EDUCATION SERVICE CENTER REGION 19 <u>RFP AWARD SUMMARY</u>

RFP TITLE: RFP NUMBER: RFP OPENING DATE: CONTRACT TERM: FUNDING SOURCE: RFP's ISSUED: RESPONSES: ADVERTISEMENT DATES: BOARD MEETING DATE:	Printing Services and Promotional Supplies-Region 19 Allied States Cooperative 13-6948 May 21, 2013 Date of award until June 30, 2014 with the option to extend 12 month increments not to extend beyond 36 months in the aggregate (Extended by Region 19 until June 30, 2015) (Extended by Region 19 until June 30, 2016) Various 79 29 EI Paso Times April 21, 2013 & May 5, 2013 July 18, 2013
RECOMMENDED FOR AWARD	Advertising Specialties of El Paso AnMar Enterprises, Inc. dba Airport Printing Service (HUB) Arspec, Inc. (HUB Qualified) Blue Star Custom Uniforms (HUB Qualified) David's Apparel, Inc. (HUB) David's Pennants & Banners (HUB) D-Kast: Cast a Design (HUB Qualified) El Paso Reprographics LLC (HUB Qualified) Gamez Enterprises dba Meza Trophies & Plaques (HUB Qualified) Guynes Printing of Texas-Guynes Packing and Printing Company of Texas, LLC (as of June 2014) Gwinn dba Advertising Promotional Products Julie's Promotional Products (HUB Qualified) Roy Lowns Classic Awards (HUB) School Wear-AKA Rocks Scorpion Sales & Entertainment LLC Spier Marketing Co. Sports World, Inc. The Ink House Printing Co. (HUB Qualified) Trophies Associates (HUB Qualified)

TOTAL (estimated)

\$1,000,000.00/ year

EXPLANATIONS:

Award of this contract will enable Region 19 and its Purchasing Cooperative members to purchase printing and promotional supply products and services during the contract period. Proposals submitted from vendor's who did not provide required catalogs (items 1-8) were not considered for award. A proposal from Blue Moose Tees did not include any required catalogs for evaluation purposes, hence it was not considered for items 1-8. A proposal from CD Photography was received by fax and was not considered. The evaluation committee determined it would consider two (2) catalogs per commodity category per vendor in the best interest of the Region 19 Purchasing Cooperative members for selection purposes. Any vendor who took exception to standard shipping/handling being included with the catalog discount including this fee was not considered for award. It is however understood that when a coop members requires a rush or expedited order, those fees will be negotiated prior to placement of the order so that accounts payable is not paying for S & H unless agreement has been made on the original purchase order for goods to be purchased.

SPECIFICATIONS PROVIDED BY:	Royce Cleveland ESC Region 19
EVALUATION COMMITTEE:	Royce Cleveland ESC Region 19
	Anneliese Price ESC Region 19
	Martin Camacho ESC Region 19

ORDER INFORMATION:

Advertising Specialties of El Paso

Attn: Jose Luis Nava 11508 Clear Lake Way El Paso, TX 79936 915-479-1421 Fax: 915-857-9775 joselnavapages@aol.com

AnMar Enterprises, Inc. dba Airport Printing Service (HUB)

Attn: Mike McCorgary 7 Leigh Fisher Blvd. Ste. A El Paso, TX 79906 915-588-9306 Fax: 915-778-1061 www.airportprinting.com / mike@airportprinting.com

Arspec, Inc. (HUB Qualified)

Attn: Jon Armendariz 3019 E. Yandell El Paso, TX 79903 915-562-7285 / 915-562-7286 Fax: 915-562-5658 www.arspecinc.com / arspecinc@aol.com

Blue Star Custom Uniforms (HUB Qualified)

Attn: Sergio Marrufo 4302 Alameda Ave. Ste. B El Paso, TX 79905 915-274-5690 / 915-215-1327 / 915-533-8552 Fax: 915-533-8552 www.bluestaruniforms.com / bluestarcustomuniforms1@live.com

David's Apparel, Inc. (HUB)

Attn: Octavio Posada 9901 Carnegie Ave. El Paso, TX 79925 915-590-3744 Fax: 915-592-2800 davidsapparel@yahoo.com / texasrp@aol.com

David Cohen Enterprises Inc. dba Mex-Tex Uniform removed as of June 2014 Attn: David Cohen 1022 Wyoming El Paso, TX 79902 915-542-3830 Fax: 915-542-3874 mextexuniforms@yahoo.com

David's Pennants & Banners (HUB)

Attn: Victoria Soria 9911 Carnegie Ave. El Paso, TX 79925 915-592-1981 Fax: 915-592-2462 davidsbanners@yahoo.com / texasrp@aol.com

