### EDUCATION SERVICE CENTER REGION 19 RFP AWARD SUMMARY

RFP TITLE:	Education Service Center Region 19 Consulting and Contracted Services
	(Supplemental) - Education Service Center Region 19
RFP NUMBER:	15-7181
RFP OPENING DATE:	March 17, 2016
CONTRACT TERM:	Date of award until March 31, 2017 the option to extend in one-year increments
	annually for an additional four (4) years if agreed to by ASC and Vendor
	(Extended by Region 19 until March 31, 2018)
	(Extended by Region 19 until March 31, 2019) (Extended by Region 19 until March 31, 2020)
	(Extended by Region 19 until March 31, 2020) (Extended by Region 19 until March 31, 2021)
FUNDING SOURCE:	Various
RFP's ISSUED:	830
RESPONSES:	32
ADVERTISEMENT DATES:	El Paso Times –January 28 <sup>th</sup> & February 04 <sup>th</sup> , 2016
	Washington Post- January 28 <sup>th</sup> & February 04 <sup>th</sup> , 2016
BOARD MEETING DATE:	May 19, 2016
RECOMMENDED FOR AWARD	ABS Quality Evaluations, Inc.
	Aloe Software Group
	Angelica Rodriguez *Terminated 6/18/19
	Answer Blocks, LLC
	Candace J. Forrest *Terminated 07/10/2017
	Capital Region Education Council (CREC) Carlo Rosales *Terminated 6/18/19
	Channing Bete Company, Inc. *as of 6/12/19
	Claudia Perez *Terminated 6/18/19
	Creative kids
	Darlene Bruce *Terminated 07/10/2017
	Desert Springs Educational Consultants *as of 9/21/18
	Diane Flores *Terminated 6/18/19
	ESL International, LLC
	Gilda Ayers Pote *name changed 5/11/2017 *Terminated 07/10/2017 Ida A. Talamantes *Terminated 6/12/19- Employee is now a part-time irregular employee
	Integri-Solutions
	Invo HealthCare Associates
	Kelly Guel-Garcia *Terminated 6/18/19
	Lee Ann Beck *Terminated 7/10/2017- Employee is now a part-time irregular employee
	Lori L. Ray *Terminated 6/18/19
	McIntosh Product Care *Terminated 6/18/19
	Quality Systems Evaluations, Inc. *Terminated 6/18/19
	Records Consultants, Inc.
	Science Time Consulting (Donald Becker) *Terminated 6/18/19 Sea Creatures *Terminated 6/18/19
	Shmoop University, Inc.
	Solution Tree, Inc
	Susana Burford *Terminated 6/18/19
	WestEd
TOTAL (estimated)	\$300,000/year

#### **EXPLANATIONS:**

Award of this contract will enable ESC Region 19 and its various programs to comply with the new EDGAR (Education Department General Administration Regulations) 2 CFR Part 200 as it relates to the expenditure of federal funds. The evaluation committee utilized a point system with weight factors of 55% pricing, 20% past performance and reputation, 15% content of services and 10% references. Mary Griego's submittal for this RFP was incomplete and did not meet qualifications for evaluation.

SPECIFICATIONS PROVIDED BY:	Royce Cleveland Procurement Director
EVALUATION COMMITTEE:	Royce Cleveland Procurement Director
	Debra Oropeza

Purchasing Analyst Renae Lawrence

Purchasing Analyst

#### Amendments to Award Summary:

Discount, Shipping and Sample details were added to Channing Bete Company on June 1,2016.

### AWARDED VENDORS (ALPHABETICAL ORDER)

## **ABS Quality Evaluations, Inc.**

Attn: Nathan Stellman 16855 North Chase Drive Houston, Texas 77060 P: 281-673-2842 F: 281-673-2844 nstellman@abs-qe.com

# Services:

Audit Services

### Pricing:

Scope: Provision of professional development and technical assistance services to education entitles and provision of education programs.

