# EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE RFP AWARD SUMMARY

**RFP TITLE:** Consulting, Contracted Services, Staff Development & Related

(Supplemental) – ESC Region 19 Allied States Cooperative

**RFP NUMBER**: 19-7351

**RFP OPENING DATE**: August 27, 2019

**CONTRACT TERM:** Date of award until September 30, 2020 with 4 annual extension

options.

(Extended by Region 19 until September 30, 2021) (Extended by Region 19 until September 30, 2022) (Extended by Region 19 until September 30, 2023) (Extended by Region 19 until September 30, 2024)

FUNDING SOURCE: Various RFP's ISSUED: 623 RESPONSES: 39

**ADVERTISEMENT DATES**: El Paso Times – July 29, 2019 & August 5, 2019

RECOMMENDED FOR AWARD: Aquilla Education Resources, LLC

**BEST Building Educating Succeeding Together** 

BlueScope Group

Catapult Learning West, LLC

College for Every Student, Inc. dba CFEA Brilliant Pathways

Cosenza & Associates, LLC Cumulus Technologies, LLC Document Tracking Services, LLC

DreamBox Learning, Inc. \*updated 12/1/2023

**Helga Carrion** 

ICC Construction, Inc. Independent Cleaning Construction (ICC

Construction) \*updated 4/23/21

Imagine Learning, Inc.

Jimmy Casas dba Casas LWP, LLC

Leadership Development Network, LLC \*updated as of

10/01/2021

Mastery Coding, Inc.

**MDM Entertainment Productions, LLC** 

Microtek

Paxton Patterson, LLC

PDN SSL, LLC dba Superior Sign & Lighting (HUB) \*updated

4/5/2024

**Pearlized Mathematics Consulting, LLC** 

Positive Behavior Supports Corp \*updated 12/1/2023

**Quality Commercial Services** 

RedGear, LLC \*removed as of 1/24/22 Sandra K. Garza \*updated as of 12/2/2020

Serene Life Family Counseling \*updated 12/6/2023

Solix. Inc.

Strickland Health Products, LLC dba Vitanya Brain Performance

Center \*updated 12/6/2023

Sun City Massage & Wellness (HUB)

SuperFanU, Inc. SureScore Synetra. Inc.

Taylor Brothers Door Lock, LLC dba Nightlock \*effective 3/26/21

Texas Special Education Software Solutions, LLC dba Onward Learning
TS Enterprise Associates, Inc. dba Advanced Technologies
Consultants

UDL Implementation and Research Network CAST, Inc. \*updated 10/9/19

Worldgate, LLC xSPEDite School Services
Zūm Services, Inc.

**TOTAL** (estimated)

#### **EXPLANATIONS:**

Award of this contract will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for consulting, contracted services, staff development and related for those procurements that must comply with the new federal EDGAR requirement when federal funds are being utilized. Evaluation and award recommendation were based on 70% pricing and services/qualifications and 30% references. The awarded vendors' pricing and information can be found below. Josh Shipp Productions, LLC was not considered for award of this contract as they currently hold a similar contract with ASC. DreamBox Learning, Inc. and Positive Behavior Supports Corp were awarded a recent contract and therefore removed from this bid award. Strickland Health Products, LLC dba Vitanya Brain Performance Center and Serene Life Family Counseling were awarded a recent contract and therefore removed from this bid award. PDN SSL, LLC dba Superior Sign & Lighting was awarded a recent contract and therefore removed from this bid award.

\$25,000,000.00/year

SPECIFICATIONS, PREPARATION AND EVALUATION PROVIDED BY:

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Debra Oropeza - ESC Region 19

# **Special Conditions**

- 1. This contract can be utilized nationwide.
- 2. This solicitation is a supplemental solicitation to 15-7162, 15-7176, 15-7190, 16-7200, 17-7218, 17-7240, 18-7281, 18-7297, 19-7321 and 19-7332. Vendors awarded on any of the solicitations mentioned above do not need to respond to this solicitation as they are already awarded.
- 3. Vendors MUST have a service in order to be considered for award. This solicitation is not for product only.
- 4. Vendor may be required to complete criminal background checks for project. Cost for background checks is the responsibility of the vendor and should not be charged to the member.
- 5. Member may require vendor to sign a separate contract.

