

**EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY**

RFP TITLE: Consulting, Contracting, Staff Development & Related (Supplemental) - Education Service Center Region 19 Allied States Cooperative

RFP NUMBER: 18-7297

RFP OPENING DATE: May 22, 2018

CONTRACT TERM: Date of award until June 30, 2019 with the option to extend another three (3) years annually.
(Extended by Region 19 until June 30, 2020)
(Extended by Region 19 until June 30, 2021)
(Extended by Region 19 until June 30, 2022)

FUNDING SOURCE: Various

RFP's ISSUED: 232

RESPONSES: 69

ADVERTISEMENT DATES: El Paso Times –April 23rd & 30th, 2018
Washington Post- April 23rd & 30th, 2018

BOARD MEETING DATE: July 19, 2018

RECOMMENDED FOR AWARD **3W Consulting Group LLC (Rochelle L Webb) (HUB Certified)**
A+ Literacy Consulting
~~**Aaron Daffern Consulting**~~ *as of 7/9/2018
Anaca Technologies (Xello)
Big Media
Box Cars and One Eyed Jacks
~~**Brenda Smith Myles (Brenda Myles)**~~*terminated as of 6/3/19
Care, LLC (Collaborative Autism Resources & Education (CARE), LLC)
Cary Services, Inc.
Christ Chavez Photography
Coherent CYBER, LLC
Currey Adkins, LP
~~**Dan St. Romain Educational Consulting, LLC**~~ *updated 10/4/2019
~~**Dianne M. Altuna, M.S./CCC-SLP**~~ *updated as of 06/30/2020
Dr. James Edward Williams Jr
Dr. Jose Medina Educational Solutions
EdTechTeam
Emily Iland Inc
ET Berquist, INC, DBA All In, Inc
Follett School Solutions, Inc.
Forde-Ferrier, LLC
Gibbs Consulting, Inc.
Grant's Eco Art
Insight Investments LLC
Insights El Paso Science Center
~~**Interactive Applications, Inc. (DBA: SolidProfessor)**~~
SP Applications Holdings, LLC dba SolidProfessor *updated 5/6/21
Istation (Imagination Station, Inc.)
Itad USA (Elemental, LLC)
Jive Communications, Inc.
Jo Mascorro

RECOMMENDED FOR AWARD

- Learning Plus Consulting, Inc.**
- ~~**Lisa Ehlers McCuller**~~ *removed 3/25/21
- MangesConsulting, LLC**
- Maps.com (Maps 101)**
- Marvin R. Mynar**
- MVP Turf**
- Parker and Jamison LLC (HUB Certified)**
- PDX Printing (Porfirio Diaz Exit LP) (HUB Certified)**
- ~~**Praetorian Digital**~~ **Lexipol LLC** *updated 2/9/21
- ~~**Pre-K Pages (Pre-K Pages LLC Vanessa Levin Sole MBR)**~~ *removed as of 6/28/2018
- Premier Translation and Consulting Services**
- Prime Irrigation & Landscape, Inc (HUB Certified)**
- Sara McDaniel**
- Sirius Education Solutions LLC**
- Southwest Sonitrol, Inc.**
- Storytelling Time**
- Texas State Billing Services, Inc**
- The DBQ Company dba The DBQ Project**
- The Education Partners**
- Thinking Maps, Inc.**
- Tristana R. Harvey Career Planning & Consulting Series LLC (HUB Certified)**
- TSA Consulting Group, Inc.**
- Zia Learning, Inc.**
- Zoila the Zebra LLC**

