

**EDUCATION SERVICE CENTER REGION 19 RFP  
AWARD SUMMARY**

**RFP TITLE:** Education Service Center Region 19 Consulting & Contracted Services  
**RFP NUMBER:** 15-7161  
**RFP OPENING DATE:** October 14, 2015  
**CONTRACT TERM:** Date of award until December 31, 2016 the option to extend in one year increments annually for an additional four (4) years if agreed to by ESC Region 19 and Vendor  
**(Extended by Region 19 until December 31, 2017)**  
**(Extended by Region 19 until December 31, 2018)**  
**(Extended by Region 19 until December 31, 2019)**  
**(Extended by Region 19 until December 31, 2020)**

**FUNDING SOURCE:** ESC Region 19 Programs only (various)  
**RFP's ISSUED:** 527  
**RESPONSES:** 51  
**ADVERTISEMENT DATES:** El Paso Times – September 16<sup>th</sup> & 23<sup>rd</sup>, 2015  
Washington Post- September 17<sup>th</sup> & 24<sup>th</sup>, 2015  
**BOARD MEETING DATE:** December 17, 2015  
**RECOMMENDED FOR AWARD**

**Angela C. Koplos**  
**~~Appleton-Spur Employment, Inc. \*as of 11/29/18~~**  
**Arturo A. Hernandez, M.D. P.A.**  
**~~Audiology Systems/Audioelectronics \*terminated as of 1/1/20~~**  
**Ballard & Tighe, Publishers**  
**Blackboard, Inc.**  
**~~CG Consulting Services \*removed as of 1/1/20~~**  
**Charles E. Black & Associates, Inc.**  
**Child Crisis Center of El Paso**  
**ChildPlus Software**  
**Commercial Records Center**  
**Diligent Plans**  
**~~El Paso Speech and Language Service Excellence, PLLC \*terminated as of 1/1/20~~**  
**Father Flanagan's Boys Home**  
**Frontgate, Inc.**  
**Gayle-Reid Appraisal Services, Inc.**  
**Harry K. Wong Publications, Inc.**  
**Heather Peshak George, Ph.D.**  
**~~Houghton Mifflin Harcourt Publishing Company \*removed as of 1/1/20~~**  
**Inspiration \* Motivation \* Application**  
**Inter-American Interpreting Services, LLC.**  
**Irma D. Gonzalez, LPC**  
**Jo Mascorro**  
**Josh Shipp Productions**  
**Kids Excel El Paso, Inc.**  
**~~Kool Smiles General Dentistry KS2 TX PC dba Pinova Dental \*as of 2/15/19~~**  
**~~Lake Educational Technologies, Inc. \*terminated as of 1/1/20~~**  
**~~LearnKey, Inc. \*terminated as of 1/1/20~~**  
**~~Mala Sablok \*terminated as of 1/1/20~~**  
**~~Martha Davis, LPC \*terminated as of 1/1/20~~**  
**McGraw-Hill School Education, LLC**  
**~~McKinley Hunter Manasco \*terminated as of 1/1/20~~**  
**MT Needles Embroidery**  
**National Student Clearinghouse**  
**Pasitos Clinic, LLC**  
**Prestige Consulting Services**  
**Prismatic Services, Inc.**  
**RBM Engineering, Inc.**  
**Richards Lindsay & Martin, LLP**  
**Rio Grande Therapy Group**  
**Riverside Assessments, LLC dba Riverside Insights- \* updated as of 10/1/18**  
**~~Scholastic \*removed as of 1/1/20~~**  
**~~School Specialty, Inc. \*removed as of 1/1/20~~**

**Seidlitz Education (updated April 2017)**  
**~~Shelly Weaver~~ \*removed as of 1/1/20**  
**Spectrum Paper Co., Inc.**  
**Walsh Gallegos Trevino Russo & Kyle P.C.**  
**\$750,000.00/ year**

**TOTAL (estimated)**

**EXPLANATIONS:**

Award of this contract will enable ESC Region 19 and its various programs to comply with the new EDGAR (Education Department General Administration Regulations) 2 CFR Part 200 as it relates to the expenditure of federal funds. The new regulation requires any contracts for consulting, contracting, staff development, and related services \$3,000 or greater in the aggregate for any fiscal program year be competitively bid. The evaluation committee utilized a point system with weight factors of 55% pricing, 20% past performance, 15% content, and 10% reference checks. A proposal submitted from Accelerated Learning contained no signatures, references, pricing, or other relevant required documents, and was not considered. Gray Step Software was also not considered due to the content of their proposal which provided web based student fund accounting software and point of sale software not required by ESC Region 19 in conducting daily business. Buck's Wheel & Equipment Co. only provided parts and services and was not considered. Leticia G. Mendez was not considered due to a conflict of interest, the conflict being that she is now employed by Region 19. Doggett Freightliner of South Texas, LLC did not meet the scope of the requirements for this contract and was also not considered.

**SPECIFICATIONS PROVIDED BY:**

Royce Cleveland  
Procurement Director

**EVALUATION COMMITTEE:**

Royce Cleveland  
Procurement Director

Martin Camacho  
Purchasing Agent

Debra Jeffry  
Administrative Assistant

Renae Lawrence  
Purchasing Analyst

**AWARDED VENDORS (ALPHABETICAL ORDER)**

**Angela C. Koplos, O.D.**

~~3800 N. Mesa, Suite B-1~~ 412 B Executive Center Blvd \*updated as of 09/16/2020  
El Paso, TX 79902  
~~915-533-1811~~ 915-444-8458  
~~Fx-915-533-3641~~ 855-728-1614  
[chriskoplos@gmail.com](mailto:chriskoplos@gmail.com)

**Services-** Clinical Low Vision Evaluations

**Rating-** 8.99 out of possible 10 points

**Pricing-**

Clinical Low Vision Evaluation	\$245 \$265 *updated 11/4/19
For multiple handicapped/non academic setting students that can only perform limited testing	\$245 *added 11/4/19
Follow-up Examination/Training	\$65
Automated Visual Field/eye	\$45 \$65 each *updated 11/4/19

**Appleton Spur Employment, Inc. \*as of 11/29/18**

Attn: ~~Glenn Clayton~~ Nick Wilbourn/Joy Moore \*as of 11/15/2018  
200 Westside Square, Suite 205  
Huntsville, Alabama 35801  
256-539-6363  
Fx-256-539-6943  
[info@appletonlearning.com](mailto:info@appletonlearning.com)  
[info@spurjobs.com](mailto:info@spurjobs.com) / [joy@spurjobs.com](mailto:joy@spurjobs.com)  
[nick@spurjobs.com](mailto:nick@spurjobs.com)

**Services** offered through Appleton's in market program manager, who will collaborate with other key Appleton staff. All paraprofessional will receive web-based training platform, Appleton U online. Questions are embedded into video which must correctly respond before moving forward through content. Formative and summative assessments ensure better retention. Staff and Certification in general school professionalism, special education for paraprofessionals, pre-k paraprofessionals, and general paraprofessionals. Appleton is a turnkey consultant and staff development provider which additional information can be obtained by contacting them directly.

