

**EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE  
RFP AWARD SUMMARY**

**RFP TITLE:** Technology, Hardware, Software and Related Goods and Services  
ESC Region 19 Allied States Cooperative  
16-7210

**RFP NUMBER:** 16-7210

**RFP OPENING DATE:** September 7, 2016

**CONTRACT TERM:** Date of award until November 30, 2017 the option to extend in one year increments annually for an additional four (4) years if agreed to by ASC and Vendor  
**(Extended by Region 19 until November 30, 2018)**  
**(Extended by Region 19 until November 30, 2019)**  
**(Extended by Region 19 until November 30, 2020)**  
**(Extended by Region 19 until November 30, 2021)**  
**(Extended by Region 19 until January 31, 2022)**

**FUNDING SOURCE:** Various

**RFP's ISSUED:** 43

**RESPONSES:** 33

**ADVERTISEMENT DATES:** El Paso Times: August 01, 2016 & August 08, 2016  
Washington Post: August 03, 2016 and August 10, 2016

**BOARD MEETING DATE:** December 15, 2016

**RECOMMENDED FOR AWARD**

**4TelIX, LLC**  
**Access Communications, LLC (HUB) \*HUB cert added 4/24/2017**  
**Advantage Imaging Supply, Inc.**  
**Compu-Cel**  
**Conterra Ultra Broadband, LLC**  
**Demlan Solutions, Inc. dba Favor Consulting (HUB)**  
**Discount Two-Way Radio Corporation**  
**EDIS, LLC**  
**Edmentum, Inc.**  
**Four BT, LLC (HUB) \*updated 9/23/21**  
**HPS Audio & Video, LLC (HUB)**  
**Hatch, Inc.**  
~~**Hyland Software, Inc. \*removed 12/6/19**~~  
**Inprocess Consulting, LLC**  
**JMT Associates**  
**Kishmorr Productions, LLC (HUB)**  
**Kronos Incorporated**  
~~**LCD Concepts, Inc. (HUB) \*terminated with cause as of 11/13/2018**~~  
~~**Lightspeed Systems \*removed 11/12/19**~~  
**Mach B Technologies, Inc.**  
~~**Plan B Networks, Inc. \*effective 3/26/21**~~  
**Promethean**  
~~**Quaest, Inc. dba Scribe Sense \*removed 11/12/19**~~  
~~**Schoology, Inc. PowerSchool \*updated 5/5/2020**~~  
~~**Sigma Technologies Solution, Inc.**~~  
**Pivot Technology Services Corp. \*Effective 1/1/2020**  
**Spectrum Technologies (HUB)**  
**Sun City Communications, LLC (HUB)**  
~~**SureScore, Inc. \*removed 11/12/19**~~  
**The Cable Source**  
~~**Trinity 3 Technology Trafera Holdings, LLC \*updated 1/12/21**~~  
~~**United Data Technologies (removed as of April 18, 2017)**~~  
**Waterford Research Institute**

**TOTAL (estimated)** \$20,000,000.00 / year

**EXPLANATIONS:**

Award of this contract will enable ESC Region 19 Allied States Cooperative members to comply with the new EDGAR (Education Department General Administration Regulations) 2 CFR Part 200 as it relates to the expenditure of federal funds. The evaluation committee utilized a point system with weight factors of 20% Products/Price, 15% Warranty Service, 15% Reputation of vendor, 5% Historically Underutilized Business Participation, 20% Performance Capabilities, 20% Qualification and Experience and 5% Value Add. Pacific One Source, Inc. dba School Tech Supply was not considered for evaluation as all products proposed were refurbished products. All awarded vendors price lists and links can be accessed on this award summary under the price list link.