ORDER INFORMATION:

D-Kast: Cast a Design (HUB Qualified)

Attn: Enrique Esparza Jr. 625 Gaviota Dr. P.O. BOX 2128 San Elizario, TX 79849 915-247-1993 / 915-851-5356 designkast@yahoo.com

El Paso Reprographics LLC (HUB Qualified)

Attn: Eduardo Lujan 4854 N. Mesa El Paso, TX 79912 915-532-6255 915-532-6736 relpaso@elp.rr.com

Gamez Enterprises dba Meza Trophies & Plaques (HUB Qualified)

Attn: Isabel Gamez / Terry Hidalgo 1225 Texas Ave. El Paso, TX 79901 915-532-6466 / 915-471-4016 Fax: 915-544-4581 ezatrophies@msn.com / mezatrophies@sbcglobal.net

Guynes Printing of Texas Guynes Packing and Printing Company of Texas, LLC (as of June 2014)

Attn: Gene Magruder / Michael Franklin cell 915-549-1341 927 Tony Lama El Paso, TX 79915 800-207-2211 / 915-772-2211 ext. 129 Fax: 915-772-6688 / 915-775-0619 www.guynesprinting.com / mfranklin@guynesprinting.com

Gwinn dba Advertising Promotional Products (HUB Qualified)

Attn: Milly Field 114 S. Oregon El Paso, TX 79901 915-532-0186 Fax: 915-544-0080 info@advertisingink.com

Julie's Promotional Products (HUB Qualified)

Attn: Julia E. Aldaz 1212 Serenata Rd. P.O. BOX 2307 San Elizario, TX 79849 915-479-1963 Fax: 915-851-9944 ortiz-julia@sbcglobal.net

Roy Lowns Classic Awards (HUB)

Attn: Norma Mendoza / Mickie Martinez / Margaret Finler / Kim Smith **as of 7/17/2013** 3700 Dyer St. El Paso, TX 79930 915-566-2941 / 915-594-1001 Fax: 915-566-3360 <u>norma@roylown.com</u> / <u>sales@roylown.com</u>

ORDER INFORMATION:

School Wear-AKA Rocks

Attn: Pam Heitz / Jennifer Bailey 4727 Hondo Pass Suite H El Paso, TX 79904 915-562-4798 / 915-599-2110 Fax: 915-566-0387 www.rockst.com / rocks@whc.net

Scorpion Sales & Entertainment LLC

Attn: David Pearlman 1501 Wyoming Ave. El Paso, TX 79902 915-833-5155 Fax: 915-833-5371 www.scorpionsales.biz / pearl@elp.rr.com

Spier Marketing Co.

Attn: Bill Spier 6112 N. Mesa Suite 206 El Paso, TX 79912 915-581-4894 Fax: 915-975-8101 bill@spier.org

Sports World, Inc.

Attn: Manny Griego 11440 Montwood Dr. Suite B1 El Paso, TX 79936 915-590-8689 Fax: 915-598-1859 www.sportsworldusa1@gmail.com / sportsworldinc@gmail.com

The Ink House Printing Co. (HUB Qualified)

Attn: Eduardo Sifuentes / Leopoldo Herrera 6999 Montana Ave. Suite C El Paso, TX 79925 915-881-8700 Fax: 915-881-8700 www.theinkhouseprinting.com / myihprint@gmail.com

Trophies Associates (HUB Qualified)

Attn: Pete Castro 1201 E. Missouri Ave. El Paso, TX 79902 915-544-2228 / 915-726-3638 Fax: 915-544-2228 pcastro@elp.rr.com

SPECIAL CONDITIONS (Lots 1 thru 8)

- 1. Any purchases in excess of \$2500 may require written quotes to determine the best value for Region 19 ASC and its cooperative members for each of the designated categories.
- 2. Whether or not written quotes for those purchases less than \$2500 are required will be determined by the local procurement policies of each Region 19 Purchasing coop member.
- 3. Shipping and handling should always be included with each price quote based on the discounts provided. Members will not be responsible for shipping charges charged after the fact on rush orders unless they have previously agreed.
- 4. Catalogs and ordering information must be submitted for award consideration.
- 5. It is not necessary for vendors to respond to all lots in order to be considered for award of a contract. Delivery will be less than 21 days from receipt of order and all layout work required unless otherwise stated at the time of order.
- 6. No artwork will be processed without first obtaining a sign off sheet of the proposed work to be performed by the Program Director requesting the work.
- 7. All vendors wishing to be considered for award will provide insurance requirements with proposal submitted for award consideration
- 8. Award basis will be 60% pricing, 20% past performance and reference checks, and 20% selection based on catalog submitted.
- 9. In order to be considered, one catalog including pricing will be submitted for evaluation purposes and discounts provided will be taken from the price submitted in the catalog for calculation purposes. Catalogs should show price breaks for volume purchases and also include the S & H costs with the discounts provided. When more than one catalog is submitted for each category, only one will be evaluated to eliminate confusion for users of this contract.
- 10. All quotations submitted to ESC-R19 ASC members must include the ASC RFP number.