**Rating-**9.35 out of a possible 10 points

**Pricing** for Ubiety (Web Technologies) is an annual subscription service at \$10 per user/ year for substitute management, \$25 per user/year for substitute management= time and attendance

[Price link](#) \* as of 11/29/2018

**Arturo A. Hernandez, MD PA** \*updated as of 01/01/2020

2931 George Dieter Suite F  
El Paso, TX 79936  
915-593-5437  
Fx-915-593-5437  
[B.Rios@hdz.peds.com](mailto:B.Rios@hdz.peds.com) [j.solis@hdz.peds.com](mailto:j.solis@hdz.peds.com)

**Services-** Community Child Services, Medical Health Screening, and Texas Health Steps

**Rating-** 9.02 out of a possible 10 points

<b>Physical- On Site</b>	<b>\$25</b>
<b>Physical-In Clinic</b>	<b>\$65</b>
<b>Vaccinations</b>	<b>\$10 for the first</b>
<b>Multiple Vaccinations</b>	<b>\$20</b>

**Audiology Systems/Audioelectronics** \*terminated as of 1/1/20

Attn: Chris Beschta or Melvin Carter (sales)-  
50 Commerce Drive, Suite 180  
Schaumburg, IL 60173  
855-283-7978  
Fx-847-534-2151  
[Mcarter@audiologysystems.com](mailto:Mcarter@audiologysystems.com)  
Cell-602-245-0528  
[www.audiologysystems.com](http://www.audiologysystems.com)

~~Services- Sales, Service, and Testing for Audiology Technology~~

~~Rating- 8.63 out of possible 10 points~~

~~Contact vendor or ESC Region 19 Purchasing for copy of complete goods and/or services provided 8% discount from price list excluding disposables~~

**Ballard & Tighe, Publishers**

Attn: Nancie Lafferty  
471 Atlas Street  
Brea, CA 92821  
1-800-321-4332 or 714-990-4332  
Fx-714-255-9828  
[nlafferty@ballard-tighe.com](mailto:nlafferty@ballard-tighe.com)

~~Services- Differentiated Instruction, General Curriculum, Pre-School Education, Training & Assessments, Technology Product Support (Customer Service for Online IPT), English & Spanish Language Proficiency Assessments, English Language Development/ESL Curriculum~~

~~Ratings- 8.75 out of possible 10 points~~

~~Contact vendor or ESC Region 19 Purchasing for complete pricing matrix.~~

**Blackboard, Inc.**

Attn: Tess Frazier, Lindsey Fishback (Sales)  
650 Massachusetts Avenue N.W, 6<sup>th</sup> Floor  
Washington DC 20001-3796  
202-463-4860  
Fx- 202-463-4863  
[Tess.frazier@blackboard.com](mailto:Tess.frazier@blackboard.com)  
[Lindsey.fishback@blackboard.com](mailto:Lindsey.fishback@blackboard.com)  
[www.blackboard.com](http://www.blackboard.com)

~~Services-Comprehensive Management System and Web Hosting, Mobile Applications, Mass Communication Systems, and Social Media Management, Site Launch Consulting, Premium Plus Support, and on-sitetraining~~

~~Ratings-8.18 out of possible 10 points~~

~~Contact vendor or ESC Region 19 Purchasing for complete pricing matrix~~

**CG Counseling Services** \*removed as of 1/1/20

Attn: Clarissa Gilliland  
11271 Leo Collins  
El Paso, TX 79936  
915-526-7353  
[clarisagill@aol.com](mailto:clarisagill@aol.com)

~~Services- Classroom Management, Positive Behavioral Intervention and Support (PBIS), Positive Behaviors, School Climate, School Culture, Social Skill Development, Boystown Specialized Classroom Management~~

~~Ratings- 10 out of possible 10 points~~

~~Pricing Index~~ **\$750 half day**  
**\$1000 full day**

**Charles E. Black & Associates, Inc.**

Attn: Charles E. Black Jr.  
5294 Los Bancos Drive  
El Paso, TX 79912-1866  
915-479-2752  
Fx-915-585-6209  
[Charlie.black@dalecarnegie.com](mailto:Charlie.black@dalecarnegie.com)

**Services-**Bully Intervention, Classroom Management, College & Career Readiness, Conscious Discipline Consulting, Executive Functioning, Life Skills, Paraprofessionals, Parental Involvement, Positive Behavioral Intervention and Support (PBIS), Positive Behaviors, School Accountability & Improvement, School Climate, School Culture, Social Skill Development, Staff development, Professional Mentoring/Coaching, and On Campus Improvement.