**SPECIFICATIONS PROVIDED BY:** Royce Cleveland - ESC Region 19

**EVALUATION COMMITTEE:** Royce Cleveland - ESC Region 19

Debra Oropeza - ESC Region 19

Martin Camacho - ESC Region 19

**Contact Information:**

**4TelIX LLC**

Ahley Chung  
3019 Alvin DeVone, Suite 110-B  
Austin, Texas 78741  
P: 521-925-4407  
[sales@4tellx.com](mailto:sales@4tellx.com)  
[roy@4tellx.com](mailto:roy@4tellx.com)  
[www.4tellx.com](http://www.4tellx.com)

**States Covered: All States**

**Services provided: Data organization**

**Discount: Discounts available at time of quote**

**Warranty: [Link](#)**

**[Price Link](#)**

**Access Communications, LLC (HUB) \*HUB cert added 4/24/2017**

Ana Espinoza / ~~Eric Gensheimer~~ \* as of May 17, 2018  
~~3019 Montana Ave~~ 2017 Texas Ave. \*as of November 8, 2017  
El Paso, Texas 79932 El Paso, TX 79901  
P: 915-845-0007  
[anae@acglp.com](mailto:anae@acglp.com) / [eric@acglp.com](mailto:eric@acglp.com) / [access@acglp.com](mailto:access@acglp.com)  
[www.acglp.com](http://www.acglp.com)

**States Covered: Texas & New Mexico \*New Mexico added 4/24/2017**

**Services Provided: Network cabling, computer repair shop, server maintenance and phone systems support, design, build and provide audio installation and IT solutions.**

**Discount: 5% - 10%**

**Warranty: [Link](#)**

**[Price Link](#) \*updated 5/28/19**

**Advantage Imaging Supply, Inc. \*updated pricelist 5/31/2017**

Kurtis Helm  
32234 Paseo Adelanto, Suite F  
San Juan Capistrano, CA 92675

P: 800-805-7720  
[kurtis@aisink.com](mailto:kurtis@aisink.com)  
[www.aisink.com](http://www.aisink.com)

**States Covered: All States**

**Services Provided: Toner and technology equipment**

**Discount: Listed in price lists**

**Warranty: Manufacturer offers extended warranty on parts and labor. Offers maintenance contracts at additional price.**

[Price Link](#)

### **Compu-Cel**

Johnny Maldonado  
11457 Pellicano Dr  
El Paso, Texas 79936  
P: 915-590-6000  
[Sales@compu-cel.com](mailto:Sales@compu-cel.com)  
[jrubio@compu-cel.com](mailto:jrubio@compu-cel.com)  
[www.compu-cel.com](http://www.compu-cel.com)

**States Covered: All States**

**Services Provided: Computer parts, sales and services related to smartphones and tablets.**

**Discount: 5% - 25%, cables 20% - 25%**

**Warranty: Warranty not included in pricing, can be additionally purchased.**

[Price Link](#)

### **Conterra Ultra Broadband, LLC**

~~Greg Spraez~~ Adrian Garcia / Shane Turley (as of 11/7/18)  
2101 Rexford Rd, Suite 200E  
Charlotte, North Carolina 28211  
P: ~~877-365-6704~~ 915-345-9011 (Adrian)  
P: 704-936-1806 (Shane)  
[gspraez@conterra.com](mailto:gspraez@conterra.com)  
[jbarrera@conterra.com](mailto:jbarrera@conterra.com)  
[agarcia@conterra.com](mailto:agarcia@conterra.com) / [sturley@conterra.com](mailto:sturley@conterra.com)  
[www.conterra.com](http://www.conterra.com)

**States Covered: All States**

**Services Provided: Ethernet services, custom microwave and fiber hybrid networks, dark fiber services and WiFi, USAC/E-Rate Assistance (applicable for E-Rate customers), Smartsheet Tracking and Entry Process, Fiber Cut Notification (JDSU), Ocular IP and Performance SLAs.**

**Discount: 5% - 20%**

**Warranty: Manufacturer warranty plus testing and acceptance mechanism along with service level agreements (SLA) Conterra will provide a limited warranty that the services will be provided per industry standards and performed in a professional, workmanlike manner.**

[Price Link](#)

