EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE RFP AWARD SUMMARY

RFP TITLE:	Pest Control Services and Related –
	ESC Region 19 Allied States Cooperative
RFP NUMBER:	19-7333
RFP OPENING DATE:	March 12, 2019
CONTRACT TERM:	Date of award until May 31, 2020 with 4 annual extension options
	if agreed to by ASC and the Vendor.
	(Extended by Region 19 until May 31, 2021)
	(Extended by Region 19 until May 31, 2022)
	(Extended by Region 19 until May 31, 2023)
	(Extended by Region 19 until May 31, 2024)
FUNDING SOURCE:	Various
RFP's ISSUED:	315
RESPONSES:	2
ADVERTISEMENT DATES:	Washington Post – February 11, 2019 & February 18, 2019
	El Paso Times – February 11, 2019 & February 18, 2019
BOARD MEETING DATE:	May 16, 2019
RECOMMENDED FOR AWARD	A.R.E. Landscape Management
	Continental Termite & Pest Control
TOTAL (estimated)	\$1,000,000.00/ year
	• 1,000,000.007 your

EXPLANATIONS:

Award of this contract will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for pest control services and related for those procurements that must comply with the new federal EDGAR requirement when federal funds are being utilized. Evaluation and award recommendation was based on 40% price, 30% references, 20% services offered and 10% response time. Both awarded vendors' information and pricing can be found below.

SPECIFICATIONS, PREPARATION AND EVALUATION PROVIDED BY:

Rebecca Hernandez – ESC Region 19

Debra Oropeza - ESC Region 19

Special Conditions

- 1. This solicitation must comply with all state regulations for company and technician licensing.
- 2. Vendors are encouraged to submit a price list for any additional items offered.
- 3. This solicitation is not for a specific quantity or specific location. By earning a contract, vendors will be able to provide future products and services to any ASC members.
- 4. Vendors must be able to respond timely and efficiently to emergency calls as well as regular scheduled treatments.

5. Vendor must have a current training and continuing education program for employees. Vendor may be asked to provide training to members.

Contact Information:

A.R.E. Landscape Management

Richard Ledesma 10731 Horn Circle Socorro, Texas 79927 P: 575-222-6805 arelandscape@yahoo.com

Services Provided: Lawn Insect Control, Animal Trapping and Weed Control

States Served: Arizona, California, Oklahoma, Nevada, New Mexico and Texas

Pricing in Items List

Continental Termite & Pest Control

Aaron O. Mendoza 1450 Pendale Road, Suite K El Paso, Texas 79936 P: 915-598-1100 <u>continentaltpc@outlook.com</u>

Services Provided: General Crawling Insects and Rodents, Termite, Mosquito, Lawn Insect, Flies/Gnats, Fleas, Bed Bug, Bees/ Wasps and Bird Control, Fumigation Services, Animal Trapping and Weed Control

States Served: New Mexico and Texas

Price Link *updated 9/29/21, 5/5/22, 6/13/22

Approved By: ____

Dr. Armando Aguirre Date: _____

April 3, 2019 February 5, 2020 February 17, 2021 February 21, 2022 February 28, 2023