TOTAL (estimated) **\$25,000,000/year**

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Allied States Cooperative members and its various programs to comply with the new EDGAR (Education Department General Administration Regulations) 2 CFR Part 200 as it relates to the expenditure of federal funds. The evaluation committee utilized a point system with weight factors of 35% pricing and services, 20% reference checks, 20% performance capabilities, 20% qualifications, and 5% value added services. Holaya Ponce Acosta, PLLC and Josh Shipp Productions, LLC (Top Youth Speakers) are both awarded on previous supplemental contracts for the same services, and therefore were not considered. After multiple attempts, 360 IT Professionals, Inc., AISYS Consulting, Ambient Logistics, LLC, dB Audio USA. LLC. (dB Audio USA LLC), Educational Research in Action, Fun and Function, Jaime Rios Financial Services (Money Concepts International Inc.), MDM Entertainment Productions, LLC, Positive Behavior Supports Corp (Positive Behavior Supports), Speech Pathology Connection, The Autism Helper, Inc., The Flippen Group, US IT Solutions, Inc., could not provide the required amount of references needed in order to properly complete evaluations and therefore were not considered.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
Procurement Director

EVALUATION COMMITTEE: Royce Cleveland
Procurement Director

Rebecca Hernandez
Purchasing Manager

AWARDED VENDORS (ALPHABETICAL ORDER)

3W Consulting Group LLC (Rochelle L Webb) (HUB)

Dr. Rochelle L. Webb
11450 US Highway 380, Suite 130, #106,
Cross Roads, TX 76227
P: (602) 748-6065

info@3wconsultinggroup.com / www.3wconsultinggroup.com

Services: Differentiated Instruction

States Served: TX

[Price Link](#)

Percent Discount from Catalog: Varies – Hourly/Daily rates if applicable are noted in Price Link

A+ Literacy Consulting

Julie A Allsworth
3444 Fox Hunt Drive
Palm Harbor, FL 34683
P: (727) 307-8630

apluslit@gmail.com / www.aplusliteracy.com

Services: guided reading training and professional development, follow-up and support

States Served: All 50 States

[Price Link](#) *updated 2/5/19

Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

~~**Aaron Daffern Consulting**~~ *as of 7/9/2018

~~Aaron Daffern
1740 Hillside Drive
River Oaks, TX 76114
P: (817) 681-8854~~

~~aarondaffern@gmail.com / www.AaronDaffern.com~~

~~**States Served:** TX~~

~~[Price Link](#)~~

~~Percent Discount from Catalog: 17%~~

Anaca Technologies (dba Xello)

Jackelyn Skudra
1867 Yonge St Unit 700,
Toronto, ON, Canada M4S 1Y5
P: (800) 965-8541 x221

jackelyns@xello.world / www.xello.world

Services: Yearly subscription fee for students based on total school enrollment.

States Served: All 50 States

[Price Link](#)

Percent Discount from Catalog: 39.39% – Hourly/Daily rates if applicable are noted in Price Link

[Price Link Here](#) *as of 9/18/18

[Price link](#) *as of 07/27/2020

Big Media

Daniel Granados / Mia Alonzo
5710 Doniphan Drive
El Paso, Texas 79932
P: (915) 591-7446

mia@bigmediasigns.com / www.bigmediasigns.com

Services: Tinting/Installation services as specialty or value added; Vehicle Graphics - Design, Print, Laminate & Install High Performance Vehicle Graphics as Specialty or Value Added. Additional Information or for Decals & Door Graphics Provided Upon Request

States Served: NM, TX - and are able to ship to other areas of the country.

[Price Link](#) Percent Discount from Catalog: 10% – Hourly/Daily rates if applicable are noted in Price Link

Box Cars and One Eyed Jacks

Jennifer Landry
Unit 101, 17920 105 Avenue
Edmonton, AB, T5S 2H5 Canada
P: (780) 440-6284

jenn@boxcarsandoneeyedjacks.com / www.boxcarsandoneeyedjacks.com

Services: Math and Literacy Professional Development

States Served: All 50 States

[Price Link](#) Percent Discount from Catalog: 10% – Hourly/Daily rates if applicable are noted in Price Link

~~Brenda Smith Myles (Brenda Myles)~~ *terminated as of 6/3/19

~~Virginia Biddulph
16924 S Bradley Drive
Olathe, KS 66062
P: (913) 238-9167~~

~~ginny5068@me.com~~

~~**States Served:** El Paso, TX ESC19~~

~~[Price Link](#) Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link~~

Care, LLC (Collaborative Autism Resources & Education (CARE), LLC)

Toni Ventrella
4225 Weddington Matthews Rd
Weddington, NC 28104
P: (877) 712-2735

ventrella@educatorscares.com / www.educatorscares.com

Services: Staff Development and Related; ADOS-2 Training

States Served: All 50 States

[Price Link](#) Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Cary Services, Inc.

