

**EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE**  
**RFP AWARD SUMMARY**

**RFP TITLE:** Printing Services, Promotional Supplies and Related  
(Supplemental) – ESC Region 19 Allied States Cooperative

**RFP NUMBER:** 23-7464

**RFP OPENING DATE:** June 27, 2023

**CONTRACT TERM:** Date of award until August 31, 2024, with 2 annual extension options.  
**(Extended by Region 19 until August 31, 2025)**  
**(Extended by Region 19 until August 31, 2026)**

**FUNDING SOURCE:** Various

**RFP's ISSUED:** 528

**RESPONSES:** 14

**ADVERTISEMENT DATES:** El Paso Times – May 30, 2023 & June 6, 2023

**RECOMMENDED FOR AWARD:** **Creative Tantrum LLC (Stephanie Flores)**  
**Dodguidons (915 Synergy LLC)**  
**Innovative Ink Signs & Printing (Innovative Ink EP, L.P.)**  
**Performance Graphix Inc. (Celestra)**  
**Rubber Ducky Screenprinting (Enchinton Enterprises Inc.)**  
**Shelby Distributions Inc. (Express Office Products) (HUB)**  
**Sign Depot ATX LLC**  
**~~Tierra Oso LLC. (Ricardo Sanchez Jr. Sofia Sanchez)~~ \*Updated 5/10/2024**  
**Viva La Mocha (Monica Rios) \* updated 5/30/2025**

**TOTAL (estimated)** **\$7,000,000.00/year**

**EXPLANATIONS:**

Award of this solicitation will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Printing Services, Promotional Supplies and Related (Supplemental) – ESC Region 19 Allied States Cooperative for those procurements made with federal, state or local funds. Blue Star Custom Uniforms (Sergio Marrufo), Champion Teamwear (It's Greek to Me, Inc.), Fastsigns (Love Ewe Inc.), Scarborough Specialties, Inc., and Spectrum Technologies (Spectrum Imaging Technologies Inc.) submitted a proposal but were not considered; vendors are already awarded on an existing contract. Evaluation and award recommendation were based on 70% pricing and 30% references. Tierra Oso LLC. (Sofia Sanchez) did not agree to contract extension when they were requested to submit a certificate of insurance, therefore removed from award. Viva La Mocha (Monica Rios) was terminated for failure to pay administrative fees and/or report sales, per the terms of the bid. The awarded vendors' pricing and information can be found on the Award Detail spreadsheet.

**SPECIFICATIONS, PREPARATION AND  
EVALUATION PROVIDED BY:**

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Patty Delgado - ESC Region 19

### **Special Conditions**

1. This solicitation is a supplemental solicitation to 21-7413 and 22-7445. Vendors awarded on any of the solicitations mentioned above do not need to respond to this solicitation as they are already awarded.
2. No artwork will be processed without first obtaining from the Program Director requesting the work, a sign-off sheet of the proposed work to be performed.
3. It is preferred that vendors have a storefront location for walk in business, however it is not required. However, it is required that vendors have a storefront location where services are to be performed. Services performed at home-based locations will not be considered for this solicitation.
4. Originals for "all jobs" awarded and processed will be the property of the cooperative members and must be returned upon completion.
5. Proofing by cooperative members will be required prior to processing awarded orders.
6. During the contract period, vendors may be requested to perform jobs with or without paper provided.
7. During the contract period, vendors may be requested to provide pickup and delivery or no pickup and delivery.

**Approved By:** \_\_\_\_\_

**Dr. Armando Aguirre  
Dr. Armando Aguirre  
Dr. Armando Aguirre**

**Date:** \_\_\_\_\_

**7/12/2023  
May 1, 2024  
May 1, 2025**