Renewal Certification: Renewal Audit Certification Decision and Certificate Total Renewal Certification Cost:	3.5 Audit Day(s) @ \$1,250.00	\$4,375.00 <u>\$0.00</u> \$4,375.00
Surveillance (Annual): Surveillance Audit Review and Continuation Decision Total Surveillance Certification Cost:	2.0 Audit Day(s) @ \$1,250.00	\$2,500.00 <u>\$    0.00</u> \$2,500.00

The above fees are current market rates and ABS-QE reserves the right to adjust the fees with prevailing inflation rates. The applicant agrees to pay costs as quoted per terms Net 30 days or previously negotiated terms. All travel and subsistence expenses are not included and will be billed at cost. Cancellation of confirmed audit within 30 days of the audit mat result in cancellation charges as well as any applicable expenses.

Rating: 9.2 points of possible 10 points

# **Aloe Software Group**

Attn: Paul Polasek or Kim Spaulding 106 E. Forrest Street Victoria, Texas 77901 P: 800-521-2563 F: 800-521-2563 www.ondatasuite.com ppolasek@aloesoft.com kim@ondatasuite.com

#### Services:

Assitive Technology, Bilingual/ESL/Title III Consulting, No Child Left Behind, School Accountability & Improvement, Special Education Compliance, WebTechnologies,

Pricing:

District Pricing Annual Licensing fee is based on total studentenrollment.

Pricing *updated 8/28/2020
<del>\$2,750</del> \$2,995
<del>\$3,850</del> \$4,295
<del>\$4,950</del> \$5,495
<del>\$0.50</del> \$0.55 per student

**Training Cost** 

We can train onsite or via web

Web Training - Fee

Onsite Additional Training - \$250/half day training plus cost of travel and/or hotel \$500/full day training plus cost of travel and/or hotel

Rating: 9.7 points of possible 10 points

## Angelica Rodriguez \*Terminated 6/18/19

11887 Vere Leasure El Paso, TX 79936-915-856-8407 915-867-6866 angelicarodriguez@sbcglobal.net

#### Services:

Admission, Review and Dismissal (ARD) Prices and Services, Advanced Academics, Alternative Education, Autism Disorder, Inclusion, Legal Framework, Life Skills, Principal Certification, Response to Intervention (RTI), Special Education Compliance, Standard Based IEP, Training in Autism, High Functioning Autism, Social Skills for Autism, Visual Strategies.

Pricing: Structured Teaching based on TEACCH Institute:-Base Fee: \$1800.00 Minimum (Trainer) Base Fee: \$1300.00 Minimum (Facilitator)

Other Presentations Based on Areas of Expertise Identified: Base Fee: \$500 per day \$250 per half day

For further information contact Angelica Rodriguez. Rating: 10 points of possible 10 points

# **Answer Blocks, LLC**

Attn: Liliana Jaurrieta 2075 Sun Spur Way El Paso, Texas 79938 P: 915-256-1097 www.ansewerblocks.com contact@answerblocks.com

### Services:

General Curriculum, Math, Parental Support, Curriculum Alignment and Awareness for K-5 (Reading, Math and Science)

Pricina:

Standard Training, \$1,800- Full Day per Consultant

Banners –	Math:	2 banners of 3ft x 14ft
	Reading:	1 banner of 3ft x 12ft
	Science:	1 banner of 3ft x 10ft
	K-5 <sup>th</sup> :	\$659.99

Flash Drive Pen – K-5	\$859.75
Classroom Displays – K-5	\$49.99
Mini Cards – K-5	\$39.99
TEKS and Blocks – K-5	\$29.99

Rating: 9.8 points out of 10 possible points

## **Aqua Life**

Attn: Charlie Alaniz 5360 N Mesa El Paso, Texas 79912 P: 915-253-4277 www.aqualife-ep.com Charlie@aqualife-ep.com

Services:Fish tank/aquarium servicesPricing:Monthly RO/DI water\$108.00Monthly maintenance and Cleaning\$320.00Monthly saltwater fish,Aquarium supplies,monthly fish foodContact

Contact vendor, Region 19 or go to <u>www.aqualife-ep.com</u> for list.

