

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Classroom Curriculum, Supplies, Equipment and Related (Supplement)-ESC
Region 19 Allied States Cooperative

RFP NUMBER: 18-7283

RFP OPENING DATE: January 30, 2018

CONTRACT TERM: Date of award until March 31, 2019 with the option to extend in one year increments annually for an additional three (3) years if agreed to by ASC and Vendor.
(Extended by Region 19 until March 31, 2020)
(Extended by Region 19 until March 31, 2021)
(Extended by Region 19 until March 31, 2022)
(Extended by Region 19 until May 31, 2022)

FUNDING SOURCE: Various

RFP's ISSUED: 237

RESPONSES: 78

ADVERTISEMENT DATES: El Paso Times: December 18, 2017 & December 26, 2017
Washington Post: December 18, 2017 & December 26, 2017

BOARD MEETING DATE: March 29, 2018

RECOMMENDED FOR AWARD ~~3W Consulting Group, LLC (HUB)~~ *updated as of 04/01/2020
~~Abecedarian ABC, LLC (HUB)~~ *updated 11/10/21
~~Advertising Specialties of El Paso~~
~~AISYS Consulting, LLC (HUB)~~
~~Alamo Classroom Solutions (HUB)~~
~~Arbor Scientific~~
~~Audio Resource Group~~
~~Benchmark Education Company, LLC~~
~~Borenson and Associates, Inc.~~ *updated as of 04/01/2020
~~Candela Capital, LLC dba Club Z! In-Home Tutoring Services~~
~~Center for the Collaborative Classroom~~
~~CEV Multimedia, Ltd~~
~~Chicken Soup for the Soul~~
~~Christal Vision, Inc.~~
~~Code Combat, Inc.~~
~~Conn Education, Inc. dba Classroom Library Company~~ *updated as of 04/01/2020
~~Cosenza & Associates, LLC~~
~~Dallas Ecological Foundation dba Outdoors Tomorrow Foundation~~
~~Des Amigas Books~~ *updated as of 04/01/2020
~~EAI Education~~
~~Earlychildhood, LLC dba Discount School Supply~~
~~Encore Date Productions, Inc.~~ *updated as of 04/01/2020
~~Express Booksellers~~
~~Friends of Narconon International~~
~~Glynlyon, Inc. dba Odysseyware~~
~~Hameray Publishing Group, Inc.~~
~~Hand2mind, Inc. dba ETA hand2mind~~
~~Hertz Furniture Systems, LLC~~
~~Hertzberg-New Method, Inc. dba Perma-Bound Books~~
~~Howell Business Services Db a Business Interiors~~
~~Independent Living Aids, LLC~~
~~Integral Mathematics, Inc.~~
~~Kishmorr Productions, LLC (HUB)~~
~~Learning A-Z, LLC~~
~~Legends of Learning, Inc.~~
~~LS&S, LLC~~ *updated as of 04/01/2020
~~Macie Publishing Company~~
~~Matific USA, Inc.~~
~~Me to the Power of Three, LLC~~ *updated as of 04/01/2020

Measurement Incorporated
Music in Motion
Okapi Educational Publishing, Inc.
Parker and Jamison, LLC*updated as of 04/01/2020
Pearlized Mathematics Consulting, LLC
QEP Professional Books
Rally! Education
Seating, Inc.
Spectrum Paper Company, Inc. (HUB)
VWR Funding, Inc. dba VWR International, LLC – Ward’s Science

TOTAL (estimated) \$3,000,000.00 / year

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Allied States Cooperative to establish a contract with vendor(s) for classroom curriculum, supplies, equipment and related (supplement) for those procurements that must comply with the new Federal EDGAR requirements when federal funds are being utilized. The evaluation committee utilized a point system with weight factors of 35% selection/quality, 35% references and 30% pricing. AbleNet, Inc.; Accelerated Learning, Inc.; Bilingualistics, Inc.; Carnegie Learning, Inc.; DrumFit USA, Econocrafts, GameSalad, Inc.; Nearpod, Inc.; myON, LLC; Responsive Learning LP, Santillana USA Publishing Co., Inc. and Seidlitz Education were not awarded as all companies already have contracts with ASC for the services they submitted for. 3P Learning, B&H Foto & Electronics Corp., Baker & Petsche Publishing, LLC dba Mathwarm-ups.com; Lee & Low Books, Inc. dba Bebop Books; Cascade School Supplies, JFL Enterprises, Inc. dba Failure Free Reading; SchoolKidz.com, LLC dba Kitz for Kidz; Marco Products, MIND Research Institute, Mometrix Media, LLC; N2Y, LLC; Newmark Learning, LLC; Pacific Learning, TableEX LLC, Sargent Welch and Wood Etc. Co. failed to meet the reference requirements. Grand Canyon Education, Inc., dba Grand Canyon University withdrew from evaluation due scope of work. Carolina Biological Supply chose to withdrawal from recommendation of award due to inability to meet required deadlines. All awarded vendors' pricing can be accessed through their price links.

