC)**~~ \*updated 12/6/2023  
**Answer Blocks (Liliana Jaurrieta)**  
**Barracuda Public Relations LLC (Marina M Monsisvais)**  
**Blue Life Environmental, Inc.**  
**Clarity Counseling Consultation and Wellness, LLC (Cristal Martinez Acosta)**  
~~**Committee for Children**~~ \*updated 12/1/2023  
**DataXport.Net, LLC**  
**EdConnective, Inc.**  
**EDU Specialist, LLC**  
~~**ELL Made Simple (Desiree Marks-Arias dba Marks and Meersch Consulting LLC)**~~ \*updated 12/14/2024  
**Elwood Staffing Services, Inc.**  
~~**Enterprise Risk Management LLC (Guadalupe Rodriguez)**~~ \*updated 12/14/2024  
~~**Exodo Industrial**~~ (updated 12/16/2020)  
**Express Employment Professionals (Eddie Lee's Kovert Staffing)**  
**Express Employment Professionals East El Paso (AM Innovations, Corp. / Express Services Inc.)**  
~~**Footsteps2Brilliance, Inc.**~~ \*updated 12/1/2023  
~~**Frontera Music Therapy, LLC (Corinne Marie Woolley Richards)**~~ \*updated 12/14/2024  
~~**Global Sales and Services Inc.**~~ \*removed 12/15/20  
~~**Going Merry Inc (Charles Maynard)**~~ \* removed 9/28/2023  
**Green Light Group Tours (Grand Fund, Inc.)**  
**Houston Education Leadership Partners (Houston Education Leadership Partners, LLC)**  
**Infobase Holdings, Inc (Facts On File, Inc.)**  
**Inspiration Motivation Application LLC (Aurora Anaya- Dyer)**  
**Inter American Interpreting Services LLC (Gerardo Castillo)**  
~~**Intervene**~~ \*removed 9/28/2023  
~~**Invo HealthCare Associates, LLC**~~ \*removed 9/28/2023  
~~**Irma Gonzalez LPC**~~ \*updated 12/6/2023  
~~**JDC Energy Resource, LLC (DeMarco Wren) (HUB)**~~ \*updated 1/9/2024  
**KH Literacy Education LLC (Kristen Leanne Henry)**

~~Kids Excel El Paso, Inc.~~ \*updated 12/1/2023  
~~Lakeshore Learning Materials (Lakeshore Equipment Company)~~  
~~Lakeshore Learning Materials LLC (Lakeshore Parent LLC)~~ \*updated 10/1/21, 12/1/2023  
 MT Needles Embroidery, LLC  
~~NorthStar Education Partners, LLC (Shyam Kumar)~~ \*removed 10/24/22  
~~Pasitos Clinic, LLC~~ \*updated 12/6/2023  
~~Rio Grande Therapy Group (RGTG, LLC)~~ \*updated 12/6/2023  
 Scholastic Inc.  
 SRB Consulting & Design LLC  
 The Master Teacher, Inc.  
~~The Modern Classrooms Project, Inc.~~ \*updated 12/14/2024  
~~The Outsource Connection~~ \*removed 9/26/2023  
 Trejo Commercial Refrigeration, LLC  
~~US Tech Solutions, Inc.~~ \*updated 01/01/2024  
 VeriNova, LLC (Diane Sheline)  
 vTech Solution Inc  
~~Walsh Gallegos Trevino Russo & Kyle P.C.~~  
 Walsh Gallegos Trevino Kyle & Robinson P.C (\*effective 4/6/21)  
~~Western Environmental Management Corp Ltd~~  
Chem-Aqua, Inc. \*updated 7/26/23  
**TOTAL (estimated) \$25,000,000.00/year**

#### EXPLANATIONS:

Award of this solicitation will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Consulting, Contracted Services, Staff Development & Related (Supplemental) for those procurements made with federal, state or local funds. Evaluation and award recommendation were based on 70% pricing and services/qualifications and 30% references. Eaton Corporation could not agree to the Terms and Conditions and were therefore not considered for award. Frontera Refrigeration did not submit the required information to meet the evaluation criteria and were therefore not considered for award. ENCON International, Inc., ESL International, LLC, Manges Consulting, LLC, Shmoop University, Inc., Sirius Education Solutions (Sirius Education Solutions LLC), Storytelling Time (Mary Jo Huff) and True North Consulting Group, LLC are all currently awarded on a contract(s) and were therefore not considered for award. Going Merry Inc (Charles Maynard) and VeriNova, LLC (Diane Sheline) submitted a response to Bid Line Item #2 (percent discount line) however were not considered for award of that line; vendors failed to submit a pricelist/catalog per solicitation instructions. The Outsource Connection was removed from award due to being awarded on a contract that was a better fit for the services they provide. Going Merry Inc (Charles Maynard), Intervene, and Invo HealthCare Associates LLC were removed from award; vendors were delinquent on reporting and/or administrative fee payment. Committee for Children, Footsteps2Brilliance Inc., Kids Excel El Paso Inc., and Lakeshore Learning Materials LLC (Lakeshore Parent LLC) were awarded a recent contract and therefore removed from this bid award. Alboum Translation Services (Alboum & Associates LLC), Irma Gonzalez LPC, Pasitos Clinic LLC, and Rio Grande Therapy Group (RGTG, LLC) were awarded a recent contract and therefore removed from this bid award. ELL Made Simple (Desiree Marks-Arias dba Marks and Moersch Consulting LLC), Enterprise Risk Management LLC (Guadalupe Rodriguez), Frontera Music Therapy LLC (Corinne Marie-Woolley Richards), and The Modern Classrooms Project Inc. were removed from award for failure to submit insurance as per the bid requirements. US Tech Solutions, Inc. did not want to extend the contract renewal and was therefore removed from award. JDC Energy Resource, LLC (DeMarco Wren) was removed from award for failure to submit insurance as per the bid requirements. The awarded vendors' pricing and information can be found on the Award Detail spreadsheet.

#### SPECIFICATIONS, PREPARATION AND EVALUATION PROVIDED BY:

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Rena Lawrence - ESC Region 19

### **Special Conditions**

1. This contract can be utilized nationwide.
2. This solicitation is a supplemental solicitation to 15-7176, 15-7190, 16-7200, 17-7218, 17-7240, 18-7281, 18-7297, 19-7321, 19-7332, 19-7351 and 20-7367. Vendors awarded on any of the solicitations mentioned above do not need to respond to this solicitation as they are already awarded.
3. Vendors **MUST** have a service in order to be considered for award. This solicitation is not for product only.
4. Vendor may be required to complete criminal background checks for project. Cost for background checks is the responsibility of the vendor and should not be charged to the member.
5. Member may require vendor to sign a separate contract.

**Approved By:** \_\_\_\_\_

**Dr. Armando Aguirre**  
**Dr. Armando Aguirre**  
**Dr. Armando Aguirre**  
**Dr. Armando Aguirre**

**Date:** \_\_\_\_\_

**November 12, 2020**  
**September 14, 2021**  
**September 23, 2022**  
**September 29, 2023**