902 Petroleum Drive
Abilene, Texas 79602
P: (325) 695-7283

s.givens@caryservices.com / www.caryservices.com

Services: All aspects of commercial HVAC & refrigeration planning, design, procurement, installation, maintenance, and service.

States Served: TX

[Price Link](#)

Percent Discount from Catalog: 5% – Hourly/Daily rates if applicable are noted in Price Link

Christ Chavez Photography

Christ Chavez
1002 Arizona Ave. #1
El Paso, TX 79902
P: (915) 740-6753

christ@christchavez.com / www.christchavez.com

Services: Photography Editorial (events), Portrait, Architectural, Computer Editing and File Management

States Served: TX

[Price Link](#)

Percent Discount from Catalog: 5% – Hourly/Daily rates if applicable are noted in Price Link

Coherent CYBER, LLC

Mike Garcia
720 Ivy Lane
San Antonio, TX 78209
P: (210) 845-4772

mgarcia@coherentcyber.com / www.coherentcyber.com

Services: General Cyber Security Consulting Services

States Served: All 50 States

[Price Link](#)

Percent Discount from Catalog: 10% – Hourly/Daily rates if applicable are noted in Price Link

Currey Adkins, LP

Scott Adkins
100 South Alto Mesa
El Paso, TX 79912
P: ~~(915) 526-9444~~ 915-833-6604 *updated 4/16/19

sadkins@curreyadkins.com / www.curreyadkins.com

Services: IT Implementation and Consulting Services to include the Design, Installation, Management and Maintenance of Networks, Phone Systems, Servers, PC's, Structured Cabling Systems, Custom Programming, IT Managed Services, PA Systems, Microwaves

States Served: AZ, NM, TX

[Price Link](#)

Percent Discount from Catalog: 20% - \$75.00 Hourly - IT Implementation and Consulting Services to include the Design, Installation, Management and Maintenance of Networks, Phone Systems, Servers, PC's, Structured Cabling Systems, Custom Programming, IT Managed Services, PA Systems, Microwaves

Dan St. Romain Educational Consulting, LLC *updated 10/4/2019

Dan St. Romain, Owner
8771 Stoney Brook Drive
Universal City, TX 78148
P: (210) 363-1324

dan@danstromain.com

Services: Professional Development and Consultative Services

States Served: TX

[Price Link](#) ————— Percent Discount from Catalog: 0% — \$4,800.00 Daily — Professional Development and Consultative Services

Dianne M. Altuna, M.S./CCC-SLP *updated as of 06/30/2020

Dianne Altuna
3861 Newark St NW D-466
Washington DC 20016
P: (214) 763-7388

paltuna@aol.com

Services: Guest Speaker at Voices of the Mountain

States Served: TX

[Price Link](#) ————— Percent Discount from Catalog: 0% — Hourly/Daily rates if applicable are noted in Price Link

Dr. James Edward Williams Jr

Dr. James Williams
807 Alamo Plaza Dr
Cedar Park, TX 78613
P: (832) 452-3155

JWilliams@bloomconsultingco.com / www.transitionmatters.org

Services: Keynote Speaker

States Served: El Paso Area

[Price Link](#) ————— Percent Discount from Catalog: 0% — Hourly/Daily rates if applicable are noted in Price Link

Dr. Jose Medina Educational Solutions

Dr. Jose Medina
11718 Leesborough Circle
Silver Spring, MD 20902
P: (240) 366-5660

jose@drjosemedina.com / www.drjosemedina.com

Services: Dual Language Professional Learning

States Served: All 50 States

[Price Link](#) *updated 12/15/2020

Percent Discount from Catalog: 0% — Hourly/Daily rates if applicable are noted in Price Link

EdTechTeam

Michael Wacker
16 Technology Drive, Suite 161
Irvine CA 92618
P: (720) 278-9182

michael@edtechteam.com / www.edtechteam.com

Services: Professional Development

States Served: All 50 States

[Price Link](#)

Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Emily Iland Inc

Emily Iland
26893 Bouquet Cyn Rd., C-333
Saugus, CA 91350
P: (661) 297-4205

emilyiland@gmail.com / www.emilyiland.com

Services: Professional Development, parent education, training for individuals with disabilities, training for school resource officers or local police

States Served: All 50 States

[Price Link](#)

Percent Discount from Catalog: 5% – Hourly/Daily rates if applicable are noted in Price Link

ET Berquist, INC, DBA All In, Inc

Dr. Elizabeth Berquist
10 Middle Woods Ct
Parkton, MD 21120
P: (443) 465-5995

lizberquist@allined.com / www.allined.com

Services: Professional Learning

States Served: All 50 States

[Price Link](#)

Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Follett School Solutions, Inc.

Lisa Jenerette, Sales Consultant
1340 Ridgeview Drive
McHenry, IL 60050
P: (877) 899-8550 x46404

ljenerette@follett.com / www.titlewave.com / www.follettlearning.com

Services: Professional Development

States Served: All 50 States

[Price Link](#)

Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Forde-Ferrier, LLC

Hector Rivera
4715 Newcome
San Antonio, TX, 78229
P: (800) 575-8269

info@forde-ferrier.com / www.forde-ferrier.com

Services: Professional Development

States Served: TX

[Price Link](#)

Percent Discount from Catalog: 10% - \$1,800.00 Daily Rate- Professional Development for grades 3-5 in the subjects of math, reading, writing and science. Teacher model lessons for grades 3-5 in the subjects of math, reading, writing and science. Academic Planning for grades 3-5 in the subjects of math, reading, writing and science. Student Interventions for grades 3-5 in the subjects of math, reading, writing and science.

Gibbs Consulting, Inc.

Marianne Gibbs
1050 E. 2nd St., #130
Edmond, OK 73034
P: (281) 492-2936

mgibbs@writeoutofthebox.com / www.writeoutofthebox.com

Services: Educational speaker services

States Served: All 50 States

[Price Link](#)

Percent Discount from Catalog: 0% - \$2,999.00 Daily- Educational speaker services

Grant's Eco Art

Julie Coy Manier
1414 Cypresswood Dr.
Houston, TX 77070
P: (832) 528-6403

GrantsEcoArt@gmail.com / www.JigsawGrant.com

Services: Public Speaking, Art Exhibit and Art Demonstration

States Served: All 50 States

[Price Link](#) *updated 9/12/18

Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Insight Investments LLC

Andy Hashimoto
611 Anton Blvd, STE 700
Costa Mesa, CA 92626
P: (916) 333-5396

ahashimoto@ifsleasing.com / www.ifsleasing.com

Services: Equipment Leasing

States Served: All 50 States

[Price Link](#)

Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Insights El Paso Science Center

Meghan Curry
4120 Rio Bravo Ste. 117
El Paso, TX 79902
P: (915) 534-0000

meg@insightselpaso.org / www.insightselpaso.org

Services: STEAM enrichment activities, lessons and tours

States Served: Anywhere within the Border Region: West Texas, Southern New Mexico, Juarez

Price Link *updated as of 02/03/2020

Percent Discount from Catalog: 10% – Hourly/Daily rates if applicable are noted in Price Link

~~Interactive Applications, Inc. (DBA: SolidProfessor)~~

SP Applications Holdings, LLC dba SolidProfessor

Matt May
1495 Pacific Hwy, #300
San Diego, CA 92101
P: (866) 966-6977 x108

mmay@solidprofessor.com / www.solidprofessor.com

Services: Web-based eLearning resource for students and faculty; no live instruction is provided

States Served: All 50 States

Price Link

Percent Discount from Catalog: 2% – Hourly/Daily rates if applicable are noted in Price Link

Istation (Imagination Station, Inc.)

