

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Division 8 and 10 Construction Specialty Purchase-
ESC Region 19 Allied States Cooperative

RFP NUMBER: 17-7235

RFP OPENING DATE: February 21, 2017

CONTRACT TERM: Date of award until March 31, 2018 the option to extend in one year increments annually for an additional four (4) years if agreed to by ASC and Vendor
(Extended by Region 19 until March 31, 2019)
(Extended by Region 19 until March 31, 2020)
(Extended by Region 19 until March 31, 2021)
(Extended by Region 19 until March 31, 2022)

FUNDING SOURCE: Various

RFP's ISSUED: 43

RESPONSES: 10

ADVERTISEMENT DATES: El Paso Times: January 16, 2017 & January 23, 2017
Washington Post: January 16, 2017 and January 23, 2017

BOARD MEETING DATE: May 18, 2017

RECOMMENDED FOR AWARD **APCO Building Specialties**
~~**D.N.V. Contractors, Inc. *Removed from award 6/18/19**~~
~~**Door Control Services Door Control Services, a DHPace Company *as of 5/17/19**~~
Door Sa-Lutions, Inc.
EP Big Media Inc., dba Big Media
Hardware Specialties & Glassware, Inc.
Kasco Structures, LLC (HUB)
KD Scholten Co.
Patriot Supply Company
PTI Sports & Recreation Construction (HUB)

TOTAL (estimated) **\$8,000,000.00 / year**

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Purchasing Cooperative members to procure Division 8 & 10 Construction Specialty products as needed during the contract term. The evaluation committee utilized a point system with weight factors of 45% Pricing/Selections/Services, 25% References, 25% Performance Capabilities & Qualifications and 5% Value Added & Certifications and Related. All awarded vendors price lists and links can be accessed on this award summary under the price list link.

SPECIFICATIONS PROVIDED BY: Royce Cleveland - ESC Region 19

EVALUATION COMMITTEE: Royce Cleveland - ESC Region 19

Debra Oropeza - ESC Region 19

Rena Lawrence - ESC Region 19

Contact Information:

APCO Building Specialties, Inc.

Cris Casas

4737 Osborne Drive

El Paso, Texas 79922

P: 915-584-9424

F: 915-833-7587

www.APCOINC.net / ccasas@APCOINC.net / contactus@APCOINC.net

States Covered: New Mexico and Texas

***New Mexico counties** - Dona Ana, Eddy, Lincoln, Luna, Otero, Sierra, Chaves, Grant & Lea

***Texas counties** - El Paso, Hudspeth, Culberson, Jeff Davis, Reeves, Loving & Ward

Services Provided: All Exterior Doors, Doors for use by Persons with Disabilities, Wood or Plastic Laminate Faced Wood Doors, Special Doors, Curtain Walls,

Discount: No Discount Offered

Warranty:

[Link](#)

[Price Link](#)

~~D.N.V. Contractors, Inc. *Removed from award 6/18/19~~

~~Michael Conway~~

~~PO Box 370886~~

~~El Paso, Texas 79935~~

~~P: 915-355-7403~~

~~F: 915-629-0862~~

~~www.dnvcontractors.com / dnvcontractorsinc@gmail.com~~

States Covered: Texas

Services Provided: ~~All Exterior Doors, Doors for use by person with Disabilities, Aluminum Doors and Frames, Hardware, Thresholds, Doorstops, Doorknobs, Locks, Kick Plates, Bicycle Racks, Compartments, Identifying Devices (Signature, Flag Poles, Directional Materials) Letters and Plaques (Inside and Outside), Metals, Roller Shades, Toilet and Bath Accessories, Wall and Corner Devices, Wall and Corner Guards, Wall Protection,~~

Discount: ~~2% if payable in 10 days~~

Warranty:

~~[Link](#)~~

~~[Price Link](#)~~

Contact Information:

~~Door Control Services~~ Door Control Services, a DHPace Company *as of 5/17/2018

~~David Haltom~~ Attn: Mike Fisher -Sr. Vice President *updated on 6/28/2018

301 VZ County Road 4500

Ben Wheeler, Texas 75154 75754

P: ~~903-833-7857~~ 888-833-7857 *updated 3/31/2017

F: 877-888-5220

www.doorcontrolservices.com / ~~service@doorcontrolservices.com~~ / dhaltom@doorcontrolservices.com

mfisher@doorcontrolservices.com

lphinney@doorcontrolservices.com *added on 1/10/2018

States Covered: Louisiana, Texas

U.S. Territories: Puerto Rico

Services Provided: All Exterior Doors, Doors for use by Persons with Disabilities, Wood or Plastic Laminate Faced Wood Doors, Special Doors, Roof Windows & Skylights, Hardware, Thresholds, Doorstops, Doorknobs, Locks, Kick Plates, Insulating Glass

Discount: 15% off

Warranty:

[Link](#)

[Price Link](#)

Door Sa-Lutions, Inc.