Lot 1- Plaques, Award Trophies, and Award Certificates - Awarded Vendors

	Discounts from catalog pricing:	
David's Apparel, Inc. Catalog: <u>Achievement Recognized Sports Award Catalog 2013</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	30% 40% 45%
Gamez Enterprises dba Meza Trophies and Plaques Catalog: <u>Airflyte 2013</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	35% 45% 50%
Roy Lowns Classic Awards Catalog: <u>Rising Stars</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	25% 30% 35%
Sports World, Inc. Catalog: <u>Airflyte 2013</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	36% 47% 52%
The Ink House Printing Co. Catalog: JDS	Less than \$2500 \$2500 - \$5,000 > \$5,000	30% 35% 45%
Trophies Associates Catalog: <u>Airflyte 2013</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	35% 45% 50%

Lot 2- Drink ware - Awarded Vendors

Lot 2- Drink ware - Awarded Vendors	Discounts from catalog pricing:	
Advertising Specialties of El Paso Catalog: <u>Norwood 2013 / 2013 Hit Promotional Products</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	20% 20% 20%
D-Kast: Cast a Design Catalog: <u>Crown Products 2013</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	20% 30% 35%
Julie's Promotional Products Catalog: <u>2013 Hit Promotional Products / Norwood Catalog</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	20% 20% 20%
The Ink House Printing Co. Catalog: <u>Prime Line / JDS</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	20% 25% 30%
Trophies Associates Catalog: <u>2013 Rewards and Recognition</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	25% 25% 30%

Discounts from catalog pricing:

Lot 3- Holiday Items - Awarded Vendors

Advertising Specialties of El Paso Catalog: <u>Norwood 2013 / 2013 Hit Promotional Products</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	20% 20% 20%
David's Apparel, Inc. Catalog: <u>Crown Products 2013</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	25% 25% 25%
Julie's Promotional Products Catalog: <u>2013 Hit Promotional Products / Norwood Catalog</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	20% 20% 20%
Roy Lowns Classic Awards Catalog: <u>Airflyte 2013</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	25% 25% 30%
The Ink House Printing Co. Catalog: <u>Prime Line / JDS</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	20% 25% 30%
Trophies Associates Catalog: <u>Norwood / Lanco Catalog</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	23% 23% 30%

Lot 4 – Clocks & Related Items - Awarded Vendors	Discounts from catal	og pricing:
Advertising Specialties of El Paso Catalog: <u>Norwood 2013 / 2013 Hit Promotional Products</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	20% 20% 20%
Gamez Enterprises dba Meza Trophies and Plaques Catalog: <u>Airflyte 2013</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	35% 45% 50%
Julie's Promotional Products Catalog: <u>2013 Hit Promotional Products / Norwood Catalog</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	20% 20% 20%
Roy Lowns Classic Awards Catalog: <u>Rising Stars</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	30% 35% 40%
Sports World, Inc. Catalog: <u>Airflyte 2013</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	36% 47% 52%
The Ink House Printing Co. Catalog: Prime Line / JDS	Less than \$2500 \$2500 - \$5,000 > \$5,000	15% 20% 25%
Lot 5 – Carrying items (bags, notebooks, & related) - Awarded Vendors	Discounts from catal	og pricing:
Lot 5 – Carrying items (bags, notebooks, & related) - Awarded Vendors Advertising Specialties of El Paso Catalog: <u>Norwood 2013 / 2013 Hit Promotional Products</u>	Discounts from catal Less than \$2500 \$2500 - \$5,000 > \$5,000	og pricing: 20% 20% 20%
Advertising Specialties of El Paso	Less than \$2500 \$2500 - \$5,000	20% 20%
Advertising Specialties of El Paso Catalog: <u>Norwood 2013 / 2013 Hit Promotional Products</u> Blue Star Custom Uniforms	Less than \$2500 \$2500 - \$5,000 > \$5,000 Less than \$2500 \$2500 - \$5,000	20% 20% 20% 25% 25%
Advertising Specialties of El Paso Catalog: <u>Norwood 2013 / 2013 Hit Promotional Products</u> Blue Star Custom Uniforms Catalog: <u>San Mar 2013</u> David's Apparel, Inc.	Less than \$2500 \$2500 - \$5,000 > \$5,000 Less than \$2500 \$2500 - \$5,000 > \$5,000 Less than \$2500 \$2500 - \$5,000	20% 20% 20% 25% 25% 25% 20% 20%
Advertising Specialties of El Paso Catalog: <u>Norwood 2013 / 2013 Hit Promotional Products</u> Blue Star Custom Uniforms Catalog: <u>San Mar 2013</u> David's Apparel, Inc. Catalog: <u>Hit Promotional Products 2013</u> D-Kast: Cast a Design	Less than \$2500 \$2500 - \$5,000 > \$5,000 Less than \$2500 \$2500 - \$5,000 > \$5,000 Less than \$2500 \$2500 - \$5,000 > \$5,000 Less than \$2500 \$2500 - \$5,000	20% 20% 20% 25% 25% 25% 20% 20% 20% 20% 30%