Consultation - Hourly Rate			Service Covered	Response Time	Emergency Response Time
			Provide information on		Provide Emergency
Supplier	UOM	Price	the services covered above.	Provide Response Time	Response Time
Continental Termite &					
Pest Control	HR	\$35.00	Assessment for services	24 hours	4 hours
		1			
A.R.E. Landscape					1 to 5 hours depending on
Management (Ledesma)	HR	\$95.00	Inspections and Reports	48 hours	weather, distance and location
		100.00			
General Pest Control - Hourly Ra	to		Pests Covered	Response Time	Emergency Response Time
		1	Provide a list of pests		Provide Emergency
Supplier	UOM	Price		Drovido Posnonso Timo	
			covered by this service	Provide Response Time	Response Time
A.R.E. Landscape					
Management (Ledesma)	HR	No Bid			
			Ants, beetles, crickets, cinch		
Continental Termite &			bus, roaches, scorpions,		
Pest Control			spiders, silverfish, stink bugs,		
			weevils) excludes rodent		
	HR	\$60.00	control	24 hours	4 hours
Termite Control - Rate per Squar	re Foot		Service Covered	Response Time	Emergency Response Time
		Price	Provide information on		Provide Emergency
Supplier	re Foot UOM	Price		Response Time Provide Response Time	
Supplier A.R.E. Landscape	UOM		Provide information on		Provide Emergency
Supplier		Price No Bid	Provide information on		Provide Emergency
Supplier A.R.E. Landscape	UOM		Provide information on what rate above includes		Provide Emergency
Supplier A.R.E. Landscape	UOM		Provide information on what rate above includes treatment consists of		Provide Emergency
Supplier A.R.E. Landscape Management (Ledesma)	UOM		Provide information on what rate above includes treatment consists of trenching, drilling and		Provide Emergency
Supplier A.R.E. Landscape Management (Ledesma) Continental Termite &	UOM		Provide information on what rate above includes treatment consists of		Provide Emergency
Supplier A.R.E. Landscape Management (Ledesma)	UOM		Provide information on what rate above includes treatment consists of trenching, drilling and		Provide Emergency
Supplier A.R.E. Landscape Management (Ledesma) Continental Termite &	UOM		Provide information on what rate above includes treatment consists of trenching, drilling and chemically injecting		Provide Emergency
Supplier A.R.E. Landscape Management (Ledesma) Continental Termite &	UOM		Provide information on what rate above includes treatment consists of trenching, drilling and chemically injecting applicable areas of building, includes labor, chemical,		Provide Emergency
Supplier A.R.E. Landscape Management (Ledesma) Continental Termite &	SQ FT	No Bid	Provide information on what rate above includes treatment consists of trenching, drilling and chemically injecting applicable areas of building,	Provide Response Time	Provide Emergency Response Time
Supplier A.R.E. Landscape Management (Ledesma) Continental Termite &	SQ FT	No Bid	Provide information on what rate above includes treatment consists of trenching, drilling and chemically injecting applicable areas of building, includes labor, chemical,	Provide Response Time	Provide Emergency Response Time
Supplier A.R.E. Landscape Management (Ledesma) Continental Termite & Pest Control Mosquito Control - Hourly Rate	UOM SQ FT SQ FT	No Bid	Provide information on what rate above includes treatment consists of trenching, drilling and chemically injecting applicable areas of building, includes labor, chemical, supplies and equipment	Provide Response Time	Provide Emergency Response Time 4 hours