SPECIFICATIONS PROVIDED BY: Royce Cleveland - ESC Region 19
EVALUATION COMMITTEE: Royce Cleveland - ESC Region 19
Rebecca Hernandez – ESC Region 19
Debra Oropeza - ESC Region 19

Special Conditions

1. This contract can be utilized nationwide.
2. This solicitation is a supplemental solicitation to #15-7116. Vendors awarded on any of the solicitations mentioned above do not need to respond to this solicitation as they are already awarded.
3. Price information must be uploaded into the electronic bidding system. If pricing is available on a website, vendor must upload information regarding where to locate pricing. Failure to provide pricing information may result in disqualification.
4. This solicitation will cover any item utilized in a classroom including but not limited to curriculum, books, supplies, equipment, furniture, hardware, software and media. Routine office supplies are not offered under this solicitation.
5. If multiple discounts are offered, please provide the minimum discount offered for all catalogs or items. Ranges are not allowed in the system.

Contact Information:

3W Consulting Group, LLC (HUB) *updated as of 04/01/2020

Dr. Rochelle L. Webb
11450 US Highway 380, Suite 130 #106
Cross Roads, TX 76227
P: (602) 748-6065
info@3wconsultinggroup.com
www.rochellewebb.com

States Covered: Texas ~~Discount: 20%~~

[Price Link](#)

Abecedarian ABC, LLC

Andrie Cantu
P. O. Box 92843
Austin, TX 78709-2843
P: (800) 342-1165
info@alphabetletter.com
www.alphabetletter.com

States Covered: All States **Discount:** 0%

[Price Link](#) *updated as of 01/28/2020

Advertising Specialties of El Paso

Joseluis Nava
11508 Clearlake Way
El Paso, Texas 79936
P: (915) 479-1421
joselnava@aol.com

States Covered: Texas **Discount:** 0% - 8% *updated 2/27/19

[Price Link](#) *updated 2/27/19

AISYS Consulting, LLC (HUB)

Elizabeth Lopez
1301 E. Hackberry Ave
McAllen, TX 78501
P: (956) 686-0101
elopez@aisysconsulting.com
www.aisysconsulting.com

States Covered: Texas **Discount:** 15%

[Price Link](#) *updated 5/6/21

Alamo Classroom Solutions (HUB)

Miriam Guzman
8209 Rough Rider Dr. Ste. 100D
San Antonio, Texas 78239
P: (210) 314-1057
mguzman@alamocrsolutions.com
www.alamocrsolutions.com

States Covered: Texas **Discount:** 10%

[Price Link](#)

Arbor Scientific

CB Roe
PO Box 2750
Ann Arbor, Michigan 48106
P: (800) 367-6695 x102
cbroe@arborsci.com
www.arborsci.com

States Covered: All States **Discount:** 0%

[Price Link](#)

Audio Resource Group

Amanda Wurtz
405 Main Ave West Unit 4G
West Fargo, North Dakota 58078
P: (888) 468-4552
vendor-reg@argaudio.com
www.argaudio.com

States Covered: All States **Discount:** 20%

[Price Link](#) *updated 5/3/19

Benchmark Education Company, LLC

Nolen Harris
145 Huguenot Street 8th Floor
New Rochelle, NY 10801
P: (914) 560-1266
nharris@benchmarkeducation.com
www.benchmarkeducation.com

States Covered: All States **Discount:** 0%

[Price Link](#)

Borenson and Associates, Inc. *updated as of 04/01/2020

Sandie Schroettner
PO Box 3328
Allentown, Pennsylvania 18106
P: (800) 993-6284
info@borenson.com
www.borenson.com

States Covered: All States except for Alaska and Hawaii **Discount:** 10%

[Price Link](#)