# **Contact Information:**

## Aquilla Educational Resources, LLC

Peggy Bridges 3106 Flowering Springs Drive Forney, Texas 75126 P: (512) 796-0888 peggy@aquillaed.com HTTP://www.aquillaed.com

States Served: All States

**Services Provided:** CTE Online Curriculum, CTE Consulting, Staff Development Training, Key Note Speaking, In-Service Workshops, Partnership Software

## **Price Link:**

# **BEST Building Educating Succeeding Together**

Adelina Hernandez 9736 Bluewing Drive El Paso, Texas 79924 P: (915) 777-1823 bestedu.linalynn@gmail.com HTTP://www.bestmindbuilders.org

States Served: All States

**Services Provided:** Provides workshops, trainings, classes, and life coaching in personal development financial literacy, life skills, leadership, time management, parenting, marriage and relationships, youth empowerment, woman empowerment and business leadership.

## **Price Link:**

#### BlueScope Group

Mike Herschenfeld 1608 Cinnamon Path B Austin, Texas 78704 P: (512) 668-9996 mike@bluescopegroup.com mike@bluescopegroup.com

States Served: Texas

**Services Provided:** BlueScope Group provides a variety of services related to education consulting. Our services include: Performance Framework Development, Strategic Planning, Organizational Redesign, School Autonomy Planning, and Implementation Evaluation.

#### **Price Link**

# Catapult Learning, LLC

Warren Dillon 2 Aquarium Drive, Suite 100 Camden, New Jersey 08103

P: (214) 784-3557

warren.dillon@catapultlearning.com

HTTP://catapultlearning.com

States Served: Texas (Ft. Worth, TX and surrounding cities, and Dallas and surrounding cities)

**Services Provided:** Instructional services in language arts, mathematics, STEM and professional development services

## **Price Link**

# College for Every Student, Inc. dba CFES Brilliant Pathways

Rick Dalton
2303 Main Street
Essex, New York 12936
P: (518) 963-4500
admin@brilliantpathways.org
HTTP://www.brilliantpathways.org

States Served: All States

Services Provided: CFES Brilliant Pathways provides support in building college and career readiness programs

## **Price Link**

## Cosenza & Associates, LLC

Kim Brewer
PO Box 190813
Dallas, Texas 75219
P: (800) 224-4318
<a href="mailto:kim@cosenzaassociates.com">kim@cosenzaassociates.com</a>
HTTP://www.cosenzaassociates.com

States Served: All States

**Services Provided:** We provide professional development consulting services and instructional materials for K-12 mathematics and K-12 advanced academics. Some professional development services may require the purchase and use of instructional materials.

#### **Price Link**

# **Cumulus Technologies, LLC**

Michael Hill 3761 Manchester The Colony, Texas 75056 P: (469) 803-5643

INFO@CUMULUSTECHNOLOGIESINC.COM HTTP://WWW.CUMULUSTECHNOLOGIESINC.COM

States Served: All States

**Services Provided:** Unmanned aviation "Drone" training, program consultancy, staff development training and school program consultancy

# **Price Link**

# Document Tracking Services, LLC \*updated 8/19/22

Aaron Tarazon

10225 Barnes Canyon Road, A200- 10606 Camino Ruiz, Suite 8-13
San Diego, California 92121-92126
P: (858) 784-0967

info@doc-tracking.com

HTTP://www.doc-tracking.com/

States Served: All States

**Services Provided:** Provides a web-based service to streamline the development of template-based documents, including the Campus/District Improvement Plan (CIP/DIP), Emergency Operations Plan, Handbooks, and more. Translation services for the CIP, DIP, Emergency Operations Plan, Handbooks, IEPs, letters, forms, and any document and many languages.

#### **Price Link**

DreamBox Learning, Inc. \*updated 2/9/21, 12/1/2023
Alexis Moretti Jason Fennell
600 108th Avenue NE, Suite 805
Bellevue, Washington 98004
P: (877) 451-7845 (903) 241-2845
schools@dreambox.com jason.fennell@dreambox.com

HTTP://www.dreambox.com

States Served: All States

**Services Provided:** Professional Development for DreamBox Learning Adaptive Mathematics Software as a Services for grades K-8

Price Link - updated 11/16/2020

**Helga Carrion** 

683 Bluff Canyon Circle El Paso, Texas 79912 P: (915) 588-1646 helga carrion@yahoo.com

States Served: Texas

**Services Provided:** Nutrition consulting services include: completing nutrition assessments for children, providing nutrition education for children and pregnant women, providing training for food service employees, CACFP training

