

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: HVAC Equipment, Parts, Services and Related –
ESC Region 19 Allied States Cooperative

RFP NUMBER: 18-7289

RFP OPENING DATE: March 27, 2018

CONTRACT TERM: Date of award until April 30, 2019 with the option to extend in one year increments annually for an additional three (3) years if agreed to by ASC and Vendor.
(Extended by Region 19 until April 30, 2020)
(Extended by Region 19 until April 30, 2021)

FUNDING SOURCE: Various

RFP's ISSUED: 186

RESPONSES: 12

ADVERTISEMENT DATES: El Paso Times: February 19, 2018 & February 26, 2018
Washington Post: February 19, 2018 & February 26, 2018

BOARD MEETING DATE: May 17, 2018

RECOMMENDED FOR AWARD **Control and Equipment Company**
Desert Contracting
H.A. Gray & Associates
Infection Controls, Inc. dba GermBlast (HUB)
JiVG Enterprises LLC dba Technical Building Services
Johnson Controls, Inc.
LocBit Inc.
Pueblo Mechanical & Controls, Inc.
Six T, Inc. dba Johnstone Supply
Spot Cooling Systems, Inc.

TOTAL (estimated) **\$100,000,000.00 / year**

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Allied States Cooperative to establish a contract with vendor(s) for HVAC equipment, Parts, Services and related for those procurements that must comply with the new Federal EDGAR requirements when federal funds are being utilized. The evaluation committee utilized a point system with weight factors of 30% pricing, 30% performance capabilities, 30% references and 10% warranty. Noresco, LLC withdrew from evaluation. Trane U.S., Inc. did not qualify for evaluation as they could not comply with all of the terms and conditions of our contract. All awarded vendors' pricing can be accessed through their price links.

SPECIFICATIONS PROVIDED BY: Royce Cleveland - ESC Region 19

EVALUATION COMMITTEE: Royce Cleveland - ESC Region 19
Rebecca Hernandez – ESC Region 19
Debra Oropeza - ESC Region 19

Special Conditions

1. This contract shall provide preventative maintenance and service for any HVAC systems and refrigeration systems.
2. Labor rates should be in accordance with Davis Bacon wages unless a member requests a higher wage rate.
Awarded vendor will be subject to certified payroll requirements and wage rate audits as requested by member.
3. Vendors must provide pricing catalogs for equipment. Installation items (ie: concrete, steel, rubber etc.) pricing should be provided via quote showing vendor cost and markup. Markup must match bid percent.
4. Bonding may be required by the member. Vendor should show bond amount as a separate pass through line item.
Member will reconcile bond after project completion.
5. Building permits are considered a pass-through cost and should not have a markup applied.
6. Vendor may be required to complete criminal background checks for project. Cost for background checks is the responsibility of the vendor and should not be charged to the member.
7. Member may require vendor to sign a separate contract.
8. Contractor shall furnish all personnel, material, parts, equipment and tools necessary to complete the project.

Contact Information:

Control and Equipment Company *updated 01/16/2020

Jerry Castillo or Laura Gill

2001 E. Yandell

El Paso, Texas 79903

P: (915) 545-2256

Sales@controlandequipment.com / Laura@controlandequipment.com

[HTTP://www.controlandequipment.com](http://www.controlandequipment.com)

States Covered: West Texas and New Mexico

Discount: 55% catalog discount

[Price Link](#)

Desert Contracting

Pablo Ornelas

4717 Osborne, Suite 100

El Paso, Texas 79922

P: (915) 595-4337

americopa@aol.com

www.desertcontracting.com

States Covered: Texas and New Mexico

Discount: 0%

[Price Link](#)

H.A. Gray & Associates

Veronica Gantt
3550 Lee Blvd, Suite C
El Paso, Texas 79936
P: (210) 323-4414
veronica@hagray.com
<http://hagray.com/>

States Covered: Texas and New Mexico

Discount: 10% catalog discount

[Price Link](#) *updated as of 02/28/2020

Infection Controls, Inc. dba GermBlast (HUB)

Kim Mullins Wes Goldwater *updated 3/4/19
1414 Avenue J
Lubbock, Texas 79401
P: (806) 771-3558
info@germblast.com wes@germblast.com
[HTTP://www.germblast.com](http://www.germblast.com)

States Covered: Texas, New Mexico and Oklahoma

Discount: 5% catalog discount

[Price Link](#)

JiVG Enterprises LLC dba Technical Building Services

Joe Gardea
1712 Wyoming
El Paso, Texas 79902
P: (915) 351-8771
tbsefp@sbcglobal.net
[HTTP://www.tbshvacolutions.com](http://www.tbshvacolutions.com)

States Covered: Texas

Discount: 38% catalog discount

[Price Link](#)

Johnson Controls, Inc

Daniel Mancha
12050 Rojas Drive
El Paso, Texas 79936
P: (866) 785-5463
daniel.mancha@jci.com
[HTTP://www.johnsoncontrols.com](http://www.johnsoncontrols.com)

States Covered: All States

Discount: 0%

[Price Link](#)

Pricing Added 6/6/19

4 Ton Package Unit/ \$7,894.55 Open Market
7.5 Ton Package Unit (2) \$ 10,329.50 Each Open Market

Pricing Added 8/15/19

York VRF Units with Indoor Cassettes-12 Tons- \$39,818.24

LocBit, Inc.

Tahnee Richison
9750 Miramar Road, Suite 133
San Diego, California 92126
P: (619) 384-7107
tahnee.richison@locbit.com
[HTTP://www.locbit.com](http://www.locbit.com)

States Covered: All States **Discount:** 10% catalog discount

[Price Link](#)

Pueblo Mechanical & Controls, Inc.

~~John Neuser~~-Rob Carr (as of 9/4/18)
6771 E. Outlook Drive or 11052 N. 24th Avenue
Tucson, Arizona 85756 Phoenix, Arizona 85029
P: (520) 545-1044
John@pueblo-mechanical.com / RobC@pueblo-mechanical.com
[HTTP://www.pueblo-mechanical.com](http://www.pueblo-mechanical.com)

States Covered: Arizona **Discount:** 15% catalog discount

[Price Link](#)

Six T, Inc. dba Johnstone Supply

Eddie Salazar
800 Tony Lama #B
El Paso, Texas 79915
Eddie.salazar@johnstonesupply.com
[HTTP://www.johnstonesupply.com](http://www.johnstonesupply.com)

States Covered: Texas and New Mexico **Discount:** 0%

[Price Link](#)

Spot Cooling Systems, Inc.

Andrew Molina
1420 Century Drive, Suite 800
Carrollton, Texas 75006
P: (800) 683-7768 x0
andrew@extracooler.com
[HTTP://www.extracooler.com](http://www.extracooler.com)

States Covered: Texas and New Mexico **Discount:** 0%

[Price Link](#)

Approved by: _____
Armando Aguirre – Executive Director
Armando Aguirre – Executive Director
Armando Aguirre – Executive Director

Date: _____
April 25, 2018
February 22, 2019
March 10, 2020