

**EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY**

RFP TITLE: Structured Cabling Services and Equipment – ESC Region 19 Allied States Cooperative
RFP NUMBER: 18-7306
RFP OPENING DATE: July 17, 2018
CONTRACT TERM: Date of award until August 31, 2019 with the option to extend another 4 (four) years annually.

(Extended by Region 19 until August 31, 2020)
(Extended by Region 19 until August 31, 2021)
(Extended by Region 19 until August 31, 2022)

FUNDING SOURCE: Various
RFP's ISSUED: 282
RESPONSES: 8
ADVERTISEMENT DATES: El Paso Times- June 4th & 11th, 2018
Washington Post- June 4th & 11th, 2018
BOARD MEETING DATE: October 18, 2018

RECOMMENDED FOR AWARD **AC&J Communications dba Metro-Com Comco, Inc.** (HUB Certified)
~~**Desert Communications, Inc.**~~
~~**Desert Communications, Inc. dba DCI Technology**~~ *updated 2/5/19 *removed 10/28/2020
GarCom, Inc. (HUB Certified)
Integrity Communications, Ltd
New IPS, Inc (HUB Certified)
Plan B Networks, Inc.

TOTAL (estimated) **\$8,000,000 / year**

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Allied States Cooperative members and ESC Region 19 to utilize the structured cabling and related goods and services when required during the contract period. Evaluation criteria consisted of 40% price, 40% Qualification, Experience & Performance Capabilities, and 20% References. Vendors who did not receive an 80 or higher out of a possible 100 points were not considered. APIC Solutions, Inc was not eligible for this contract due to violation of terms and conditions of a pre-existing contract.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19- Procurement Director

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19- Procurement Director

Rebecca Hernandez
ESC Region 19- Purchasing Manager

Rena Lawrence
ESC Region 19- Purchasing Analyst

CONTACT INFORMATION:

AC&J Communications dba Metro-Com

Attn: Charles W. Smith
9213 Vicksburg Dr.
El Paso, TX 79924
(915) 526-9240
cwsmith@elp.rr.com / www.metroep.cpm

States Covered – Texas (El Paso), New Mexico (Las Cruces)

Comco, Inc. (HUB Certified)

Attn: David Adkins
100 South Alto Mesa
El Paso, TX 79912
(915) 833-6651
dadkins@comco-solutions.com / www.comco-solutions.com

States Covered – Texas, New Mexico

~~Desert Communications, Inc.~~

~~Desert Communications, Inc. dba DCI Technology~~ *updated 2/5/19
Attn: ~~Ruben Quiroz Paul Cordova / Charles Mosely~~ *as of 2/5/19
7100 Westwind Drive Ste. 300 — 2417 East Yandell Dr. Ste. B C *As of 11/5/2018
El Paso, TX 79912 79903
(915) 584-1287
rquiroz@descominc.com / www.descominc.com / sales@descominc.com

States Covered — Texas, New Mexico

Link *as of 5/22/19

GarCom, Inc. (HUB Certified)

Attn: Jesse Garcia
1008 Diesel Drive
El Paso, TX 79907
(915) 859-2424
jesse@garcominc.com / www.garcominc.net

Price link *updated as of 12/15/2020

States Covered- Texas, New Mexico, Arizona, Oklahoma, Colorado

Integrity Communications, Ltd

Attn: Jana Chapa
P.O.Box 260154
Corpus Christi, TX 78426
(361) 242-1000
jana@integritycd.com / www.integritycd.com

States Covered – All 50 States

New IPS, Inc (HUB Certified)

Attn: Irma I. Young
11601 Pellicano Drive, Ste D-6
El Paso, TX 79936
(915) 779-3834
irma@innovativepbx.com / www.newipsinc.com

States Covered – Texas All 50 States

Plan B Networks, Inc.

Attn: Veronica Prieto or Cindy Allen
~~41395 James Watt, Suite A6~~ 6501Boeing Drive, Suite E1***as of 12/28/2018**
El Paso, TX ~~79936~~-79925
915-774-0207
vprieto@planbnet.com / callen@planbnet.com / www.planbnet.com

States Covered – Texas (El Paso County)

~~Link~~ *as of 10/23/2018 04/18/2019 03/10/2020, 6/28/21

All Awarded Line Items Can be Found in the Link Below:

[Line Items Link](#)

Approved By: _____
(Dr. Armando Aguirre- Executive Director)
(Dr. Armando Aguirre- Executive Director)
(Dr. Armando Aguirre- Executive Director)
(Dr. Armando Aguirre- Executive Director)

Date: _____
(August 13, 2018)
(July 8, 2019)
(June 3, 2020)
(May 26, 2021)