**Rating-**8.31 out of a possible 10 points

**Contact vendor or ESC Region 19 for full listing of ½ day, full day, weekly programs and staff development for both In house and public workshops for services offered.**

**Child Crisis Center of El Paso** \*updated as of 01/01/2020

Attn: Al Velarde Enrique Avila  
2100 Stevens  
El Paso, TX 79930  
915-562-7955  
Fx-915-562-2524  
[avelarde@childcrisiselp.org](mailto:avelarde@childcrisiselp.org)  
[edavila@childcrisiselp.org](mailto:edavila@childcrisiselp.org)  
[www.childcrisiselp.org](http://www.childcrisiselp.org)

**Services-** provider of payment to parents/guardians of students approved by the Community Resource Group for non-education funding for respite services. Services covered include respite care, attendant care, psychiatric/psychological consultation, management of leisure time, socialization training, individual support, family support, family dynamics training and generalization training

**Rating-**10 out of a possible 10 points

**CCC will reimburse parent/guardian at \$8/ hour education funding if approved and in turn ESC Region 19 will At \$10 per hour based on ESC Region 19 awarded hours.**

**ChildPlus Software** \*updated 02/20/2020

Attn: Amy Corkery  
2 Ravinia Drive, Suite 1300  
Atlanta, GA 30346  
800-888-6674  
Fx- 888-7337  
[Amy.corkery@childplus.com](mailto:Amy.corkery@childplus.com)  
[www.childplus.com](http://www.childplus.com)

**Services-** Software Consulting, Training Consulting

**Ratings-** 8.6 out of possible 10 points

**Pricing-**

**Consulting Services Plans**

6 Month Agreement (\$7,200) (\$8,200\*updated 10/10/19)

- 3 Days OnSite Visit- one visit
- 8 Hours of Private Webinar Consultation
- Ongoing Support from your Consultant

12 Month Agreement (12,200) (\$14,200 \*updated 10/10/19)

- 6 Days OnSite Visit- up to 2 visits
- 12 Hours of Private Webinar Consultation
- Ongoing Support from your Consultant

**OnSite Training Pricing**

- 1<sup>st</sup> Day of Training - \$2,100
- Each Additional Day - \$1,600
- Prices listed above are inclusive of all travel expenses incurred

Annual Subscription: 4,421 licenses - \$46,431.77

## **Commercial Records Center El Paso, Inc.**

Attn: Skip Litt  
205 Ange  
El Paso, TX 79901  
915-534-3959  
Fx-915-534-3962  
[skip@commercialrecords.com](mailto:skip@commercialrecords.com)

**Services-** Document Destruction/Records Destruction-Onsite, Document Destruction/Records Destruction-Offsite, Document Storage, Cloud Backup, Hard Drive Destruction

**Ratings-** 9.51 out of possible 10 points

**Contact vendor or ESC Region 19 Purchasing for complete pricing matrix.**

## **Diligent Plans**

Attn: Kriston R. Yagel  
13218 Apostle  
El Paso, TX 79928  
915-249-5502  
[kris@diligentplans.com](mailto:kris@diligentplans.com)

**Services-** Consulting (Leadership & Operations), Leader Development, Effective Leadership, Positive Thinking, Communication, Building Effective Teams, Interpersonal Skills, Creative Problem Solving, Sales, Customer Service

**Ratings-** 9.6 out of possible 10 points

<b>Keynote (up to 1 hour)</b>	<b>\$3,500</b>
<b>Half Day Seminar/Training (up to 3 hours)</b>	<b>\$5,000</b>
<b>Full Day Seminar/Training (up to 6 hours)</b>	<b>\$7,500</b>
<b>Consultation Packages (various durations)</b>	<b>Per Client Needs</b>

## **~~El Paso Speech and Language Service Excellence, PLLC~~ \*terminated as of 1/1/20**

~~Karen De La Fuente  
1527 Brown Street, A-4  
El Paso, TX 79902  
915-600-2069  
Fx-915-500-1875  
[epslse@gmail.com](mailto:epslse@gmail.com)~~

~~**Services-** Direct provision of speech evaluations and therapy, Admission, Review and Dismissal (ARD) Process and Services, Early Childhood Intervention, Executive Functioning, Social Skill Development, and Speech Therapy~~

~~**Ratings-** 10 out of a possible 10 points~~

~~**Contact vendor or ESC Region 19 Purchasing for complete pricing matrix-**~~

~~**Direct Speech Language Therapy- \$70/ 1/2 hour**~~

~~**Independent Evaluations- \$200/evaluation-**~~

~~**Supervision- \$30/hour**~~

~~**ARD's- \$100**~~

~~**No shows- \$25**~~

## Father Flanagan's Boys Home

Attn: James Gross/ Stephanie Jensen (sales)  
14100 Crawford Street  
Boys Town, NE 68010  
402-201-9850  
Fx- 402-498-1015  
[Stephanie.jensen@boystown.org](mailto:Stephanie.jensen@boystown.org)  
[www.boystowntraining.org](http://www.boystowntraining.org)

**Services**-Alternative Education (specialized classroom management), Autism Disorder, Bully Intervention, Bully Prevention, Classroom Management, Executive Functioning, Life Skills, Parental Involvement, Parental Support, Positive Behavioral Intervention & Support, Positive Behaviors, School Climate, School Culture, and Social Skill Development.

**Rating**- 9.42 out of a possible 10 points

**Pricing**- Specialized Classroom Management: Participant to Training Staff Ratio- 10:1, Professional Fees for Training: \$9,075, Materials including shipping/handling: \$703.84; Estimated Travel Services: \$2,681.70; Common Sense Parenting Authorized Parent Trainer Workshop: Participant to Training Staff Ratio-6:1, Professional Fees for Training: \$5,690, Materials including shipping and handling: \$1,876.20, Estimated Travel Expenses: \$1,902.90; Common Sense Parenting of Toddlers and Preschoolers Authorized Parent Trainer Workshop: Participant to Training Staff Ratio-6:1, Professional Fees for Training: \$5,690, Materials including shipping and handling: \$1,876.20, Estimated Travel Expenses: \$1,902.90.

## Frontgate, Inc.

Attn: Sarah Reagan  
4505 82<sup>nd</sup> St. Ste 3  
Lubbock, TX 79364  
855-529-4747  
Fx-806-785-1912  
[sarahreagan@zianet.com](mailto:sarahreagan@zianet.com)

**Services**- Bully Intervention, Excessive Functioning, Legal Compliance with Special Issues, Legal Framework, Paraprofessionals, Trainer-Executive Functioning. **If Travel by a FrontGate representative is necessary, ESC Region 19-ASC will be billed \$150.00 per day.**

**Rating**- 10 out of possible 10 points

<b>Pricing</b> -Bully Intervention:	\$125/hr
Executive Functioning	\$175/hr
Legal Compliance with Special Issues	\$175/hr
Legal Framework	\$175/hr
Paraprofessionals	\$125/hr
Trainer- Executive Functioning	\$175/hr