Candela Capital, LLC dba Club Z! In-Home Tutoring Services

~~Juanita Gandara~~ Connie Vela *updated 7/17/19
541 Via De Los Arboles
El Paso, TX 79932
P: ~~(915) 888-1062~~ 915-249-3710
cvela@clubztutoring.com
www.clubztutoring.com/elpaso

States Covered: Texas (El Paso County) **Discount:** 20%

[Price Link](#) *updated 4/11/18

Center for the Collaborative Classroom

Dawn Castilleja
1001 Marina Village Parkway, Suite, 110
Alameda, California 94501
P: (817) 320-7928
dcastilleja@collaborativeclassroom.org
www.collaborativeclassroom.org

States Covered : All States **Discount:** 0%

[Price Link](#)

CEV Multimedia, Ltd

Customer Support
1020 SE Loop 289
Lubbock, TX 79404
P: (800) 922-9965 or (806) 745-8820
Sales: customersupport@cevmultimedia.com Admin: accounting@cevmultimedia.com *updated 8/1/18
www.icevonline.com

States Covered: All States **Discount:** 0%

[Price Link](#)

Chicken Soup for the Soul

Phil Neill
P.O. Box 700
Cos Cob, Connecticut 06807
P: (817) 637-7445
pneill@chickensoupforthesoul.com
www.chickensoup.com/hallwayheroes

States Covered: All States **Discount:** 0%

[Price Link](#)

Christal Vision, Inc.

Ed Christal
106 Evans Oak Lane
San Antonio, Texas 78260
P: (210) 394-6393
ed@satx.rr.com
www.christalvision.com

States Covered: Texas **Discount:** 4%

[Price Link](#) *updated 8/20/19, 3/5/2020, 4/8/21, 5/27/21, 9/8/21

Code Combat, Inc.

Rob Arevalo *updated 6/9/2020
301 Howard Street, Suite 830
San Francisco, CA, 94105
P: (415) 301-5308
robarev@codecombat.com
<https://codecombat.com/>

States Covered: All States **Discount:** 5%

[Price Link](#)

Conn Education, Inc. dba Classroom Library Company*updated as of 04/01/2020

Benjamin Conn
3901 Union Blvd, Suite 155
St. Louis, Missouri 63115
P: (888) 318-2665
ben@classroomlibrarycompany.com
www.classroomlibrarycompany.com

State Covered: All States **Discount:** 25%

[Price Link](#)

Cosenza & Associates LLC

Kim Brewer
PO Box 190813
Dallas, Texas 75219
P: (800) 224-4318
kim@cosenzaassociates.com
www.cosenzaassociates.com

States Covered: Texas **Discount:** 0%

[Price Link](#)

Dallas Ecological Foundation dba Outdoors Tomorrow Foundation

Scot McClure
P.O. Box 543305,
Dallas, Texas 75354
P: (972) 504-9008
scot@GoOTF.com
www.GoOTF.com

States Covered: All States **Discount:** 0%

[Price Link](#)

~~Dos Amigas Books~~*updated as of 04/01/2020

Margarita Griego
3114 Dundee St.
El Paso, Texas 79925
P: (915) 590-1290
margaritagriego@yahoo.com

~~**States Covered:** Texas **Discount:** 0%~~

~~[Price Link](#)~~

EAI Education

Barbara Ryniak
118 Bauer Dr.
Oakland, New Jersey 07436
P: (800) 770-8010
info@eaieducation.com
www.eaieducation.com

States Covered: All States except Alaska and Hawaii **Discount:** 15%

[Price Link](#)

Earlychildhood LLC dba Discount School Supply

Lydia Wilson
20 Ryan Ranch, Suite 200
Monterey, California 93940
P: (800) 836-9515
bids@discountschoolsupply.com
www.discountschoolsupply.com

States Covered: All States **Discount:** 18%

[Price Link](#)

~~Encore Data Productions, Inc.~~ *updated as of 04/01/2020

Jeff Burgess
1729 Majestic Drive, Suite 2
Lafayette, Colorado 80026
P: (866) 926-1669
sales@encoredataproductions.com
<https://www.encoredataproductions.com/>

~~**States Covered:** All States **Discount:** 0%~~

[Price Link](#)

Express Booksellers

Jule Maxwell
1250 Majesty Dr.
Dallas, Texas 75247
P: (214) 564-3392
jule@expressbooksellers.com
www.expressbooksellers.com

