

**EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE  
RFP AWARD SUMMARY**

**RFP TITLE:** Classroom Curriculum, Supplies, Equipment and Related (Supplement)- ESC Region 19 Allied States Cooperative  
**RFP NUMBER:** 20-7373  
**RFP OPENING DATE:** May 5, 2020  
**CONTRACT TERM:** Date of award until June 30, 2021 with 4 annual extension options.  
**(Extended by Region 19 until June 30, 2022)**  
**FUNDING SOURCE:** Various  
**RFP's ISSUED:** 634  
**RESPONSES:** 113  
**ADVERTISEMENT DATES:** El Paso Times – March 30, 2020 & April 6, 2020

**RECOMMENDED FOR AWARD:** **Achieve3000, Inc.**  
**ACP Direct (Affordable Computer Products, Inc.)**  
**Applied Educational Systems, Inc.**  
**Aquilla Educational Resources, LLC**  
**~~Aztec Software Associates, Inc~~ Aztec Software, LLC \*updated 8/4/2020**  
**Ballard & Tighe, Publishers (Educational IDEAS, Inc)**  
**Bedford, Freeman & Worth Publishing Group, LLC (Macmillan Holdings LLC)**  
**Beyond Play LLC (Beyond Play)**  
**Big Books, By George! (Big Books, by George, LTD.)**  
**Blick Art Materials (Blick Art Materials LLC)**  
**Bound to Stay Bound Books, Inc.**  
**Business Environments (New Mexico Office Furniture, Inc.) \*updated as of 07/07/2020**  
**Cambridge Educational Services Inc.**  
**Cambridge University Press (The Chancellor, Masters, and Scholars of the University of Cambridge)**  
**Capstone (Coughlan Companies LLC)**  
**Carolina Biological Supply Company**  
**Cengage Learning, Inc.**  
**Character Development and Leadership LLC**  
**Cheers, Etc., Inc. (Cheers, Etc. 1, Inc.)**  
**Dinah-Might Adventures, LP**  
**DreamBox Learning, Inc.**  
**DrumFIT USA Corporation**  
**DynaStudy, Inc.**  
**Education Galaxy LLC**  
**Educational Products Inc.**  
**Edusmart (Learn-Ed LLC dba Edusmart)**  
**Eduspark, Inc.**  
**El Paso Office Products (El Paso Office Products, LLC.)**  
**Empowering Writers, LLC**  
**Escape Rooms Teaching Classrooms (Get Out Escape Room Entertainment)**  
**ESL INTERNATIONAL, LLC (Barron E. White) (HUB)**  
**eSpecial Needs (Carrie A. Kouri)**  
**Gumdrop Books (Central Programs Inc.)**  
**Hatch, Inc**

Health & Safety Institute (HSI Holding Company, Inc.)  
Hiperware Labs Inc  
Hudl (Agile Sports Technologies, Inc.)  
Indigo Education Company (Watershed Inc)  
Indoff, Inc.  
Istation (Imagination Station, Inc.)  
Junior Library Guild (MT Library Services Inc.)  
KAPCO (Kent Adhesive Products Company)  
Kaplan Early Learning Company  
~~Lakeshore Learning Materials (Lakeshore Equipment Company)~~  
Lakeshore Learning Materials LLC (Lakeshore Parent, LLC) \*updated  
10/1/2021  
Learn Lounge (314 Easy Math, LLC)  
Learning Zone (Kimco Educational Products Inc)  
Lectorum Publications, Inc.  
Mastery Education (Peoples Education Inc.)  
Math the Whitlow Way (Faye Whitlow)  
Mathematics and Problem Solving LLC (Walch Education / Walch  
Printing)  
MathWarm-Ups.com (Baker & Petsche Publishing LLC)  
MindPlay, Inc. (Methods & Solutions)  
Mindsets Learning  
Mitinet, Inc.  
National Educational Systems  
National School Products (John C Nowell)  
National Science Teachers Association-NSTA  
Nearpod Inc.  
Newmark Learning LLC  
Newsela, Inc.  
NWEA Proposals  
Open Up Resources  
Pala Supply Company, Inc  
Pencil Cup Office Products, Inc  
Renaissance Learning, Inc.  
Reynolds Manufacturing Corporation  
Richard C. Owen Publishers, Inc.  
Risas y Sonrisas Spanish for Kids  
RoI-N Enterprise, Inc. \*updated 8/10/2020  
S&S Worldwide  
Saddleback Educational, Inc.  
Scholastic Inc.  
Scholastic Library Publishing, Inc.  
School Outfitters  
School Specialty Inc.  
Seidlitz Education  
Sirius Education Solutions (Sirius Education Solutions LLC)  
Smart Apple Media (Thomas J. Peterson LLC)  
Speed Stacks Inc  
Studies Weekly, Inc.  
Supporting Science, Inc.  
Sweet Pipes (BRBM Publishing LLC)  
Teachers Discovery Inc (American Eagle Inc.)  
Teaching Strategies, LLC (UTJ Holdco, Inc.)  
Textbook Warehouse (Textbook Warehouse, LLC)