## Gayle-Reid Appraisal Services, Inc.

Attn: Martha Gayle Reid  
600 Sunland Park Dr.  
Bldg. 4- Suite 100  
El Paso, TX 79912  
915-203-2465  
Fx-915-493-6858  
[mgr@gaylereid.com](mailto:mgr@gaylereid.com)

**Services**- Real Property Appraisal and Consultation

**Ratings**- 9.65 out of possible 10 points

**Contact vendor or ESC Region 19 Purchasing for complete pricing matrix.**



## Harry K. Wong Publishing, Inc.

Attn: Cindy Wong  
943 N Shoreline Blvd  
Mountain View, CA 94043  
650-965-7896  
Fx-650-956-7890  
[customerservice@harrywong.com](mailto:customerservice@harrywong.com)  
[www.effectiveteaching.com](http://www.effectiveteaching.com)

**Services-** Classroom Management, Distance Learning Support (For eLearning Course only), Effective Teaching, eLearning Course (Classroom Management)

**Ratings-** 9.33 out of possible 10 points

**Pricing-** Speaking Fee: \$5,500/day

**Travel Expenses (2 persons) \$2,350**

- |                                |         |
|--------------------------------|---------|
| 1) Local Ground Transportation | \$230   |
| 2) Airfare for Two             | \$1,800 |
| 3) Lodging (per night)         | \$200   |
| 4) Meals (per day)             | \$75    |
| 5) Ground Transportation       | \$45    |

**Total Cost, 1 Day: \$7,850**

**Contact ESC Region 19 Purchasing or Vendor for further pricingschedules.**

## Heather Peshak George, Ph.D.

Attn: Heather P. George 1604  
Country Trails Drive Safety  
Harbor, FL 34695  
727-365-0881  
Fx- 813-794-6115  
[hgeorge@usf.edu](mailto:hgeorge@usf.edu)

**Services-** Alternative Education, Bully Intervention, Bully Prevention, Classroom Management, Conscious Discipline Consulting, Differentiated Instruction, Early Childhood Intervention, Inclusion, Instructional Technology, Life Skills, No Child Left Behind (NCLB), Parental Support, Positive Behavioral Intervention and Support (PBIS), Positive Behaviors, Progress Monitoring and Grading, Response to Intervention (RTI), School Accountability & Improvement, School Climate, School Culture, Social Skill Development, Special Education Compliance, Standards Based IEP, Students With Disabilities, Trainer-Aggressive and Self-Injurious Behaviors, Trainer- Communication Disorders, Universal Design for Learning, Keynote for Regional Conference, Training to District Leadership Teams and/or School Teams in PBIS, Regional Planning for Supporting PBIS and Scale-Up, Any/All Material Will Be Provided To Region 19 Prior to Event for Duplication at Region 19 Expense

**Ratings-** 9.42 out of possible 10 Points

**Pricing-** \$3,500/Day Honorarium, Plus an Additional \$1,500 for Travel Expenses. If Scheduled Days Are Not Consecutive, Then an Additional \$1,500 is Required. Total: \$8,000-9,500.

## ~~Houghton Mifflin Harcourt Publishing Company~~ \*removed as of 1/1/20

~~Attn: Mort Cohen  
3800 Golf Road, Suite 200  
Rolling Meadows, IL 60008  
800-767-8420  
Fx-630-467-6174  
[Hmh.bids@hmhco.com](mailto:Hmh.bids@hmhco.com)  
[www.hmhco.co](http://www.hmhco.co)~~

~~**Services-** Balanced Literacy, Bilingual / ESL / Title III Consulting, Brain Based Learning, Classroom Management, College & Careers Readiness, Differentiated Instruction, Early Language Arts, Reading (ELAR) & Dyslexia, Executive Functioning, General Curriculum, Head Start Birth to Four Early Education, Instructional Technology, Mathematics, Mathematics K12, Pre-School Education, Training & Assessments, School Accountability & Improvement, School Climate, School Culture, Technology and Curriculum Alignment, Technology Product Support, Universal Design for Learning, Staff Development~~

~~**Rating-** 9.59 out of possible 10 points~~

~~**Contact vendor or ESC Region 19 Purchasing for complete pricing matrix.**~~

~~\*as of 10/1/18 Houghton Mifflin Harcourt sold its Riverside Assessments division, creating Riverside Assessments, LLC, to manage, sell, and support these clinical and standard testing products\*~~

## Inspiration\***Motivation\*Application**

Attn: Aurora Anaya-Dyer 1629

Trawood

El Paso, TX 79925

915-203-8595

Fx-915-581-8391

[imastarlikeu@yahoo.com](mailto:imastarlikeu@yahoo.com)

**Services-** Bilingual / ESL /Title III Consulting, Brain Based Learning, Brain Research, Bully Prevention, Child Nutrition, Classroom Management, College & Career Readiness, Drug Prevention, Early Childhood Intervention, Head Start Birth to Four Early Education, Infant/Toddler-Growth and Development, Mental Health Counseling and Consulting Training, Migrant/Homeless Education, Paraprofessionals, Parental Involvement, Parental Support, Positive Behavioral Intervention and Support (PBIS), Positive Behaviors, School Accountability & Improvement, School Climate, School Culture, Shared Services Arrangements Partnering with ESC-Region 19, Social Skill Development, Team Building, Building a Mission\*Vision\*Board (Goal Setting) (Plan of Action for the Organization), Harmony in the Workplace, Leadership Training, Customer Service/Customer Care, Retreats-Administrators, School Board of Trustees, Staff and Students, Change- Accepting- Respecting and Moving Forward with a Positive Attitude, Parent Workshop and Academy- Helping Parents Understand the Role They Play in Academic Success, Brain Functions- Balance your Brain, Balance Your Life, Sub- Personalities- Understanding Ourselves and Others for a Better Working Environment, Laughter Yoga- The Science of Productivity Rises When We Laugh, Creative Journal Expressive Arts and Mindfulness for Concentration and Focus- Academic Success

**Ratings-** 8.88 out of a possible 10 points

**Workshops, Keynotes and Trainings**

**Other Costs May Apply**

**\$300 per hour**

**\$850 half day**

**\$750 Keynote**

**\$1600 full day**

## Inter American Interpreting Services LLC

Attn: Gerardo Castillo /Ms. Maria Escobedo

10164 Rain Cloud Dr.

El Paso, TX 79927 915-274-1713

[signlanguageinterp@yahoo.com](mailto:signlanguageinterp@yahoo.com)

[escobedomaria1985@yahoo.com](mailto:escobedomaria1985@yahoo.com)

**Services-** Deaf Consulting, Sign Language Interpreting

**Rating-** 8.58 out of possible 10 points

**Pricing-**

**Option A:** Standard Rate with 24 Hour Notice: 1 hour (Non-Certified Interpreters)- \$85.00, \$49.50 for each additional hour.