Price List Amendment \*updated 6/19/19

Rating: 8.3 points out of 10 possible points

## Candace Forrest\*Terminated 7/10/2017

1340 Bonfire Hill El Paso, Texas 79936-P: 915-449-1768 Cforrest@yisd.net

#### Services:

Admissions, Review and Dismissal (ARD) Process and Services, Autism Disorder, Classroom Management, Crisis Intervention, Inclusion, Parental Involvement, Parental Support, Positive Behaviors, Social Skill-Development, Trainer in Autism, Social Skills for Autism, Social Skills for Autsim

#### Pricing:

Structured Teaching based on the TEACCH Institute: Base Fee: \$1,800.00 minimum (trainer) Base Fee: \$1,300.00 minimum (facilitator) Other Presentations based on Areas of Expertise Identified: Base Fee-Day: \$500.00 Half Day: \$250.00

Rating: 9 points out of 10 possible points

# **Capitol Region Education Council (CREC)**

Attn: Tom Sullivan 111 Charter Oak Avenue Hartford, Connecticut 06106 P: 860-524-4063 F: 860-509-3651 www.crec.org tsullivan@crec.org gflorio@crec.org

## Services:

Assistive Technology, Classroom Management, Dyslexia Services, Inclusion, Paraprofessionals, Positive Behaviors, response to Intervention (RTI), Standards based IEP, Universal Design for Learning

## Pricing:

On-Site Consultant Cost- \$10,000.00 for a 3 day minimum visit includes all travel expenses. \*15 % Discount (not included in pricing)

## The Blue Print Series (Partial Listing)

The Blueprint: Building Powerful IEP's to Increase Student Achievement Trainer's Manual -\$500.00 The Building Powerful IEP's to Increase Student Achievement Workbook-\$21.00 The Building Powerful Instruction for English Learners with Disabilities Workbook -\$21.00

The Compass Series (Partial Listing) The Compass Basic Modules trainer's Manual-\$500.00 The Compass Basic Modules Workbook-\$20.00 The Compass Advanced Module Trainer's Manual-\$350.00 The Compass School Climate Workbook-\$18.00 The Compass Advanced Instructional Strategies Workbook-\$18.00 The Compass Advanced Behavioral Strategies Workbook-\$18.00 The Evaluators Guide to Conducting Educational Program Reviews -\$75.00 (eBook only)

### Implementing and Intensive Intervention Team

A Centralized Model of Support for Serving At-Risk students -\$16.00/paperback Inclusion: The Common Core Curriculum and the High Stakes Tests -\$28.00/manual PBIS Tier 1 reference Guide -\$15.00/Spiral-bound manual The Path to Positive Classroom Management -\$24.00/paperback Planning and Implementing a Multi-Tiered System of Support -\$25.00/manual Understanding Dyslexia Webinars -\$60.00 each for 1-5 users, \$50.00 each for 6-20, \$40.00 each for 20-50, \$35.00 each for 50+

More information is available at <u>www.crec.org/compass</u>

Rating: 9.5 points of possible 10 points

## Carlo Rosales \*Terminated 6/18/19

12332 Tierra Arena El Paso, Texas 79938 P: 915-256-4517 Crosal01@sisd.net

### Services:

Autism Disorder, Inclusion, Life Skills, Parental Support, Social Skill Development, Trainer for Autism, Social Skills for Autism and Visual Strategies

Pricina:

Structured Teaching based on the TEACCH Institute: Base Fee: \$1,800.00 minimum (trainer) Base Fee: \$1,300.00 minimum (facilitator) Other presentations based on areas of expertise identified: Base Fee-Day: \$500.00 Half Day: \$250.00

Rating: 9 points out of 10 possible points

# Channing Bete Company, Inc. \*as of 6/12/19

Attn: Michelle O'Neill 1 Community Place South Deerfield, MA 01373-P: 800-628-7733 F: 800-499-6969 www.channing-bete.commoneill@channing-bete.com

#### Services:

Bully Intervention, Bully Prevention, Child Nutrition, College & Career Readiness, Drug Prevention, Early Childhood Intervention, Head Start Birth to Four Early Education, Head Start Birth to Four early Education, Migrant/Homeless Education, No Child Left Behind, Parental Involvement, Positive Behaviors, Response to Intervention (RTI), School Climate, Social Skill development, Students with disabilities

<u>Shipping:</u> The customer will confirm titles and shipping instructions at least 30 days prior to each shipment. The customer will be billed upon shipment of each installment order. The customer also has the option of prepaying each shipment and taking a 1% prepayment discount.

