### EDUCATION SERVICE CENTER REGION 19 RFP AWARD SUMMARY

**RFP TITLE:** Consulting, Contracting, Staff Development & Related (Supplemental) -Education Service Center Region 19 Allied States Cooperative **RFP NUMBER:** 18-7297 **RFP OPENING DATE:** May 22, 2018 CONTRACT TERM: Date of award until June 30, 2019, with the option to extend another three (3) years annually. (Extended by Region 19 until June 30, 2020) (Extended by Region 19 until June 30, 2021) (Extended by Region 19 until June 30, 2022) Various FUNDING SOURCE: 232 **RFP's ISSUED: RESPONSES:** 69 El Paso Times – April 23rd & 30th, 2018 ADVERTISEMENT DATES: Washington Post- April 23rd & 30th, 2018 July 19, 2018 **BOARD MEETING DATE:** RECOMMENDED FOR AWARD 3W Consulting Group LLC (Rochelle L Webb) (HUB Certified) A+ Literacy Consulting Aaron Daffern Consulting \*as of 7/9/2018 Anaca Technologies (Xello) Big Media \*as of 8/3/2021 Box Cars and One Eyed Jacks Brenda Smith Myles (Brenda Myles)\*terminated as of 6/3/19 Care, LLC (Collaborative Autism Resources & Education (CARE), LLC) Cary Services, Inc. Christ Chavez Photography Coherent CYBER, LLC Currey Adkins, LP Dan St. Romain Educational Consulting, LLC \*updated 10/4/2019 Dianne M. Altuna, M.S./CCC-SLP \*updated as of 06/30/2020 Dr. James Edward Williams Jr Dr. Jose Medina Educational Solutions EdTechTeam **Emily lland Inc** ET Berquist, INC, DBA All In, Inc Follett School Solutions, Inc. LLC \*updated 9/24/21 Forde-Ferrier, LLC Gibbs Consulting, Inc. Grant's Eco Art Insight Investments LLC Insights El Paso Science Center Interactive Applications, Inc. (DBA: SolidProfessor) SP Applications Holdings, LLC dba SolidProfessor \*updated 5/6/21 Istation (Imagination Station, Inc.) Itad USA (Elemetal, LLC) Jive Communications, Inc. Jo Mascorro

	Learning Plus Consulting, Inc. Lisa Ehlers McCuller *removed 3/25/21
	MangesConsulting, LLC
	Maps.com (Maps 101)
RECOMMENDED FOR AWARD	Marvin R. Mynar
	MVP Turf
	Parker and Jamison LLC (HUB Certified)
	PDX Printing (Porfirio Diaz Exit LP) (HUB Certified)
	Practorian Digital Lexipol LLC *updated 2/9/21
	Pre-K Pages (Pre-K Pages LLC Vanessa Levin Sole MBR) *removed
	as of 6/28/2018
	Premier Translation and Consulting Services
	Prime Irrigation & Landscape, Inc (HUB Certified)
	Sara McDaniel
	Sirius Education Solutions LLC
	Southwest Sonitrol, Inc.
	Storytellin' Time
	Texas State Billing Services, Inc
	The DBQ Company dba The DBQ Project
	The Education Partners
	Thinking Maps, Inc.
	Tristana R. Harvey Career Planning & Consulting Series LLC (HUB
	Certified)
	TSA Consulting Group, Inc.
	Zia Learning, Inc.
	Zoila the Zebra LLC
TOTAL (estimated)	\$25,000,000/year

## **EXPLANATIONS:**

Award of this contract will enable ESC Region 19 Allied States Cooperative members and its various programs to comply with the new EDGAR (Education Department General Administration Regulations) 2 CFR Part 200 as it relates to the expenditure of federal funds. The evaluation committee utilized a point system with weight factors of 35% pricing and services, 20% reference checks, 20% performance capabilities, 20% qualifications, and 5% value added services. Holaya Ponce Acosta, PLLC and Josh Shipp Productions, LLC (Top Youth Speakers) are both awarded on previous supplemental contracts for the same services, and therefore were not considered. After multiple attempts, 360 IT Professionals, Inc., AISYS Consulting, Ambient Logistics, LLC, dB Audio USA. LLC. (dB Audio USA LLC), Educational Research in Action, Fun and Function, Jaime Rios Financial Services (Money Concepts International Inc.), MDM Entertainment Productions, LLC, Positive Behavior Supports, Speech Pathology Connection, The Autism Helper, Inc., The Flippen Group, US IT Solutions, Inc., could not provide the required amount of references needed in order to properly complete evaluations and therefore were not considered.