~~Omar Zubia~~ Jaime Sapien *updated 6/18/19

6840 Industrial Ave.

El Paso, Texas 79915

P: 915-781-0664

F: 915-781-0665

www.doorsalutionsinc.com / estimator@epdsi.com / jsapien@epdsi.com or msapien@epdsi.com

States Covered: Texas

Services Provided: All Exterior, Wood or Plastic Laminate Faced Doors, Special Doors, Windows, Hardware, Thresholds, Doorstops, Locks, Kick Plates, Chalk Boards and Tack Boards, Compartments (Toilet & Related), Fire Extinguishers, Cabinets, Related Accessories, Identifying Devices (Signage, Flag Poles, Directional Materials), Letters and Plaques (Inside & Outside), Louvers and Vents, Postal Accessories, Smart Boards, Toilet and Bath Accessories, Wall and Corner Devices, Wall and Corner Guards, Wall Protection, Door Operators

Discount: Varies per job quotes

Warranty:

[Link](#)

[Price Link](#)

Contact Information:

Ep Big Media, Inc. dba Big Media

Mia Alonzo
5710 Doniphan Drive
El Paso, Texas 79932
P: 915-591-7446
F: 866-480-1488
www.bigmediasigns.com / mia@bigmediasigns.com

States Covered: All States

Services Provided: Identifying Devices (Signage to include scoreboards and marquees, Flag Poles, Directional Materials), Letters and Plaques (Inside & Outside), Traffic Signs

Discount: 10% off

Warranty:

[Link](#)

Price Link *updated 5/31/2017 *updated 5/29/2018 *updated 7/23/2018 *updated 11/29/18 *updated 12/20/18
*updated 3/7/19 *updated 7/11/19 *updated 12/11/19 *updated 6/24/20

EMC Boards- Price per Pixel \$1.50-2.25 (Some Variables May Apply) *Updated 10/10/19

Hardware Specialties & Glass Co., Inc.

David Derege*updated 01/21/2020
Jeff Paxton
214 N Virginia
El Paso, Texas 79901
P: 915-533-5555
F: 915-542-1089
www.hardware specialties.net / dave@hardware specialties.net / jeff@hardware specialties.net

States Covered: Arizona, New Mexico, Texas

Services Provided: Hardware, Thresholds, Doorstops, Doorknobs, Locks, Kick Plates, Fire Extinguishers, Cabinets, Related Accessories, Postal Accessories, Toilet and Bath Accessories,

Discount: 10% - 40% off

Warranty:

[Link](#)

Price Link

Contact Information:

Kasco Structures LLC (HUB)

Deborah Kastrin
1600 East Forth Ave
El Paso, Texas 79901
P: 915-544-1210
F: 915-534-7125

www.kascostructures.com / dkastrin@kascoventures.com

States Covered: New Mexico and Texas

Services Provided: Metals (Stairs & Walkway)

Discount: No Discount Offered

Warranty:

[Link](#)

[Price Link](#)

KD Scholten Company

Ray Mojica
7365 Remcon Circle A106
El Paso, Texas 79912
P: 915-833-1452
F: 915-833-3589

www.kdscholten.com / raymojica@kdscholten.com /

States Covered: New Mexico and Texas

Services Provided: All Exterior Doors, Doors for use by persons with Disabilities, Wood or Plastic Laminate faced Wood Doors, Special Doors, Windows, Hardware, Thresholds, Doorstops, Doorknobs, Locks, Kick Plates, Chalk Boards and Tack Boards, Bicycle Racks, Compartments (Toilet & Related), Fire Extinguishers, cabinets, Related Accessories, Identifying Devices (Signage, Flag Poles, Directional Materials), Letters and Plaques (Inside & Outside), operable Walls and Partitions, Panel fold, Postal Accessories, Raised Flooring, Roller Shades, Toilet and Bath Accessories, Traffic Signs, Wall and Corner devices, Wall and Corner Guards, Wall Protection

Discount: 10% off

Warranty:

[Link](#)

[Price Link](#) *updated 1/7/19, 5/1/19, 02/14/2020, 5/18/21

*Prices may increase at least 10% due to tariffs and rise of price on metals.

Contact Information:

Patriot Supply Company

Larry Land
PO Box 347
Brady, Texas 76825
P: 512-779-7729
F: 325-597-0177

www.patriotsupplycompany.com / Larry@patriotsupplyco.com

States Covered: All States and All U.S. Territories

Services Provided: Identifying Devices (Signage, Flag Poles, Directional Materials)

Discount: 25 % off and 40% off U.S. and Texas Flags

Warranty:

[Link](#)

[Price Link](#)

PTI Sports & Recreation Construction (HUB)

Joanis Riebl
248 Woodsy Hollow
Goodrich, Texas 77335
P: 936-756-7529
F: 936-931-4650

www.PTI.Construction / Joanis@ptiexperts.com

States Covered: All States

Services Provided: Bicycle Racks

Discount: 8% off

Warranty:

[Link](#)

[Price Link](#)

Approved by: _____
(Armando Aguirre- Executive Director)
(Armando Aguirre-Executive Director)
(Armando Aguirre-Executive Director)
(Sonia Eubank-Associate Executive Director)
(Armando Aguirre-Executive Director)

Date: _____
(March 30, 2017)
(January 11, 2018)
(January 9, 2019)
(January 28, 2020)
(December 11, 2020)