### **Demlan Solutions, Inc. dba Favor Consulting (HUB)**

Ann Adekunle  
~~4500 Mercantile Plaza Dr #300~~ 9500 Ray White Rd # 200 \*as of 10/17/2018  
Fort Worth, Texas 76137- Fort Worth, TX 76244  
P: 682-444-3832 / 800-558-2209  
[ann@favorconsultinginc.com](mailto:ann@favorconsultinginc.com) / [ann@demlansolutions.com](mailto:ann@demlansolutions.com) \*updated 10/25/19

**States Covered: All States**

**Services Provided: Software for K-12, Web App Solutions, other educational institutions, state local and other governmental agencies.**

**Discount: 10% less MSRP for software and set up fee and 2.25% of the Professional Services Fee excluding T&E.**

**Warranty: [Link](#)**

**[Price Link](#)**

**Discount Two-Way Radio Corporation**

Stoyan Varbanov  
555 W. Victoria Street  
Compton, California 90220  
P: 310-224-5100  
[govsales@dtwr.com](mailto:govsales@dtwr.com)  
[www.dtwr.com](http://www.dtwr.com)

**States Covered: All States**

**Services Provided: Communications hardware – Two-way Radios and Accessories, Life Cycle Services – Maintenance and Repair of Two-Way radios and Accessories**

**Discount: 35% off MSRP**

**Warranty: Standard warranty on materials varies from 1- 4 years, depending on item type. Standard warranty on installation is 90 days. [Link](#)**

**[Price Link](#)**

**EDIS LLC**

Emilio Baez  
5612 Strand Blvd, 204  
Naples, Florida 34110  
P: 941-888-4310  
[Emilio@edis.io](mailto:Emilio@edis.io)  
[www.edis.io](http://www.edis.io)

**States Covered: All States**

**Services Provided: Software provider for K12 focusing on connecting schools, families and communities around student improvement using a data integration platform, data analysis.**

**Discount: Discounts available at time of quote**

**Warranty: [Link](#)**

**[Price Link](#)**

**Edmentum, Inc.**

~~Sharon Roth~~ Jim Stewart or Jason Fennell **\*as of October 25, 2017**  
2425 North Central Expressway, Suite 1000  
Richardson, Texas 75080  
P: 800-447-5286  
[Sharon.roth@edmentum.com](mailto:Sharon.roth@edmentum.com) [bidoperations@edmentum.com](mailto:bidoperations@edmentum.com)  
[www.edmentum.com](http://www.edmentum.com)

**States Covered: All States**

**Services Provided: Provide personalized teaching approaches with online learning programs that address the needs of individual learners.**

**Discount: Discount may be applied according to order volume.**

**Warranty: [Link](#)**

**[Price Link](#)**

**Four BT, LLC (HUB)** (updated 3/30/17, & 9/23/21)

Peter Cholakis/Mark Powell

5430 LBJ Fwy, Suite 1200

1707 ½ Post Oak Blvd., Ste. 536

Dallas, Texas 75240

Houston, Texas 77056

P: 972-663-9476 903-326-9965

[pcholakis@4BT.us](mailto:pcholakis@4BT.us) / [mpowell@4BT.us](mailto:mpowell@4BT.us)

[www.4BT.us](http://www.4BT.us)

**States Covered: All States**

**Services Provided: Web technologies and design, Job Order contracting program set-up and support, Job order audit, Staff development.**

**Discount: Quantity of 30 licenses discount of 10%**

**\*\*\*Pricing Structure Amended 3/28/2017\*\*\***

**Warranty: [Link](#)**

**[Price Link](#)** \*updated as of 02/14/2020

**Hatch, Inc.**

Angela Kontos

301 N. Main St, Suite 101

Winston-Salem, North Carolina 27101

P: 800-410-7282

[akontos@hatchearlychildhood.com](mailto:akontos@hatchearlychildhood.com)

[www.hatchearlylearning.com](http://www.hatchearlylearning.com)

**States Covered: All States**

**Services Provided:** Interactive child-appropriate hardware and classroom supplies, research-based content tied to standards and individualized progress monitoring tools.