Shipping and handling charges on installment orders under \$3,000 will be 9% of the total installment, with a \$9.95 minimum. For installment orders of \$3,000 or more, shipping and handling charges will be F.O.B. South Deerfield, MA and actual shipping charges will be added as a separate item to each installment's invoice.

Samples can be provided within 30 days of request, exluding Prevention Science Programs, Group Presentation-Kits, Information Centers and American Association products.

Pricing: Contact vendor, Region 19 or go to www.channing-bete.com for list. Discounts are based on quantity ordered.

Rating: 9.1 points out of 10 possible points.

## Claudia Perez \*Terminated 6/18/19

4540 Gen. Maloney Circle-El Paso, Texas 79938 P: 915-843-9817 V1b0ra@hotmail.com-

#### Services:

Autism Disorder, Inclusion, Life Skills, Social Skill development, Training in Autism, Social Skills and Visual Strategies

#### Pricina:

 Structured teaching based on the TEACCH Institute:

 Base Fee:
 \$1,800.00 minimum (trainer)

 Base Fee:
 \$1,300.00 minimum (facilitator)

 Other Presentations based on areas of expertise identified:

 Base Fee 

 Day:
 \$500.00

 Half day:
 \$250.00

Rating: 8.8 points out of 10 possible points

# **Creative Kids**

Attn: Andrea Gates-Ingle 504 San Francisco Ave. El Paso, Texas 79901 P: 915-533-9575 F: 915-533-9575 www.creativekidsart.org andrea@creativekidsart.org

### Services:

Graphic Design, Homeless Education, Migrant/Homeless Education, Parental Involvement

#### Pricing:

Creative Kids pricing for summer art program for your ages 4-18. Price reflects a one-week program at 3 hours per day. \$190.00 per student (cost includes all materials and a snack).

Rating: 9.1 points out of possible 10 points

## Darlene Bruce \*Terminated 7/10/2017

7921 Santa Maria Ct El Paso, TX 79915-915-637-1930 Dollib@aol.com

#### Services:

Autism Disorder, Classroom management, Cognitive Mental Disabilities, Differentiated Instruction, Inclusion, Life Skills, Parental Involvement, Parental Support, Special Education Compliance, Students with Disabilities, Trainer-Autism, Evidence Based Practices for Autism, Executive Functioning, High Functioning Autism, Social Skills for Autism, Visual Strategies

#### Pricina:

 Structures Teaching based on TEACCH Institute:

 Base Fee: \$1,800.00 minimum (trainer)

 Base Fee: \$1,300.00 minimum (facilitator)

 Other presentation based on Area of Expertise identified:

 Day: \$500.00

 Half Day: \$250.00

 Note: Fee may vary depending on need and preparation

Rating: 10 points out of 10 possible points

## Desert Springs Educational Consultants\*as of 9/21/18

Attn: Sheryl C. Maxsom, PhD-533 La Cantera Dr. El Paso, TX 79912-2542 915-549-2794 smaxsom@elp.rr.com

<u>Services:</u> Campus 2 Careers

#### Pricina:

Professional Development, Campus 2 Careers - \$600.00 for 6 hours

Professional Development can be provided Monday through Saturday, January through December, excluding normal District breaks, for example: Spring Break, Thanksgiving, Winter break. Half-day sessions will be half of provided fee.

ESC Region 19 will provide table supplies for use by participants, such as markers, scissors, post-it notes, index cards. ESC region 19 will also provide additional supplies, such as white paper, construction paper, white and color poster board, chart tablets, when requested by Vendor. Vendor will supply all handouts or access to handouts.