States Covered: ~~Texas~~ All States *updated 3/28/18 **Discount:** 25%

[Price Link](#)

Friends of Narconon International

Barbie Riley-Wiggins
622 E. Villa St
Pasadena, California 91101
P: (800) 882-6862
barbiew@drugeducationprogram.com
www.drugeducationprogram.com

States Covered: All States **Discount:** 10%

[Price Link](#)

Glynlyon, Inc dba Odysseyware

Stephanie Maiwurm
300 North McKemy Avenue
Chandler, Arizona 85226
P: (877) 795-8904
smaiwurm@odysseyware.com
www.odysseyware.com

States Covered: Birmingham, AL; Arizona; California; Georgia; Kansas; Kentucky; Maine; Maryland; Minnesota; Mississippi; Missouri; Montana; Nevada; Torrance County, NM; North Carolina; North Dakota; Oklahoma; Oregon; Utah; Washington; West Virginia **Discount:** 0%

[Price Link](#)

Hameray Publishing Group, Inc.

Kevin Yuen
5212 Venice Blvd
Los Angeles, California 90019
P: (866) 918-6173
bids@hameraypublishing.com
www.HamerayPublishing.com

States Covered: All States **Discount:** 0%

[Price Link](#)

Hand2mind, Inc. dba ETA hand2mind

Elizabeth Rodriguez
500 Greenview Court
Vernon Hills, Illinois 60061
P: (800) 445-5985 x5216
bids@hand2mind.com
www.hand2mind.com

States Covered: All States **Discount:** 15%

[Price Link](#) *updated 7/21/21

Hertz Furniture Systems, LLC

Mutty Leiser
170 Williams Drive Suite 201
Ramsey, NJ 07446
P: (800) 526-4677
bids@hertzfurniture.com
www.hertzfurniture.com

States Covered: Texas **Discount:** 30%

[Price Link](#) *updated 2/9/21

Hertzberg-New Method, Inc. dba Perma-Bound Books

Tracy Newingham
617 East Vandalia Rd.
Jacksonville, Illinois 62650
P: (800) 637-6581 x102
books@perma-bound.com
www.perma-bound.com

States Covered: All States **Discount:** 0%

[Price Link](#)

Howell Business Services dba Business Interiors

Ed Howell
28 Concord, Ste. C
El Paso, Texas 79906
P: (915) 591-9393 x102
ed@businessinteriors-ep.com
www.businessinteriors-ep.com

States Covered: New Mexico and Texas **Discount:** 56%

[Price Link](#) (pricing includes freight, delivery and installation), *updated 2/3/20, 7/29/21

Price Link (Updated 10/4/18) - <http://www.greatopenings.com/go-price-book.html>

Independent Living Aids, LLC

Karin Danza
137 Rano Street,
Buffalo, New York 14207
P: (716) 332-2972
karin@independentliving.com
www.independentliving.com

States Covered: All States **Discount:** 5%

[Price Link](#)

Integral Mathematics, Inc.

Kelli Mallory
8936 Kennsington St.
Frisco, Texas 75034
P: (915) 591-9393 x102
ed@businessinteriors-ep.com
www.businessinteriors-ep.com

States Covered: New Mexico and Texas **Discount:** 0%

[Price Link](#)

Kishmorr Productions, LLC (HUB)

Lori Morris
710 Lago Trace
Huffman, Texas 77336
P: (281) 415-1382
lori@leeconangel.com
www.leeconangel.com

States Covered: All States **Discount:** 10%

[Price Link](#) *updated 11/10/21

Learning A-Z, LLC

Lori Todd
17855 Dallas Parkway, Suite 400
Dallas, Texas 75287
P: (512) 660-1706
Lori.Todd@learninga-z.com
www.learninga-z.com

States Covered: All States **Discount:** 0%

[Price Link](#) *updated 10/14/2020

Legends of Learning, Inc.

Aryah Fradkin
500 N Capitol St NW
Washington, DC 20001
P: (443) 695-1761
aryah@legendsoflearning.com
www.legendsoflearning.com

States Covered: All States **Discount:** 0%

[Price Link](#)

LS&S, LLC*updated as of 04/01/2020

Customer Service
145 River Rock Drive
Buffalo, New York 14207
P: (800) 468-4789
LSSinfo@lssproducts.com
www.LSSproducts.com

States Covered: All States **Discount:** 0%

[Price Link](#)

Macie Publishing Company

Julie M. Sueta
13 East Main Street
Mendham, New Jersey 07945
P: (888) 697-1333
info@maciepublishing.com
www.maciepublishing.com

States Covered: All States (Shipping rates are higher for Alaska and Hawaii) **Discount:** 0%

[Price Link](#)

Matific USA, Inc.