Supplier A.R.E. Landscape Management (Ledesma) Continental Termite & Pest Control	SQ FT	No Bid	Provide information on what rate above includes treatment consists of trenching, drilling and chemically injecting applicable areas of building, includes labor, chemical, supplies and equipment Service Covered	Provide Response Time	Provide Emergency Response Time 4 hours Emergency Response Time
Supplier A.R.E. Landscape Management (Ledesma) Continental Termite & Pest Control Mosquito Control - Hourly Rate	UOM SQ FT SQ FT	No Bid	Provide information on what rate above includes treatment consists of trenching, drilling and chemically injecting applicable areas of building, includes labor, chemical, supplies and equipment Service Covered Provide information on	Provide Response Time 24 hours Response Time	Provide Emergency Response Time 4 hours Emergency Response Time Provide Emergency
Supplier A.R.E. Landscape Management (Ledesma) Continental Termite & Pest Control Mosquito Control - Hourly Rate Supplier	UOM SQ FT SQ FT	No Bid	Provide information on what rate above includes treatment consists of trenching, drilling and chemically injecting applicable areas of building, includes labor, chemical, supplies and equipment Service Covered Provide information on	Provide Response Time 24 hours Response Time	Provide Emergency Response Time 4 hours Emergency Response Time Provide Emergency
Supplier A.R.E. Landscape Management (Ledesma) Continental Termite & Pest Control Mosquito Control - Hourly Rate Supplier A.R.E. Landscape	UOM SQ FT SQ FT UOM	No Bid \$0.35	Provide information on what rate above includes treatment consists of trenching, drilling and chemically injecting applicable areas of building, includes labor, chemical, supplies and equipment Service Covered Provide information on	Provide Response Time 24 hours Response Time	Provide Emergency Response Time 4 hours Emergency Response Time Provide Emergency
Supplier A.R.E. Landscape Management (Ledesma) Continental Termite & Pest Control Mosquito Control - Hourly Rate Supplier A.R.E. Landscape Management (Ledesma)	UOM SQ FT SQ FT UOM	No Bid \$0.35	Provide information on what rate above includes treatment consists of trenching, drilling and chemically injecting applicable areas of building, includes labor, chemical, supplies and equipment Service Covered Provide information on what rate above includes treatment for mosquitoes	Provide Response Time 24 hours Response Time	Provide Emergency Response Time 4 hours Emergency Response Time Provide Emergency
Supplier A.R.E. Landscape Management (Ledesma) Continental Termite & Pest Control Mosquito Control - Hourly Rate Supplier A.R.E. Landscape Management (Ledesma) Continental Termite & Continental Termite &	UOM SQ FT SQ FT UOM	No Bid \$0.35	Provide information on what rate above includes treatment consists of trenching, drilling and chemically injecting applicable areas of building, includes labor, chemical, supplies and equipment Service Covered Provide information on what rate above includes treatment for mosquitoes with ULV fogging unit	Provide Response Time 24 hours Response Time	Provide Emergency Response Time 4 hours Emergency Response Time Provide Emergency
Supplier A.R.E. Landscape Management (Ledesma) Continental Termite & Pest Control Mosquito Control - Hourly Rate Supplier A.R.E. Landscape Management (Ledesma)	UOM SQ FT SQ FT UOM	No Bid \$0.35	Provide information on what rate above includes treatment consists of trenching, drilling and chemically injecting applicable areas of building, includes labor, chemical, supplies and equipment Service Covered Provide information on what rate above includes treatment for mosquitoes	Provide Response Time 24 hours Response Time	Provide Emergency Response Time 4 hours Emergency Response Time Provide Emergency

