

**EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE**  
**RFP AWARD SUMMARY**

**RFP TITLE:** Linen Sales, Rentals, Service and Related - ESC Region 19 Allied States Cooperative  
**RFP NUMBER:** 20-7378  
**RFP OPENING DATE:** June 23, 2020  
**CONTRACT TERM:** Date of award until July 31, 2021 with 4 annual extension options.  
(Extended by Region 19 until July 31, 2022)  
(Extended by Region 19 until July 31, 2023)  
(Extended by Region 19 until July 31, 2024)  
(Extended by Region 19 until July 31, 2025)  
**FUNDING SOURCE:** Various  
**RFP's ISSUED:** 152  
**RESPONSES:** 6  
**ADVERTISEMENT DATES:** El Paso Times – May 25, 2020 & June 1, 2020  
**RECOMMENDED FOR AWARD:** AmeriPride Linen and Apparel (AmeriPride Services, Inc.)  
Mission Linen Supply (Mission Linen & Uniform Service)  
Party Bowl (Border Tobacco Co. Inc.)  
Prudential Overall Supply  
Supreme Laundry and Cleaners  
UniFirst Corporation (UniFirst Holdings Inc.)  
**TOTAL (estimated)** \$3,000,000.00/year

**EXPLANATIONS:**

Award of this contract will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Linen Sales, Rentals, Service and Related for those procurements that must comply with the new federal EDGAR requirement when federal funds are being utilized. Evaluation and award recommendation were based on 70% pricing and services/qualifications and 30% references. The awarded vendors' pricing and information can be found on the Award Detail spreadsheet.

**SPECIFICATIONS, PREPARATION AND  
EVALUATION PROVIDED BY:**

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Rena Lawrence - ESC Region 19

**Special Conditions**

1. Items that will be considered under this contract may include but are not limited to the rental and/or purchase of: dish cloths, dish towels, bib aprons, grill pads, entrance mats, safety mats, table tops, napkins, wet mops, dust mops, shirts, pants, lab coats, smocks, jackets, and micro fiber cleaning and maintenance products.
2. Services shall include but are not limited to furnishing soiled laundry bags and holders, weekly delivery to cafeterias, and replacement of all items being picked up.

3. This solicitation is asking for a percent discount off catalog, pricelist, or fee schedule. If multiple discounts are offered, please provide the minimum discount offered for all items/services. Ranges are not allowed in the system. Vendors MUST upload a catalog, pricelist, fee schedule or a website where pricing can be located. Failure to provide pricing will be grounds for non-award.
4. Pricing submitted must include the following: description of item(s), colors available, sizes available, brand/model, and ability to provide logo work.
5. Deliveries under this contract will be made once per week during the contract term unless specified otherwise by the individual Region 19 Purchasing Cooperative members.
6. Delivery times will either be between 6:00 AM – 9:00 AM or between 1:00 PM – 2:00 PM unless specified otherwise the individual Region 19 Purchasing Cooperative members.
7. Replacement of supplies during the contract term will be the same or comparable in quality.
8. Vendors must include any replacement cost(s) for lost or stolen linens in their submitted pricing.
9. No invoicing for lost or stolen linen or other rented service goods will be used unless notation is made by the driver in writing to the end user at the time items are being picked up.
10. All invoices with itemized charges must be signed for at the time of delivery; items not delivered will be crossed out with the adjustment to the invoice made by the delivery person with acknowledgement by the person receiving the services.
11. Any products not meeting specifications will be picked up at vendor's expense and replaced within 24 hours after notification.

**Approved By:** \_\_\_\_\_

**Armando Aguirre**  
**Armando Aguirre**  
**Armando Aguirre**  
**Armando Aguirre**  
**Armando Aguirre**

**Date:** \_\_\_\_\_

**June 30, 2020**  
**April 27, 2021**  
**April 26, 2022**  
**May 1, 2023**  
**April 2, 2024**