SPECIFICATIONS PROVIDED BY:	Royce Cleveland Procurement Director
EVALUATION COMMITTEE:	Royce Cleveland Procurement Director
	Rebecca Hernandez Purchasing Manager

#### Renae Lawrence Purchasing Analyst AWARDED VENDORS (ALPHABETICAL ORDER)

## 3W Consulting Group LLC (Rochelle L Webb) (HUB)

Dr. Rochelle L. Webb 11450 US Highway 380, Suite 130, #106, Cross Roads, TX 76227 P: (602) 748-6065 info@3wconsultinggroup.com / www.3wconsultinggroup.com Services: Differentiated Instruction States Served: TX Price Link Percent Discount from Catalog: Varies – Hourly/Daily rates if applicable are noted in Price Link

A+ Literacy Consulting Julie A Allsworth 3444 Fox Hunt Drive Palm Harbor, FL 34683 P: (727) 307-8630 apluslit@gmail.com / www.aplusliteracy.com Services: guided reading training and professional development, follow-up and support States Served: All 50 States Price Link \*updated 2/5/19 Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

## Aaron Daffern Consulting \*as of 7/9/2018

Aaron Daffern 1740 Hillside Drive River Oaks, TX 76114 P: (817) 681-8854 aarondaffern@gmail.com / www.AaronDaffern.com States Served: TX Price Link Percent Discount from Catalog: 17%

## Anaca Technologies (dba Xello)

Jackelyn Skudra 1867 Yonge St Unit 700, Toronto, ON, Canada M4S 1Y5 P: (800) 965-8541 x221 jackelyns@xello.world / www.xello.world Services: Yearly subscription fee for students based on total school enrollment. States Served: All 50 States Price Link Percent Discount from Catalog: 39.39% – Hourly/Daily rates if applicable are noted in Price Link

## Price Link Here \*as of 9/18/18

Price link \*as of 07/27/2020

## Big Media \*as of 8/3/2021

Daniel Granados / Mia Alonzo 5710 Doniphan Drive El Paso, Texas 79932

P: (915) 591-7446

Price Link

mia@bigmediasigns.com / www.bigmediasigns.com

**Services:** Tinting/Installation services as specialty or value added; Vehicle Graphics - Design, Print, Laminate & Install High Performance Vehicle Graphics as Specialty or Value Added. Additional Information or for Decals & Door Graphics Provided Upon Request

States Served: NM, TX - and are able to ship to other areas of the country.

Percent Discount from Catalog: 10% – Hourly/Daily rates if applicable are noted in Price Link

## Box Cars and One Eyed Jacks

Jennifer Landry Unit 101, 17920 105 Avenue Edmonton, AB, T5S 2H5 Canada P: (780) 440-6284 jenn@boxcarsandoneeyedjacks.com / www.boxcarsandoneeyedjacks.com Services: Math and Literacy Professional Development States Served: All 50 States Price Link Percent Discount from Catalog: 10% – Hourly/Daily rates if applicable are noted in Price Link

## Brenda Smith Myles (Brenda Myles) \*terminated as of 6/3/19

 Virginia Biddulph

 16924 S Bradley Drive

 Olathe, KS 66062

 P: (913) 238-9167

 ginny5068@me.com

 States Served: El Paso, TX ESC19

 Price Link

 Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

## Care, LLC (Collaborative Autism Resources & Education (CARE), LLC)

Toni Ventrella 4225 Weddington Matthews Rd Weddington, NC 28104 P: (877) 712-2735 tventrella@educatorscare.com / www.educatorscare.com Services: Staff Development and Related; ADOS-2 Training States Served: All 50 States Price Link Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link 

 Cary Services, Inc.