Lot 5 - Carrying items (bags, notebooks, & related) - Awarded Vendors

Sports World, Inc. Catalog: <u>San Mar 2013</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	26% 27% 31%
The Ink House Printing Co. Catalog: <u>Prime Line</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	20% 25% 30%
Trophies Associates Catalog: <u>San Mar 2013</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	20% 25% 30%

Discounts from catalog pricing:

Lot 6 - Clothing to include hats, shirts, pants, umbrellas, etc. - Awarded Vendors

	Discounts from catalog pricing:	
Advertising Specialties of El Paso Catalog: <u>Norwood 2013 / 2013 Hit Promotional Products</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	20% 20% 20%
Blue Star Custom Uniforms Catalog: <u>Teamwork Athletic 2013</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	25% 25% 25%
David's Apparel, Inc. Catalog: <u>2013 Imprintable Apparel / Broder Bros.</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	25% 25% 25%
D-Kast: Cast a Design Catalog: <u>Corporate and Casual Wear</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	30% 35% 45%
Julie's Promotional Products Catalog: <u>2013 Hit Promotional Products / Norwood Catalog</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	20% 20% 20%
School Wear-AKA Rocks Catalog: <u>Broder Bros / San Mar 2013</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	25% 25% 25%
Sports World, Inc. Catalog: <u>San Mar 2013</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	26% 27% 28%

Lot 7 – Office Supplies (mouse pads, pencils, pens, rulers, etc.) - Awarded Vendors

	Discounts from catalog pricing:		
Advertising Specialties of El Paso Catalog: <u>Norwood 2013 / 2013 Hit Promotional Products</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	20% 20% 20%	
Blue Star Custom Uniforms Catalog: <u>San Mar Catalog 2013</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	25% 25% 25%	
David's Apparel, Inc. Catalog: <u>Crown Products 2013</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	25% 25% 25%	
Julie's Promotional Products Catalog: <u>2013 Hit Promotional Products / Norwood Catalog</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	20% 20% 20%	
The Ink House Printing Co. Catalog: <u>Prime Line</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	20% 25% 30%	
Trophies Associates Catalog: <u>Hit Promotional / Norwood Catalogs</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	25% 25% 30%	
Lot 8 – Miscellaneous Promotional Gimmicks - Awarded Vendors	B – Miscellaneous Promotional Gimmicks - Awarded Vendors Discounts from catalog pricing:		
Advertising Specialties of El Paso Catalog: <u>Norwood 2013 / 2013 Hit Promotional Products</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	20% 20% 20%	
Blue Star Custom Uniforms Catalog: <u>San Mar 2013</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	25% 25% 25%	
David's Apparel, Inc. Catalog: <u>Crown Products 2013</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	25% 25% 25%	
David Cohen Enterprises Inc. dba Mex-Tex Uniform Catalog: 2013 Imprintable Apparel	Less than \$2500 \$2500 - \$5,000 > \$5,000	10% 10% 10%	
D-Kast: Cast a Design Catalog: <u>Crown Products 2013</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	20% 30% 35%	

Lot 8 – Miscellaneous Promotional Gimmicks - Awarded Vendors

Discounts from catalog pricing:

Julie's Promotional Products Catalog: <u>2013 Hit Promotional Products / Norwood Catalog</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	20% 20% 20%
The Ink House Printing Co. Catalog: <u>Prime Line</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	20% 25% 30%
Trophies Associates Catalog: <u>Hit Promotional / Norwood Catalogs</u>	Less than \$2500 \$2500 - \$5,000 > \$5,000	25% 25% 30%