**Discount:** 5% (Warranties, Professional Development, ELITE, HatchSync powered by GOLD and SSA for iPad licenses are excluded from the discount. They have been listed on the pricing spreadsheet, but they can only be sold at full SRP)

**Warranty:** Offers extended warranties on some products at an additional cost. Does not offer warranty on labor or installation

**Freight Charges:** A 7% freight charge will be added to the total of all technology products. This price has been shown on the pricing spreadsheet as well.

[Price Link](#) ~~\*updated as of 01/30/2020, 07/20/2020, 3/30/21~~

### **HPS Audio & Video LLC (HUB)**

Rafael Gonzalez Sr.

5813 W. Paisano

El Paso, Texas 79925

P: 778-6177

[rafa@hpsav.com](mailto:rafa@hpsav.com)

[www.hpsenterprises.ws](http://www.hpsenterprises.ws)

**States Covered:** All States

**Services Provided:** Audio and Video Systems

**Markup:** HPS is lowering their markup to 10% - 15% for ASC Members

**Warranty:** Product warranty varies upon manufacturer and products, HPS offers labor warranties for a length of one year.

[Price Link](#)

### **Hyland Software, Inc. ~~\*updated price list 3/29/2017 \*Removed 12/6/19~~**

~~Steph Gowin \*as of 10/16/2018~~

~~P: 440-788-5975~~

~~Lisa McNeely~~

~~28500 Clemens Road~~

~~Westlake, Ohio 44145~~

~~P: 440-788-5821~~

~~[Lisa.mcneely@onbase.com](mailto:Lisa.mcneely@onbase.com)~~

~~[www.onbase.com](http://www.onbase.com)~~

~~**States Covered:** All States~~

~~**Services Provided:** Strategic planning and needs assessment~~

~~**Discount:** 20%~~

~~**Warranty:** Limited warranty of software operation; after expiration of limited warranty, an additional warranty can be purchased.~~

~~[Price Link](#) ~~\*updated 3/28/18 \*updated 4/16/18~~~~

### **In Process Consulting LLC**

Mark Meersman

4080 McGinnis Ferry Road, Suite 1304

Alpharetta, Georgia 30005

P: 470-297-5028

[mark.meersman@ipc-global.com](mailto:mark.meersman@ipc-global.com)

[www.ipc-global.com](http://www.ipc-global.com)

**States Covered:** All States

**Services Provided:** Data and BI solutions education

**Discount: SOFTWARE PURCHASE ONLY:**

	<b>Tiered Discount</b>
Software purchase only <55k	0%
Software purchase only >55k	9%
Software purchase only >125k	18%
Software purchase only >350k	27%
Software purchase only >1M	30%
Software purchase only >1.75M	36%

**Warranty:** IPC Global warrants it's custom development deliverables free from defects for 45 days from delivery date (not acceptance date). Defects are cited at programming errors or deviation from documented requirements.

Contact IPC Global for pricing on-  
Qlik Sense licenses ,Qlik Sense consulting services , Qlik Sense training services  
Qlik View licenses, Qlik View consulting services, Qlik View training services  
Qlik NPrinting licenses, Qlik NPrinting consulting services, Qlik NPrinting training services  
KT Labs licenses & KT Labs consulting services  
AWS Cloud Hosting & Managed Services

[Price Link](#)

**JMT Associates**

Joseph Giambri  
11200 West F/M 487  
Florence, Texas 76527  
P: 609-605-0760  
[jgiambri@ebspc.net](mailto:jgiambri@ebspc.net)  
[www.ebspc.net](http://www.ebspc.net)

**States Covered: All States**

**Services Provided: Solution provider for municipalities, libraries and schools.**

**Discount: 12% - 42%**

**Warranty: Standard 1 year warranty**

[Price Link](#)

**Kishmorr Productions LLC (HUB)**

Lori L. Morris  
710 Lago Trace  
Huffman, Texas 77336  
P: 281-415-1382  
[lori@kishmorrproductions.com](mailto:lori@kishmorrproductions.com)  
[www.kishmorrproductions.com](http://www.kishmorrproductions.com)

