

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Fire Extinguishers, Fire Suppression Systems & Related Purchases, Installations and Inspections - ESC Region 19 Allied States Cooperative
RFP NUMBER: 17-7245
RFP OPENING DATE: June 2, 2017
CONTRACT TERM: Date of award until June 30, 2019 with the option to extend in one year increments annually for an additional three (3) years if agreed to by ASC and Vendor
(Extended by Region 19 until June 30, 2020)
(Extended by Region 19 until June 30, 2021)
(Extended by Region 19 until June 30, 2022)

FUNDING SOURCE: Various
RFP's ISSUED: 38
RESPONSES: 9
ADVERTISEMENT DATES: El Paso Times: May 1, 2017 & May 8, 2017
Washington Post: May 1, 2017 & May 8, 2017
BOARD MEETING DATE: July 20, 2017

RECOMMENDED FOR AWARD **Assurance Fire Protection**
~~**Brimstone Cleaning Services**~~ *removed 10/11/19
Century Fire Systems, LLC (HUB)
DS Integrators, LLC
Henderson Fire Protection, Inc.
Integrated Fire Systems & Concepts, LLC
Johnson Controls
Matrix Special Systems, Inc. (HUB)
PyroCom Systems, Inc.

TOTAL (estimated) \$6,000,000.00 / year

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Allied States Cooperative members and its various programs to establish a contract with vendor(s) for fire extinguishers, fire suppression systems & related purchases, Installations and inspections for those procurements that must comply with the new Federal EDGAR requirements when federal funds are being utilized. The evaluation committee utilized a point system with weight factors of 60% pricing, 30% references, 10% vendor history. The awarded vendor's price list and link can be accessed on this award summary under the price list link.

SPECIFICATIONS PROVIDED BY: Royce Cleveland - ESC Region 19

EVALUATION COMMITTEE: Royce Cleveland - ESC Region 19
Renaee Lawrence – ESC Region 19
Debra Oropeza - ESC Region 19

SPECIAL CONDITIONS:

1. This contract shall be for use by Region 19 ESC and its Purchasing Cooperative Members as required during the contract term.
2. Any required licenses or permits should be provided at the time proposals are submitted.
3. The awarded contractor or contractors shall provide delivery for awarded categories.
4. Any deviations from specifications must be noted with bid submittals.
5. Region 19 reserves the option to make multiple awards by category when it is determined to be in the best interest of the Purchasing Cooperative.
6. Discounts provided will include delivery unless otherwise stated at the time bids are submitted or in those instances where parts have to be overnighted.
7. Current Manufacture Suggested Retail Pricing should be submitted with proposals for evaluation purposes. It is understood that manufacture's price lists are subject to change without notice as long as discounts and/or markups remain the same during the contract period.

Contact Information:

Assurance Fire Protection, LLC

Alicia Hernandez
10041 Carnigie Ave.
El Paso, Texas 79925
P: 915-591-4544
F: 915-591-4569
a.hernandez@assurancefire.net

States Covered: New Mexico and Texas

Services Provided: Electronic Fire Systems, Fire Sprinkler Systems, Existing Wet and Dry Pipe Inspections, Fire Alarm Paneling, Fire Line Backflow Preventers, Sale of Fire Extinguishers

Price Link

~~Brimstone Cleaning Services~~ *removed 10/11/19

~~Artez Gray
15827 Bellister St
Solmo, Texas 78154
P: 210-367-4924
www.brimstone-fire.com
sales@brimstone-fire.com~~

~~**States Covered:** New Mexico and Texas~~

~~**Services Provided:** Vent-a-Hood Cleaning~~

[Price Link](#)

Century Fire Systems, LLC (HUB)

Albert Alvarado
490 Eagle Drive
El Paso, Texas 79912
P: 915-584-0589
F: 915-587-6864
cfseiptx@swbell.net