## **Price Link**

# ICC Construction, Inc. Independent Cleaning Construction (ICC Construction) \*updated 4/23/21

Alice Rosas 151 Helena Street El Paso, Texas 79928 P: (915) 497-4061 ar79936@aol.com

States Served: Texas (El Paso County, Dona Ana County, Hudspeth County, Otero County,)

**Services Provided:** Service ICC Construction, Inc provides, Kitchen Exhaust Systems Cleaning, Carpet Cleaning, Hazards Cleaning, Water Damage mitigation, Fire Restoration

#### **Price Link**

# Imagine Learning, Inc.

Jesse Sanchez Lynda Alejos \*updated as of 07/08/2021 382 Park Circle, Suite 100 Provo, Utah 84604 P: 956-545-1388

Support: 1-866-4578776 <u>jesse.sanchez@imaginelearning.com</u> <u>lynda.alejos@imaginelearning.com</u>

https://www.imaginelearning.com/

States Served: Texas

**Services Provided:** Provides supplemental math, literacy, and language software for students, and professional development and training for educators

#### **Price Link**

# Jimmy Casas dba Casas LWP, LLC

Jimmy Casas

1122 North Clark Street, Unit #1007 118 Parkhurst Lane \*as of 12/2/19

Chicago, Illinois 60610 Allen, TX 75013

P: (563) 343-4158

info@jcasasandassociates.com

HTTP://www.jimmycasas.com

States Served: Texas

**Services Provided:** Provides supplemental math, literacy, and language software for students, and professional development and training for educators

# **Price Link**

# Leadership Development Network, LLC \*updated as of 10/01/2021

Clint Camac
3941 Park Drive, Suite 20-311
El Dorado Hills, California 95762
P: (916) 402-7655 (661) 205-6217
P: [Texas] (915) 433-3705
ccamac.ldn@gmail.com
HTTP://www.leadershipdevelopmentnetwork.org

States Served: All States

**Services Provided:** provide practical leadership development training to help our participants become values-based leaders who inspire others to do their best. Leadership consulting services to both public and private agencies

#### **Price Link**

Mastery Coding, Inc. \*updated as of 02/03/2020
Clossie Ray Antoinette Roberts/Director of Operations-Los Angeles, CA
Veronica Fuentes/Director of Educational Partnership (Texas Rep.)
10250 Constellation Boulevard
Los Angeles, California 90067
P: (916) 402-7655 (661) 205-6217
P: [Texas] (915) 433-3705
cray@masterycoding.com / aroberts@masterycoding.com

States Served: All States

HTTP://www.masterycoding.com

Services Provided: Virtual Reality Coding Courses 101-104, VRC Foundations Courses with P D Services;

#### Teacher UNITY Certification Institute - Contracted Services

#### **Price Link**

# **MDM Entertainment Productions, LLC**

Manuel Diaz 6101 Lucas Marcelo El Paso, Texas 79912 P: (915) 873-4561 MANUEL.DIAZJR@MDMELP.COM HTTP://WWW.MDMELP.COM

States Served: New Mexico and Texas

Services Provided: Audio, video, lighting services

Price Link – updated 6/1/21, 7/21/21, 4/28/22

## **Microtek**

Justin Bobka Jenny Brasher \*as of 12/3/19
7116 Washington Street NE
Albuquerque, New Mexico 87109
P: (505) 822-9100 x7 x3
jbobka@microtek-sys.com / admin@microtek-sys.com
HTTP://www.microtek-sys.com

States Served: New Mexico

**Services Provided:** Fire Alarm Systems (primary) and other low voltage (access control, security, PA systems)

**Price Link** 

## Paxton Patterson, LLC

Kathy Manders 4141 West 126th Street Alsip, Illinois 60803 P: (800) 323-8484 Sales@paxpat.com HTTP://sales.paxpat.com

States Served: All States

**Services Provided:** Distributor career and technical education supplies, equipment, and furniture and college and career ready modules systems that engage students with problem-based, real-world technology

Price Link \*updated 10/29/19, 4/6/22

# PDN SSL, LLC dba Superior Sign & Lighting (HUB) \*updated 4/5/2024

Alex del Moral
11445 Cedar Oak
El Paso, Texas 79936
P: (915) 629-9100
alex@superiorsignandlighting.com
HTTP://www.superiorsignandlighting.com

States Served: All States

Services Provided: Signage, Lighting Services, Parking lot lighting, Printing

**Price Link** 

# Pearlized Mathematics Consulting, LLC

Pearl I. Cantu P. O. Box 720229 McAllen, Texas 78504 P: (956) 451-9202 pearlizedmath@yahoo.com HTTP://pearlizedmath.com

States Served: Texas

**Services Provided:** Provides 6 full-days of TEKS based curriculum training in the area of Mathematics, to K/1st Texas teachers.