<u>SPECIAL CONDITIONS (Lots 9 thru 41)</u>

- 1. Originals for "all jobs" awarded and processed will be the property of the coop members and must be returned upon completion.
- 2. Proofing by cooperative members will be required prior to processing awarded orders.
- 3. Failure to provide quotes during the term of the contract will not disqualify vendors from inclusion on future requests.
- 4. Region 19 Purchasing will act as the compliance authority in disputes between coop members and awarded vendors.
- 5. During the contract period, vendors may be requested to perform jobs with or without paper provided.
- 6. During the contract period vendors may be requested to provide for pickup and delivery or no pickup and delivery.
- 7. Failure to meet required turnaround times will be basis to basis for removal from pool of vendors on grounds for non-performance.
- 8. Repeated errors by vendor will also be grounds of removal from approved pool of vendors.
- 9. Award basis will be 30% reference checks, 40% past performance, and 30% overall selection of printing services offered.
- 10. All errors will be absorbed by the vendor and corrected within 24 hours after notification.
- 11. Brochures and printing services are encouraged with bid responses.

12. Region 19 makes no claim on volume of service to be generated as a result of this award.

- 13. Three (3) or more written quotes will be obtained for specific services when orders are expected to exceed \$2,500.
- 14. All Print work will be done in the United States to confirm an equal playing field regarding labor.

BID RESPONSE FORM - Awarded Vendors

LOT 9 - BINDING / DELIVERY

El Paso Reprographics LLC AnMar Enterprises, Inc. dba Airport Printing Service Blue Star Custom Uniforms Guynes Printing of Texas Guynes Packing and Printing Company of Texas, LLC (as of June 2014) Spier Marketing Co. The Ink House Printing Co.

LOT 10 - BINDERY WORK / DELIVERY

AnMar Enterprises, Inc. dba Airport Printing Service El Paso Reprographics LLC Guynes Printing of Texas Guynes Packing and Printing Company of Texas, LLC (as of June 2014) Spier Marketing Co. The Ink House Printing Co

LOT 11 - BOOKLET MAKING / DELIVERY

AnMar Enterprises, Inc. dba Airport Printing Service Blue Star Custom Uniforms El Paso Reprographics LLC Guynes Printing of Texas Guynes Packing and Printing Company of Texas, LLC (as of June 2014) Gwinn dba Advertising Promotional Products School Wear-AKA Rocks Spier Marketing Co. The Ink House Printing Co

LOT 12 - COLLATING / DELIVERY

AnMar Enterprises, Inc. dba Airport Printing Service El Paso Reprographics LLC Gamez Enterprises dba Meza Trophies and Plaques Guynes Printing of Texas Guynes Packing and Printing Company of Texas, LLC (as of June 2014) Gwinn dba Advertising Promotional Products Spier Marketing Co. The Ink House Printing Co

LOT 13 - COLOR COPYING / DELIVERY

AnMar Enterprises, Inc. dba Airport Printing Service Arspec, Inc. Blue Star Custom Uniforms El Paso Reprographics LLC Guynes Printing of Texas Guynes Packing and Printing Company of Texas, LLC (as of June 2014) Spier Marketing Co. The Ink House Printing Co

LOT 14 - CONTINUOUS FORM PRINTING / DELIVERY

Arspec, Inc. El Paso Reprographics LLC School Wear-AKA Rocks Spier Marketing Co. Sports World, Inc. The Ink House Printing Co

LOT 15 - COPIES (BLACK & WHITE) / DELIVERY

Arspec, Inc. AnMar Enterprises, Inc. dba Airport Printing Service Blue Star Custom Uniforms El Paso Reprographics LLC Guynes Printing of Texas Guynes Packing and Printing Company of Texas, LLC (as of June 2014) School Wear-AKA Rocks Spier Marketing Co. The Ink House Printing Co

LOT 16 - CUTTING / DELIVERY

AnMar Enterprises, Inc. dba Airport Printing Service Blue Star Custom Uniforms El Paso Reprographics LLC Guynes Printing of Texas Guynes Packing and Printing Company of Texas, LLC (as of June 2014) Spier Marketing Co.

LOT 17 - DECALS / DELIVERY

Advertising Specialties of El Paso AnMar Enterprises, Inc. dba Airport Printing Service Arspec, Inc. Blue Star Custom Uniforms David's Apparel, Inc. David's Pennants & Banners El Paso Reprographics LLC Guynes Printing of Texas Guynes Packing and Printing Company of Texas, LLC (as of June 2014) Gwinn dba Advertising Promotional Products Julie's Promotional Products Roy Lowns Classic Awards Scorpion Sales & Entertainment LLC Spier Marketing Co. Sports World, Inc. The Ink House Printing Co

LOT 18 - DUPLICATING

AnMar Enterprises, Inc. dba Airport Printing Service Blue Star Custom Uniforms El Paso Reprographics LLC Spier Marketing Co. The Ink House Printing Co

LOT 19 - DYE CUTTING / DELIVERY

AnMar Enterprises, Inc. dba Airport Printing Service Arspec, Inc. David's Pennants & Banners Guynes Printing of Texas Guynes Packing and Printing Company of Texas, LLC (as of June 2014) Spier Marketing Co.