**States Covered: All States**

**Services Provided: Educational Software in Spanish for grades Pre-Kindergarten – 2nd grade.**

**Discount: 10% - 30%**

**Warranty: 100% satisfaction or you will receive a full refund.**

[Price Link](#) \*updated 11/10/21

**Kronos, Inc.**

Gregg Peterson  
297 Billerica Road  
Chelmsford, MA 01824  
P: 978-250-9800  
[Gregg.peterson@kronos.com](mailto:Gregg.peterson@kronos.com)  
[www.kronos.com](http://www.kronos.com)

**States Covered: All States**

**Services Provided: Time & Attendance, Scheduling, Absence Management, Workforce Analytics, Human Resources**

**Discount: 0% - 30%**

**Warranty: [Link](#)**

[Price Link](#)

~~**LCD Concepts, Inc. (HUB)**~~ \*terminated with cause as of 11/13/2018

~~Nancy Olsen  
2911 So Shore Blvd. Suite 125  
League City, Texas 77573  
P: 281-334-5181  
[Nancy@lcdconcepts.com](mailto:Nancy@lcdconcepts.com)  
[www.lcdconcepts.com](http://www.lcdconcepts.com)~~

~~**States Covered: Texas**~~

~~**Services Provided: Technology Community and Communications, Hardware monitors, communications, software, education, and Video Software**~~

~~**Discount: 57% - 60%**~~

~~**Warranty: Listed in Price List**~~

~~[Price Link](#)~~

~~LCD Price List updated January 31, 2017~~

~~**Lightspeed Systems**~~ \*removed 11/12/19

~~Jacque Arnold  
406 E 6<sup>th</sup> Street, Suite 500  
Austin, Texas 78704  
P: 661-716-7600  
[jarnold@lightspeedsystems.com](mailto:jarnold@lightspeedsystems.com)  
<http://www.lightspeedsystems.com>~~

~~**States Covered: All States**~~

~~**Services Provided: Software - Security, Internet/Communication Software: Network Software, Cloud Services and Mobile Device management**~~

~~**Discount: 10% discount for all districts on software products, Hardware list pricing will stand or be taken on a case by case basis.**~~



**Warranty:** [Link](#)

[Price Link](#)

**Mach B Technologies, Inc.**

Alf Nizam  
1200 W. Walnut Hill Lane  
Irving, Texas 75038  
P: 469-644-9363  
[Alf.nizam@machbtech.com](mailto:Alf.nizam@machbtech.com)  
[www.machbtech.com](http://www.machbtech.com) / [www.edugence.com](http://www.edugence.com)

**States Covered: All States**

**Services Provided: Analytics, statistical modeling, building integrated system and system integration**

**Discount: Discount is offered in additional modules when an application is purchased.**

**Warranty: No additional cost for support of software and bugs will be corrected for term of contract.**

[Price Link](#)

**Plan B Networks, Inc.**

~~Veronica Prieto Juan Mares \*updated 10/24/19~~  
~~11395 James Watt, Suite A6 6501 Boeing Drive, Suite E1\*as of 12/28/2018~~  
~~El Paso, Texas 79936 79925~~  
~~P: 915 774 0207 / 915 637 6646~~  
~~[vprieto@planbnet.com](mailto:vprieto@planbnet.com) [jmares@planbnet.com](mailto:jmares@planbnet.com)~~  
~~[www.planbnet.com](http://www.planbnet.com)~~

~~**States Covered: New Mexico and Texas**~~

~~**Services Provided: Monitor, storage, drives, printers, desktops, servers, security, VmWare**~~

~~**Discount: 3% - 15%**~~

~~**Warranty: Varies with manufacturer**~~

[Price Link](#)

~~\* Updated \*6/20/2019 10/11/19 08/27/2020 9/2/2020 12/14/2020 12/16/2020 1/12/21, 2/17/21, 2/18/21, 2/19/21~~

**Promethean, Inc.** ~~\*updated 11/24/2016~~ \*updated as of 04/27/2020

Jessica Clarke Nicole Blair  
~~1165 Sanctuary Parkway, Suite 400 4550 North Point Parkway, Suite 370~~  
~~Alpharetta, Georgia 30009 30022~~  
~~P: 678 336 8407 678-393-1001~~  
~~[Jessica.clarke@prometheanworld.com](mailto:Jessica.clarke@prometheanworld.com) / [us.bids@prometheanworld.com](mailto:us.bids@prometheanworld.com)~~  
~~[www.prometheanworld.com](http://www.prometheanworld.com)~~