Price Link \*updated 9/23/22

## Positive Behavior Supports Corp \*updated 12/1/2023

Nicole Postma
400 E Royal Lane, Building 3, Suite290
Irving, Texas 75039
P: (616) 890-3920
npostma@teampbs.com
HTTP://www.teampbs.com

**States Served:** Texas (San Antonio, El Paso, Dallas Fort Worth, Houston, Austin), Michigan, Massachusetts, Florida, California, Maryland, Oregon, Washington, New Jersey, North Carolina Hawaii

**Services Provided:** Behavior analysis services including professional development trainings, behavior plan development and consultation, behavior assistant and 1:1 services, classroom management, classroom behavior programs

**Price Link** 

# **Quality Commercial Services**

James Lopez 
14419 Ocean Point 2313 Mermaid 14617 Tierra Oviedo \*updated10/2/20, 9/1/21 El Paso, Texas 79938 79936 79938 
P: (915) 422-4393 
qcselp@gmail.com

States Served: Texas (El Paso) and New Mexico (Las Cruces)

Services Provided: Aquarium Maintenance, and Facility Maintenance

Price Link \*updated <del>02/21/2020,</del> <del>9/8/2020,</del> <del>12/4/2020,</del> <del>10/7/2021,</del> <del>10/25/21,</del> <del>11/17/21,</del> <del>12/16/21,</del> <del>2/22/22,</del> 4/14/22, 12/2/22, 3/24/23, 8/21/23, 3/19/24</del>

## RedGear, LLC \*removed as of 1/24/22

Luciano Aguayo III
123 W. Mills Avenue, Suite 503
El Paso, Texas 79901
P: (915) 245-0000
info@redgear.com
HTTP://www.redgear.com

States Served: Texas and New Mexico

Services Provided: IT Professional Services, Structured Cabling, and IT Equipment

**Price Link** 

Sandra K. Garza \*updated as of 12/2/2020 9509 Desert Ridge El Paso, Texas 79925 P: (915) 241-1150 sandrakgarza@yahoo.com

States Served: Texas

Services Provided: Consulting and Professional development for the Professional Learning Community

**Price Link** 

# Serene Life Family Counseling \*updated 12/6/2023

Sylvia Herrera 3127 Montana Avenue El Paso, Texas 79903 P: (915) 543-8448 sxherre1@gmail.com

States Served: Texas (El Paso)

**Services Provided:** Works on strengthening families, individuals and our community by promoting mental health through prevention, education and counseling. Providing a full spectrum of evidence-based, integrative psychological services

#### **Price Link**

# Solix, Inc.

Eric D. Seguin
30 Lanidex Plaza West
Parsippany, New Jersey 07054
P: (973) 581-7676

Eric.Seguin@solixinc.com
HTTP://www.solixinc.com

States Served: All States

**Services Provided:** Provides E-rate consulting services, as described in the attached document: Solix Consulting Services.pdf.

#### **Price Link**

## Strickland Health Products, LLC dba Vitanya brain Performance Center \*updated 12/6/2023

John Strickland
1760 Airway Boulevard, Suite 104
El Paso, Texas 79925
P: (915) 603-3119
jstrickland@vitanya.com
HTTP://www.vitanya.com/el-paso

States Served: Texas (El Paso County)

**Services Provided:** Services utilize software and advanced technologies to balance the brain. We provide technologies, products and services supporting brain health through subtle neural communication.

## **Price Link**

# Sun City Massage, LLC dba Sun City Massage & Wellness (HUB)

Nikki Johnson 5360 Colin Powell Avenue El Paso, Texas 79934 P: (915) 479-4287

<u>ClientServices@SunCityMW.com</u> <u>HTTP://www.SunCityMW.com</u>

States Served: Texas (El Paso County)

Services Provided: Wellness Consultation and Services

Price Link \*updated as of 03/11/2020

## SuperFanU, Inc.

Michael Vilga 946 Goss Avenue, Suite 3106 Louisville, Kentucky 40217 P: (502) 442-2760 info@superfanu.com HTTP://superfaninc.com