LOT 20 - EMBROIDERY PRINTING / DELIVERY

Advertising Specialties of El Paso Arspec, Inc. Blue Moos Tees Blue Star Custom Uniforms David's Apparel, Inc. David Cohen Enterprises Inc. dba Mex-Tex Uniform D-Kast: Cast a Design Julie's Promotional Products Roy Lowns Classic Awards School Wear-AKA Rocks Scorpion Sales & Entertainment LLC Spier Marketing Co. The Ink House Printing Co

LOT 21 - ENVELOPE PRINTING / DELIVERY

Advertising Specialties of El Paso AnMar Enterprises, Inc. dba Airport Printing Service Arspec, Inc. Blue Star Custom Uniforms Guynes Printing of Texas Guynes Packing and Printing Company of Texas, LLC (as of June 2014) Julie's Promotional Products Scorpion Sales & Entertainment LLC Spier Marketing Co. Sports World, Inc. The Ink House Printing Co

LOT 22 - FOLDING / DELIVERY

AnMar Enterprises, Inc. dba Airport Printing Service Blue Star Custom Uniforms Guynes Printing of Texas Guynes Packing and Printing Company of Texas, LLC (as of June 2014) Spier Marketing Co. The Ink House Printing Co

LOT 23 - GRAPHICS CAPABILITY / DELIVERY

AnMar Enterprises, Inc. dba Airport Printing Service Arspec, Inc. Blue Star Custom Uniforms Corporate Connection David Cohen Enterprises Inc. dba Mex-Tex Uniform D-Kast: Cast a Design El Paso Reprographics LLC Guynes Printing of Texas Guynes Packing and Printing Company of Texas, LLC (as of June 2014) School Wear-AKA Rocks Spier Marketing Co. The Ink House Printing Co

LOT 24 - HOLE PUNCHING / DELIVERY

AnMar Enterprises, Inc. dba Airport Printing Service El Paso Reprographics LLC Guynes Printing of Texas Guynes Packing and Printing Company of Texas, LLC (as of June 2014) Spier Marketing Co.

LOT 25 - INDOOR/ OUTDOOR SIGNS AND BANNERS / DELIVERY

Advertising Specialties of El Paso Arspec, Inc. Blue Star Custom Uniforms Corporate Connection David's Apparel, Inc. David's Pennants & Banners D-Kast: Cast a Design El Paso Reprographics LLC Gamez Enterprises dba Meza Trophies and Plaques Gwinn dba Advertising Promotional Products Julie's Promotional Products Roy Lowns Classic Awards Scorpion Sales & Entertainment LLC Spier Marketing Co. The Ink House Printing Co

LOT 26 - LAMINATING / DELIVERY

AnMar Enterprises, Inc. dba Airport Printing Service Arspec, Inc. David's Pennants & Banners El Paso Reprographics LLC Guynes Printing of Texas Guynes Packing and Printing Company of Texas, LLC (as of June 2014) Spier Marketing Co. The Ink House Printing Co

LOT 27 - MULTI-COLOR PRINTING / DELIVERY

Advertising Specialties of El Paso AnMar Enterprises, Inc. dba Airport Printing Service Arspec, Inc. Blue Star Custom Uniforms David's Apparel, Inc. David Cohen Enterprises Inc. dba Mex-Tex Uniform David's Pennants & Banners El Paso Reprographics LLC Guynes Printing of Texas Guynes Packing and Printing Company of Texas, LLC (as of June 2014) Julie's Promotional Products Roy Lowns Classic Awards Scorpion Sales & Entertainment LLC Spier Marketing Co. The Ink House Printing Co

LOT 28 - NAME PLATES / DELIVERY

Advertising Specialties of El Paso Arspec, Inc. David's Pennants & Banners Gamez Enterprises dba Meza Trophies and Plaques Gwinn dba Advertising Promotional Products Julie's Promotional Products Roy Lowns Classic Awards Scorpion Sales & Entertainment LLC Spier Marketing Co. Sports World, Inc. The Ink House Printing Co

LOT 29 - NCR FORMS / DELIVERY

AnMar Enterprises, Inc. dba Airport Printing Service Guynes Printing of Texas Guynes Packing and Printing Company of Texas, LLC (as of June 2014) Spier Marketing Co. The Ink House Printing Co

LOT 30 - OFFSET PRINTER 4-COLOR PROCESS PRINTING / SPECIFY PAPER SIZE LIMITATIONS:/ DELIVERY

Advertising Specialties of El Paso AnMar Enterprises, Inc. dba Airport Printing Service 28 x 40 Blue Star Custom Uniforms Guynes Printing of Texas Guynes Packing and Printing Company of Texas, LLC (as of June 2014) Julie's Promotional Products Spier Marketing Co.