Emergency Rate- Less than 24 Hour Notice: 1 hour (Non-Certified Interpreters)- \$120.00, \$77.50 for each additional hour.

Standard Rate with 24 Hour Notice: 1 hour (Certified Interpreters)- \$95.00, \$59.50 for each additional hour.

Emergency Rate- Less than 24 Hour Notice: 1 hour (Certified Interpreters)- \$140.00, \$87.50 for each additional hour.

**Option B:** Standard Rate with 24 Hour Notice: 2 hour (Non-Certified Interpreters)- \$101.50, \$49.50 for each additional hour.

Emergency Rate- Less than 24 Hour Notice: 2 hour (Non-Certified Interpreters)- \$130.00, \$77.50 for each additional hour.

Standard Rate with 24 Hour Notice: 2 hour (Certified Interpreters)- \$130.00, \$59.50 for each additional hour.

Emergency Rate- Less than 24 Hour Notice: 2 hour (Certified Interpreters)- \$140.00, \$87.50 for each additional hour.

**VRI (Video Relay Interpreting)**

Standard Rate with 24 Hour: First 15 Minutes- \$30.00, each additional 15 minute block is \$35.00

\*Federal Holidays will be billed at Emergency Rates

\*\*In the event that a second interpreter is requested and or an Emergency Rate is requested IAIS will bill the difference on a second invoice.

**Irma D. Gonzalez LPC**

Attn: Irma D Gonzalez

7511 Alpine Drive

El Paso, TX 79915

915-526-2300

Fx-915-594-0289

[icounsel@sbcglobal.net](mailto:icounsel@sbcglobal.net)

**Services-** Autism Disorder, Brain Based Learning, Brain Research, Bully Intervention, Bully Prevention, Classroom Management, College & Career Readiness, Conscious Discipline Consulting, Crisis Intervention, Early Childhood Intervention, Executive Functioning, Head Start Birth to Four Early Education, Infant/Toddler-Growth and Development, Life Skills, Mental Health Counseling & Consulting Training, Parental Involvement, Parental Support, Positive Behavioral Intervention and Support (PBIS), Positive Behaviors, School Climate, School Culture, Social Skill Development, Students with Disabilities, Surrogate Parent Counseling

**Ratings-** 9.57 out of possible 10 points

<b>Psychological Evaluations</b>	<b>\$150 per hour</b>
<b>Family Therapy</b>	<b>\$ 70 per hour</b>
<b>Individual Therapy</b>	<b>\$ 60 per</b>
<b>hour On Site Mental Health Consultations</b>	<b>\$ 70 per</b>
<b>hour Staff Training/Professional Development</b>	<b>\$100</b>
<b>per hour</b>	

**Jo Mascorro** Attn:

Jo Mascorro 138 E

Huisache Ave.

San Antonio, TX 78212-2939 210-

912-8584

[jomascorro@sbcglobal.net](mailto:jomascorro@sbcglobal.net)

**Services-** Autism Disorder, Classroom Management, Crisis Intervention, Differentiated Instruction, Early Childhood Intervention, Head Start Birth to Four Early Education, Inclusion, Life Skills, Paraprofessionals, Parental Involvement, Parental Support, Positive Behaviors, School Climate, School Culture, Social Skill Development, Students with Disabilities, Severe/Profound Behavior Disorders, Administrator Training

**Ratings-** 9.08 out of possible 10 points

**Base Fee \$2,250 plus expenses**

**Additional Fees Applicable Pending**

**Approval**

**Josh Shipp Productions**

Attn: Josh Shipp

P.O. Box 530

Los Gatos, CA 95031 1-

800-799-1460

Fx- 1-800-799-1460

[Brandon@topyouthspeakers.com](mailto:Brandon@topyouthspeakers.com)

[www.topyouthspeakers.com](http://www.topyouthspeakers.com)

**Services-** Speaking Services

**Ratings-** 9.3 out of possible 10 points

**Contact vendor or ESC Region 19 Purchasing for complete pricing matrix.**

**Kids Excel El Paso, Inc.**

Attn: Mary C. Elam  
PO Box 920144  
El Paso, TX 79902  
915-351-6999  
Fx-915-351-1117  
[Courtney@kids-excel.org](mailto:Courtney@kids-excel.org)

**Services-** Positive Behaviors, Social Skill Development, Arts Education  
**Rating-** 9.92 out of possible 10 points  
**Contact vendor or ESC Region 19 Purchasing for complete pricing matrix.**

**~~Kool Smiles General Dentistry KS2 TX PC dba Pinova Dental \*as of 2/5/2019~~**

~~Attn: Victor Orta Brenda P. Remz \*as of 10/25/2018~~  
~~6065 Montana Avenue El~~  
~~Paso, TX 79925 915-~~  
~~771-7966~~  
~~Fx-915-771-0582~~  
~~[vorta@koolsmilespe.com](mailto:vorta@koolsmilespe.com)~~  
~~[bremz@koolsmilespe.com](mailto:bremz@koolsmilespe.com)~~  
~~[www.koolsmiles.com](http://www.koolsmiles.com)~~

**Services-** General dentistry  
**Rating-** 8.89 out of a possible 10 points  
**Pricing-** Contact ESC Region 19 or vendor for line item pricing

**~~Lake Educational Technologies~~ \*terminated as of 1/1/20**

~~Attn: Alma Ramsey~~  
~~220 Oleander~~  
~~El Paso, TX 79922~~  
~~800-687-3411~~  
~~Fx-800-687-3411~~  
~~[LETinc@elp.rr.com](mailto:LETinc@elp.rr.com)~~  
~~[www.BilingualFamilyReading.com](http://www.BilingualFamilyReading.com)~~