	Ornamental/Lawn Insect Control - I	Iourly Rate	T	Service Covered	Response Time	Emergency Response Time
	Supplier	иом	Price	Provide information on		Provide Emergency
	Supplier		11100	what rate above includes	Provide Response Time	Response Time
	A.R.E. Landscape			fertilizing of lawns,		
	Management (Ledesma)			trees and shrubs.		
		HR	\$87.50	plant and tree insects service.	48 hours	3 to 6 hours
				treatment on lawn /		
	Continental Termite &			ornamental trees/		
	Pest Control			shrubs includes labor,		
				chemicals, supplies		
		HR	\$125.00	and equipment	24 hours	4 hours
	Bed Bug Control - Hourly Rate		-	Service Covered	Response Time	Emergency Response Time
	Supplier	UOM	Price	Provide information on what		Provide Emergency
				rate above includes	Provide Response Time	Response Time
	A.R.E. Landscape	HR	No Bid			
-	Management (Ledesma)		INO DIU	treatment includes labor,		
				chemicals, supplies and		
				equipment. depending on		
	Continental Termite &			infestation follow ups		
	Pest Control			(7-10 days after initial		
				treatment) will be required		
				follow up services \$65.00 per		
		HR	\$145.00	hour	24 hours	4 hours
				Service Covered	Response Time	Emergency Response Time
	Bird Control - Hourly Rate	1				
		иом	Price	Provide information on		Provide Emergency
	Supplier	UOM	Price	Provide information on what rate above includes	Provide Response Time	Provide Emergency Response Time
	Supplier A.R.E. Landscape				Provide Response Time	
	Supplier	UOM HR	Price No Bid		Provide Response Time	
	Supplier A.R.E. Landscape				Provide Response Time	
	Supplier A.R.E. Landscape			what rate above includes	Provide Response Time	
	Supplier A.R.E. Landscape			what rate above includes includes assessment on	Provide Response Time	
	Supplier A.R.E. Landscape			what rate above includes includes assessment on areas to determine which	Provide Response Time	
	Supplier A.R.E. Landscape Management (Ledesma)			what rate above includes includes assessment on areas to determine which method of application will	Provide Response Time	
	Supplier A.R.E. Landscape Management (Ledesma) Continental Termite &			what rate above includes includes assessment on areas to determine which method of application will be used such as, bird traps,	Provide Response Time	
	Supplier A.R.E. Landscape Management (Ledesma)			what rate above includes includes assessment on areas to determine which method of application will be used such as, bird traps, stainless steel spikes, optical gel or netting , cleaning ,	Provide Response Time	
	Supplier A.R.E. Landscape Management (Ledesma) Continental Termite &			what rate above includes includes assessment on areas to determine which method of application will be used such as, bird traps, stainless steel spikes, optical	Provide Response Time	
	Supplier A.R.E. Landscape Management (Ledesma) Continental Termite &			what rate above includes includes assessment on areas to determine which method of application will be used such as, bird traps, stainless steel spikes, optical gel or netting, cleaning, disinfecting, removal and disposal of bird nesting/debris ,	Provide Response Time	
	Supplier A.R.E. Landscape Management (Ledesma) Continental Termite &			what rate above includes includes assessment on areas to determine which method of application will be used such as, bird traps, stainless steel spikes, optical gel or netting, cleaning, disinfecting, removal and	Provide Response Time	