Rating: 9.7 points out of 10 possible

## Diane Flores \*Terminated 6/18/19

2317 Sea Palm El Paso, Texas 79936 P: 915-329-2991 F: 915-851-7871 Dsalsa915@gmail.com

### Services:

Autism Disorder, Classroom Management, Crisis Intervention, Differentiated Instruction, Executive Functioning, Inclusion, Life Skills, Paraprofessionals, Parental Involvement, Parental Support, Positive Behaviors, response to Intervention, School climate, Social Skill development, Students with disabilities, Trainer of Autism, Aggressive and Self-Injurious Behaviors, Communication Disorders, Evidence Based Practices, Executive Functioning, Social Skills for Autism and Visual Strategies, Social Stories, Structured Teaching

### Pricina:

Structured teaching Based on the TEACCH Institute:Base Fee:\$1,800.00 Minimum (trainer)Base Fee:\$1,300.00 minimum (facilitator)Other Presentations based on areas of expertise identified:Day:\$500.00Half Day:\$250.00

Rating: 10 points out of possible 10 points

# **ESL International, LLC**

Attn: Barron White 5024 Vista Del Monte El Paso, Texas 79922 P: 915-433-2481 www.Esl-international.net barronwhite-54@gmail.com

#### Services:

Bilingual/ESL/Title III Consulting <u>Pricina:</u>

	ESLI cost Base Year	Option	Option	Option	Option	
	per hour	Ir base tear	Year 1	Year 2	Year 3	Year 4
ESLI-LS: Consultant Services for ELL Language Training	\$150.00	\$7,200.00	\$7,200.00	\$7,200.00	\$7,200.00	\$7,200.00
Academic ELL Language Development Training	\$150.00	\$7,000.00	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00
Grade Level ELL Vocabulary Development Training	\$150.00	\$7,200.00	\$25,000.00	\$25,000.00	\$25,000.00	\$25,000.00
Virtual ELL Language Development		\$70,000.00	\$65,000.00	\$60,200.00	\$55,200.00	\$50,000.00

Rating: 9.5 points out of 10 possible points

## Gilda Ayers Pote \*name changed 5/11/2017 \*Terminated 7/10/2017

6409 Kenmore 7400 Plaza Taurina \*address updated 5/11/2017 El Paso, Texas 79932 79912 P: 915-274-7398

gayers@episd.org

#### Services:

Admission, Review and Dismissal (ARD) Process and Services, Autism Disorder, Classroom Management, Early Childhood Intervention, Inclusion, Life Skills, Parental Support, Social Skill Development, Standards Based IEP, Training in Autism, Evidence Based Practices for Autism, Social Skills for Autism and Visual Strategies

Pricina:

 Structured Teaching based on the TEACCH Institute:

 Base Fee:
 \$1,800.00 Minimum (Trainer)

 Base Fee:
 \$1,300.00 Minimum (Facilitator)

 Other Presentations based on Areas of Expertise Identified:

 Base Fee 

 Day:
 \$500.00

 Half Day:
 \$250.00

Rating: 9.6 points out of 10 possible points

## Ida A. Talamantes \*Terminated 7/10/2017- Employee is now a part-time irregular employee

11631 Space Shuttle Ln El Paso, Texas 79936 P: 915-309-3789 italamantesj@aol.com

### Services:

Autism Disorder, Classroom Management, Community Child Services, Crisis Intervention, Differentiated-Instruction, Early Childhood Intervention, Head Start Birth to Four Early Education, Inclusion, Life Skills, Mental-Health Counseling & Consulting Training, Paraprofessionals, Parental Involvement, Parental Support, Positive-Behavioral Intervention and Support (PBIS), Positive Behaviors, Social Skill Development, Special education-Compliance, Students with Disabilites, Training in Autism, Communication Disorders, Evidence-Based Practicesfor Autism. Executive Functioning, High Functioning Autism, Social Skills for Autism and Visual Strategies, Social Stories, Structured Teaching

Pricina:

 Structured Teaching based on the TEACCH Institute:

 Base Fee:
 \$1,800.00 Minimum (Trainer)