Elaine Nigo
8150 North Central Expressway, Suite 2000
Dallas, TX 75206
P: (214) 572-4639

proposals@istation.com / www.istation.com

Services: Professional Development

States Served: All 50 States

Price Link *updated as of 03/11/2020

Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Itad USA (Elemental, LLC)

Jeffrey Johnston
2029 McKenzie Dr. Suite 100
Carrollton, Texas 75006
P: (214) 765-4823

jjohnston@itadusa.com / www.itadusa.com

Services: Nationwide IT Asset Disposition /eWaste solutions services provider

States Served: All 50 States

Price Link

Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Jive Communications, Inc.

Kurt Snodgrass
1275 West 1600 North
Orem, UT 84057
P: (450) 355-2559

kurt.snodgrass@logmein.com / www.jive.com

Services: Hosted VoIP, Unified Communications, Contact Center

States Served: All 50 States

[Price Link](#) updated 9/10/19 Percent Discount from Catalog: 0% - \$18.50 Rate is monthly and varies based on numbers and type of users.

Jo Mascorro

138 E. Huisache Ave.
San Antonio, TX. 78212-2939
P: (210) 912-8584

jomascorro@sbcglobal.net

Services: Consultation and/or professional staff development

States Served: TX

[Price Link](#) Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Learning Plus Consulting, Inc.

Debra L. Bannon
6102 Norwaldo Avenue
Indianapolis, IN 46220
P: (317) 432-2500

Deb@LearningPlusConsulting.org

Services: Professional Development, Consulting, and Coaching Services

States Served: All 50 States

[Price Link](#) Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

~~**Lisa Ehlers McCuller**~~

~~405 W. Madrid Avenue
Las Cruces, NM 88005
P: (575) 525-6781~~

~~desertsensai@gmail.com~~

~~**Services:** Special Education, Assistive Technology, UDL, Growth Mindset, Google for Education, Design Thinking.~~

~~**States Served:** Southern New Mexico & West Texas~~

~~[Price Link](#) Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link~~

MangesConsulting, LLC

Rosemary Manges
6702 Creek Bend
Rowlett, TX 75089
P: (214) 395-7565

rosemary.manges@gmail.com / www.MangesConsulting.com

Services: Staff Development and Consultation on Special Education Finance

States Served: TX

[Price Link](#)

Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Maps.com (Maps 101)

Aileen Menchaca
120 Cremona Dr Ste. 260
Santa Barbara, CA 93117
P: (800) 929-4627 x112

aileen.menchaca@maps.com / www.maps101.com

Services: Cross-curricular, K-12, online resource

States Served: TX

[Price Link](#)

Percent Discount from Catalog: 5% – Hourly/Daily rates if applicable are noted in Price Link

Marvin R. Mynar

680 HCR3112
Abbott, TX 76621
P: (254) 722-1336

marvin.mynar@gmail.com

Services: Pigeon Trapping and Removal

States Served: AR, AZ, KS, LA, MS, NM, OK, TX

[Price Link](#)

Percent Discount from Catalog: 5% – Hourly/Daily rates if applicable are noted in Price Link

MVP Turf

Albert Villalobos
3800 N. Mesa Ste. A2
El Paso, TX 79902
P: (800) 960-1843

albert@mvpturf.com / www.mvpturf.com

Services: Consulting - analysis and management services for site & operation assessments & employee development services.

States Served: Primarily the states of TX, NM, AZ, OK, LA, CO, Southern CA & Clark County, NV. MVP Turf shall serve all areas within continental United States - those locations that are a distance further than 200 miles from either El Paso, TX, Pomona, CA and Baton Rouge LA, may be subject to assessed travel costs as agreed upon by ESC Purchasing Cooperative member & vendor based upon GSA Per Diem & mileage allotments and lodging, airline & other travels at cost.

