EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY

RFP TITLE: Identity Verification & Related– ESC Region 19 Purchasing Cooperative

RFP NUMBER: 13-6974

RFP OPENING DATE: September 10, 2013

CONTRACT TERM: Date of award until September 30, 2014 with four (4) one-year optional renewal periods not to exceed 60 months in the aggregate
(Extended by Region 19 until September 30, 2015)
(Extended by Region 19 until September 30, 2016)
(Extended by Region 19 until September 30, 2017)
(Extended by Region 19 until September 30, 2018)

FUNDING SOURCE: Various

RFP's ISSUED: 50

RESPONSES: 1

ADVERTISEMENT DATES: Washington Post on August 12, 2013 & August 19, 2013

BOARD MEETING DATE: October 17, 2013

RECOMMENDED FOR AWARD   <u>**Household Drivers Report, Inc.**</u>
TOTAL (estimated)   **$3,000,000.00 / year**

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Purchasing Cooperative members to procure a total line of available products and services that are commonly purchased by government entities and school districts for identity verification and related services. This a risk management tool which specifically assists in making facilities for public sector and/or nonprofit entities more secure at a time when public safety has become a priority concern for governance at all levels. To maximize public sector's risk avoidance due to increased threats to life and safety of its citizens, this service can be most efficiently and effectively achieved through implementation of a system which properly screens all visitors to the premises. Household Drivers, Inc. was the sole bidder and met all requirements of the solicitation.

SPECIFICATIONS PROVIDED BY: Dean Zajicek
ESC Region 19 Facilities Consultant

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19

Anneliese Price
ESC Region 19

Martin Camacho
ESC Region 19

ORDER INFORMATION:

Household Drivers Report, Inc.
Attn: Steven C. Hayden / ~~Richard Spradley~~ – Kim Cooper (Customer Support)
~~307 S. Friendswood Dr. Suite F~~ 4321 FM 2351, Suite C ***updated 4/16/18**
Friendswood, TX 77546
713-824-5069
Fax: 281-996-1947
www.hdr.com / ~~richards@hdr.com~~ / kim@hdr.com / shayden@hdr.com

<u>States Covered</u> – Will vary depending on product offering – contact vendor

Description of Products and/or Services

1. Phone Owner ID: Simply input a prospective visitor's telephone number, name or address to instantly identify the owner of the telephone number, including the full name, the address, the alternative telephone number and the important demographic information

1-a: <u>Standard Phone Append</u>: Identification of the best single match. Submit name/address, and receive the name, the address, the telephone number, the BatchFlex Score and the category of the prospective visitor.
1-b: <u>Standard Phone Append and Verify</u>: Appends and verifies phones from NARP and NC from name/address input. Append and verify are counted independently for each prospective visitor to a campus.
1-c: <u>Standard Reverse Phone Append</u>: Appends the name and address from TNR to input phone numbers of prospective visitors (both public and private phone numbers).
1-d: <u>Reverse Phone Append Demos</u>: Standard Reverse Phone Append in 1-c above, but this includes demographics of the prospective visitor to your campus.
1-e: <u>Wireless Return Callable (Multi-Channel)</u>: Appends the name, address and callable phone from TNR and NARP to input phone. This produces only those prospective visitors to your campus who have a identification through a full address and telephone information.
1-f: <u>Caller ID Basic</u>: Submit the phone number and return the name of the owner of that telephone number (formatted for caller ID) and flags (internal process).
1-g: <u>Caller ID Premium</u>: Submit the phone number and return the name of the owner of that telephone number (external process).

2. ID Validation: Simply input the name, the address or the phone number to verify the identity of a prospective visitor to your campus, including the visitor's contact information and identifying any missing or inaccurate name, address, and demographic information of a prospective visitor:

2-a: <u>Standard Lead Validation</u>: Match the name, address and phone number of a prospective visitor to multiple files and return a lead score.
2-b: <u>Lead Validation Plus</u>: Match the name, address, phone number, date of birth and social security number of a prospective visitor to your campus and return a lead score and social security number / date of birth match red flags.
2-c: <u>ID Validation and Append (Strict Match)</u>: Verifies identification of a prospective visitor to your campus using their first name, social security number, date of birth and zip code and produces score and CRD (Consumer Referential Database) records.
2-d: <u>ID Validation and Append (Loose Match)</u>: Submit fuzzy name, or nickname, and/or address to receive CRD (Consumer Referential Database) records.