LOT 31 - OFFSET PRINTER 4,3,2 PMS COLOR PRINTING / SPECIFY PAPER SIZE LIMITATIONS:/ DELIVERY

AnMar Enterprises, Inc. dba Airport Printing Service 28" x 40" Blue Star Custom Uniforms Guynes Printing of Texas Guynes Packing and Printing Company of Texas, LLC (as of June 2014) Spier Marketing Co.

LOT 32 - ONE-COLOR PRINTING / SPECIFY PAPER SIZE LIMITATIONS:/ DELIVERY

AnMar Enterprises, Inc. dba Airport Printing Service 28" x 40" Blue Star Custom Uniforms El Paso Reprographics LLC – up to 60" wide Guynes Printing of Texas Guynes Packing and Printing Company of Texas, LLC (as of June 2014) Spier Marketing Co. The Ink House Printing Co

LOT 33 - PADDING / DELIVERY

AnMar Enterprises, Inc. dba Airport Printing Service Gamez Enterprises dba Meza Trophies and Plaques Guynes Printing of Texas Guynes Packing and Printing Company of Texas, LLC (as of June 2014) Spier Marketing Co. The Ink House Printing Co

LOT 34 - RUBBER STAMPS / SPECIFY PAPER SIZE LIMITATIONS: / DELIVERY

Advertising Specialties of El Paso AnMar Enterprises, Inc. dba Airport Printing Service Arspec, Inc. Gwinn dba Advertising Promotional Products Roy Lowns Classic Awards Spier Marketing Co. The Ink House Printing Co

LOT 35 - SCREEN PRINTING / DELIVERY

Advertising Specialties of El Paso Arspec, Inc. Blue Star Custom Uniforms David's Apparel, Inc. David Cohen Enterprises Inc. dba Mex-Tex Uniform David's Pennants & Banners D-Kast: Cast a Design Julie's Promotional Products Roy Lowns Classic Awards School Wear-AKA Rocks Scorpion Sales & Entertainment LLC Spier Marketing Co. The Ink House Printing Co

LOT 36 - SILK SCREENING / DELIVERY

Advertising Specialties of El Paso Arspec, Inc. Blue Star Custom Uniforms David's Apparel, Inc. David Cohen Enterprises Inc. dba Mex-Tex Uniform David's Pennants & Banners D-Kast: Cast a Design Julie's Promotional Products School Wear-AKA Rocks Scorpion Sales & Entertainment LLC Spier Marketing Co. The Ink House Printing Co

LOT 37 - STAPLING / DELIVERY

AnMar Enterprises, Inc. dba Airport Printing Service Guynes Printing of Texas Guynes Packing and Printing Company of Texas, LLC (as of June 2014) Spier Marketing Co. The Ink House Printing Co

LOT 38 - THERMOGRAPHY / DELIVERY

Spier Marketing Co.

LOT 39 - TYPESETTING / DELIVERY

AnMar Enterprises, Inc. dba Airport Printing Service Guynes Printing of Texas Guynes Packing and Printing Company of Texas, LLC (as of June 2014) Spier Marketing Co.

LOT 40 - Other Services: Please specify:

Advertising Specialties of El Paso - Fund raising projects, parking custom signs (metal)

Blue Star Custom Uniforms - Custom athletic uniforms

David's Apparel, Inc. - Table cloths, graduation stoles, laser engraving & full color business cars, discoloration techniques & foil print

David Cohen Enterprises Inc. dba Mex-Tex Uniform - Screen printing

David's Pennants & Banners - Table clothes, black signs, safety supplies (safety vest & cones), premade neon signs, golf tournament hole signs, premade business signs (office-bathroom-handicap...etc), parking signs, custom flags, & magnetic

D-Kast: Cast a Design - Promotional Products / Delivery / banners and signs

Gamez Enterprises dba Meza Trophies and Plaques - framing, custom ribbons, medals, lapel pins, laser and rotary engraving

Guynes Printing of Texas Guynes Packing and Printing Company of Texas, LLC (as of June 2014) - flexographic printing, cold-set web printing & digital printing

Julie's Promotional Products - fundraiser projects

Roy Lowns Classic Awards - custom engraving, framing, glass & acrylic, etching, full color printing, name tags, signage, medals, flags, custom coins, design custom art work, game room equipment and services

LOT 40 - Other Services: Please specify: (cont)

School Wear-AKA Rocks - school uniforms, pants, polo's, t-shirts, bags, back packs, iron on transfers, school logos, printing and embroidery

Scorpion Sales & Entertainment LLC - In house screen printing & embroidery

Spier Marketing Co. - fundraiser projects

Sports World, Inc. - all sport team uniforms, equipment, promotional items, trophies, & awards, swimming apparel & equipment, all embroidery and printing

LOT 41 - SCHOOL PICTURES AND SPORTS PHOTOGRAPHY

Arspec, Inc.