 902 Petroleum Drive

 Abilene, Texas 79602

 P: (325) 695-7283

 s.givens@caryservices.com / www.caryservices.com

 Services: All aspects of commercial HVAC & refrigeration planning, design, procurement, installation, maintenance, and service.

 States Served: TX

 Price Link

 Percent Discount from Catalog: 5% – Hourly/Daily rates if applicable are noted in Price Link

## Christ Chavez Photography

Christ Chavez 1002 Arizona Ave. #1 El Paso, TX 79902 P: (915) 740-6753 <u>christ@christchavez.com</u> / <u>www.christchavez.com</u> Services: Photography Editorial (events), Portrait, Architectural, Computer Editing and File Management States Served: TX <u>Price Link</u> Percent Discount from Catalog: 5% – Hourly/Daily rates if applicable are noted in Price Link

# **Coherent CYBER, LLC**

Mike Garcia 720 Ivy Lane San Antonio, TX 78209 P: (210) 845-4772 mgarcia@coherentcyber.com / www.coherentcyber.com Services: General Cyber Security Consulting Services States Served: All 50 States Price Link Percent Discount from Catalog: 10% – Hourly/Daily rates if applicable are noted in Price Link

Currey Adkins, LP Scott Adkins 100 South Alto Mesa El Paso, TX 79912 P: (915) 526-9441 915-833-6604 \*updated 4/16/19 sadkins@curreyadkins.com / www.curreyadkins.com Services: IT Implementation and Consulting Service

**Services:** IT Implementation and Consulting Services to include the Design, Installation, Management and Maintenance of Networks, Phone Systems, Serves, PC's, Structured Cabling Systems, Custom Programming, IT Managed Services, PA Systems, Microwaves

States Served: AZ, NM, TX

Price Link

Percent Discount from Catalog: 20% - \$75.00 Hourly - IT Implementation and Consulting Services to include the Design, Installation, Management and Maintenance of Networks, Phone Systems, Serves, PC's, Structured Cabling Systems, Custom Programming, IT Managed Services, PA Systems, Microwaves 

 Dan St. Romain Educational Consulting, LLC \*updated 10/4/2019

 Dan St. Romain, Owner

 8771 Stoney Brook Drive

 Universal City, TX 78148

 P: (210) 363-1324

 dan@danstromain.com

 Services: Professional Development and Consultative Services

 States Served: TX

 Price Link
 Percent Discount from Catalog: 0% - \$4,800.00 Daily - Professional Development and Consultative Services

 Dianne M. Altuna, M.S./CCC-SLP
 \*updated as of 06/30/2020

 Dianne Altuna
 3861 Newark St NW D-466

 Washington DC 20016
 P: (214) 763-7388

 paltuna@aol.com
 Services: Guest Speaker at Voices of the Mountain

 States Served: TX
 Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

## Dr. James Edward Williams Jr Dr. James Williams 807 Alamo Plaza Dr Cedar Park, TX 78613 P: (832) 452-3155 JWilliams@bloomconsultingco.com / www.transitionmatters.org Services: Keynote Speaker States Served: El Paso Area Price Link Percent Discount from Catalog: 0% – Hourly/Daily

Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

## **Dr. Jose Medina Educational Solutions**

Dr. Jose Medina 11718 Leesborough Circle Silver Spring, MD 20902 P: (240) 366-5660 jose@drjosemedina.com / www.drjosemedina.com Services: Dual Language Professional Learning States Served: All 50 States Price Link \*updated 12/15/2020 Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link 

 EdTechTeam

 Michael Wacker

 16 Technology Drive, Suite 161

 Irvine CA 92618

 P: (720) 278-9182

 michael@edtechteam.com / www.edtechteam.com

 Services: Professional Development

 States Served: All 50 States

 Price Link
 Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Emily lland Inc Emily lland 26893 Bouquet Cyn Rd., C-333 Saugus, CA 91350 P: (661) 297-4205 emilyiland@gmail.com / www.emilyiland.com

