

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Food Service Equipment, Installation & Related –
ESC Region 19 Allied States Cooperative

RFP NUMBER: 18-7287

RFP OPENING DATE: March 6, 2018

CONTRACT TERM: Date of award until April 30, 2019 with the option to extend in one year increments annually for an additional three (3) years if agreed to by ASC and Vendor.
(Extended by Region 19 until April 30, 2020)
(Extended by Region 19 until April 30, 2021)
(Extended by Region 19 until April 30, 2022)

FUNDING SOURCE: Various

RFP's ISSUED: 320

RESPONSES: 6

ADVERTISEMENT DATES: El Paso Times: February 5, 2018 & February 12, 2018
Washington Post: February 5, 2018 & February 12, 2018

BOARD MEETING DATE: May 17, 2018

RECOMMENDED FOR AWARD **1st Choice Restaurant Equipment and Supply, LLC**
~~**A.I.M. Enterprises, Inc. dba A.M. Refrigeration, Inc.**~~ *Terminated 6/18/19
Ace Mart Restaurant Supply
Kitchen Resources, L.P. (HUB)
National Restaurant Supply Co., Inc.
Tari Inc. – Jean's Restaurant Supply

TOTAL (estimated) **\$2,000,000.00 / year**

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Allied States Cooperative to establish a contract with vendor(s) for food service equipment, installation and related for those procurements that must comply with the new Federal EDGAR requirements when federal funds are being utilized. The evaluation committee utilized a point system with weight factors of 40% pricing, 30% references and 30% performance capabilities, quality & experience. All awarded vendors' pricing can be accessed through their price links.

SPECIFICATIONS PROVIDED BY: Royce Cleveland - ESC Region 19

EVALUATION COMMITTEE: Royce Cleveland - ESC Region 19

Rebecca Hernandez – ESC Region 19

Debra Oropeza - ESC Region 19

Special Conditions

1. Price information must be uploaded into the electronic bidding system if vendor is responding to the percent markup line. If pricing is available on a website, vendor must upload information regarding where to locate pricing. Failure to provide pricing information may result in disqualification. Labor costs should be quoted at Davis Bacon rates.
2. While Manufacturer Published Price List is required for evaluation and audit purposes by members in an electronic format utilizing this contract, ASC will consider AQNET pricing on original manufactures submitted and any new manufactures during the contract period when that vendor subscribes to this service which provides daily updates by Food Service Equipment and Related Manufacturers on the MPPL for that Manufacturer. Vendors wishing to utilize this subscription service in regards to this solicitation agree to provide a backup with all quotes to members for analysis and audit purposes. Vendor also agrees to provide MPPL from subscription service with dates stated in the period goods and/or services will be performed.
3. If multiple discounts are offered, please provide the maximum discount offered for all catalogs or items. Ranges are not allowed in the system.
4. Vendor may be required to provide a payment and/or performance bond to member. Bonding is a pass-through cost and should be itemized on the job quote. Any required permit is also a passthrough cost and should be itemized on the quote.
5. Vendor must provide licensing or employee credentials to member upon request.
6. Potential vendors should be able to provide design and installation of a food facility. This may require vendor to perform all functions as a prime contractor in order to ensure the project meets any needs of the member. Labor costs should be quoted at Davis Bacon rates.
7. Offeror will provide comprehensive training on the operation, use and testing of purchased equipment to personnel selected by the member. This must be included with the purchased equipment at no additional cost.
8. Refrigeration components shall have a minimum of a five (5) year warranty for parts and one (1) year for labor including materials and travel.
9. Small and portable equipment can have a depot warranty service. Vendor is responsible for all shipping related to warranty service.
10. Contractor shall furnish all personnel, parts, materials, test equipment, tools and services at no additional cost.
11. All equipment and materials should be new and free from defects for the purpose intended.
12. Member may not use any drawings, scope, estimate or pricing in negotiations with other contractors.

Contact Information:

1st Choice Restaurant Equipment & Supply, LLC
Seth Rosborough

15018 Tradesman Drive
San Antonio, Texas 78249
P: (210) 595-3131
seth@1stchoiceres.com
[HTTP://www.1stchoiceres.com](http://www.1stchoiceres.com)

States Covered: All States

Discount: Varies per manufacturer

[Price Link](#)

~~A.I.M. Enterprises, Inc. dba A.M. Refrigeration, Inc.~~ *Terminated as of 6/18/19

~~Israel Franco or Juan Jimenez
4418 Tetons Drive
El Paso, Texas 79904
P: (915) 562-2122
amrefrigeration4@gmail.com
<http://www.a-m-refrigeration.com/>~~

~~**States Covered:** West Texas and Southern New Mexico~~

~~**Discount:** 49%~~

~~[Price Link](#)~~

Ace Mart Restaurant Supply

John Paine
2653 Austin Highway
San Antonio, Texas 78218
P: (210) 323-4414
bids@acemart.com
[HTTP://www.acemart.com](http://www.acemart.com)

States Covered: Texas

Discount: 7%

[Price Link](#)

Kitchen Resources, L.P. (HUB)

Tracy Curry or Larry Cantu
2012 Fair Park Blvd.
Harlingen, Texas 78550
P: (956) 423-2491
georgina@kitchenresources.com

[HTTP://www.kitchenresources.com](http://www.kitchenresources.com)

States Covered: Texas

Discount: 50%

[Price Link](#)

National Restaurant Supply Co., Inc.

Frances Fernandez or Sara Bowen
7125 Industrial Ave
El Paso, Texas 79915
P: (915) 544-2121 x3763
Francesf@nrsupply.com

<http://www.nrsupply.com>

States Covered: All States except Alaska and Hawaii

Discount: 15% - 55%

Price Link - *updated ~~8/31/18, 9/12/18, 11/6/19, 5/22/20, 8/20/20, 11/11/20, 12/8/2020~~, 4/16/21

Tari, Inc. – Jean’s Restaurant Supply

Elvia Salazar Castro
426 S Staples Street
Corpus Christi, Texas 78401
P: (361) 360-7557

Bibi@jeansrs.com

[HTTP://www.jeansrestaurantsupply.com](http://www.jeansrestaurantsupply.com)

States Covered: All States except Alaska and Hawaii

Discount: 10% - 67%

Price Link

Approved by: _____
Armando Aguirre – Executive Director
Armando Aguirre – Executive Director
Armando Aguirre – Executive Director
Armando Aguirre – Executive Director

Date: _____
April 11, 2018
February 22, 2019
March 10, 2020
January 27, 2021