Description of Products and/or Services

3. ID Integrator: <u>Customized MDM (Mobile Device Management) Solution</u>. Based on an incoming telephone number, regardless of whether it is coming into the administration offices from public, private or wireless telephone, instantly receive a complete identification of the prospective visitor's name, address, and demographic information. This data automatically links back and integrates to the enterprise CRM (Customer Relationship Management). Pricing of this line item must be quoted on an individual basis.

4. e-ID: Identify alternative email and contact data for prospective visitors:

4-a: <u>Standard E-Append</u>: Appends email addresses from NARE (Name and Address Resource Email) to name/address input, including permission pass, of prospective visitors to your campus. This has an external cost.
4-b: <u>Standard Reverse E-Append</u>: Appends name and postal address from NARE (Name and Address Resource) to input email addresses of prospective visitors.

4-c: <u>Standard Multi-Channel Reverse E-Append</u>: Appends the name, postal address and callable phone number of the prospective visitor to your campus from NARE (Name and Address Resource Email) and NARP (Name and Address Resource Phone) to input email addresses.

4-d: <u>IP Identification (IP Search)</u>: Submit IP and this will produce the most recent names and addresses.

5. **Phone Connect ID**: Identifies disconnected phones, phone type and phone owner of a prospective visitor to your campus facilities:

5-a: <u>Wireless Identification Basic</u>: Identify phone types of prospective visitors to your campus using TNR, Ported and/or NPA/NXX.

5-b: <u>Wireless Identification Premium</u>: Identify phone types of prospective visitors to your campus using the external service of LL1. This premium wireless identification premium has an external cost (including external processing).

5-c: <u>Disconnect ID Basic</u>: Identify disconnected phones using TNR and disconnects.

5-d: <u>Disconnect ID Premium</u>: Identify disconnected phones using external processes LL1 and waterfall TNR/LL3. This premium service has an external cost (including external processing).

5-e: <u>Phone Owner Validation Premium</u>: Verify the account owner and telephone using external processes LL1 and waterfall TNR/LL3. This premium service has an external cost (including external processing).

6. Pre-Paid Phone ID: (Coming Soon) Instant identification regarding whether a prospective visitor to your campus has provided a pre-paid telephone number for the potential purpose of avoiding an identity verification screening. Submit the phone number, and this service flags pre-paid telephone numbers (using external process LL1).

7. Real Property Search ID: Identification regarding the ownership of a property and verification of any homestead exemptions a person has, and potentially flags which would identity a person of illegally claiming homestead exemptions in multiple states.

8. MVR ID: Identification of the prospective visitor's ownership of a specific vehicle or driver's license:

8-a: <u>License Plate ID</u>: Identification of ownership of a prospective visitor's automobile by their license plate number.

8-b: <u>Vehicle Identification Number (VIN) Search</u>: Identification of the ownership of a vehicle by VIN.

8-c: <u>Driver's License Lookup</u>: Look up the driver's license information of a prospective visitor to your campus by their name, address or driver's license number.

8-d: <u>Driver and Vehicle Evaluation</u>: Reports on the prospective visitor to your campus who is a driver, inclusive of any criminal reports.

Description of Products and/or Services

9. **Auto Owner ID**: Identification of prospective visitors to your school facilities by their vehicle information, including the Make, the Model, the Year and the Demographics of the owner of that automobile:

9-a: <u>Standard Vehicle Append</u>: Type in the name / address of the prospective visitor to your campus, and you will be provided with a NARVQ layout including the prospective visitor's Name, Address, Registered Vehicles and Demos, Make Model and Year.