Services: Professional Development, parent education, training for individuals with disabilities, training for school resource officers or local police

States Served: All 50 States

Price Link

Percent Discount from Catalog: 5% – Hourly/Daily rates if applicable are noted in Price Link

## ET Berquist, INC, DBA All In, Inc

Dr. Elizabeth Berquist 10 Middle Woods Ct Parkton, MD 21120 P: (443) 465-5995 lizberquist@allined.com / www.allined.com Services: Professional Learning States Served: All 50 States Price Link Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

 Follett School Solutions, Inc. LLC \*updated 9/24/21

 Lisa Jenerette, Sales Consultant

 1340 Ridgeview Drive

 McHenry, IL 60050

 P: (877) 899-8550 x46404

 Ijenerette@follett.com / www.titlewave.com / www.follettlearning.com

 Services: Professional Development

 States Served: All 50 States

 Price Link
 Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

## Forde-Ferrier, LLC Hector Rivera 4715 Newcome San Antonio, TX, 78229 P: (800) 575-8269 info@forde-ferrier.com / www.forde-ferrier.com Services: Professional Development States Served: TX Price Link Percent Discour

Percent Discount from Catalog: 10% - \$1,800.00 Daily Rate- Professional Development for grades 3-5 in the subjects of math, reading, writing and science. Teacher model lessons for grades 3-5 in the subjects of math, reading, writing and science. Academic Planning for grades 3-5 in the subjects of math, reading, writing and science. Student Interventions for grades 3-5 in the subjects of math, reading, writing, writing and science.

Gibbs Consulting, Inc. Marianne Gibbs 1050 E. 2nd St., #130 Edmond, OK 73034 P: (281) 492-2936 mgibbs@writeoutofthebox.com / www.writeoutofthebox.com Services: Educational speaker services States Served: All 50 States Price Link Percent Discount from Catalog: 0% - \$2,999.00 Daily- Educational speaker

Percent Discount from Catalog: 0% - \$2,999.00 Daily- Educational speaker services

## Grant's Eco Art Julie Coy Manier 1414 Cypresswood Dr. Houston, TX 77070 P: (832) 528-6403 GrantsEcoArt@gmail.com / www.JigsawGrant.com Services: Public Speaking, Art Exhibit and Art Demonstration States Served: All 50 States Price Link \*updated 9/12/18

Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

# Insight Investments LLC Andy Hashimoto 611 Anton Blvd, STE 700 Costa Mesa, CA 92626 P: (916) 333-5396 ahashimoto@ifsleasing.com ahashimoto@ifsleasing.com Services: Equipment Leasing States Served: All 50 States Price Link Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Insights El Paso Science Center \*updated as of 02/03/2020 06/28/2021 Meghan Curry 4120 Rio Bravo Ste. 117 El Paso, TX 79902 P: (915) 534-0000 meg@insightselpaso.org / www.insightselpaso.org Services: STEAM enrichment activities, lessons and tours States Served: Anywhere within the Border Region: West Texas, Southern New Mexico, Juarez Price Link \*updated 4/13/22 Percent Discount from Catalog: 10% – Hourly/Daily rates if applicable are noted in

Price Link

# Interactive Applications, Inc. (DBA: SolidProfessor) SP Applications Holdings, LLC dba SolidProfessor

Matt May 1495 Pacific Hwy, #300 San Diego, CA 92101 P: (866) 966-6977 x108 mmay@solidprofessor.com / www.solidprofessor.com Services: Web-based eLearning resource for students and faculty; no live instruction is provided States Served: All 50 States Price Link Percent Discount from Catalog: 2% – Hourly/Daily rates if applicable are noted in Price Link

Istation (Imagination Station, Inc.) Elaine Nigo 8150 North Central Expressway, Suite 2000 Dallas, TX 75206 P: (214) 572-4639 proposals@istation.com / www.istation.com Services: Professional Development States Served: All 50 States Price Link \*updated as of 03/11/2020 Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