 Base Fee:
 \$1,300.00 Minimum (Facilitator)

 Other Presentations based on areas of expertise identified:

 Base Fee 

 Day:
 \$500.00

 Half Day:
 \$250.00

Rating:

10 points out of 10 possible points

# **Integri-Solutions**

Attn: Lorena Avila 945 S. Mesa Hills El Paso, Texas 79912 P: 915-999-9204 Lorenaavila77@att.net

## Services:

Leadership and Character Development/Work Ethics and Customer Service Prices: Conference and Workshops 2 to 3 hours long \$45.00 each 1 to 10 people \$40.00 each 11 to 20 people \$35.00 each more than 21 people Minimum of 10 people required

Rating: 9.8 points out of possible 10 points

## Invo HealthCare Associates

Attn: Helen Johnstone / Angie Loughnane \*updated 10/5/2017 1780 Kendarbren Drive Jamison, PA 18929 P: 800-434-4686 / 267-488-5963 F: 215-489-8766 www.invohealthcare.com hjohnstone@invohealthcare.com / aloughnane@invo-progressus.com

Services: Speech Therapy

### Pricing:

 Speech and Language Pathologist:
 \$70.00/hour

 Speech and Language Evaluations:
 \$180.00/evaluation

 Speech and Language Evaluations:
 \$200.00/evaluation \*as of 2/25/2019

 Speech and Language Pathology – ARD
 \$70.00/hour

 If assignment involves providing services at more than one facility, travel time between the facilities will be billed at the regular hourly rate. Mileage between facilities will be billed at the currently acceptable IRS reimbursement rate.

Rating: 8.5 points out of 10 possible points

# Kelly Guel-Garcia \*Terminated 6/18/19

9600 Sims El Paso, Texas 79925-P: 915-373-5428 F: 915-598-6635 Kguel-garcia@yisd.net

### Services:

Autism Disorder, Inclusion, Life Skills, Parental Support, Positive Behaviors, Social Skill Development, Trainer in Autism, Social Skills for Autism, Visual Strategies

Pricing:

 Structured Teaching based on the TEACCH Institute:

 Base Fee:
 \$1,800.00 Minimum (Trainer)

 Base Fee:
 \$1,300.00 Minimum (Facilitator)

 Other Presentations based on areas of expertise identified:

 Base Fee 

 Day:
 \$500.00

 Half day:
 \$250.00

Rating: 9 points out of 10 possible points

## Lee Ann Beck\* Terminated 7/10/2017-Employee is now a part-time irregular employee

717 Elmwood El Paso, Texas 79932-P: 915-433-2824 backtobeck@yahoo.com

### Services:

Autism Disorder, Executive Functioning, Life Skills, Social Skill Development, Training in Autism, High-Functioning Autism, Social skills for Autism, Visual Strategies

Pricing:

 Structured Teaching based on the TEACCH institute:

 Base Fee:
 \$1,600.00 Minimum (trainer)

 Base Fee:
 \$1,000.00 Minimum (facilitator)

 Other presentations based on areas of expertise identified:

 Base Fee 

 Day:
 \$500.00

 Half Day:
 \$250.00

Rating: 9 points out of 10 possible points

## Lori L. Ray \*Terminated 6/18/19

12111 Picasso Drive-El Paso, Texas 79936-P: 915-667-0266 Iray@sisd.net

Services:

Autism Disorder, Executive Functioning, Training in Autism, Evidence-Based Practices for Autism, Executive-Functioning, High Functioning Autism and Social Skills for Autism

 Pricing:

 Structured Teaching based on the TEACCH Institute:

 Based Fee:
 \$1,800.00 minimum (trainer)

 Based Fee:
 \$1,300.00 minimum (facilitator)

 Other Presentations based on areas of expertise identified:

 Base Fee:
 \$200.00

 Day:
 \$500.00

 Half Day:
 \$200.00

 Full Day that is a repeat session (2 half days) is \$450.00 

Rating: 10 points out of possible 10 points

## **McIntosh Product Care**

Attn: D. Davis-PO Box 370964 El Paso, Texas 79937 P: 915-594-3917 plantdock@yahoo.com

Services: Technology Product Support

<u>Pricing:</u> Diagnostics - \$40.00 Repair - \$100.00 +Parts

Rating: 9.7 points out of 10 possible points.