[Price Link](#)

Percent Discount from Catalog: 0% - Hourly/Daily rates if applicable are noted in Price Link

Parker and Jamison LLC (HUB)

Myra Good
6060 N Central Expressway, Suite 500
Dallas, TX 75206
P: (877) 812-6168

myragood@parkerandjamison.com / www.parkerandjamison.com

Services: Professional development workshops and executing coaching

States Served: All 50 States

[Price Link](#)

Percent Discount from Catalog: 3% – Hourly/Daily rates if applicable are noted in Price Link

PDX Printing (Porfirio Diaz Exit LP) (HUB)

Ellie D. Fenton
100 Porfirio Diaz ST
El Paso, TX 79902
P: (915) 637-5443 x103

elliedfenton@gmail.com / www.pdxprinting.com

Services: Graphic design and layout for printed material

States Served: NM, TX

[Price Link](#)

Percent Discount from Catalog: 15% – Hourly/Daily rates if applicable are noted in Price Link

~~Praetorian Digital Lexipol LLC~~ *updated 2/9/21

~~Tony Green—Product Marketing Manager~~ Marco DeLeon
200 Green St, Suite 200
San Francisco, CA 94111
P: (415) 318-3831 (469) 553-0662

~~tony.green@praetoriandigital.com~~ ~~mdeleon@lexipol.com~~ / www.praetoriandigital.com

Services: Tech-Enabled Marketing, Online Learning, Grant Assistance

States Served: All 50 States

[Price Link](#)

Percent Discount from Catalog: 10%

*updated 1/4/19, 2/9/21

~~Pre-K Pages (Pre-K Pages LLC Vanessa Levin Sole MBR)~~ *Removed as of 6/28/18

~~Thomas Levin
5000 Eldorado Pkwy, Ste. 150-573
Frisco, TX 75033
P: (972) 841-6130~~

~~tlevin11@gmail.com / www.pre-kpages.com~~

~~**States Served:** All 50 States~~

~~[Price Link](#)~~

~~Percent Discount from Catalog: 0%~~

Premier Translation and Consulting Services

Lizeth Carroll
1379 Clay Basket Cr.
El Paso TX 79936
P: (915) 241-1058

premiertacs@gmail.com / www.premiertacs.com

Services: Translation and Consulting

States Served: 100 miles around El Paso, TX

[Price Link](#)

Percent Discount from Catalog: 5% – Hourly/Daily rates if applicable are noted in Price Link

Prime Irrigation & Landscape, Inc (HUB)

Ricardo Gutierrez
5438 Gateway East
El Paso, TX 79905
P: (915) 532-6215

contact.us@primeirrigation.org

Services: Landscape, irrigation installation of aggregate install , herbicide application, backflow testing, asphalt patch and new installation, landscape and grounds maintenance, rockwall install , chainlink fence install

States Served: El Paso

[Price Link](#)

Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Sara McDaniel

2347 Sunrise Way
Hoover, AL 35226
P: (205) 219-9404

scmcdaniel@ua.edu

Services: Tier 2 PBIS Training and Coaching

States Served: TX

[Price Link](#)

Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Sirius Education Solutions LLC

Susan Bernal
1108 Lavaca Street, Suite 110-197
Austin, Texas 78701
P: (800) 942-1379

Orders@SiriusEducationSolutions.com / www.SiriusEducationSolutions.com

Services: Professional Development

States Served: TX

[Price Link](#) – *updated 3/11/21

Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Southwest Sonitrol, Inc.

Jonathan Boggs
4042 Doniphan Road
El Paso, Texas 79922
P: (915) 587-1000

jboggs@gosonitrol.com / www.gosonitrol.com

Services: Intrusion, Access Control Systems, Fire Monitoring & Installation, CCTV Surveillance Systems, Analog and IP

States Served: AZ, NM, TX

[Price Link](#)

Percent Discount from Catalog: 5% - Normal business hours (Monday-Friday, 8:00 am - 5:00 pm) Intrusion, Access and CCTV Service Rate is \$75.00/hour, Fire Service Rate is \$85.00/hour, Installation Rate is \$40.00/hour. Overtime rates for service calls performed outside of normal business hours are \$112.50/hour, \$127.50/hour and \$60.00/hour respectively.