~~Michael Bates~~ Sigal Vaisser *updated 4/2/19
37 East 28th Street, Suite 600
New York, New York 10016
P: (610) 517-1445 (646) 493-7524
fp@matific.com sigal@slatescience.com
www.matific.com

States Covered: All States **Discount:** 0%

[Price Link](#)

~~Me to the Power of Three, LLC~~*updated as of 04/01/2020

~~Brea Ratliff~~
~~2013 Whispering Hills Drive~~
~~Heartland, TX 75126~~
~~P: (972) 587-9782~~
~~brea@metothepowerof3.com~~
~~<https://www.metothepowerof3.com>~~

~~**States Covered:** All States **Discount:** 5%~~

~~[Price Link](#)~~

Measurement Incorporated

Kendra Timberlake
423 Morris Street
Durham, North Carolina 27701
P: (919) 683-2413 x1136
ktimberlake@measinc.com
www.pegwriting.com

States Covered: All States **Discount:** 0%

[Price Link](#)

Music in Motion

Customer Service
1601 E Plano Pkwy, Ste 100
Plano, Texas 75074
P: (800) 445-0649
orders@musicmotion.com
www.musicmotion.com

States Covered: All States **Discount:** 0%

[Price Link](#)

Okapi Educational Publishing, Inc.

Bill Eastman
42381 Rio Nedo
Temecula, California 92590
P: (866) 652-7436
bill@myokapi.com
www.myokapi.com

States Covered: All States **Discount:** 0%

[Price Link](#)

~~Parker and Jamison LLC~~*updated as of 04/01/2020

~~Myra Good~~
~~6060 N Central Expressway, Suite 500~~
~~0Dallas, Texas 75026~~
~~P: (469) 242-2277~~
~~myrageood@parkerandjamison.com~~
~~www.ParkerandJamison.com~~

~~**States Covered:** All States **Discount:** 6%~~

~~[Price Link](#)~~

Pearlized Mathematics Consulting, LLC

Pearl I. Cantu
PO BOX 720229
McAllen, Texas 78504
P: (956) 451-9202
pearlizedmath@yahoo.com
www.pearlizedmath.com

States Covered: Texas **Discount:** 0%

[Price Link](#)

QEP Professional Books

Catherine McGough
3273 Independence Pkwy
Plano, Texas 75075
P: (800) 323-6787

CMcGough@qepbooks.com qeporders@qepbooks.com *updated 4/1/19
www.qepbooks.com

States Covered: New Mexico and Texas **Discount:** 10%

[Price Link](#)

Rally! Education

Fran Mure
22 Railroad Avenue
Glen Head, NY 11545
P: (516) 671-9300

Fran@rallyeducation.com
www.rallyeducation.com

States Covered: All States **Discount:** 0%

[Price Link](#)

Seating, Inc.

Tammy McCallum
60 North State St.
PO BOX 898
Nunda, New York 14517
P: (585) 468-2875 x101

tammy@seatinginc.com
www.seatinginc.com

States Covered: All States **Discount:** 48%

[Price Link](#)

Spectrum Paper Company Inc. (HUB)

Maxine Brown-Soto
27 Concord St.
El Paso, Texas 79906
P: (915) 595-0020

maxine@spectrumpaper.com
www.spectrumpaper.com

States Covered: Texas (El Paso and surrounding cities) **Discount:** 27%

[Price Link](#)

VWR Funding, Inc dba VWR International, LLC – Ward’s Science

~~Michelle Cannon~~ Mark Tringali *updated as of 02/21/2020

5100 West Henrietta Road

Rochester, NY 14692

P: (716) 515-6014

F: 800-266-4030

michelle.cannon@vwr.com / mark.tringali@avantorsciences.com
www.wardsci.com

States Covered: All States **Discount:** 18%

[Price Link](#)

Approved by: _____
Armando Aguirre – Executive Director
Armando Aguirre – Executive Director
Armando Aguirre – Executive Director
Armando Aguirre – Executive Director

Date: _____
March 20, 2018
January 9, 2019
February 24, 2020
December 11, 2020