

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Propane Fuel and Related Goods and/or Services –
ESC Region 19 Allied States Cooperative

RFP NUMBER: 20-7370

RFP OPENING DATE: March 10, 2020

CONTRACT TERM: Date of award until April 30, 2021 with 4 annual extension options.
(Extended by Region 19 until April 30, 2022)
(Extended by Region 19 until April 30, 2023)
(Extended by Region 19 until April 30, 2024)
(Extended by Region 19 until April 30, 2025)

FUNDING SOURCE: Various

RFP's ISSUED: 231

RESPONSES: 2

ADVERTISEMENT DATES: El Paso Times – February 3, 2020 & February 10, 2020

RECOMMENDED FOR AWARD: **AmeriGas (AmeriGas Propane, L.P.)**
Ferrellgas, L.P.

TOTAL (estimated) **\$2,000,000.00/year**

EXPLANATIONS:

Award of this contract will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Propane Fuel and Related Goods and/or Services for those procurements that must comply with the new federal EDGAR requirement when federal funds are being utilized. Evaluation and award recommendation were based on 70% pricing and 30% reputation/references. The awarded vendors' pricing and information can be found attached.

**SPECIFICATIONS, PREPARATION AND
EVALUATION PROVIDED BY:**

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Debbie Oropeza - ESC Region 19

Special Conditions

1. All Propane sold to participating ASC members will comply with applicable federal, state, and local standards as to grades, quality, storage, and transportation when applicable.
2. Vendors wishing to bid nationally, multi-states, or on regional markets must designate the market pricing as posted on each Thursday as set forth in the weekly BPN newsletter when invoicing ESC Region 19 members for each market they would wish to utilize this contract. As an example, a vendor may designate the Targa-Chico, TX pricing as per the Thursday posting in the BPN weekly newsletter but designate as many market prices in other parts as needed to facilitate members elsewhere in the United States.
3. Vendor must submit its latest copy of the BPN weekly newsletter in cents with its proposal and if awarded, continue to furnish ESC Region 19 with a weekly electronic e-copy during the term of the contract.

4. Vendor will designate for all markets it wishes to serve or have considered under this contract the complete fixed margin over weekly BPN posted prices for purchase of propane to end user by market when end-user goes to the vendor's facility and a fixed margin over Weekly BPN pricing when vendor is required to deliver.

5. If only one fixed margin is provided for areas of service, please provide that or a spread sheet can be provided for different markets vendor wishes to serve under this agreement, whether it be pickup by end-user and/or delivery by awarded vendor and/or its dealers.

6. Vendor will also provide an hourly technician rate and due to various city cost indexes, a spreadsheet for different areas can also be provided with proposals.

7. Vendor must also provide a percent discount from MSRP for any parts and or equipment that could result from this award. Manufacturers for tanks, parts, etc. should be provided with the submittal of this RFP.

Approved By: _____

**Dr. Armando Aguirre
(Sonia Eubank)
Dr. Armando Aguirre
Dr. Armando Aguirre
Dr. Armando Aguirre
Dr. Armando Aguirre**

Date: _____

**April 7, 2020
January 27, 2021
January 24, 2022
February 1, 2023
January 23, 2024**