Storytellig' Time

Mary Jo Huff
4333 Sandra Kay LN
Newburgh, IN 478630
P: (812) 455-1558

maryjo@storytellig.com / www.storytellig.com

Services: Consultant

States Served: All 50 States

[Price Link](#) *updated 11/14/18

Percent Discount from Catalog: 10% – Hourly/Daily rates if applicable are noted in Price Link

Texas State Billing Services, Inc

Stasia Viator
1300 Dacy Lane Suite 250
Kyle, TX 78640
P: (512) 292-8807 x105

stasia@tsbs.cc / www.tsbs.cc

Services: School Health and Related Services (SHARS) and Medicaid Administrative Claiming (MAC) billing, training and consultative services

States Served: TX

[Price Link](#)

Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

The DBQ Company dba The DBQ Project

Suzanne Roth
1234 Sherman Ave, Ste 100
Evanston, IL 60202
P: (847) 475-4007

suzanne@dbqproject.com / www.dbqproject.com

Services: Professional Development

States Served: All 50 States

[Price Link](#)

Percent Discount from Catalog: 0% - The rate of \$2500 for professional development training is all-inclusive of presenter fees, travel expenses, and handouts. The cost is per presenter per session, daily.

The Education Partners

Kevin Callahan

70 West 40th Street - 6th Floor

New York, NY 10018

P: (646) 779-3822

kcallahan@theeducationpartners.com / www.theeducationpartners.com

Services: Professional Development

States Served: All 50 States

[Price Link](#)

Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Thinking Maps, Inc.

Luann Flanagan

401 Cascade Pointe Lane

Cary NC 27513

P: (919) 678-8778

office@thinkingmaps.com / www.thinkingmaps.com

Services: Online Learning Tools

States Served: All 50 States

[Price Link](#)

*updated 7/30/19 Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Tristana R. Harvey Career Planning & Consulting Series LLC (HUB)

Tristana R. Harvey, PhD

~~5135 South Kenwood Ave, Unit 504~~

~~Chicago, IL 60615~~

P.O. Box 5135

Chicago, IL 60680 (updated 9/5/18)

P: (312) 351-0272

contact@harveycareerplanning.com / www.harveycareerplanning.com

Services: Resilience, leadership development and crisis intervention training for individuals and groups for their personal and professional development.

States Served: All 50 States

[Price Link](#)

Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

***Updated 9/5/18-** Myers-Briggs, Personality, Team Development, Leadership Development, Suicide, Suicide Prevention, Suicide Training, Employee Assistance, EAP, Career Development, Sexual Harassment, Resilience, Resiliency, Conflict Management, Conflict Resolution, Conflict, Communication, Communication Skills, Interpersonal Skills, Soft Skills, Interpersonal Relationships, Mental Health, Substance Abuse, Depression, Anxiety

Discount: GSA pricing + 10% on applicable programs

TSA Consulting Group, Inc.

D. Kevin Hensley, Senior Vice President/Chief Operations Officer
15 Yacht Club Dr NE
Fort Walton Beach, FL 32548
P: (850) 244-7306 x1313

khensley@tsacg.com / www.tsacg.com

Services: Provides Third Party Administration Services for 403(b) and 457(b) plans. Added 401(a) 4/29/21

States Served: All 50 States

[Price Link](#) Updated 4/29/21 Percent Discount from Catalog: 2% – Hourly/Daily rates if applicable are noted in Price Link

Zia Learning, Inc.

Robin Gonzales
223 Rodgers Ct.
Willowbrook IL 60527
P: (630) 215-7393

rgonzales@zialearning.com / www.zialearning.com

Services: Professional Development

States Served: All 50 States

[Price Link](#) Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Zoila The Zebra LLC

Juanita Gandara (Sole MBR)
12240 Henri Matisse
El Paso, TX 79936
P: (915) 888-1062

zoilazebra@gmail.com / www.zoilathezebra.com

Services: Staff Development

States Served: TX

[Price Link](#) – ~~*Updated 9/12/18~~ ~~*updated 7/15/19~~ ~~*updated 10/22/19~~ *updated 8/19/20

Percent Discount from Catalog: ~~20%~~ **10% (shipping and handling costs will be charged)** *as of 10/8/19
Hourly/Daily rates if applicable are noted in Price Link

Approved by: _____
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)

Date: _____
(June 25, 2018)
(April 11, 2019)
(March 10, 2020)
(March 25, 2021)