9-b: <u>Standard Vehicle Append</u> - Address: Type in the address of the prospective visitor to your campus, and you will be provided with a NARVQ layout including the prospective visitor's Name, Address, Registered Vehicles and Demos, MMY.

9-c: <u>Standard Reverse VIN Append</u>: Appends the name and postal address of a prospective visitor to your campus from the NARV (Name / Address / Registered Vehicles List) to identify the VIN of a prospective visitor's automobile.

9-d: <u>Standard Multi-Channel Reverse VIN Append</u>: Appends the name, postal address and callable phone number from the NARV (Name / Address / Registered Vehicles List) and NARP to identify the VIN of a prospective visitor's automobile.

10. Address ID: Reverse Address Append (Standard Cable Append: Address Search) Identify the contact information of the prospective visitor to your campus facilities based solely on the prospective visitor's address. This particular line item option allows a school official to append the names and phone numbers from NARP to address input. The names and phone numbers are counted independently.

11. <u>Enhanced Consumer ID</u>: More effectively target your school's fundraising drives, foundation donations and financial contributions based on enhanced information, including demographics and Risk Score, of parents and alumni.
11-a: <u>Standard Basic Demographic Append</u>: Appends the demographics of parents and alumni from NARC to name and address input.
11-b: <u>Standard Full Demographic Append</u>: Appends the demographics of parents and alumni from NARC to name and address input.
11-c: <u>Risk Score Append</u>: Submit the address of a parent or alumni in order to receive their risk score and category.

12. ID Locator: Identify the most recent known location of prospective visitors to your campus, including the identification of friends and family members.

12-a: <u>Roommate Locator</u>: Enter the social security number and last name, and the roommates and friends of a prospective visitor to the school will be provided.
12-b: <u>Bankruptcy ID</u>: Enter the social security number or Federal Employer Identification Number (for a company) and the name, address and bankruptcy details will be provided.
12-c: <u>Family Locator</u>: Enter the person's social security number and last name, and their family members will be identified.
12-d: <u>Skip Tracer</u>: Submit the phone number or name, address or social security number, and get a full record of up to 5 addresses.

13. Offender ID: Identify or verify criminals and/or sex offenders before they are able to visit your school's campus.

13-a: <u>Sex Offender</u>: Submit the last name, date of birth or Texas Driver's License for identification or verification of sex offenders.
13-b: <u>Criminal</u>: Submit the last name, date of birth and Texas Driver's License for identification or verification of criminals.

<u>Description of Products and/or Services</u>

14. cNow: Reliable information to mitigate your business risk and protect company assets.

14-a: <u>Watches and Alerts</u>: Creates watches to be automatically alerted when there is a risk to your employees, teachers and students.
14-b: <u>Person Searches</u>: Massive database containing millions of records from across the country which create matches from your specific search entries. Matches will be indicated in 3 categories: Very Strong, Strong and Moderate.
14-c: <u>Insight Reports</u>: Obtain more detail on the match regarding Incarceration information, and other data source matches, before allowing visitor's rights onto your school grounds or government facilities.

15. ID Verify Mobile App: Combined products accessed via the HDR Mobile App (accesses MVR ID, as identified in the above field). There is restricted access of this premium virtual service for Identity Verification; the user must be an allowable user, in accordance with DPPA guidelines.

15-a: Driver's License Verification

15-b: Sex Offender List: Submit the prospective visitor's last name, date of birth and driver's license number for verification.

15-c: TRO Monitoring - Internally Managed: Accesses internal client's database.

15-d: Criminal Report: Submit the prospective visitor's last name, date of birth and driver's license number for verification.

15-e: MVR Verification: Motor Vehicle Record Verification by VIN number or driver's license.

Approved by: _____   **Date: _____**
(James R. Vasquez- Executive Director)   **(September 20, 2013)**
(Armando Aguirre – Executive Director)   **(August 25, 2014)**
(Sonia Eubank – Associate Executive Director)   **(August 7, 2015)**
(Armando Aguirre – Executive Director)   **(August 30, 2016)**
Armando Aguirre – Executive Director)   **(July 31, 2017)**