# Itad USA (Elemetal, LLC)

Jeffrey Johnston 2029 McKenzie Dr. Suite 100 Carrollton, Texas 75006 P: (214) 765-4823 jjohnston@itadusa.com / www.itadusa.com Services: Nationwide IT Asset Disposition /eWaste solutions services provider States Served: All 50 States Price Link Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link Jive Communications, Inc. Kurt Snodgrass 1275 West 1600 North Orem, UT 84057 P: (450) 355-2559 <u>kurt.snodgrass@logmein.com</u> / <u>www.jive.com</u> Services: Hosted VoIP, Unified Communications, Contact Center States Served: All 50 States <u>Price Link</u> updated 9/10/19 Percent Discount from Catalog: 0% -\$18.50 Rate is monthly and varies based on numbers and type of users.

Jo Mascorro 138 E. Huisache Ave. San Antonio, TX. 78212-2939 P: (210) 912-8584 jomascorro@sbcglobal.net Services: Consultation and/or professional staff development States Served: TX Price Link Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Learning Plus Consulting, Inc. Debra L. Bannon 6102 Norwaldo Avenue Indianapolis, IN 46220 P: (317) 432-2500 Deb@LearningPlusConsulting.org Services: Professional Development, Consulting, and Coaching Services States Served: All 50 States Price Link Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Lisa Ehlers McCuller 405 W. Madrid Avenue Las Cruces, NM 88005 P: (575) 525-6781 desertsensai@gmail.com Services: Special Education, Assistive Technology, UDL, Growth Mindset, Google for Education, Design Thinking. States Served: Southern New Mexico & West Texas Price Link Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in

Price Link

## MangesConsulting, LLC

Rosemary Manges 6702 Creek Bend Rowlett, TX 75089 P: (214) 395-7565 rosemary.manges@gmail.com / www.MangesConsulting.com Services: Staff Development and Consultation on Special Education Finance States Served: TX Price Link Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

## Maps.com (Maps 101)

Aileen Menchaca 120 Cremona Dr Ste. 260 Santa Barbara, CA 93117 P: (800) 929-4627 x112 <u>aileen.menchaca@maps.com</u> / <u>www.maps101.com</u> Services: Cross-curricular, K-12, online resource States Served: TX <u>Price Link</u> Percent Discount from Catalog: 5% – Hourly/Daily rates if applicable are noted in Price Link

Marvin R. Mynar 680 HCR3112 Abbott, TX 76621 P: (254) 722-1336 marvin.mynar@gmail.com Services: Pigeon Trapping and Removal States Served: AR, AZ, KS, LA, MS, NM, OK, TX Price Link Percent Discount from Catalog: 5% – Hourly/Daily rates if applicable are noted in Price Link

## **MVP** Turf

Albert Villalobos 3800 N. Mesa Ste. A2 El Paso, TX 79902 P: (800) 960-1843 albert@mvpturf.com / www.mvpturf.com

**Services:** Consulting - analysis and management services for site & operation assessments & employee development services.

**States Served:** Primarily the states of TX, NM, AZ, OK, LA, CO, Southern CA & Clark County, NV. MVP Turf shall serve all areas within continental United States - those locations that are a distance further than 200 miles from either El Paso, TX, Pomona, CA and Baton Rouge LA, may be subject to assessed travel costs as agreed upon by ESC Purchasing Cooperative member & vendor based upon GSA Per Diem & mileage allotments and lodging, airline & other travels at cost.

Price Link

Percent Discount from Catalog: 0% - Hourly/Daily rates if applicable are noted in Price Link

 Parker and Jamison LLC (HUB)

 Myra Good

 6060 N Central Expressway, Suite 500

 Dallas, TX 75206

 P: (877) 812-6168

 myragood@parkerandjamison.com / www.parkerandjamison.com

 Services: Professional development workshops and executing coaching

 States Served: All 50 States

 Price Link
 Percent Discount from Catalog: 3% – Hourly/Daily rates if applicable are noted in Price Link