States Covered: New Mexico and Texas

Services Provided: Fire Sprinkler Systems, Existing Dry and Wet Pipe Inspections, Existing Pre-Action System Inspection, Fire Line Backflow Preventers, Private Fire Hydrant Flow Test, Fire Pump Inspection/Flow Test, Code Consulting, Fire Engineering, Performance Based Code Alternatives, Hazard Analysis, Hydraulic Analysis

[Price Link](#) *updated 1/10/18

[Price Link](#) * updated 7/24/18

DS Integrators, LLC

Rebecca A Sullivan
~~840B Kastrin St~~ 12342 Mankato Road **Mailing Address:** PO Box 736 *updated 10/24/18*
~~El Paso, Texas 79907~~ Clint, Texas 79836 Clint, Texas 79836
P: 915-629-0463
F: 915-590-1971
rsullivan@dsielpaso.com

States Covered: New Mexico and Texas

Services Provided: Electric Fire Systems, Fire Sprinkler Systems, Existing Wet and Dry Pipe Inspection, Fire Alarm Paneling, Fire Evacuation Systems, Mass Notification Systems

[Price Link](#) *updated 10/24/18

Henderson Fire Protection, Inc.

Donna Henderson
PO BOX 4193
El Paso, Texas 79914
P: 915-751-2585
F: 915-751-0676
hendfireep@aol.com

States Covered: New Mexico and Texas

Services Provided: Sale of Portable Fire Extinguishers

[Price Link](#)

Integrated Fire Systems & Concepts, LLC

Gonzalo Garcia
11501 Pellicano Dr
El Paso, Texas 79936
P: 915-590-3473
F: 915-590-3476
johngarcia@ifc-ep.com

States Covered: Texas

Services Provided: Fire Sprinkler Systems, Existing Wet and Dry Pipe Inspections, Fire Line Backflow Preventers, Power Controls, Annual Inspections

[Price Link](#)

Johnson Controls

Shawn Allen
12050 Rojas Dr
El Paso, Texas 79936
P: 866-785-5463
shallen@simplexgrinnell.com

States Covered: New Mexico and Texas

Services Provided: Electronic Fire Systems, Fire Sprinkler Systems, Existing Wet and Dry Pipe Inspections, Existing Pre- Action System Inspections, Fire Alarm Paneling, Fire Line Backflow Preventers, Sale of Portable Fire Extinguishers, Power Controls, Fire Sprinkler Monitoring, Fire Evacuation Systems, Mass Notification Systems

[Price Link](#)

Matrix Special Systems, Inc. (HUB)

~~Greg Adams / Gabe Guillen~~ Amanda Stevenson *updated 10/8/19
3634 Wooster Lane
El Paso, Texas 79936
P: 915-591-9710
F: 915-591-6680
matrix3915@sbcglobal.net / gguillen@matrixss.com support@matrixss.net / astevenson@matrixss.net

States Covered: New Mexico and Texas

Services Provided: Electronic Fire Systems, Fire Sprinkler Systems, Existing Wet and Dry Pipe Inspections, Existing Pre-Action System Inspections, Fire Alarm Paneling, Fire Lane Backflow Preventers, Sale of Portable Fire Extinguishers, Fire Sprinkler Monitoring, Fire Evacuation Systems, Mass Notification Systems

[Price List](#)

PyroCom Systems, Inc.

Sharon Robinet

820 Kastrin

El Paso, TX 79907

P: 915-772-0880

F: 915-772-0885

www.pyrocomsystems.com

srobinet@pyrocomsystems.com

States Covered: Arizona, New Mexico and Texas

Services Provided: Electronic Fire Systems, Fire Alarm Paneling, Fire Sprinkler Monitoring, Fire Evacuation Systems, Mass Notification Systems

[Price List](#)

Approved by: _____
Armando Aguirre- Executive Director
Armando Aguirre- Executive Director
Armando Aguirre- Executive Director
Armando Aguirre- Executive Director

Date: _____
July 10, 2017
April 11, 2019
March 10, 2020
March 25, 2021