8	Fumigation Services - Hourly Rate			Service Covered	Response Time	Emergency Response Time
	Supplier	иом	Price	Provide information on		Provide Emergency
	Subbuei	00101	Frice	what rate above includes	Provide Response Time	Response Time
	A.R.E. Landscape					
	Management (Ledesma)	HR	No Bid			
	Continental Termite &			treatment includes labor,		
				chemicals, supplies		
	Pest Control	HR	\$110.00	and equipment	24 hours	4 hours
9	Animal Trapping - Hourly Rate			Service Covered	Response Time	Emergency Response Time
	Gunglion		Duine	Provide information on		Provide Emergency
	Supplier	UOM	Price	what rate above includes	Provide Response Time	Response Time
				includes installation of		
	Continental Termite &			wildlife trap , removal		
	Pest Control			and disposal of any		
		HR	\$89.50	varmint caught	24 hours	4 hours
	A.R.E. Landscape			trap setting and		
	A.R.E. Landscape Management (Ledesma)	HR	\$150.00	trap setting and removal of animal	48 hours	1 to 3 hours
		HR	\$150.00		48 hours	1 to 3 hours
10		HR	\$150.00		48 hours Response Time	Emergency Response Time
10	Management (Ledesma) Weed Control - Hourly Rate			removal of animal		
10	Management (Ledesma) Weed Control - Hourly Rate Supplier	HR	\$150.00 Price	removal of animal Service Covered		Emergency Response Time
10	Management (Ledesma) Weed Control - Hourly Rate			removal of animal Service Covered Provide information on	Response Time	Emergency Response Time Provide Emergency
10	Management (Ledesma) Weed Control - Hourly Rate Supplier			removal of animal Service Covered Provide information on what rate above includes	Response Time	Emergency Response Time Provide Emergency
10	Management (Ledesma) Weed Control - Hourly Rate Supplier A.R.E. Landscape Management (Ledesma)	UOM	Price	removal of animal Service Covered Provide information on what rate above includes weed control to lawn	Response Time Provide Response Time	Emergency Response Time Provide Emergency Response Time
10	Management (Ledesma) Weed Control - Hourly Rate Supplier A.R.E. Landscape Management (Ledesma) Continental Termite &	UOM	Price	removal of animal Service Covered Provide information on what rate above includes weed control to lawn and rock areas.	Response Time Provide Response Time	Emergency Response Time Provide Emergency Response Time
10	Management (Ledesma) Weed Control - Hourly Rate Supplier A.R.E. Landscape Management (Ledesma)	UOM	Price	removal of animal Service Covered Provide information on what rate above includes weed control to lawn and rock areas. treatment on weeds ,	Response Time Provide Response Time	Emergency Response Time Provide Emergency Response Time
10	Management (Ledesma) Weed Control - Hourly Rate Supplier A.R.E. Landscape Management (Ledesma) Continental Termite &	UOM HR	Price \$87.50	removal of animal Service Covered Provide information on what rate above includes weed control to lawn and rock areas. treatment on weeds , includes labor, herbicides,	Response Time Provide Response Time 48 hours	Emergency Response Time Provide Emergency Response Time 3 to 6 hours
	Management (Ledesma) Weed Control - Hourly Rate Supplier A.R.E. Landscape Management (Ledesma) Continental Termite &	UOM HR HR	Price \$87.50 \$135.00	removal of animal Service Covered Provide information on what rate above includes weed control to lawn and rock areas. treatment on weeds , includes labor, herbicides, supplies and equipment	Response Time Provide Response Time 48 hours	Emergency Response Time Provide Emergency Response Time 3 to 6 hours
10	Management (Ledesma) Weed Control - Hourly Rate Supplier A.R.E. Landscape Management (Ledesma) Continental Termite & Pest Control	UOM HR HR	Price \$87.50 \$135.00	removal of animal Service Covered Provide information on what rate above includes weed control to lawn and rock areas. treatment on weeds , includes labor, herbicides, supplies and equipment	Response Time Provide Response Time 48 hours	Emergency Response Time Provide Emergency Response Time 3 to 6 hours
	Management (Ledesma) Weed Control - Hourly Rate Supplier A.R.E. Landscape Management (Ledesma) Continental Termite & Pest Control Percent Discount From Catalog/Price	UOM HR HR	Price \$87.50 \$135.00	removal of animal Service Covered Provide information on what rate above includes weed control to lawn and rock areas. treatment on weeds , includes labor, herbicides, supplies and equipment	Response Time Provide Response Time 48 hours	Emergency Response Time Provide Emergency Response Time 3 to 6 hours
	Management (Ledesma) Weed Control - Hourly Rate Supplier A.R.E. Landscape Management (Ledesma) Continental Termite & Pest Control Percent Discount From Catalog/Price Above. Supplier A.R.E. Landscape	UOM HR HR	Price \$87.50 \$135.00 ces Not Listed	removal of animal Service Covered Provide information on what rate above includes weed control to lawn and rock areas. treatment on weeds , includes labor, herbicides, supplies and equipment	Response Time Provide Response Time 48 hours	Emergency Response Time Provide Emergency Response Time 3 to 6 hours
	Management (Ledesma) Weed Control - Hourly Rate Supplier A.R.E. Landscape Management (Ledesma) Continental Termite & Pest Control Percent Discount From Catalog/Price Above. Supplier	UOM HR HR	Price \$87.50 \$135.00 ces Not Listed	removal of animal Service Covered Provide information on what rate above includes weed control to lawn and rock areas. treatment on weeds , includes labor, herbicides, supplies and equipment	Response Time Provide Response Time 48 hours	Emergency Response Time Provide Emergency Response Time 3 to 6 hours
	Management (Ledesma) Weed Control - Hourly Rate Supplier A.R.E. Landscape Management (Ledesma) Continental Termite & Pest Control Percent Discount From Catalog/Price Above. Supplier A.R.E. Landscape	UOM HR HR list For Servio	Price \$87.50 \$135.00 ces Not Listed % Discount	removal of animal Service Covered Provide information on what rate above includes weed control to lawn and rock areas. treatment on weeds , includes labor, herbicides, supplies and equipment	Response Time Provide Response Time 48 hours	Emergency Response Time Provide Emergency Response Time 3 to 6 hours