**States Covered: All States**

**Services Provided: Interactive Learning Technology**

**Discount: 32% off MSRP**

**Warranty: Free uplift to standard warranty for a number of products buy simply registering the product with Promethean. Additional Warranties available for purchase including onsite support.**

**Promethean Authorized Resellers:**

CDW Government LLC  
Melissa Johnson  
P: 312-706-2069  
[www.cdw.com](http://www.cdw.com) / [melijoh@cdw.com](mailto:melijoh@cdw.com)

ProComputing  
Michael McKinstry  
P: 214-634-2450  
[www.procomputing.com/?page\\_id=622](http://www.procomputing.com/?page_id=622) / [mckinstry@procomputing.com](mailto:mckinstry@procomputing.com)

School Tech Supply  
Aaron Toczynski  
P: 866-499-2580 ext. 89  
<http://schooltechsupply.com/hardware/interactive-technology/> / [aaron.toczynski@schooltechsupply.com](mailto:aaron.toczynski@schooltechsupply.com)

**Price Link** – updated 4/6/18\* 11/26/18, 8/31/21

**~~Quaest, Inc. dba Scribe Sense~~** \*removed 11/12/19

John Ruff  
2407 S. Congress Ave. Suite E372  
Austin, Texas 78704  
P: 1-844-727-4237  
[john@scribesense.com](mailto:john@scribesense.com)  
[www.scribesense.com](http://www.scribesense.com)

**~~States Covered: All States~~**

**~~Services Provided: Software to aid administration in all tracking needs.~~**

**~~Discount: 0% – 80%~~**

**~~Warranty: Link~~**

**~~Price Link~~**

**Schoology, Inc. PowerSchool Group, LLC** \*updated as of 05/05/2020

~~Norman Weissberg / Antonio Montoya / Fletcher Hutson Ed Carlin~~  
~~Two Penn Plaza, 10<sup>th</sup> Floor 150 Parkshore Drive~~  
~~New York, New York 10121 Folsom, California 95630~~  
~~P: 212-213-8333 ext. 313 610-751-7363~~  
~~[nweissberg@schoology.com](mailto:nweissberg@schoology.com) / [amontoya@schoology.com](mailto:amontoya@schoology.com) / [fhutson@schoology.com](mailto:fhutson@schoology.com)~~  
~~[Ed.carlin@powerschool.com](mailto:Ed.carlin@powerschool.com)~~  
~~[www.schoology.com](http://www.schoology.com)~~

**States Covered: All States**

**Services Provided: Learning management and assessment management.**

**Discount: 20% off implementation cost**

**Warranty: Link**

**Price Link** \*updated as of ~~05/05/2020~~, 10/19/2020, 12/8/2020

**~~Sigma Technology Solutions, Inc.~~**

**Pivot Technology Services Corp.** \*Effective 1/1/2020

~~Scott Monroe Barbara Garcia (as of August 15, 2017) Ed Loveless  
607 East Sonterra Blvd, Suite 250 607 Ease Sonterra Blvd., Suite 250  
San Antonio, Texas 78258 San Antonio, TX 78258  
P: 210-348-9876 210-387-3111~~

~~[Scott.monroe@sigmasolinc.com](mailto:Scott.monroe@sigmasolinc.com) [barbara.garcia@sigmasolinc.com](mailto:barbara.garcia@sigmasolinc.com) (as of August 15, 2017) [Bruce.Gilmore@pivotts.com](mailto:Bruce.Gilmore@pivotts.com)  
[www.sigmasolinc.com](http://www.sigmasolinc.com) [www.pivotts.com](http://www.pivotts.com)~~

**States Covered: All States**

**Services Provided: IT solution services**

**Discount: 0% - 38%**

**Warranty: relies on the manufacturer's warranty and the terms of that warranty to provide the support and services of the product that is provided.**