**Services-** Bilingual / ESL / Title III Consulting, Drug Prevention, Head Start Birth to Four Early Education, Migrant / Homeless Education, Parental Involvement, Positive Behaviors, Shared Service Arrangements Partnering with ESC- Region 19, Bilingual Family Reading / Family Literacy  
**Pricing-** 10 out of possible 10 points  
**Contact vendor or ESC Region 19 Purchasing for complete pricing matrix.**

**~~Learnkey Inc.~~ \*terminated as of 1/1/20**

~~Attn: Jared Baker~~  
~~35 N. Main Street~~  
~~St. George, UT 84770~~  
~~800-865-0165 ext. 145~~  
~~Fx 866-574-0485~~  
~~[jbaker@learnkey.com](mailto:jbaker@learnkey.com)~~

**Services-** College & Career Readiness, Distance Learning Support  
**Ratings-** 8.98 out of possible 10 points  
**Pricing-** On-site training can provide an instructor at a rate of \$3,500 per day (2 Sessions per Day) for up to 30 participants. Cost includes: Travel, Room, Food, & Miscellaneous Printed Materials

~~**Mala Sablok** \*terminated as of 1/1/20~~

~~2610 Native Oak Drive  
Flower Mound, TX 75022  
469-585-0965  
[Mala.sablok@gmail.com](mailto:Mala.sablok@gmail.com)~~

~~**Services** Classroom Management for Early Childhood, Head Start Birth to Four Early Education, Parental Involvement, and Infant/Toddler Growth and Development.~~

~~**Rating** 10 out of a possible 10 points~~

~~**Pricing** \$175 per hour plus cost of best available air fare, taxis to airport, car rental fees, gasoline, lodging billed at \$95/ day and meals at \$59 per day.~~

~~**Martha Davis, LPC** \*terminated as of 1/1/20~~

~~5959 Gateway West, Suite 329 El  
Paso, TX 79925  
915-799-9552  
Fx 915-345-1695  
[holymotivator@yahoo.com](mailto:holymotivator@yahoo.com)~~

~~**Services** Mental Health Counseling & Consulting Training~~

~~**Rating** 10 out of a possible 10 points~~

~~**Pricing** Evaluations @ \$100, Individual Counseling Sessions @ \$65, ARD's @ \$100, No show ARD's @ \$25~~

~~**McGraw-Hill School Education, LLC**~~

~~Attn: Steven R. Engel  
8787 Orion Place  
Columbus, OH 43240  
614-430-4699 (Denise Stone)  
Fx- 614-430-4467  
[Tina.clifton@mheducation.com](mailto:Tina.clifton@mheducation.com)  
[www.mheducation.com](http://www.mheducation.com)~~

~~**Services** Differentiated Instruction, Early Childhood Intervention, English Language Arts, Reading (ELAR) and Dyslexia, Mathematics K12~~

~~**Ratings** 6.88 out of possible 10 points~~

~~**Pricing** Available at [www.mheonline.com](http://www.mheonline.com) and [www.mhetexas.com](http://www.mhetexas.com) McGraw Hill price list online at their website~~

~~**McKinley Hunter Manasco** \*terminated as of 1/1/20~~

~~Attn: McKinley Hunter Manasco  
17 Orchard Ln  
Dallas, PA 18612  
205-529-5018  
Fx 570-255-3375  
[manascoslp@gmail.com](mailto:manascoslp@gmail.com)~~

~~**Services** Autism Disorder, Positive Behaviors, Social Skill Development, Speech Therapy, Trainer Aggressive and Self-Injurious Behaviors, Trainer Autism, Trainer Communication Disorders, Trainer Evidence Based Practices for Autism, Trainer High Functioning Autism, Trainer Social Skills for Autism, Trainer Visual Strategies, Aphasia, Motor Speech Disorders, Dysphasia, Traumatic Brain Disorders~~

~~**Rating** 10 out of possible 10 points~~

~~**Conference** **\$3,500 (Includes Travel Expenses)**~~

~~**Future Presentations** **\$3,800 (Includes Travel Expenses)**~~

## MT Needles Embroidery

Attn: Tracey Benson  
9900 Dyer St.  
El Paso, TX 79924 915-  
821-4340  
Fx- 915-759-0741  
[mtneedles@gmail.com](mailto:mtneedles@gmail.com)

**Services-** Graphic Design, Garment Decorations, Uniforms, Promotional Items, Contract Instructional Services (Sewing, Graphics Design), Awards, Signs & Banners & Window Graphics, Learning, Teaching Aids & Instructional Supplies & Related, Occasions, Events, Holidays & Novelties & Related

**Rating-** 10 out of possible 10 points

**Contact vendor or ESC Region 19 Purchasing for complete pricing matrix.**

## National Student Clearinghouse

Attn: Ricardo D. Torres, Blair Fogarty (Sales)  
2300 Dulles Station Blvd.  
Herndon, VA 20171  
703-742-4200  
Fx-703-318-4046  
[fogarty@studentclearinghouse.org](mailto:fogarty@studentclearinghouse.org)

**Services-** Student Tracking for High Schools

**Rating-** 9.5 out of a possible 10 points

**Pricing-** This vendor requires ESC Region 19 to enter into a consortium agreement with National Student Clearinghouse that will give us access to districts in our service center area along with the country. High Schools with less than 300 students requires no fees while other High Schools would pay \$425 per year. If two (2) high schools pay in a district, the others do not pay a fee.

## Pasitos Clinic LLC

Attn: Hilda Soriano 5901  
Gateway Blvd W El Paso,  
TX 79925  
915-307-7612  
Fx- 915-307-7619  
[Hilda.soriano@pasitosclinic.com](mailto:Hilda.soriano@pasitosclinic.com)

**Services-** Autism Disorder, Mental Health Counseling & Consulting Training, Speech Therapy, Translation Services, Occupational Therapy, Physical Therapy

**Rating-** 9.53 out of possible 10 Points

<b>Pricing-</b>	Clinical Assessment, Behavior:	\$180/Evaluation
	Individual Therapy, Behavior:	\$120/Treatment Clinical
	Assessment, ST, OT, or PT	\$200/Evaluation
	Individual Therapy, ST, OT, or PT	\$37.50/15 Minute
	Evaluation Classroom Observations	\$80/Hour
	Collaborative Support in Classroom	80/Hour Service
	Area Staff Training	\$80/Hour
	Workshops or In-Service	\$140/2 Hour Minimum
	Interpreting Services	\$70/Add/Hr