States Served: All States

Services Provided: Design and Development of iPhone application, android application and mobile website

## **Price Link**

#### **SureScore**

Elizabeth Barraza 4301 W. William Cannon, Suite B 150 #203 Austin, Texas 78749 P: (888) 545-8378 x4 elizabeth@surescore.com HTTP://www.surescore.com

States Served: All States

Services Provided: College Preparation to include SAT, ACT, PSAT, TSI ELA and Math, Vocab development,

Math Resources

**Price Link** 

# Synetra, Inc.

Laurie Miles 1301 Solana Boulevard, Suite 1510 Westlake, Texas 76262 P: (432) 561-7224 Imiles@synetra.com

States Served: Texas

Services Provided: Telecommunication and Structured Cabling Services

#### **Price Link**

# Taylor Brothers Door Lock, LLC dba Nightlock

Cris Ahearn
11701 Union Street
Mt. Morris, Michigan 48458
P: (855) 644-4856 x704
cris@nightlock.com
HTTP://www.nightlock.com

States Served: All States

Services Provided: Installation and supply of temporary lockdown door barricades

## **Price Link**

# Texas Special Education Software Solutions, LLC dba Onward Learning

Jeffrey Dominguez 3112 Windsor Road, #A143 Austin, Texas 78703 P: (512) 289-7984 jeff@onwardlearning.com HTTP://www.onwardlearning.com

States Served: Texas

**Services Provided:** School Health and Related Services (SHARS) and Medicaid Administrative Claiming (MAC) billing, consulting and full services vendor

## **Price Link**

# TS Enterprise Associates, Inc. dba Advanced Technology Consultants

Thomas S. Close 110 West Main Street Northville, Michigan 48167 P: (800) 348-8447 tclose@atctrain.com

HTTP://www.atctrain.com

States Served: Texas, Oklahoma, New Mexico, Arizona, California, Nevada, Illinois, Indiana, Michigan, Ohio

**Services Provided:** Curriculum planning and lab design consultation services and equipment for: Alternative Energy, Automation, Electricity/Electronics, Electric Power/Controls, Fluid Power, HVAC, Industrial Maintenance, Process Control, Mechatronics and STEM

Price Link \*updated 11/6/2019 \*updated 11/19/2019 \*updated 01/16/2020

# UDL Implementation and Research Network CAST, Inc. \*updated 10/9/19

McKenzie Nicholis 200 Harvard Mill Square, Suite 210 Wakefield, Massachusetts 01880 P: (913) 972-8974 mckenzie.nicholis@udl-irn.org http://udl-irn.org

States Served: All States

**Services Provided:** Professional development provided for educators as it pertains to Universal Design for Learning

#### **Price Link**

#### Worldgate, LLC

Diana Richie 1760 Reston Parkway, Suite 312 Reston, Virginia 20190 P: (281) 961-1634 drichie@worldgatellc.com HTTP://www.worldgatellc.com

States Served: Texas

**Services Provided:** Provides technology consulting services across many areas, our specialties include 1) Enterprise applications readiness consultation; 2) Technology modernization project/change management support, and 3) strategic staff augmentation.

## **Price Link**

## xSPEDite School Services

Roxanne Franco 123 McKinney Street, PO Box 1183 Clint, Texas 79836 P: (915) 346-5514 rfranco@xspedite.com HTTP://www.xSPEDite.com

States Served: Texas and New Mexico

**Services Provided:** Specialized Special Education assessments in English and Spanish to determine eligibility of potential disorders such as Specific Learning Disabilities, Intellectual Disabilities, Dyslexia, Dysgraphia, and Scotopic Sensitivity Symptoms

Price Link \*updated 9/19/22

## Zūm Services, Inc.

Serena Wang 275 Shoreline Drive, Suite 200 Redwood City, California 94065 P: (650) 868-8033 rfpresearch@ridezum.com https://ridezum.com/

States Served: All States (excluding California)

**Services Provided:** Provides alternative student transportation services. When running routes with sedans and SUVs, we use subcontracted Zūm drivers. When using Charter or Yellow buses, we work with vendors to find properly trained/certified drivers/vehicles.

#### **Price Link**

Approved By:		Date:		
, _	Dr. Armando Aguirre	·	10/2/2019	
	Dr. Armando Aguirre		7/16/2020	
	Dr. Armando Aguirre		6/21/2021	
	Dr. Armando Aguirre		6/21/2022	
	Dr. Armando Aguirre		7/6/2023	