# Quality Systems Evaluations, Inc. \*Terminated 6/18/19

Attn: John C. Hughes 1401 West Mimosa St. Rogers, AR 72750 479-366-2627 jchqualityse@gmail.com

#### Services:

Quality Management System

Pricing: Daily Expenses Description Hotel Meals Car/Gas/Tolls Air Fare Materials Miscellaneous expense Expense Totals	Total \$145.00 \$50.00 \$70.00 \$500.00 \$30.00 <u>\$15.00</u> \$810.00
(1 <sup>st</sup> ) Consultant Fee	\$900.00
(2 <sup>nd</sup> )Consultant Fee	\$900.00
Total Cost	\$2,610.00

Rating: 10 out of possible 10 points

## **Records Consultants, Inc.**

Attn: Daniel W. Gibbens 12829 Wetmore Road San Antonio, Texas 78247 P: 877-363-4127 F: 877-366-0776 www.rcitech.com sales@rcitech.com

### Services:

Fixed Asset Inventory Programs, Records Retention Plans, Digital Imaging of Permanent Documents, Document Destruction Services

### Pricing:

Contact vendor, Region 19 or go to <u>www.rcitech.com</u> for list.

Rating: 9.4 points out of 10 possible points

## Science Time Consulting (Donald Becker) \*Terminated 6/18/19

Attn: Donald L. Becker 16643 Seawolf Drive Houston, Texas 77062 P: 281-235-8706 F: 336-458-4058 dlbecker@uh.edu

#### Services:

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Advanced Education, Instructional Technology, Project Based Learning, technology and Curriculum Alignment

Pricing:	
Services	Price/Contact Hour
General Science Curriculum	<del>\$125.00</del>
Advanced Academics	<del>\$150.00</del>
Instructional Technology	<del>\$125.00</del>
Project Based Learning	<del>\$150.00</del>
Technology and Curriculum Alignment	<del>\$125.00</del>

Disclaimer: The prices listed in the preceding table are an estimate for the services discussed. This summary is not a warranty of final price. Estimates are subject to change if project specifications are changed or sost for outsourced services change before a contract is executed.

#### Rating: 9.8 points received out of 10 possible

## Sea Creatures \*Terminated 6/18/19

Attn: James Lopez-11335 Montwood Ste. C-El Paso, Texas 79936-P: 915-849-6767 www.seacreaturesweb.comseacreatures11355@yahoo.com

#### Services:

Aquarium maintenance, Aquarium Consultation, Aquarium Discussion and Talks and Demonstrations

Pricing: 10% discount on price list provided in submittal. Contact vendor, Region 19 or go to <u>www.seacreaturesweb.com</u> for list.

Rating: 9.4 points out of 10 possible points

# Shmoop University, Inc.

Attn: Allison Arunski and Tim Kimbrell PO Box 0935 Los Altos, California 94023 P: 650-488-7778 F: 650-644-3384 www.shmoop.com Allison@shmoop.com tim@shmoop.com

#### Services:

Advanced Academics, Alternative Education, Bully Prevention, College and Career Readiness, Differentiated Instruction, Distance Learning Support, English Language Arts, Reading (ELAR) and Dyslexia, Instructional Technology, Life Skills, Mathematics, Mathematics K12, No Child Left Behind (NCLB), Positive Behavioral Intervention and Support (PBIS), Positive Behaviors, Project based Learning, Response to Intervention (RTI), Technology and Curriculum Alignment

#### Pricina:

All Shmoop Resources can be purchased in any combination based on the needs of the district. All process refer to a one-year license for one seat (one seat = one student for Test Prep and Online Courses; teacher materials included). These prices are renewable annually and the prices are fixed for three years. We do not offer licenses in perpetuity.

These prices are inclusive of shipping, free of all federal, state, and local taxes, and include any additional lifecycle costs.