## Prestige Consulting Services

Attn: Gilbert Moreno  
509 Willow Glen  
El Paso, TX 79922  
915-585-6840  
Fx- 915-585-6840  
[gmoreno@prestigeconsult.com](mailto:gmoreno@prestigeconsult.com)

**Services-** College & Career Readiness, Executive Functioning, Life Skills, Parental Involvement, Parental Support, Project Based Learning, School Climate, School Culture, Trainer-Executive Functioning, "Value Centered Strategic Thinking and Planning" Services, "Creating a Culture of Continuous Improvement" Services, "Building Effective Competency Management Systems" Services, "Community Assessments and Environment Scans" Services, "Project Management for Project Success" Services, "Parental and Community Engagement" Program Services, "Building 21<sup>st</sup> Century Education Programs" Services, "Progress Mapping Services", "Defining Balanced Scorecards with KPFs" Services, "Building Performance Driven Teams" Services, "Executive Management Coaching" Services, "Staff Development Programs" Services

**Rating-** 9.84 out of possible 10 points

**Contact vendor or ESC Region 19 Purchasing for complete pricing matrix.**

## Prismatic Services, Inc.

Attn: Tatia Prieto  
20460 Chartwell Center Dr., Ste 1  
Cornelius, NC 28031  
954-465-1175  
Fx-832-201-0424  
[tatia@prismaticservices.com](mailto:tatia@prismaticservices.com)

**Services-** Bilingual / ESL / Title III Consulting, Child Nutrition (Consulting), Executive Functioning, Instructional Technology (Consulting), Efficiency Audits, School Performance Reviews, Transportation Studies, Operational Performance Reviews, Staffing and Organizational Studies, Facilities Studies, Facilities Master Planning, Program and Grant Evaluations

**Rating-** 7.69 out of possible 10 points

**Project Manager-** \$115 per hour  
**Project Consultants-** \$100 per hour  
**Clerical/Technical Staff** \$ 39 per hour

## RBM Engineering, Inc.

Attn: Bryan Morris  
150 N. Festival  
El Paso, TX 79912  
915-584-9934  
Fx- 915-584-8723  
[bmorris@rbm.cc](mailto:bmorris@rbm.cc)

**Services-** Professional Design Consultant- Mechanical, Electrical, and Plumbing

**Rating-** 10 out of possible 10 points

<b>Pricing-</b>	Standard Rates	Year 1- 2015/2016- 3% Discount to Region 19
Principal:	\$150.00	\$145.00
Sr. Registered Engineer	\$125.00	\$121.00
Registered Engineer	\$115.00	\$111.00
Engineer-In-Training	\$100.00	\$97.00
Sr. Designer	\$100.00	\$97.00
Graduate Engineer	\$100.00	\$97.00
Mechanical Designer	\$90.00	\$87.00
Cost Estimator	\$110.00	\$106.00
Sr. Cadd Operator	\$76.00	\$73.00
Cadd Operator	\$48.00	\$46.00
Clerical	\$45.00	\$43.00

## **Richards, Lindsay & Martin, L.L.P.**

Attn: Jose L. Martin  
13091 Pond Springs Road, Suite 300  
Austin, TX 78729  
512-918-0051  
Fx-512-918-3013  
[office@rlmedlaw.com](mailto:office@rlmedlaw.com)

**Services-** Special Education Compliance and all related legal requirements

**Ratings-** 10 out of a possible 10 points

**Fees** –Full day speaking fees are at \$2,000/ day for Mr. Martin and Mr. Richards with travel expenses billed separately at cost.

## **Rio Grande Therapy Group**

Attn: Hector A. Zavaleta 109  
S. Festival Drive  
El Paso, TX 79912  
915-842-1788  
Fx-915-842-1778  
[hzavaleta@rgstg.com](mailto:hzavaleta@rgstg.com)  
[www.rgstg.com](http://www.rgstg.com)

**Services-** Speech Therapy

**Rating-** 9.58 out of a possible 10 points

**Fees-** Direct Speech & Language Therapy Services @ \$60/ ½ hour, Independent Evaluations @ \$150 per evaluation, Supervision @ \$30/ hour, ARDs @ \$50 per ARD, ARD-no shows @ \$25. No other fees to be charged per the vendor's Notation.

## **Riverside Assessments, LLC dba Riverside Insights**

One Pierce Place, Suite 900W  
Itasca, IL 60143  
P: 800-323-9540  
[orders@riversideinsights.com](mailto:orders@riversideinsights.com) / [www.riversideinsights.com](http://www.riversideinsights.com)

Pricing on website

## **Scholastic Inc.** \*removed as of 1/1/20

~~Attn: Toni Abrahams 524  
Broadway  
New York, NY 10012  
800-825-4579 Option 6  
Fx-866-560-6930  
[Rfp-scholastic@scholastic.com](mailto:Rfp-scholastic@scholastic.com)~~

~~**Services**– Balanced Literacy, Bilingual / ESL / Title III Consulting, Classroom Management, College & Career Readiness, Differentiated Instruction, English Language Arts, Reading (ELAR), General Curriculum, Head Start Birth to Four Early Education (Read and Rise), Inclusion (Guided Reading and Other), Instructional Technology (Related to Scholastic Programs), Life Skills, Paraprofessionals, Parental Involvement (Family and Community Engagement), Positive Behavioral Intervention and Support (PBIS), Progress Monitoring and Grading, Project Based Learning, Response to Intervention (RTI), School Accountability & Improvement, School Climate, School Culture, Shared Service Arrangements, Partnering with ESC– Region 19, Students with Disabilities (Differentiated Instruction, small group instruction, scaffolding), Technology and Curriculum Alignment, Technology Product Support (Scholastic Products), Integrated Learning Supports, PreKindergarten Literacy Curriculum, Multi-tiered System of Supports~~

~~**Rating**– 10 out of possible 10 points~~

~~**Pricing**–~~

~~**Program Implementation Training**– \$2299 Half Day (3 hours), \$2899 Full Day (7 hours)– 30 Participants~~