PROVIDE PRICING DETAILS AND RELATED SERVICES IF APPLICABLE

N/R

CONTACT PERSON, FAX NUMBER, CELL PHONE AND EMAIL FOR QUOTES AND PRICING FOR IMMEDIATE RESPONSE TO PURCHASING COOP MEMBERS:

Advertising Specialties of El Paso Jose Luis Nava - 915-479-1421, fax 915-857-9775 joselnavapages@aol.com

AnMar Enterprises, Inc. dba Airport Printing Service Mike McCorgary -915-588-9306 fax 915-778-1061 <u>mike@airportprinting.com</u>

Blue Star Custom Uniforms

Sergio Marrufo - 915-274-5690 bluestarcustomuniforms1@live.com

David's Apparel, Inc.

Octavio Posada - 915-590-3744 fax 915-592-2800 davidsapparel@yahoo.com / texasrp@aol.com

David Cohen Enterprises Inc. dba Mex-Tex Uniform David Cohen - 915-542-3830 fax 915-542-3874 mextexuniforms@yahoo.com

David's Pennants & Banners

Victoria Soria - 915-592-1981 fax 915-592-2462 <u>davidsbanners@yahoo.com</u> / <u>texasrp@aol.com</u>

D-Kast: Cast a Design

Enrique Esparza Jr. - 915-247-1993 designkast@yahoo.com

El Paso Reprographics LLC Edwardo Lujan - cell 915-525-6737 fax 915-532-6736 relpaso@elp.rr.com

Gamez Enterprises dba Meza Trophies and Plaques

Isabel Gamez 915-471-4016 / Terry Hidalgo 915-532-6466 fax 915-544-4581 mezatrophies@msn.com mezatrophies@sbcglobal.net

Guynes Printing of Texas Guynes Packing and Printing Company of Texas, LLC (as of June 2014)

Michael Franklin - 915-772-2211 ext. 129 cell 915-549-1341 fax 915-772-6688 mfranklin@guynesprinting.com

CONTACT PERSON, FAX NUMBER, CELL PHONE AND EMAIL FOR QUOTES AND PRICING FOR IMMEDIATE RESPONSE TO PURCHASING COOP MEMBERS: (CONT)

Julie's Promotional Products

Julia E. Aldaz - cell 915-479-1963 fax 915-851-9944 ortiz-julia@sbcglobal.net

Roy Lowns Classic Awards

Norma Mendoza / Mickie Martinez / Margaret Finler / Kim Smith - 915-566-2941 / 915-594-1001 as of 7/17/2013 norma@roylown.com / sales@roylown.com

School Wear-AKA Rocks

Pam Heitz / Jennifer Bailey 915-562-4798 fax 915-566-0387 rocks@whc.net

Scorpion Sales & Entertainment LLC

David Pearlman cell 915-241-5661 fax 915-833-5371 pearl@elp.rr.com

Spier Marketing Co.

Bill Spier - 915-581-4894 fax 915-975-8101 bill@spier.org

Sports World, Inc.

Charles Alvarez - cell 915-383-1247 / Manny Griego - cell 915-478-1195 fax 915-598-1859 sportsworldinc@gmail.com

The Ink House Printing Co.

Eduardo Sifuentes - cell 915691-7645 fax 915-881-8700 myihprint@gmail.com

SERVICE AREA

PROVIDE ANY DETAILS REGARDING GOODS/SERVICES OUTSIDE OF EL PASO MARKET INCLUDING ALL REGIONS AND/OR OTHER STATES:

Blue Star Custom Uniforms - Provide services/goods to athletic teams in Las Cruces, NM and Albuquerque, NM.

David's Apparel, Inc. - All school districts, businesses, churches, military & non-profit organizations including but not limited to El Paso County/Hudspeth County/Las Cruces, New Mexico area

Gamez Enterprises dba Meza Trophies and Plaques - Texas / New Mexico

Approved by: ______ (James R. Vasquez- Executive Director) (Armando Aguirre – Executive Director) (Armando Aguirre – Executive Director) Date:

(July 1, 2013) (June 16, 2014) (June 9, 2015)