

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Copy Center Supplies - ESC Region 19 Allied States Cooperative
RFP NUMBER: 17-7236
RFP OPENING DATE: February 15, 2017
CONTRACT TERM: Date of award until July 31, 2018 with the option to extend in one year increments annually for an additional four (4) years if agreed to by ASC and Vendor
(Extended by Region 19 until July 31, 2019)
(Extended by Region 19 until July 31, 2020)
(Extended by Region 19 until July 31, 2021)
(Extended by Region 19 until July 31, 2022)

FUNDING SOURCE: Various
RFP's ISSUED: 80
RESPONSES: 7
ADVERTISEMENT DATES: El Paso Times: January 16, 2017 & January 23, 2017
Washington Post: January 16, 2017 & January 23, 2017
BOARD MEETING DATE: August 17, 2017

RECOMMENDED FOR AWARD **Best Color Printing, Inc.**
Coast to Coast Computer Products, Inc.
ESR Enterprises
~~**El Paso Litho Plate Co, Inc.**~~ *removed as of 01/22/2021
Shelby Distributions, Inc. (HUB)
Supplies Outlet

TOTAL (estimated) \$2,000,000.00 / year

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Allied States Cooperative members and its various programs to establish a contract with vendor(s) for copy center supplies for those procurements that must comply with the new Federal EDGAR requirements when federal funds are being utilized. The evaluation committee utilized a point system with weight factors of 50% pricing & selection, 25% references, 20% past performance in regards to the scope of this contract along as per vendor's responses to the questions in the solicitation in the best interest of ESC Region 19 members, 5% value added to include HUB and/or related certifications and service industry awards. El Paso Office Products was not awarded as all products that were submitted for and met scope on this solicitation can already be procured through RFP 15-7116 Classroom Curriculum, Supplies, Equipment and Related. The awarded vendor's price list and link can be accessed on this award summary under the price list link.

SPECIFICATIONS PROVIDED BY: Royce Cleveland - ESC Region 19

EVALUATION COMMITTEE: Royce Cleveland - ESC Region 19
Rebecca Hernandez – ESC Region 19
Debra Oropeza - ESC Region 19

SPECIAL CONDITIONS:

1. Delivery will be a part of this bid and the cost for delivery must be provided with responses either with delivered pricing up front, or a matrix for S & H that allows ASC members to calculate their overall S & H costs based on the particular part of the United States they wish to service with this contract.
2. Delivery times & schedules after receipt of order will be considered.
3. A copy of general liability, auto insurance, and workers compensation naming ESC Region 19 ASC as the certificate holder, not additional insured should be provided with solicitation response.
4. Awarded vendors must have the capacity to stock paper listed and provide specifications with each item being considered for award.
5. By responding, vendor agrees to provide samples upon request to any ESC Region 19 member requesting samples before placing a purchase order to determine if the products meet their needs.
6. Vendors should only bid on parts of the United States they are capable of servicing.
7. Vendors wishing to be considered should provide a written procedure and requirements how they operate including number of employees, number of company owned or leased vehicles, number of drivers, their distribution model and expected delivery times in terms of areas vendor wishes to serve.
8. 9 tabs should be attached on the backside with additional information, pricing, and other information as it pertains to the questions and requested information contained on pages 1-46.
9. All 46 pages should be returned along with the tabs at the back of each of the original and one (1) copy. Each tab should include information as per the table of contents and if no exceptions or information is required, just insert the tab and put, "no exceptions" or see page XX on your company letterhead for each tab.

Contact Information:

Best Color Printing, Inc.

Eduardo Fuentes

124 W. Castellano Drive Suite 211
El Paso, Texas 78812
P: 915-860-8803
F: 915-860-8803
efuentes3@tingaco.com

States Covered: All States

Services Provided: Copy Center Supplies and Graphic Arts (please see price link for details)

[Price Link](#)

Coast to Coast Computer Products, Inc.

Miranda Horowitz and Karen Purcell
4277 Valley Fair Street
Simi Valley, California 93063
P: 800-223-8890
F: 866-397-9274
www.coastcoast.com
mirandah@coastcoast.com / kpurcell@coastcoast.com

States Covered: All States

Services Provided: Ink and Toner Cartridges

[Price Link](#)

ESR Enterprises

Eduardo Sifuentes
6999 Montana Ave. Ste. C
El Paso, Texas 79925
P: 915-881-8700
myihprint@gmail.com

States Covered: All States

Services Provided: Business Cards, Postcards, Banners, Flyers, Letterhead, Posters and Yard Signs

[Price Link](#)

~~**El Paso Litho Plate Co., Inc.**~~ *updated as of 02/01/2020 *removed as of 01/22/2021

~~Robert Colmenero
2415 E. Yandell Drive, Suite B
El Paso, Texas 79903
6335 Wieland Way Ste. B
El Paso, Texas 79925~~

P: 915-542-1969
F: 915-533-0554
www.eplitho.com
elpasolithoplate@msn.com

States Covered: New Mexico and Texas

Services Provided: Copy Center Supplies (please see price link for details)

Price Link *updated 9/14/18

Shelby Distributions, Inc. (HUB)

Spiros P. Ninos
29A Butterfield Trail
El Paso, Texas 79906
P: 915-590-3050
F: 915-590-3080
www.expressop.com
sninis@expressop.com

States Covered: All States except Alaska and Hawaii

Services Provided: Copy Center Supplies (please see price link for details)

Price Link

Supplies Outlet

Mary MacPherson
500 Damonte Ranch Pkwy, Ste. 944
Reno, Nevada 89521
P: 877-822-8659 x 234
F: 775-284-0998
www.suppliesoutlet.com
mmacpherson@suppliesoutlet.com

States Covered: All States

Services Provided: Laser, Fax & Copier Toners, Inkjet Cartridges, 3D Filaments, Labels, POS & Printer Ribbons, Thermal Fax, Fusers & Maintenance Kits

Price Link

Approved by: _____
Armando Aguirre- Executive Director

Date: _____
July 25, 2017

Armando Aguirre- Executive Director
Armando Aguirre- Executive Director
Armando Aguirre- Executive Director
Armando Aguirre- Executive Director

May 18, 2018
May 23, 2019
April 22, 2020
April 26, 2021