## PDX Printing (Porfirio Diaz Exit LP) (HUB)

Ellie D. Fenton 100 Porfirio Diaz ST El Paso, TX 79902 P: (915) 637-5443 x103 <u>elliedfenton@gmail.com</u> / <u>www.pdxprinting.com</u> Services: Graphic design and layout for printed material States Served: NM, TX <u>Price Link</u> Percent Discount from Catalog: 15% – Hourly/Daily rates if applicable are noted in Price Link

 Practorian Digital Lexipol LLC \*updated 2/9/21

 Tony Green - Product Marketing Manager Marco DeLeon

 200 Green St, Suite 200

 San Francisco, CA 94111

 P: (415) 318-3831 (469) 553-0662

 tony.green@practoriandigital.com

 mdeleon@lexipol.com/

 www.practoriandigital.com

 Services: Tech-Enabled Marketing, Online Learning, Grant Assistance

 States Served: All 50 States

 Price Link
 Percent Discount from Catalog: 10%

 \*updated 1/4/19, 2/9/21

 Pre-K Pages (Pre-K Pages LLC Vanessa Levin Sole MBR)
 \*Removed as of 6/28/18

 Thomas Levin
 5000 Eldorado Pkwy, Ste. 150-573

 Frisco, TX 75033
 P: (972) 841-6130

 tlevin11@gmail.com / www.pre-kpages.com
 States Served: All 50 States

 Price Link
 Percent Discount from Catalog: 0%

## Premier Translation and Consulting Services

Lizeth Carroll 1379 Clay Basket Cr. El Paso TX 79936 P: (915) 241-1058 premiertacs@gmail.com / www.premiertacs.com Services: Translation and Consulting States Served: 100 miles around El Paso, TX Price Link Percent Discount from Catalog: 5% – Hourly/Daily rates if applicable are noted in Price Link

## Prime Irrigation & Landscape, Inc (HUB)

Ricardo Gutierrez 5438 Gateway East El Paso, TX 79905 P: (915) 532-6215 contact.us@primeirrigation.org **Services:** Landscape, irrigation installation of aggregate install , herbicide application, backflow testing, asphalt patch and new installation, landscape and grounds maintenance, rockwall install , chainlink fence install **States Served:** El Paso <u>Price Link</u> \*updated 12/2/21, 1/26/22, 4/14/22 Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Sara McDaniel

2347 Sunrise Way Hoover, AL 35226 P: (205) 219-9404 scmcdaniel@ua.edu Services: Tier 2 PBIS Training and Coaching States Served: TX Price Link Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

## **Sirius Education Solutions LLC**

Susan Bernal 1108 Lavaca Street, Suite 110-197 Austin, Texas 78701 P: (800) 942-1379 Orders@SiriusEducationSolutions.com / www.SiriusEducationSolutions.com Services: Professional Development States Served: TX Price Link – \*updated 3/11/21 Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

## Southwest Sonitrol, Inc.

Jonathan Boggs 4042 Doniphan Road El Paso, Texas 79922 P: (915) 587-1000 jboggs@gosonitrol.com / www.gosonitrol.com Services: Intrusion, Access Control Systems, Fire Monitoring & Installation, CCTV Surveillance Systems, Analog and IP States Served: AZ, NM, TX Price Link \*updated 10/28/21 Percent Discount from Catalog: 5% - Normal business hours (Monday-Friday, 8:00 am - 5:00 pm) Intrusion, Access and CCTV Service Rate is \$75.00/hour, Fire Service Rate is \$85.00/hour, Installation Rate is \$40.00/hour. Overtime rates for service calls performed outside of normal business hours are \$112.50/hour, \$127.50/hour and \$60.00/hour respectively.