~~Professional Learning Courses~~ - \$2499 Half Day, \$3800 Full Day - 30 Participants  
~~Instructional Coaching~~ - \$2299 1-9 Days, \$1899 10-49 Days - 1-5 (5 Participants per day max.)  
~~Author Professional Learning Institute Session~~ - Prices Vary Per Person Charge, Full Day, 30 Participants  
~~Professional Learning Webinar~~ - \$799 2 Hours Max, 20 participants  
~~Literacy Leadership Academy~~ - \$5800 Full Day, Up to 15 Participants  
~~Literacy Leaders' Institute~~ - \$2796 (1-person team) \$2097 (3-person team) *Hotel and Airfare not included*, 3 days, 3-4 participants per team  
~~Coaching for Coaches~~ - \$5800, Full Day, Up to 15 Participants  
~~Leadership Coaching~~ - \$5800, 1-9 days, \$ 5300 10+ days, 1-5 Participants (5 Participants per day Max)  
~~Professional Learning Communities Support (in person)~~ - \$3800, Full Day, 20 Participants  
~~Professional Learning Communities Support (webinar)~~ - \$799, 2 hours max, 20 Participants  
~~Speakers Bureau~~ - Prices Vary Depending on Author Fee  
**Contact ESC Region 19 Purchasing or Vendor for further pricing options.**

Scholastic Inc. Pricing and Services amended as of February 1, 2017

**School Specialty, Inc.** \*removed as of 1/1/20

Attn: Amy Fuss  
W 6316 Design Drive  
Greenville, WI 54942  
888-388-3224  
Fx 800-675-1775  
[bidnotices@schoolspecialty.com](mailto:bidnotices@schoolspecialty.com)

~~Services~~ - Autism Disorder, Child Nutrition, Early Childhood Intervention, Food Services Commodities, Head Start Birth to Four Early Education, Inclusion, Infant/Toddler Growth and Development

~~Rating~~ - 8.97 out of possible 10 points

~~Pricing~~ - Travel: 1 Day \$1,500  
**Local \$800+ (w/n 2 hrs driving)**  
**2 Days \$1,800**  
**3 Days \$2,100**

~~Extra People Fee (for 40-50), if over 50, need to do another training. \$150~~

<del>Specialty Workshops:</del>	<del>\$1,499</del>	<del>6 hours</del>
<del>2 Sessions: Same Subject, Same Day</del>	<del>\$1,499</del>	<del>(2) 3 hours on 1 day</del>
	<del>\$999</del>	<del>3 hours (1/2 day plus travel)</del>
<del>Premium Training</del>	<del>\$4,699</del>	<del>12 hours/ 2 (6 hours) sessions</del>
<del>Standard Training</del>	<del>\$2,699</del>	<del>6 hours</del>

**Seidlitz Education, LLC.**

Attn: John Seidlitz  
56 Via Regalo  
San Clemente, CA 92673  
210-315-7119  
Fx-949-400-4384  
[Kathy@johnseidlitz.com](mailto:Kathy@johnseidlitz.com) (for bookings)

**Services-** Bilingual / ESL / Title III Consulting, Migrant Education, Response to Intervention (RTI), Sole Source Book Vendor

**Ratings-** 9.37 out of possible 10 points

**Consultation fees** are \$3,600 - \$4,600 per day with all travel expenses included when John Seidlitz work and with all other Seidlitz Education trainers the cost is \$2500-\$3,000 per day with all travel expenses included. All proprietary books get a 10% Discount from retail price with training and 9% S&H fee for the entire order. 100+ books order is a 5% discount from retail and 200+ books gets 10%. Contact vendor or ESC Region 19

**Price List** - \*\*\*Updated April 2017\*\*\*

**Shelly Weaver** \*removed as of 1/1/20

Attn: Shelly Weaver  
6204 Camino Alegre Dr.  
El Paso, TX 79912  
915-373-2136  
[Sweaver1@elp.rr.com](mailto:Sweaver1@elp.rr.com)

~~**Services-** Bully Intervention, Bully Prevention, Positive Behavioral Intervention and Support (PBIS), Positive Behaviors, School Climate, School Culture, Social Skill Development~~

~~**Rating-** 9.73 out of possible 10 points~~

~~**Half Day** \_\_\_\_\_ \$750.00~~

~~**Full Day** \_\_\_\_\_ \$1000.00~~

**Spectrum Paper Co., Inc.**

Attn: Maxine Brown  
27 Concord St.  
El Paso, TX 79906  
915-595-0020  
Fax- 915-595-3435  
[Maxine@spectrumpaper.com](mailto:Maxine@spectrumpaper.com)

**Services-** Web Technologies  
**Rating-** 9.5 out of possible 10 points  
**Website Setup and Training-** \$5000 sales tax not included

**Walsh Gallegos-Trevino Russo & Kyle P.C.**

Attn: Jim Walsh  
505 E. Huntland Drive, Suite 600  
Austin, TX 78752  
512-454-6864  
Fx-512-467-9318  
[Jwalsh@wabsa.com](mailto:Jwalsh@wabsa.com)

**Services-**Admissions Review and Dismissal (ARD) Processing and Services (Legal Training), Legal Compliance with Special Issues (Legal Training), Legal Framework (Legal Training), Response to Intervention (RTI) (Legal Training), Special Education Compliance (Legal Training), Training and Consulting on all Legal Issues Regarding School Operations Under Both State and Federal Law, Including but not Limited to: Special Education, I.D.E.A., Section 504, The Americans with Disabilities Act, No Child Left Behind, Mckinney-Vento and Constitutional Issues.

**Rating-**10 out of a possible 10 point

**Pricing-** Inservices and Conferences

Standard Rates: \$3,250 plus expenses for travel up to a maximum expense charge of \$500 per attorney for full day.

Training Sessions by Elena Gallegos, Nona Matthews, Paula Maddox Roalson and Denise Hays are:

\$4,250 plus expenses for travel up to a maximum expense charge of \$500 per attorney for a full day.

Training Sessions by Jim Walsh are:

\$5,750 plus expenses for travel up to a maximum expense charge of \$500 for a full day.

**Prices Updated 2/9/2017**

Approved by: \_\_\_\_\_

(David Sublasky-Chairman of the Board)  
(Fred Sanchez- Board Chair)  
(Fred Sanchez- Board Chair)  
(David Sublasky- Board Chair)

Date: \_\_\_\_\_

(December 17, 2015)  
(January 19, 2017)  
(December 14, 2018)  
(December 19, 2019)