**The Graide Network, Inc.**  
**The Master Teacher**  
**The School Planner Company (Mimeo.com Inc)**  
**Think Big Learning**  
**TinkRWorks, LLC**  
**Vernier Software & Technology LLC**  
**Vista Higher Learning, Inc.**  
**Waterford Research Institute (Waterford Institute)**  
**White Rock Cybersecurity (White Rock Security Group, LLC)**  
**William H. Sadlier, Inc.** \*updated 06/23/2020  
**Wood Etc. Co. (Anna Walther)**  
**Youthlight, Inc**  
**TOTAL (estimated)**                      **\$3,000,000.00/year**

**EXPLANATIONS:**

Award of this contract will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Classroom Curriculum, Supplies, Equipment and Related (Supplement)- ESC Region 19 Allied States Cooperative for those procurements that must comply with the new federal EDGAR requirement when federal funds are being utilized. Evaluation and award recommendation were based on 70% pricing and services/qualifications and 30% references. Adventures in Learning/AIL Products, Barnes & Noble Booksellers, Inc., Be Glad LLC, Benchmark Education Company LLC, Boost Human LLC, Dallas Ecological Foundation, Discount School Supply (Earlychildhood LLC), Encore Data Products Inc., Hameray Publishing Group, Inc., KAMICO Instructional Media, Inc., Lowman Consulting LLC (Alan Lowman), Perma-Bound Books. (Hertzberg-New Method, Inc.), and The Markerboard People were all previously awarded on other contracts for the same goods and for that reason were not evaluated for this solicitation. Metro Signs, Partners in Education Fundraising, ~~Roll-N-Enterprise Inc.~~, and Troxell Communications Inc. did not meet the scope of work for this solicitation and for that reason were not evaluated. Business Environments (New Mexico Office Furniture, Inc.) should have been considered for award and was incorrectly eliminated; award summary has been amended accordingly. The awarded vendors' pricing and information can be found on the Award Detail spreadsheet.

**SPECIFICATIONS, PREPARATION AND EVALUATION PROVIDED BY:**

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Rena Lawrence - ESC Region 19

**Special Conditions**

1. This solicitation is not for a specific quantity or specific location. By earning a contract, vendors will be able to provide future products to any ASC members.
2. This solicitation will replace solicitation 15-7116. Vendors awarded on solicitation 15-7116 must respond to this solicitation to remain awarded.
3. This solicitation is a supplemental solicitation to 18-7283 and 19-7335. Vendors awarded on any of the solicitations mentioned above do not need to respond to this solicitation as they are already awarded.

4. This solicitation is for product only. This solicitation will cover any item utilized in a classroom including but not limited to curriculum, books, supplies, equipment, furniture, hardware, software and media. Routine office supplies are not offered under this solicitation.
5. Price information must be uploaded into the electronic bidding system. If pricing is available on a website, vendor must upload information regarding where to locate pricing. Failure to provide pricing information may result in disqualification.
6. If multiple discounts are offered, please provide the minimum discount offered for all catalogs or items. Ranges are not allowed in the system.

Approved By: \_\_\_\_\_  
**Dr. Armando Aguirre**  
**Dr. Armando Aguirre**

Date: \_\_\_\_\_  
**June 10, 2020**  
**March 25, 2021**