**[Price Link](#)**

**Spectrum Technologies (HUB)**

Jake Elliott  
5900 Gateway Blvd E  
El Paso, Texas 79905  
P: 915-781-2000  
[itsales@spectrumtexas.net](mailto:itsales@spectrumtexas.net) / [melliott@spectrumtexas.net](mailto:melliott@spectrumtexas.net)  
[www.spectrumistechnology.com](http://www.spectrumistechnology.com)

**States Covered: New Mexico and Texas**

**Services Provided: Hardware and Software**

**Discount: 0%**

**Warranty: [Link](#)**

**[Price Link](#) \*updated ~~3/8/18~~ ~~4/2/18~~ 10/2/18**

**Sun City Communications (HUB)**

Amoreena Garcia  
3501 Durazno Ave, Unit C  
El Paso, Texas 79905  
P: 915-356-7126  
[amor@suncitycomm.com](mailto:amor@suncitycomm.com)  
[www.suncitycomm.com](http://www.suncitycomm.com)

**States Covered: New Mexico and Texas**

**Services Provided: Laptops, radios and security camera systems**

**Discount: 5%**

**Warranty: [Link](#)**

**[Price Link](#)**

**~~SureScore, Inc.~~ \*removed 11/12/19**

~~Roy Nieto Elizabeth Barraza  
3019 Alvin DeVane Suite 110~~

Austin, Texas 78744  
4301 William Cannon Ste B150 #203 (as of 10/4/18)  
Austin, TX 78749  
P: 888-545-8378 x 4  
[roy@surescore.com](mailto:roy@surescore.com) [elizabeth@surescore.com](mailto:elizabeth@surescore.com)  
[www.surescore.com](http://www.surescore.com)

**States Covered: All States**

**Services Provided: College and career planning tools, data sharing and targeted test prep initiatives.**

**Discount: Discounts available at time of quote**

**Warranty: [Link](#)**

**[Price Link](#)**

### **The Cable Source**

Bob Burckel  
14444 Rojas, Suite C-11 900 Hawkins Ste B-2  
El Paso, Texas 79936 79915  
P: 915-603-3228 ext. 102  
[bob@thecablesource.net](mailto:bob@thecablesource.net) / [delia@thecablesource.net](mailto:delia@thecablesource.net)  
[www.thecablesource.net](http://www.thecablesource.net)

**States Covered: All States**

**Services Provided: Cabling, telecommunications, and security/alarm services**

**Discount: See Price List**

**Warranty: See Price List**

**[Price Link](#)** \*Updated 10/11/19, 5/12/21 (Please Contact ASC for Manufacturers' Pricing)

### **Trinity3 Technology Trafera Holdings, LLC** \*updated 1/12/21

Eric Ogden  
650 Pelham Blvd Suite 600  
St. Paul, MN 55114  
P: 651-888-7922  
[eogden@trinity3.com](mailto:eogden@trinity3.com) / [jake@trinity3.com](mailto:jake@trinity3.com)  
[www.trinity3.com](http://www.trinity3.com)

**States Covered: All States**

**Services Provided: IT Equipment including accessories, printers, networking, Chromebook, and Smart App UPS.**

**Discount: 5%**

**Warranty: See price list**

**[Price Link](#)**

### **United Data Technologies** (removed as of 4/18/17)

James Sykes  
3800 North Lamar Blvd, Suite 200  
Austin, Texas 78756

P: 800-882-9919

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**Warranty:** Standard warranty offered.

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### **Waterford Research Institute**

~~Pam Palmee~~ Jodi Sohrt \* as of 12/4/18

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**Discount:** Multi-year discounts are 10% for a 2 year and 15% for 3 year.

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**Price Link** \*updated 12/2/19

Approved by: \_\_\_\_\_  
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(Sonia Eubank-Associate Executive Director)  
(Armando Aguirre- Executive Director)

Date: \_\_\_\_\_  
(November 10, 2016)  
(October 6, 2017)  
(September 27, 2018)  
(August 20, 2020)