 Storytellin' Time

 Mary Jo Huff

 4333 Sandra Kay LN

 Newburgh, IN 478630

 P: (812) 455-1558

 maryjo@storytellin.com / www.storytellin.com

 Services: Consultant

 States Served: All 50 States

 Price Link \*updated 11/14/18
 Percent Discount from Catalog: 10% – Hourly/Daily rates if applicable are noted in Price Link

 Texas State Billing Services, Inc

 Stasia Viator

 1300 Dacy Lane Suite 250

 Kyle, TX 78640

 P: (512) 292-8807 x105

 stasia@tsbs.cc / www.tsbs.cc

 Services: School Health and Related Services (SHARS) and Medicaid Administrative Claiming (MAC) billing, training and consultative services

 States Served: TX

 Price Link

 Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

## The DBQ Company dba The DBQ Project

Suzanne Roth 1234 Sherman Ave, Ste 100 Evanston, IL 60202 P: (847) 475-4007 suzanne@dbqproject.com / www.dbqproject.com Services: Professional Development States Served: All 50 States Price Link Percent Discount from Catalog: 0% - The rate of \$2500 for professional development training is all-inclusive of presenter fees, travel expenses, and handouts. The cost is per presenter per session, daily.

## **The Education Partners**

Kevin Callahan 70 West 40th Street - 6th Floor New York, NY 10018 P: (646) 779-3822 kcallahan@theeducationpartners.com / www.theeducationpartners.com Services: Professional Development States Served: All 50 States Price Link Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

## Thinking Maps, Inc.

Luann Flanagan 401 Cascade Pointe Lane Cary NC 27513 P: (919) 678-8778 office@thinkingmaps.com / www.thinkingmaps.com Services: Online Learning Tools States Served: All 50 States Price Link \*updated 7/30/19 Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

## Tristana R. Harvey Career Planning & Consulting Series LLC (HUB)

Tristana R. Harvey, PhD 5135 South Kenwood Ave, Unit 504 Chicago, IL 60615 P.O. Box 5135 Chicago, IL 60680 (updated 9/5/18) P: (312) 351-0272 contact@harveycareerplanning.com / www.harveycareerplanning.com Services: Resilience, leadership development and crisis intervention training

**Services:** Resilience, leadership development and crisis intervention training for individuals and groups for their personal and professional development.

## States Served: All 50 States

Price Link

Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

**\*Updated 9/5/18**- Myers-Briggs, Personality, Team Development, Leadership Development, Suicide, Suicide Prevention, Suicide Training, Employee Assistance, EAP, Career Development, Sexual Harassment, Resilience, Resiliency, Conflict Management, Conflict Resolution, Conflict, Communication, Communication Skills, Interpersonal Skills, Soft Skills, Interpersonal Relationships, Mental Health, Substance Abuse, Depression, Anxiety

Discount: GSA pricing + 10% on applicable programs

## TSA Consulting Group, Inc.

D. Kevin Hensely, Senior Vice President/Chief Operations Officer 15 Yacht Club Dr NE Fort Walton Beach, FL 32548 P: (850) 244-7306 x1313 <u>khensley@tsacg.com</u> / <u>www.tsacg.com</u> **Services:** Provides Third Party Administration Services for 403(b) and 457(b) plans. Added 401(a) 4/29/21 **States Served:** All 50 States <u>Price Link</u> Updated 4/29/21 Percent Discount from Catalog: 2% – Hourly/Daily rates if applicable are noted in <u>Price Link</u>

 Zia Learning, Inc.

 Robin Gonzales

 223 Rodgers Ct.

 Willowbrook IL 60527

 P: (630) 215-7393

 rgonzales@zialearning.com / www.zialearning.com

 Services: Professional Development

 States Served: All 50 States

 Price Link
 Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Zoila The Zebra LLC Juanita Gandara (Sole MBR) 12240 Henri Matisse El Paso, TX 79936 P: (915) 888-1062 zoilazebra@gmail.com / www.zoilathezebra.com Services: Staff Development States Served: TX All \*updated 10/6/21 Price Link – \*Updated 9/12/18, 7/15/19, 10/22/19, 8/19/20, 7/9/21, 10/6/21

Percent Discount from Catalog: 20% 10% (shipping and handling costs will be charged) \*as of 10/8/19 Hourly/Daily rates if applicable are noted in Price Link

Approved by:

(Armando Aguirre – Executive Director) Date: \_\_\_\_\_

(June 25, 2018)
(April 11, 2019)
(March 10, 2020)
(March 25, 2021)