District Price: District Price of \$20.00 per student for Texas EOC and TSI examprep. District Price of \$25.00 per student for All Access Test Prep )All Shmoop test prep including AP, SAT, ACT, PSAT, SAT II, EOC and TSI exam prep) District Price of \$35.00 per student for All Access Ahmoop Test Prep and All Access Shmoop OnlineCourses.

Discounts Off Listed Price:

Shmoop's discount structure has an increasing 5% discount for every additional 100 seats, up to 25%. These discounts are done at each seat breakdown, so if 200 seats are purchased, there is a 0% discount on the first 100 and a 5% discount on the second 100.

0-100 seats: 0% discount 101-200 seats: 5% discount 201-300 seats: 10% discount 301-400 seats: 15% discount 401-500 seats: 20% discount 501+seats: 25% discount

Training Pricing On-Site Professional Development \$1,500.00/day, for up to 10 days (either used consecutively or in two groups of 5 days)

Webinars Free and can be offered once per month

Rating: 7.8 points out of possible 10 points

# Solution Tree, Inc. \*Termination 6/18/19

Attn: Lance Frank 555 N Morton St. Bloomington, IN 47404 P: 800-733-6786 F: 812-336-7790 bids@solution-tree.com lance.frank@solution-tree.com www.solution-tree.com

Services:

Response to Intervention (RTI)

Pricing:

Service	Timeline	Cost
RTI at Work Event	2.5 days	<del>\$669.00/person</del>
RTI at Work Workshop	2 days	\$649.00/person
Onsite Professional Development	1+ davs	\$6,500.00/day Includes presenter travel and expenses
RTI at work Coaching Academy	<u>6 days</u>	50-100 : \$2,275/person - 1 coach
5 <i>,</i>	,	<del>101-150: \$2,075/person – 2 coaches</del>
		150+: \$1,870/person – 2 academies
		Includes presenter travel and expenses
Onsite Support & Embedded Coaching	varies	\$6,500.00/day Includes presenter travel and expenses
Project Management	varies	\$6,500.00/day Includes presenter travel and expenses
Online courses	Self-paced	\$286.00/person
Interactive Web Conferencing	-75-minute session	\$1,500.00/person
Resources		Varies – See online catalog
		www.solution-tree.com/customer-service/catalogs_
		Freight FOB is: \$2/book plus \$4 handling charge

Rating: 8.9 points out of possible 10 points

## Susana Burford \*Terminated 6/18/19

2017 Trawood El Paso, Texas 79935 P: 915-599-8572 sburfird@yisd.net

#### Services:

Autism Disorder, Inclusion, Life Skills, Paraprofessionals, Parental Support, Social Skill Development, Trainer for Autism, High Functioning Autism, Social Skills for Autism, Visual Strategies

Pricing: Structured Teaching based on the TEACHInstitute: Base Fee: \$1,800.00 Minimum (Trainer) Base Fee: \$1,300.00 Minimum (Facilitator) Other Presentations based on Areas of Expertise Identified:-Base Fee-Day: \$500.00 Half Day: \$250.00

Rating: 9 points out of 10 points

## WestEd

Attn: Michael Neuenfeldt 730 Harrison Street San Francisco, California 94107 P: 415-615-3136 F: 415-565-3012 www.wested.org contracts@wested.org

#### Services:

**Bilingual/ESL/Title III Consulting** 

#### Pricing:

QTEL Foundation Institute, QTEL Leadership Institute, QTEL Elementary Institute, QTEL English Language Arts Institute, QTEL Mathematics Institute, QTEL Science Institute, QTEL Social Studies Institute, QTEL Spanish Institute, QTEL Beginner ESL Institute, QTEL On-Site Coaching and Implementation Support: 16-40 Participants - \$40,000.00

QTEL On-Site Coaching and Implementation Support 6 participants - \$45,000.00

Rating: 9 points out of possible 10 points

Approved by: \_\_\_\_

(David Sublasky-Chairman) (David Sublasky-Chairman) (Patricia Ramirez-Board Chair) Date:

(May 19, 2016) (January 25, 2018) (January 24,2019)